



SSL FALL/WINTER 2014 AUTHORIZED PROGRAM

SUPPLIER **Full Tilt Boots**
 WEBSITE www.fulltiltboots.com
 CATEGORY **Ski Boots-**

PROGRAM DEADLINE **3/15/14**

PRESEASON	ORDER DEADLINE	3/15/14		
	DISCOUNT	13% Starting Discount; 20% for Full "Tilt" Dealers		
	TERMS	City: December 20, 2014 Area: February 20, 2015; Full Line City: 50% 12/20/14 & 50% 2/20/15 Full Line Area: 50% 1/20/15 & 2/20/15		
	FREIGHT	PPD (Free Freight for Full "Tilt" Dealers with 6/1 Ship Date)	FOB	Seattle

REORDER	REORDER DISCOUNT	Earned Preseason Discount		
	REORDER TERMS	Net 60		
	REORDER FREIGHT	PPD	FOB	Seattle

EXTRAS	CO-OP	NONE		
	EARLY ORDER DISC.	NONE	DEADLINE	N/A
	ANTICIPATION	NONE		

PROGRAM DETAILS				
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CONCENTRATION MODELS	25% discount for the following models: Drop Kick & Rumor			
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INDIVIDUAL DEALER INCENTIVES	<p>FULL ÖTILTÖ DEALER DISCOUNT: 7% Discount All retail preseason orders that are equal to 2013 net preseason orders that are submitted to your Sales Representative by March 15, 2014 will be awarded Split Terms, Free Freight (with a 6/1/14 Ship Date) and the additional discount based on the following minimum category support: ¥ 4 Adult Boot Models with a minimum of 8 pair each ¥ \$300 in Parts & Accessories.</p>			
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SSL REBATE PROGRAM	NONE			
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CUSTOMER SERVICE	CS REP	Doug Spencer
	CS EMAIL	doug_spencer@k2sports.com
	CS PHONE	800-426-1617 x1228
	MAIN PHONE	800-972-4038

B2B WEBSITE	ADDRESS	NONE
	CONTACT	
	EMAIL	
	PHONE	0