



**SSL FALL/WINTER 2014 AUTHORIZED PROGRAM**

SUPPLIER **Line Skis**

WEBSITE [www.lineskis.com](http://www.lineskis.com)

CATEGORY **Skis-**

PROGRAM DEADLINE **3/15/14**

<b>PRESEASON</b>	<b>ORDER DEADLINE</b>	3/15/14		
	<b>DISCOUNT</b>	13% Starting Discount; 20% for Full Line Dealers		
	<b>TERMS</b>	City: December 20, 2014 Area: January 20, 2015; Full Line City: 50% 12/20/14 & 50% 1/20/15 Full Line Area: 50% 1/20/15 & 2/20/15		
	<b>FREIGHT</b>	PPD (Free Freight for Full Line Dealers with 6/1 Ship Date)	<b>FOB</b>	Seattle

<b>REORDER</b>	<b>REORDER DISCOUNT</b>	Earned Preseason Discount		
	<b>REORDER TERMS</b>	Net 60		
	<b>REORDER FREIGHT</b>	PPD	<b>FOB</b>	Seattle

<b>EXTRAS</b>	<b>CO-OP</b>	NONE		
	<b>EARLY ORDER DISC.</b>	NONE	<b>DEADLINE</b>	N/A
	<b>ANTICIPATION</b>	NONE		

<b>PROGRAM DETAILS</b>	
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<b>CONCENTRATION MODELS</b>	25% discount for the following models: Sick Day 95 & Soulmate 90
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<b>INDIVIDUAL DEALER INCENTIVES</b>	<p>FULL LINE DEALER DISCOUNT: Extra 7% Discount</p> <p>All preseason orders that are equal to 2013 net preseason orders that are submitted to your Sales Representative by March 15, 2014 will be awarded Split Terms, Free Freight (with a 6/1/14 Ship Date) and the additional discount based on the following minimum category support:</p> <ul style="list-style-type: none"> <li>¥ 35 skis total with 5 per category (Freestyle, Freeride, Women, Youth)</li> <li>¥ 25 Pointy Sticks</li> <li>¥ \$500 in Accessories</li> </ul>
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<b>SSL REBATE PROGRAM</b>	NONE
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<b>CUSTOMER SERVICE</b>	<b>CS REP</b>	Doug Spencer
	<b>CS EMAIL</b>	doug_spencer@k2sports.com
	<b>CS PHONE</b>	800-426-1617 x1228
	<b>MAIN PHONE</b>	800-972-4038

<b>B2B WEBSITE</b>	<b>ADDRESS</b>	NONE
	<b>CONTACT</b>	
	<b>EMAIL</b>	
	<b>PHONE</b>	0