



2014-15 PRICE LIST



2014-15 GENERAL TERMS & CONDITIONS

ORDERS: All orders are subject to acceptance by Tecnica USA and Blizzard Sport USA.

FREIGHT: All orders will be shipped freight collect, FOB West Lebanon, NH, Denver, CO or Los Angeles, CA (or other locations as specified by Tecnica/Blizzard).

REQUESTED SHIP DATES: Without a previous written agreement, we reserve the right to ship up to one week prior to a customer's requested ship date without prior notification.

PAYMENT OF INVOICES: Three (3) points of each discount is a cash discount and as such will be available only for payment by the due date as specified on the Tecnica USA or Blizzard Sport USA invoice. This means that failure to pay on time carries a 3 point cash discount forfeiture. For example, if your available discount is 7% and you pay after the due date, you will only be entitled to take 4%. Net prices listed include the cash discount. Finance charges of 1.5 % per month, or the maximum allowed by law (whichever is lower) will be added to all past due invoices.

DATING: City Shops December 10, 2014
 Area Shops January 10, 2015

Area shop defined as: A shop in close proximity to a ski area and is dependent on the ski area's operation for the majority of the shop's business.

SHIPMENT OF ORDERS: All shipments are subject to credit approval and will be made only if the customer's credit status is satisfactory to Tecnica/Blizzard. Past due accounts, incomplete credit information or non-conforming purchase orders will cause delays in shipments. If credit requirements are not met by August 15, 2014, product will not be reserved and will be used to fill other credit approved orders.

PURCHASE ORDERS: Tecnica/Blizzard will accept only signed purchase orders that are in compliance with Tecnica/Blizzard terms and conditions of sale.

ANTICIPATION: Please contact the Credit Department for current anticipation rates.

MODIFICATIONS: Orders may not be amended or canceled after May 1, 2014.

RETURNS: No returns will be accepted without prior written authorization from Tecnica/Blizzard. Goods returned to stock with authorization are subject to a 15% restocking charge. All freight must be prepaid by the customer.

CLAIMS: All claims of shipping error must be filed within 5 days of receipt of merchandise. Transportation claims (damages etc.) must be filed directly with the carrier.

WARRANTY – TECNICA USA products are warranted for two years after date of purchase, **BLIZZARD SPORT USA** products are warranted for one year after date of purchase, against defective workmanship and material when used for the purpose intended, under normal conditions, and providing they receive proper care. Merchandise covered under this warranty must be returned to an authorized Tecnica USA or Blizzard Sport USA Dealer (with proof of purchase date) who will then send it to Tecnica/Blizzard (transportation pre-paid by customer). Tecnica/Blizzard will inspect returned merchandise for evidence of misuse and will determine whether repair, replacement, or adjustment is due. Tecnica/Blizzard will return merchandise prepaid.

THIS WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESSED OR IMPLIED INCLUDING WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. Tecnica USA's/Blizzard Sport USA's liability under this warranty shall be limited to the repair, replacement, or adjustment of Tecnica or Blizzard products, and Tecnica USA/Blizzard Sport USA shall not be liable for incidental or consequential damages incurred as a result of any breach of this warranty.

2014-15 EARNED DISCOUNT PROGRAM (EDP)

BLIZZARD SKIS

EDP 15

- 15% discount on 2014/15 Blizzard ski models
- 10% discount on 2014/15 Blizzard accessories
- 15% discount on all reorders
- Minimum Order: 50 pair

EDP 10

- 10% discount on 2014/15 Blizzard ski models
- 10% discount on 2014/15 Blizzard accessories
- 10% discount on all reorders
- Minimum Order: 25 pair

PROGRAM REQUIREMENTS

- Minimum of 5 adult models, 5 pair per model
- \$500 in Accessories
- Order deadline: 3/1/14

DATING

- For shipments on or before October 10, 2014: City = 12/10/14, Area = 1/10/15
- For shipments after October 10, 2014: 60 days

DEMOS

- 20% discount on all demo skis
- Demo ski units do not count toward EDP quantity
- Order deadline: 3/1/14
- Dating: March 10, 2015

2014/15 SEASON - TECNICA / BLIZZARD	
ORDER IN	RECEIVE BY
On or Before 2/8/14	08/01/14
2/9/14 - 3/1/14	08/15/14
3/2/14 - 3/15/14	09/01/14
3/16/14 - 3/29/14	10/01/14
After 3/30/14	11/1/14 or as available

PRO & RACE

- 25% discount on all Pro & Race orders
- Units do not count toward EDP quantity
- Order deadline: 3/1/14
- Dating: Earned Pre-season dating

All other Blizzard Sport USA General Terms & Conditions apply. Prices and product subject to change without notification.

TECNICA SKI BOOTS

EDP 15

- 15% discount on 2014/15 Tecnica boot models
- 10% discount on 2014/15 Tecnica accessories
- 15% discount on all reorders
- Minimum Order: 100 pair

EDP 10

- 10% discount on 2014/15 Tecnica boot models
- 10% discount on 2014/15 Tecnica accessories
- 10% discount on all reorders
- Minimum Order: 50 pair

PROGRAM REQUIREMENTS

- Minimum of 5 adult models, 5 pair per model
- \$500 in Accessories
- Order deadline: 3/1/14

DATING

- For shipments on or before October 10, 2014: City = 12/10/14, Area = 1/10/15
- For shipments after October 10, 2014: 60 days

PRO & RACE

- 25% discount on all Pro & Race orders
- Units do not count toward EDP quantity
- Order deadline: 3/1/14
- Dating: Earned Pre-season dating

All other Tecnica USA General Terms & Conditions apply. Prices and product subject to change without notification.



2014-15 BLIZZARD SKIS PRICE LIST

MODEL #	MODEL NAME	BINDING OPTION	SIZE	WHSL	MAP	MSRP
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FREE MOUNTAIN

8A407000 001	BODACIOUS	FLAT	176 186 196	\$530.00	\$799.99	\$950.00
8A407200 001	COCHISE	FLAT	170 177 185 193	\$497.00	\$749.99	\$900.00
8A407400 001	BONAFIDE	FLAT	166 173 180 187	\$464.00	\$699.99	\$850.00
8A407600 001	BRAHMA	FLAT	166 173 180 187	\$430.50	\$649.99	\$800.00
8A407800 001	LATIGO	FLAT	163 170 177 184	\$397.50	\$599.99	\$750.00
8A409000 001	SHEEVA	FLAT	158 165 172 179	\$397.50	\$599.99	\$750.00
8A409200 001	SAMBA	FLAT	152 159 166 173	\$430.50	\$649.99	\$800.00
8A409400 001	BLACKPEARL	FLAT	152 159 166 173	\$397.50	\$599.99	\$750.00
8A409600 001	CHEYENNE	FLAT	156 163 170	\$364.50	\$549.99	\$650.00

FREE MOUNTAIN LITE

8A408000 001	SCOUT	FLAT	170 177 185	\$464.00	\$699.99	\$850.00
8A408200 001	KABOOKIE	FLAT	166 173 180 187	\$430.50	\$649.99	\$800.00
8A408400 001	BUSHWACKER	FLAT	166 173 180	\$397.50	\$599.99	\$750.00

FREE MOUNTAIN TWIN

8A411200 001	GUNSMOKE	FLAT	179 186 193	\$464.00	\$699.99	\$850.00
8A411400 001	PEACEMAKER	FLAT	165 172 179 186	\$397.50	\$599.99	\$750.00
8A411600 001	REGULATOR	FLAT	165 172 179 186	\$331.00	\$499.99	\$600.00

X-POWER

8A404200 001	X-POWER 810 TI IQ	IQ-TP12 CM2	160 167 174 181	\$596.00	\$899.99	\$1,100.00
8A404400 001	X-POWER 770 TI IQ	IQ-TP12 CM2	160 167 174 181	\$437.50	\$699.99	\$850.00
8A404600 001	X-POWER 770 IQ	IQ-TP10 CM2	153 160 167 174	\$375.00	\$599.99	\$750.00
8A414400 001	X-POWER 730 IQ	IQ-TP10 CM2	153 160 167 174	\$312.50	\$499.99	\$600.00
8A414600 001	X-POWER 720 IQ	IQ-TP10	155 160 165 170	\$250.00	\$399.99	\$500.00

POWER

8A402000 001	G-POWER FS IQ	POWER14 TCX	167 174 181	\$795.00	\$1,199.99	\$1,450.00
8A402600 001	POWER 800 SUSP IQ	POWER12 TCX	160 167 174 181	\$596.00	\$899.99	\$1,100.00



2014-15 BLIZZARD SKIS PRICE LIST

MODEL #	MODEL NAME	BINDING OPTION	SIZE	WHSL	MAP	MSRP
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VIVA						
8A406000 001	X-VIVA 810 TI IQ	IQ-TP12 CM2 VIVA	153 160 167	\$530.00	\$799.99	\$950.00
8A406200 001	X-VIVA 770 TI IQ	IQ-TP12 CM2 VIVA	146 153 160 167	\$437.50	\$699.99	\$850.00
8A406400 001	X-VIVA 770 IQ	IQ-TP10 CM2 VIVA	146 153 160 167	\$375.00	\$599.99	\$750.00
8A405600 001	VIVA 400 IQ	IQ-TP10 CM2 VIVA	146 153 160 167	\$312.50	\$499.99	\$600.00
8A414800 001	VIVA 300 IQ	IQ-TP10 VIVA	145 150 155 160	\$250.00	\$399.99	\$500.00

RACE						
8A301000 001	DH FIS-RACING DEPT	MARKER PISTON WC PLATE	212 218	\$675.00	\$1,049.99	\$1,200.00
8A301200 001	SG FIS-RACING DEPT	MARKER PISTON WC PLATE	185 195 205 212	\$675.00	\$1,049.99	\$1,200.00
8A301400 001	GS FIS-RACING DEPT	MARKER PISTON WC PLATE	183 188 190 195	\$675.00	\$1,049.99	\$1,200.00
8A301600 001	SL FIS-RACING DEPT	MARKER PISTON WC PLATE	156 165	\$675.00	\$1,049.99	\$1,200.00
8A400400 001	GS FIS-RACING	MARKER PISTON WC PLATE	184	\$625.00	\$999.99	\$1,200.00
8A302200 001	SL FIS-RACING	MARKER PISTON WC PLATE	156 165	\$625.00	\$999.99	\$1,200.00
8A302300 001	WRC RACING	MARKER PISTON WC PLATE	176 182 186	\$625.00	\$999.99	\$1,200.00
8A401200 001	SRC RACING SUSP	POWER14 TCX	156 160 165 170 175	\$729.00	\$1,099.99	\$1,300.00

JUNIOR RACE						
8A400600 001	GS FIS-RACING JR	MARKER PISTON WC PLATE	170 177	\$499.00	\$749.99	\$900.00
8A303C00 001	SL FIS-RACING JR	MARKER PISTON WC PLATE	150	\$499.00	\$749.99	\$900.00
8A400800 001	GS RACING JUNIOR	MARKER JUNIOR PLATE	135 142 149 156 163	\$335.00	\$549.99	\$650.00
8A303400 001	SL RACING JUNIOR	MARKER JUNIOR PLATE	122 129 136 143	\$335.00	\$549.99	\$650.00

JUNIOR						
8A411800 001	COCHISE JUNIOR	FLAT	140 150 160	\$250.00	\$399.99	\$500.00
8A316200 001	GS IQ JR7 (130-150)	IQ 7	130 140 150	\$175.00	\$259.99	\$325.00
8A316000 001	GS IQ JR4.5 (70-120)	IQ 4.5	70 80 90 100 110 120	\$165.00	\$229.99	\$300.00
8A412800 001	COCHISE IQ JR 7	IQ 7	130 140 150	\$175.00	\$259.99	\$325.00
8A412900 001	COCHISE IQ JR 4.5	IQ 4.5	70 80 90 100 110 120	\$165.00	\$229.99	\$300.00
8A413700 001	GUNSMOKE IQ JR 7	IQ 7	119 129 139	\$175.00	\$259.99	\$325.00
8A413600 001	GUNSMOKE IQ JR 4.5	IQ 4.5	99 109	\$165.00	\$229.99	\$300.00
8A413500 001	VIVA IQ JR 7	IQ 7	130 140 150	\$175.00	\$259.99	\$325.00
8A413400 001	VIVA IQ JR 4.5	IQ 4.5	70 80 90 100 110 120	\$165.00	\$229.99	\$300.00



2014-15 TECNICA SKI BOOTS PRICE LIST

MODEL #	MODEL NAME	COLOR	SIZE	WHSL	MAP	MSRP
COCHISE						
10166800 051	COCHISE LIGHT PRO	ORANGE_BLACK	22.0 - 31.0 MP	\$469.00	\$749.99	\$850.00
10166900 051	COCHISE 130 PRO	ORANGE_BLACK	22.0 - 31.0 MP	\$469.00	\$749.99	\$850.00
10167000 051	COCHISE 120	YELLOW_BLACK	22.0 - 31.0 MP	\$406.25	\$649.99	\$735.00
10167100 052	COCHISE 110	BLACK	24.0 - 31.0 MP	\$343.75	\$549.99	\$660.00
10167200 051	COCHISE 100	ANTHRACITE_BLACK	24.0 - 31.0 MP	\$281.50	\$449.99	\$575.00
10167300 051	COCHISE 90	BLACK	24.0 - 31.0 MP	\$250.00	\$399.99	\$525.00
20139500 051	COCHISE PRO W	BLUE	22.0 - 27.5 MP	\$375.00	\$599.99	\$700.00
20139600 051	COCHISE 95 W	VIOLET	22.0 - 27.5 MP	\$312.50	\$499.99	\$600.00
20139700 051	COCHISE 85 W	WHITE	22.0 - 27.5 MP	\$250.00	\$399.99	\$525.00
MACH1						
10166000 051	MACH1 130 C.A.S.*	ORANGE_BLACK	24.0 - 31.0 MP	\$437.50	\$699.99	\$785.00
10166100 051	MACH1 120 C.A.S.*	WHITE_BLACK	22.0 - 31.0 MP	\$375.00	\$599.99	\$700.00
10166300 052	MACH1 110 C.A.S.*	BLACK	24.0 - 31.0 MP	\$312.50	\$499.99	\$600.00
10166500 051	MACH1 90	BLACK_ANTHRACITE	24.0 - 31.0 MP	\$250.00	\$399.99	\$525.00
20139000 051	MACH1 105 W C.A.S.*	BLACK	22.0 - 27.5 MP	\$343.75	\$549.99	\$660.00
TBD	MACH1 95 W C.A.S.*	BLUE_WHITE	22.0 - 27.5 MP	\$281.50	\$449.99	\$575.00
20139200 051	MACH1 85 W	BLACK	22.0 - 27.5 MP	\$218.75	\$349.99	\$495.00
R SERIES						
10160000 051	R9.3 150	BLACK	4-11 US full sizes	\$500.00	\$799.99	\$900.00
10160100 051	R9.3 130	BLACK	4-11 US full sizes	\$500.00	\$799.99	\$900.00
10164900 051	R9.3 110	BLACK	4-11 US full sizes	\$375.00	\$599.99	\$700.00
10160400 051	R9.8 130	BLACK	4-11.5 US	\$437.50	\$699.99	\$785.00
10160500 051	R9.8 110	BLACK	4-11.5 US	\$375.00	\$599.99	\$700.00
30125600 051	R9.5 90	BLACK	4-9.5 US	\$295.00	\$449.99	\$575.00
30125500 051	INFERNO 90	SONIC ORANGE_BLACK	3.5 US	\$295.00	\$449.99	\$575.00
20138500 051	CRUSH	BLUE_WHITE	5-10.5 US L	\$312.50	\$499.99	\$600.00
20138700 051	FLING	SMOKE_WHITE	5-10.5 US L	\$250.00	\$399.99	\$525.00
TEN.2 SERIES						
10162000 051	TEN.2 120 HVL	RED_BLACK	24.0 - 31.0 MP	\$343.75	\$549.99	\$660.00
10162100 051	TEN.2 100	SKY BLUE_BLACK	24.0 - 31.0 MP	\$250.00	\$399.99	\$525.00
10167500 051	TEN.2 90	ORANGE_BLACK	24.0 - 31.0 MP	\$187.50	\$299.99	\$425.00
10167600 051	TEN.2 80	BLACK_ANTHRACITE	24.0 - 31.0 MP	\$156.25	\$249.99	\$375.00

* Custom Adaptive Shape Liner



2014-15 TECNICA SKI BOOTS PRICE LIST

MODEL #	MODEL NAME	COLOR	SIZE	WHSL	MAP	MSRP
TEN.2 (CONT.)						
20140510 051	TEN.2 95 W C.A.**	SUN WHITE	22.0 - 27.5 MP	\$250.00	\$399.99	\$525.00
20140500 051	TEN.2 85 W C.A.**	BLACK	22.0 - 27.5 MP	\$187.50	\$299.99	\$425.00
20140600 051	TEN.2 75 W C.A.**	WHITE	22.0 - 27.5 MP	\$156.25	\$249.99	\$375.00
MEGA / ESPRIT						
10168500 051	MEGA+ 8	BLACK_SILVER	23.0 - 33.0 MP	\$125.00	\$199.99	\$325.00
20141000 051	ESPRIT 8	WHITE_SILVER	22.0 - 27.5 MP	\$125.00	\$199.99	\$325.00
JUNIOR						
30125700 051	R PRO 70	BLACK	18.0 - 27.5 MP	\$175.00	\$279.99	\$400.00
30125800 051	R PRO 60	BLACK	18.0 - 27.5 MP	\$125.00	\$199.99	\$325.00
30127600 051	R9.5 90.	BLACK	4 - 9.5 US	\$295.00	\$449.99	\$575.00
TBD	COCHISE JR	ORANGE_BLACK	18.0 - 27.5 MP	\$125.00	\$199.99	\$325.00
30127800 051	JT 4	BLACK	18.5 - 26.5 Half Sizes	\$86.00	\$129.99	\$180.00
30128000 051	JT 3	BLACK	20.5 - 26.5 Half sizes	\$79.00	\$119.99	\$165.00
30128100 051	JT 3 GIRL	WHITE_FUCHSIA	20.5 - 26.5 Half sizes	\$79.00	\$119.99	\$165.00
30128300 051	JT 2	BLACK	16.5 - -19.5 half sizes	\$73.00	\$109.99	\$155.00
30128400 051	JT 2 GIRL	WHITE_FUCHSIA	16.5 - -19.5 half sizes	\$73.00	\$109.99	\$155.00
30128600 051	JT 1	BLACK	14.5, 15.5 MP	\$71.00	\$99.99	\$145.00
30128700 051	JT 1 GIRL	WHITE_FUCHSIA	14.5, 15.5 MP	\$71.00	\$99.99	\$145.00
RENTAL						
10162600 051	TEN.2 100 RT	SKY BLUE_BLACK	24.0 - 31.0 MP	\$250.00	n/a	n/a
20140700 051	TEN.2 85 RT W C.A.	BLACK	22.0 - 27.5 MP	\$187.50	n/a	n/a
10162700 051	TEN.2 80 RT	BLACK	24.0 - 31.0 MP	\$156.25	n/a	n/a
20140800 051	TEN.2 75 RT W C.A.	SILVER_WHITE	22.0 - 27.5 MP	\$156.25	n/a	n/a
10168600 051	MEGA+ 8 RT	BLACK	23.0 - 33.0 MP	\$126.00	n/a	n/a
20141100 051	ESPRIT 8 RT	BLACK	23.0 - 27.5 MP	\$126.00	n/a	n/a
ACCESSORIES						
40361600 051	DIN Soles	Black/White	1 Size	\$25.00	\$49.99	n/a
40361500 053	Tech Compatible Soles	Black/Anthracite	1 Size	\$52.00	\$79.99	n/a
40350200 001	***R Series Lifter 3MM	Black	1 Size	\$15.00	\$30.00	n/a
40350300 001	***R Series Lifter 4MM	Black	1 Size	\$15.00	\$30.00	n/a
40350400 001	***R Series Lifter 6MM	Black	1 Size	\$15.00	\$30.00	n/a
40390000 051	CANTED FOOTPRINT (1)	Black/Anthracite	1 Size	\$26.00	\$52.00	n/a
40396100 051	C.A.S. Fit Kit	N/A	1 Size	\$15.00	n/a	n/a

** Cuff Adaptor Technology *** R Series Lifter fit all but the R9.3 models.
Also fit the Crush, Fling and past years Inferno models

TECNICA USA / BLIZZARD SPORT USA SALES REPRESENTATIVES

ME, NH, VT, MA & RI, N. NY

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Frank Shine
Matt Larson
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