



SSL FALL/WINTER 2014 AUTHORIZED PROGRAM

SUPPLIER **Fischer Sports US**

WEBSITE www.fischersports.com

CATEGORY **Hardgoods-**

PROGRAM DEADLINE **3/15/14,4/1/14**

PRESEASON	ORDER DEADLINE	3/15/14,4/1/14		
	DISCOUNT	22% inline, 25% race, jr and promo		
	TERMS	2/11/2015 for orders received by 3/14/14, 1/11/15 for orders received by 4/1/14		
	FREIGHT	Free if over \$20,000 and received by 3/15/14	FOB	Auburn, NH
REORDER	REORDER DISCOUNT	Preseason Discount		
	REORDER TERMS	net 60		
	REORDER FREIGHT	Not included	FOB	Auburn, NH
EXTRAS	CO-OP	NONE		
	EARLY ORDER DISC.	NONE	DEADLINE	N/A
	ANTICIPATION	.75% per month, max 3 months		
PROGRAM DETAILS				
CONCENTRATION MODELS	<p>Prices are at a 30% discount off wholesale. Equates to a 55% margin on skis and 57-58% discount on boots.</p> <p>Skis-</p> <p>Motive 86 Ti \$273.00</p> <p>Ranger 96 Ti \$315.00</p> <p>Koa 88 Ti \$272.30</p> <p>Koa 80 Powertrack w/ V10 Binding \$311.50</p> <p>Boots-</p> <p>Progressor 11 Vacuum \$297.50</p> <p>Ranger 10+ Comfort Fit \$234.50</p> <p>Zephyr 8 Vacuum \$272.30</p> <p>Hybrid W 9+ Comfort Fit \$234.50</p>			
INDIVIDUAL DEALER INCENTIVES	NONE			
SSL REBATE PROGRAM	NONE			

CUSTOMER SERVICE	CS REP	Colleen Dubois
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	CS PHONE	603-314-7111
	MAIN PHONE	603-314-7110

B2B WEBSITE	ADDRESS	https://secure.fischerskis.com/dealer
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