



**SSL FALL/WINTER 2014 AUTHORIZED PROGRAM**

SUPPLIER **Marker USA**  
 WEBSITE markerusa.com  
 CATEGORY **hardgoods-Bindings, Helmets/goggles** PROGRAM DEADLINE **3/15/14**

<b>PRESEASON</b>	<b>ORDER DEADLINE</b>	3/15/14		
	<b>DISCOUNT</b>	14% (orders received after 3/15/14 will revert to 12/10/14 City and 1/10/15 Area)		
	<b>TERMS</b>	City: 50% due 1/11/15, 50% due 2/11/15 Area: 50% due 2/11/15, 50% due 03/11/15		
	<b>FREIGHT</b>	FOB Claremont, NH	<b>FOB</b>	NH

<b>REORDER</b>	<b>REORDER DISCOUNT</b>	14%		
	<b>REORDER TERMS</b>	City: 1/10/15 (60 Days for orders after 11/10/15) Area: 2/10/15 (60 Days for orders after 12/10/15)		
	<b>REORDER FREIGHT</b>	FOB Claremont, NH	<b>FOB</b>	NH

<b>EXTRAS</b>	<b>CO-OP</b>	N/A		
	<b>EARLY ORDER DISC.</b>	N/A	<b>DEADLINE</b>	N/A
	<b>ANTICIPATION</b>	N/A		

<b>PROGRAM DETAILS</b>	
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<b>CONCENTRATION MODELS</b>	<p>Orders due by 3/15/14</p> <p>Griffin 90 or 110 in either color (MAP \$229- 51.6% margin)          22% off wholesale for a net of \$110.76          Preseason dating</p> <p>Squire 90 or 110 in either color (MAP \$189 40.9% margin)          19% off wholesale for a net of \$111.78          Preseason dating</p> <p>Free 10 (MAP \$149 51.6% margin)          19% off wholesale for a net of \$72.09          Preseason dating</p>
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<b>INDIVIDUAL DEALER INCENTIVES</b>	NONE
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<b>SSL REBATE PROGRAM</b>	NONE
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<b>CUSTOMER SERVICE</b>	<b>CS REP</b>	Karen Barden
	<b>CS EMAIL</b>	karen.barden@markervolkusa.com
	<b>CS PHONE</b>	603-298-0314
	<b>MAIN PHONE</b>	603-298-0314

<b>B2B WEBSITE</b>	<b>ADDRESS</b>	NONE
	<b>CONTACT</b>	
	<b>EMAIL</b>	
	<b>PHONE</b>	0