



SSL FALL/WINTER 2014 AUTHORIZED PROGRAM

SUPPLIER **NORDICA USA**

WEBSITE **www.nordica.com**

CATEGORY **ALPINE HARDGOODS-**

PROGRAM DEADLINE **3/7/14**

PRESEASON	ORDER DEADLINE	3/7/14		
	DISCOUNT	Boots or Skis or Accessories: 18% / Full Line Dealer(boots, skis and accessories): 20%		
	TERMS	Orders Received by March 7, 2014: Split 50% Jan 11, 2015, 50% Feb 11, 2015 / Orders Received on March 8, 2014, December 10, 2014		
	FREIGHT	Pre-paid, FOB West Lebanon, NH or other locations determined by Nordica USA, ex. PHL, DEN or LA	FOB	NH, CO, CA

REORDER	REORDER DISCOUNT	2014 Regular Qualified PSSN Discount		
	REORDER TERMS	60 Day Payment Terms		
	REORDER FREIGHT	Pre-paid, FOB West Lebanon, NH or other locations determined by Nordica USA, ex. PHL, DEN or LA	FOB	NH, CO, CA

EXTRAS	CO-OP	NONE		
	EARLY ORDER DISC.	NONE	DEADLINE	N/A
	ANTICIPATION	NONE		

PROGRAM DETAILS	Minimum Order for PSSN Discount: 50 Pair Ski Boots, 25 Pair Skis, \$750 Accessory Order			
	All re-orders qualify for SSL pre-season discounts outlined above. Concentration Model discounts are preseason only and re-order on Concentration Models will be booked at regular qualifying preseason discounts.			

CONCENTRATION MODELS	SKIS			
	Men's: Ski NRGY 100, 25% Discount, WHLSL \$440, EXT NET \$330 OR Men's: Ski NRGY 90, 25% Discount, WHLSL \$378, EXT NET \$283.50 Women's Ski WILDBELLE, 25% Discount, WHLSL \$378, EXT NET \$283.50			
BOOTS	Men's: NRGY Pro 3, 25% Discount, WHLSL \$315, EXT NET \$236.25 Women's: NXT N2W, 25% Discount, WHLSL \$283, EXT NET \$212.25			

INDIVIDUAL DEALER INCENTIVES	NONE			
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SSL REBATE PROGRAM	NONE			
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CUSTOMER SERVICE	CS REP	WENDY REGER
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	CS PHONE	800.892.2668 x5007
	MAIN PHONE	800.892.2668

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