



SSL FALL/WINTER 2014 AUTHORIZED PROGRAM

SUPPLIER **BLIZZARD SPORT USA**
 WEBSITE WWW.BLIZZARDSPORTUSA.COM
 CATEGORY **HARDGOODS-SKIS**

PROGRAM DEADLINE **3/1/14**

PRESEASON	ORDER DEADLINE	3/1/14		
	DISCOUNT	20%		
	TERMS	All orders received prior to 3/1/14 will receive 50% dating 1/11/15 and 50% 2/11/15 dating. All orders received after 3/11/14 will receive 12/10/14 dating.		
	FREIGHT	FOB Multiple Locations (West Lebanon, NH; Denver, CO; Los Angeles, CA).	FOB	Multiple

REORDER	REORDER DISCOUNT	All Blizzard reorders qualify for the earned pre-season 20% discount.		
	REORDER TERMS	For shipments on or before October 10, 2014: City=12/10/14, Area=1/10/15 For shipments after 10/10/14: 60 Days.		
	REORDER FREIGHT	FOB West Lebanon, NH	FOB	Single

EXTRAS	CO-OP	NONE		
	EARLY ORDER DISC.	20%	DEADLINE	3/1/14
	ANTICIPATION	Contact Credit Department for current anticipation rates		

PROGRAM DETAILS	1) There are no minimums required to qualify for the 2014/15 SSL Program. 2) All orders received by 3/1/14 will receive 20% pre-season discount.			
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CONCENTRATION MODELS	Choose 1 Blizzard Men's model and 1 Blizzard Women's model from the below list: Bonafide: 25% off whls (\$348.00/pr. net); 50% margin @ MAP \$699.99 Brahma: 25% off whls (\$322.88/pr. net); 50% margin @ MAP \$649.99 Black Pearl: 25% off whls (\$298.13/pr. net); 50% margin @ MAP \$599.99 Cheyenne: 25% off whls (\$273.38/pr. net); 50% margin @ MAP \$549.99 Note: Only orders received by 3/1/14 qualify. The pre-season orders will reflect the additional 25% discount. Concentration model discounts are pre-season only. Reorders on Concentration models will be booked at earned 20% pre-season discount.			
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INDIVIDUAL DEALER INCENTIVES	NONE			
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SSL REBATE PROGRAM	A rebate will be structured based upon achievement of year-end volume targets. These targets will be confirmed by SSL & Blizzard Management prior to 3/1/14 and the rebate will be paid at year-end.			
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CUSTOMER SERVICE	CS REP	WENDY REGER
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B2B WEBSITE	ADDRESS	NONE
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