

General Terms & Conditions – Völkl

FREIGHT: All orders will be shipped freight collect, FOB Claremont, NH, or other locations as specified by Marker Dalbello Völkl USA (MDV USA).

REQUESTED SHIP DATES: Without a previous written agreement, we reserve the right to ship up to one week prior to a customer's requested ship date without prior notification.

PAYMENT OF INVOICES: Three (3) points of each discount is a cash discount and as such will be available only for payment by the due date as specified on the MDV USA invoice. This means that failure to pay on time carries a 3 point cash discount forfeiture. For example, if your available discount is 7% and you pay after the due date, you will only be entitled to take 4%. Net prices listed include the cash discount. Finance charges of 1 1/2% per month, or the maximum allowed by law (whichever is lower) will be added to all past due invoices.

DATING:	CITY SHOPS	DECEMBER 10, 2016
	AREA SHOPS*	JANUARY 10, 2017

*Area Shop defined as: A shop in close proximity to a ski area and as dependent on the ski area's operation for the majority of the shop's business.

SHIPMENT OF ORDERS: All shipments are subject to credit approval and will be made only if the customer's credit status is satisfactory to MDV USA. Past due accounts, incomplete credit information or non-conforming purchase orders will cause delays in shipments. If credit requirements are not met by August 15, 2011, product will not be reserved and will be used to fill other orders.

PURCHASE ORDERS: MDV USA will accept only signed purchase orders that are in compliance with MDV USA's terms and conditions of sale.

MODIFICATIONS: Orders may not be amended or canceled after May 1, 2011.

RETURNS: No returns will be accepted without prior written authorization from MDV USA. Goods returned to stock with authorization are subject to a 15% restocking charge. All freight must be prepaid by customer.

CLAIMS: All claims of shipping error must be filed within 5 days of receipt of merchandise. Transportation claims (damage, etc.) must be filed directly with the carrier.

LIMITED WARRANTY – Völkl products are warranted for one year after date of purchase against defective workmanship and material when used for the purpose intended, under normal conditions, and providing they receive proper care. Merchandise covered under this warranty must be returned to an authorized MDV USA Dealer (with proof of purchase date) who will then send it to MDV USA (transportation prepaid by customer). MDV USA will inspect returned merchandise for evidence of misuse and will determine whether repair, replacement, or adjustment is due. MDV will return merchandise prepaid.

THIS WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESSED OR IMPLIED INCLUDING WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. MDV liability under this warranty shall be limited to the repair, replacement, or adjustment of MDV products, and MDV shall not be liable for incidental or consequential damages incurred as a result of any breach of this warranty.

Vökl 2016/2017 Alpine Skis

16/17 Model	Ski Item #	Binding	Bind. Item #	Sizes	Wholesale	Retail	M.A.P.
Racetiger Series							
Racetiger GS Speedwall UVO	116001	rMotion2 16.0 D Race	6977O1.VR	170;175;180;185	\$713.00	\$1,235.00	\$1,109.00
Racetiger GS Speedwall UVO	116001	rMotion2 12.0 D Race	6877O1.VR	170;175;180;185	\$643.00	\$1,125.00	\$999.00
Racetiger SL Speedwall UVO	116011	rMotion2 16.0 D Race	6977O1.VR	155;160;165;170	\$713.00	\$1,235.00	\$1,109.00
Racetiger SL Speedwall UVO	116011	rMotion2 12.0 D Race	6877O1.VR	155;160;165;170	\$643.00	\$1,125.00	\$999.00
Ride The Mountain (RTM)							
RTM 86 UVO	116141	iPT WR XL 14.0 FR D	7635Q1.VS	167;172;177;182	\$745.00	\$1,350.00	\$1,159.00
RTM 86 UVO	116141	iPT WR XL 12.0 FR D Green	7535P1.VG	167;172;177;182	\$710.00	\$1,175.00	\$1,099.00
RTM 84 UVO	116151	iPT WR XL 14.0 FR D	7635Q1.VS	162;167;172;177;182	\$680.00	\$1,150.00	\$1,059.00
RTM 84 UVO	116151	iPT WR XL 12.0 FR D Green	7535P1.VG	162;167;172;177;182	\$645.00	\$1,150.00	\$999.00
RTM 81	116161	iPT WR XL 12.0 TCX D Orange	6835P1.VO	156;163;170;177;182	\$580.00	\$1,065.00	\$899.00
RTM 78	116181	4Motion XL 12.0 TCX D Red	6848P1.VB	156;163;170;177	\$440.00	\$950.00	\$799.00
RTM 75S	116191	4Motion 10.0	6537O1.VA	153;159;166;173	\$386.00	\$825.00	\$699.00
RTM 75	116201	4Motion 10.0	6537O1.VA	153;159;166;173	\$328.00	\$700.00	\$599.00
The Code							
V-WERKS Code UVO	116081	rMotion2 12.0 D V-WERKS	6877P1.VV	156;166;176;186	\$804.00	\$1,450.00	\$1,249.00
Code Speedwall L UVO	116091	rMotion2 16.0 D Neutral	6977O1.VG	164;171;178;185	\$713.00	\$1,235.00	\$1,109.00
Code Speedwall L UVO	116091	rMotion2 12.0 D Code Green	6877O1.VG	164;171;178;185	\$643.00	\$1,125.00	\$999.00
Code Speedwall S UVO	116101	rMotion2 16.0 D Neutral	6977O1.VG	159;166;173;180	\$713.00	\$1,235.00	\$1,109.00
Code Speedwall S UVO	116101	rMotion2 12.0 D Code Blue	6877O1.VB	159;166;173;180	\$643.00	\$1,125.00	\$999.00
Code UVO	116111	xMOTION 12.0 TCX D	6838O1.VR	154;161;168;175;182	\$575.00	\$975.00	\$899.00
Freeskiing - Powder							
V-WERKS Katana	116362	--	--	177;184;191	\$776.00	\$1,375.00	\$1,199.00
Confession	116360	--	--	179;186;193	\$475.00	\$875.00	\$749.00
Two	116368	--	--	176;186;196	\$475.00	\$875.00	\$749.00
One	116370	--	--	156;166;176;186	\$412.00	\$775.00	\$649.00
Freeskiing - All Mountain							
100EIGHT	116374	--	--	173;181;189	\$444.00	\$825.00	\$699.00
90EIGHT	116378	--	--	163;170;177;184	\$412.00	\$775.00	\$649.00
Mantra	116382	--	--	170;177;184;191	\$475.00	\$875.00	\$749.00
Kendo	116384	--	--	163;170;177;184	\$444.00	\$825.00	\$699.00
Kink	116404	--	--	155;163;171;179	\$315.00	\$600.00	\$499.00
Freeskiing - Freestyle							
Wall	116402	--	--	161;169;177;185	\$347.00	\$650.00	\$549.00
Step	116406	--	--	147;155;163;171;179	\$285.00	\$545.00	\$449.00
Ledge	116408	--	--	147;155;163;171;179	\$243.00	\$500.00	\$399.00
Revolt	116400	--	--	157;165;173;181	\$243.00	\$500.00	\$399.00
Alley	116412	--	--	148;158;168;178	\$205.00	\$445.00	\$349.00
Vökl Women's Products							
FLAIR Series							
Flair SC UVO	116221	Xmotion 11.0 TCX D Wmn's	6738Q1.VL	150;155;160;165	\$610.00	\$1,125.00	\$949.00
Flair 81	116241	WideRide XL 11.0 TCX D Wmn's	6735Q1.VL	149;156;163	\$580.00	\$1,065.00	\$899.00
Flair 78	116251	4Motion XL TCX D Wmn's	6748Q1.VC	149;156;163	\$440.00	\$950.00	\$799.00
Flair 74	116261	4Motion 10.0 Wmn's	6537P1.VL	141;148;155;162	\$386.00	\$825.00	\$699.00
Flair 75	116271	4Motion 10.0 Wmn's	6537P1.VL	141;147;153;159;166	\$328.00	\$700.00	\$599.00
Flair 73 black	116281	3Motion TP 10.0 Wmn's	6527P1.VL	141;147;153;159;166	\$281.00	\$600.00	\$499.00
Women's Freeskiing							
One W	116372	--	--	156;166;176	\$412.00	\$775.00	\$649.00
100EIGHT W	116376	--	--	157;165;173	\$444.00	\$825.00	\$699.00
90EIGHT W	116380	--	--	156;163;170	\$412.00	\$825.00	\$649.00
Aura	116386	--	--	156;163;170	\$475.00	\$875.00	\$749.00
Kenja	116388	--	--	149;156;163;170	\$444.00	\$825.00	\$699.00
Yumi	116390	--	--	147;154;161;168	\$348.00	\$650.00	\$549.00
Pyra	116410	--	--	147;155;163	\$285.00	\$545.00	\$449.00
Junior Series							
Confession Jr.	116420	--	--	143;153;163	\$250.00	\$500.00	\$399.00
Mantra Jr.	116422	--	--	118;128;138;148;158	\$174.00	\$360.00	\$279.00
Wall Jr.	116426	--	--	118;128;138;148	\$120.00	\$295.00	\$209.00
Wall Jr. Mini	116432	--	--	88;98;108	\$110.00	\$246.00	\$169.00
Wall Jr. w/FT Plate	116424	M7.0 Jr. Fastrak II	6223M1.LC	118;128;138;148	\$193.00	\$425.00	\$319.00
Wall Jr. w/FT Plate	116424	M4.5 Jr. Fastrak II	6123M1.SC	118;128;138;148	\$187.00	\$425.00	\$319.00
Wall Jr. Mini w/FT Plate	116430	M4.5 Jr. Fastrak II	6123M1.SC	88;98;108	\$177.00	\$350.00	\$259.00
Pyra Jr.	116428	--	--	118;128;138;148	\$120.00	\$295.00	\$209.00
RTM Jr. (130-160cm)	116461	3Motion Jr. 7.0	6227M1.VA	130;140;150;160	\$177.00	\$350.00	\$259.00
RTM Jr. (80-120cm)	116461	3Motion Jr. 4.5	6127M1.VA	80;90;100;110;120	\$152.00	\$315.00	\$229.00
RTM Jr. (130-160cm)	116461	3Motion Jr. 4.5	6127M1.VA	130;140;150;160	\$164.00	\$325.00	\$239.00
RTM Jr. (130-160cm)	116460	--	--	130;140;150;160	\$106.00	\$225.00	\$149.00
RTM Jr. (70-120cm)	116460	--	--	70;80;90;100;110;120	\$94.00	\$200.00	\$139.00
Junior Series Continued							
Chica (130-160cm)	116471	3Motion Jr. 7.0 Girls	6227M1.VB	130;140;150;160	\$177.00	\$350.00	\$259.00
Chica (80-120cm)	116471	3Motion Jr. 4.5 Girls	6127M1.VB	80;90;100;110;120	\$152.00	\$315.00	\$229.00
Chica (130-160cm)	116471	3Motion Jr. 4.5 Girls	6127M1.VB	130;140;150;160	\$164.00	\$325.00	\$239.00
Chica (130-160cm)	116470	--	--	130;140;150;160	\$106.00	\$225.00	\$149.00
Chica (70-120cm)	116470	--	--	70;80;90;100;110;120	\$94.00	\$200.00	\$139.00

Vökl 2016/2017 Alpine Skis

16/17 Model	Ski Item #	Binding	Bind. Item #	Sizes	Wholesale	Retail	M.A.P.
Rental Series							
RTM 8.0	116326	--		137;144;151;158;165;172;179	\$178.00	n/a	n/a
RTM 8.0 w/FDT Plate	116324	FDT TP10	6562P1.MC	130;137;144;151;158;165;172;179	\$291.00	n/a	n/a
FLAIR 8.0	116548	--		137;144;151;158;165	\$178.00	n/a	n/a
FLAIR 8.0 w/FDT Plate	116549	FDT TP10	6562P1.MC	137;144;151;158;165	\$291.00	n/a	n/a
RTM 7.6	116317	--		135;142;149;156;163;170	\$171.00	n/a	n/a
RTM 7.6 w/FDT Plate	116315	FDT TP10	6562P1.MC	128;135;142;149;156;163;170;177	\$284.00	n/a	n/a

Vökl 2016/2017 Alpine Touring Products

V-WERKS BMT 122	116340	--		176;186	\$775.00	\$1,375.00	\$1,199.00
V-WERKS BMT 109	116342	--		166;176;186	\$775.00	\$1,375.00	\$1,199.00
V-WERKS BMT 94	116344	--		166;176;186	\$700.00	\$1,375.00	\$1,199.00
VTA 88 Lite	116350	--		160;170;180	\$570.00	\$1,065.00	\$899.00
Nunataq	116346	--		170;178;186	\$444.00	\$825.00	\$699.00
Nanuq	116348	--		163;170;177;184	\$444.00	\$825.00	\$699.00

2016/2017 Vökl Pre-Cut Climbing Skis

BMT 122 Vacuum Skin	159728	--		176;186	\$138.00	\$239.00	n/a
BMT 109 Vacuum Skin	159727	--		166;176;186	\$138.00	\$239.00	n/a
BMT 94 Vacuum Skin	159726	--		166;176;186	\$138.00	\$239.00	n/a
BMT 122 Tapered Skin- Nylon/Mohair	159732	--		176;186	\$138.00	\$239.00	n/a
BMT 109 Tapered Skin- Nylon/Mohair	159731	--		166;176;186	\$138.00	\$239.00	n/a
BMT 94 Tapered Skin- Nylon/Mohair	159730	--		166;176;186	\$138.00	\$239.00	n/a
VTA 88 Lite Tapered Skin - 100% Mohair	159734	--		160;170;180	\$113.00	\$239.00	n/a
Nunataq Skin - Nylon/Mohair	159716	--		170;178;186	\$110.00	\$185.00	n/a
Nanuq Skin - Nylon/Mohair	159717	--		163;170;177;184	\$110.00	\$185.00	n/a
V-WERKS Katana Vacuum Skin	159723	--		177;184;191	\$135.00	\$239.00	n/a

2016/2017 Vökl Universal Climbing Skis

Skin Pin (Vökl Only) Trim to Fit Vacuum Skin	159725	--		M(163-166), L(170), XL(176-178), XXL(184-186)	\$138.00	\$239.00	n/a
Vökl Universal Vacuum Skin	159724	--		one size	\$138.00	\$239.00	n/a

2016/2017 Alpine Skis - Motion Demo/Rental Systems

16/17 Model	Ski Item #	Binding	Bind Item #	Sizes	Wholesale
Racetiger Series					
Racetiger GS Speedwall UVO	116001	rMotion2 16.0 D Race	6977O1.VR	170;175;180;185	\$713.00
Racetiger GS Speedwall UVO	116001	rMotion2 12.0 D Race	6877O1.VR	170;175;180;185	\$643.00
Racetiger SL Speedwall UVO	116011	rMotion2 16.0 D Race	6977O1.VR	155;160;165;170	\$713.00
Racetiger SL Speedwall UVO	116011	rMotion2 12.0 D Race	6877O1.VR	155;160;165;170	\$643.00
The Code					
V-WERKS Code UVO	116081	rMotion2 12.0 D V-WERKS	6877P1.VV	156;166;176;186	\$804.00
Code Speedwall L UVO	116091	rMotion2 16.0 D	6977O1.VG	164;171;178;185	\$713.00
Code Speedwall L UVO	116091	rMotion2 12.0 D Code Green	6877O1.VG	164;171;178;185	\$643.00
Code Speedwall S UVO	116101	rMotion 16.0 D	6977O1.VG	159;166;173;180	\$713.00
Code Speedwall S UVO	116101	rMotion2 12.0 D Code Blue	6877O1.VB	159;166;173;180	\$643.00
Code UVO	116111	xMOTION 11.0 D	6638O1.VA	161;168;175;182	\$575.00
Ride The Mountain (RTM)					
RTM 86 UVO	116141	iPT WR XL 14.0 FR D Green	7635P1.VG	167;172;177;182	\$745.00
RTM 86 UVO	116141	iPT WR XL 12.0 FR D Green	7535P1.VG	167;172;177;182	\$710.00
RTM 84 UVO	116151	iPT WR XL 14.0 FR D Green	7635P1.VG	162;167;172;177;182	\$680.00
RTM 84 UVO	116151	iPT WR XL 12.0 FR D Green	7535P1.VG	162;167;172;177;182	\$645.00
RTM 81	116161	iPT WR XL 12.0 TCX D Orange	6835P1.VO	156;163;170;177;182	\$580.00
RTM 78	116181	4Motion XL 12.0 TCX D Red	6848P1.VB	156;163;170;177	\$440.00
RTM 75iS	116191	4Motion 10.0 D	6539O1.VA	153;159;166;173	\$406.00
RTM 75	116201	4Motion 10.0 D	6539O1.VA	153;159;166;173	\$348.00
FLAIR					
Flair SC UVO	116221	Xmotion 11.0 TCX D Wmn's	6738Q1.VL	150;155;160;165	\$610.00
Flair 81	116241	WideRide XL 11.0 TCX D Wmn's	6735Q1.VL	149;156;163	\$580.00
Flair 78	116251	4Motion XL TCX D Wmn's	6748Q1.VC	149;156;163	\$440.00
Flair 74	116261	4 Motion 10.0 D Wmn's	6539P1.VL	141;148;155;162	\$406.00
Flair 75	116271	4 Motion 10.0 D Wmn's	6539P1.VL	141;147;153;159;166	\$348.00
Flair 73 black	116281	3Motion TP 10.0 D Wmn's	6529P1.VL	141;147;153;159;166	\$310.00
Junior Series					
Wall Jr. w/FT Plate	116424	M7.0 Jr. Fastrak II	6223M1.LC	118;128;138;148	\$193.00
Wall Jr. w/FT Plate	116424	M4.5 Jr. Fastrak II	6123M1.SC	118;128;138;148	\$187.00
Wall Jr. Mini w/FT Plate	116430	M4.5 Jr. Fastrak II	6123M1.SC	118;128;138;148	\$177.00
RTM Jr. (130-160cm)	116461	3Motion Jr. 7.0	6227M1.VA	130;140;150;160	\$177.00
RTM Jr. (80-120cm)	116461	3Motion Jr. 4.5	6127M1.VA	80;90;100;110;120	\$152.00
RTM Jr. (130-160cm)	116461	3Motion Jr. 4.5	6127M1.VA	130;140;150;160	\$164.00
Chica (130-160cm)	116471	3Motion Jr. 7.0 Girls	6227M1.VB	130;140;150;160	\$177.00
Chica (80-120cm)	116471	3Motion Jr. 4.5 Girls	6127M1.VB	80;90;100;110;120	\$152.00
Chica (130-160cm)	116471	3Motion Jr. 4.5 Girls	6127M1.VB	130;140;150;160	\$164.00
Rental Series					
RTM 8.0 w/FDT Plate	115378	FDT TP10	6562P1.MC	130;137;144;151;158;165;172;179	\$291.00
FLAIR 8.0 w/FDT Plate	tba	FDT TP10	6562P1.MC	130;137;144;151;158;165;172;179	\$291.00
RTM7.6 w/FDT Plate	115394	FDT TP10	6562P1.MC	128;135;142;149;156;163;170;177	\$284.00