

PRICE LIST 15/16

BLIZZARD



TECNICA

2015-16 GENERAL TERMS & CONDITIONS

ORDERS: All orders are subject to acceptance by Blizzard Sport USA and Tecnica USA.

FREIGHT: All orders will be shipped freight collect, FOB West Lebanon, NH, Denver, CO or Los Angeles, CA (or other locations as specified by Blizzard/Tecnica.)

REQUESTED SHIP DATES: Without a previous written agreement, we reserve the right to ship up to one week prior to a customer's requested ship date without prior notification.

PAYMENT OF INVOICES: Three (3) points of each discount is a cash discount and as such will be available only for payment by the due date as specified on the Blizzard Sport USA or Tecnica USA invoice. This means that failure to pay on time carries a 3 point cash discount forfeiture. For example, if your available discount is 7% and you pay after the due date, you will only be entitled to take 4%. Net prices listed include the cash discount. Finance charges of 1 ½% per month, or the maximum allowed by law (whichever is lower) will be added to all past due invoices.

DATING: **City Shops** **December 10, 2015**
 Area Shops **January 10, 2016**

Area shop defined as: A shop in close proximity to a ski area and is dependent on the ski area's operation for the majority of the shop's business.

SHIPMENT OF ORDERS: All shipments are subject to credit approval and will be made only if the customer's credit status is satisfactory to Blizzard/Tecnica. Past due accounts, incomplete credit information or non-conforming purchase orders will cause delays in shipments. If credit requirements are not met by August 15, 2015, product will not be reserved and will be used to fill other orders.

PURCHASE ORDERS: Blizzard/Tecnica will accept only signed purchase orders that are in compliance with Blizzard/Tecnica terms and conditions of sale.

ANTICIPATION: Please contact the Credit Department for current anticipation rates.

MODIFICATIONS: Orders may not be amended or canceled after May 1, 2015.

RETURNS: No returns will be accepted without prior written authorization from Blizzard/Tecnica. Goods returned to stock with authorization are subject to a 15% restocking charge. All freight must be prepaid by the customer.

CLAIMS: All claims of shipping error must be filed within 5 days of receipt of merchandise. Transportation claims (damages etc.) must be filed directly with the carrier.

WARRANTY – BLIZZARD SPORT USA products are warrantied for one year after date of purchase, while **TECNICA USA** products are warrantied for two years after date of purchase. This warranty is against defective workmanship and material when used for the purpose intended, under normal conditions, and providing they receive proper care. Merchandise covered under this warranty must be returned to an authorized Blizzard Sport USA or Tecnica USA Dealer (with proof of purchase date) who will then send it to Blizzard/Tecnica (transportation pre-paid by customer). Blizzard/Tecnica will inspect returned merchandise for evidence of misuse and will determine whether repair, replacement, or adjustment is due. Blizzard/Tecnica will return merchandise prepaid.

THIS WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESSED OR IMPLIED INCLUDING WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. Blizzard Sport USA's /Tecnica USA's liability under this warranty shall be limited to the repair, replacement, or adjustment of Blizzard or Tecnica products, and Blizzard Sport USA /Tecnica USA shall not be liable for incidental or consequential damages incurred as a result of any breach of this warranty.

2015-16 EARNED DISCOUNT PROGRAM (EDP)

BLIZZARD SKIS

EDP 15

- 15% discount on 2016 Blizzard ski models
- 10% discount on 2016 Blizzard accessories
- 15% discount on all reorders
- Minimum Order: 50 pair

EDP 10

- 10% discount on 2016 Blizzard ski models
- 10% discount on 2016 Blizzard accessories
- 10% discount on all reorders
- Minimum Order: 25 pair

PROGRAM REQUIREMENTS

- Minimum of 5 adult models, 5 pair per model
- Order deadline: 3/1/15

DATING

- For shipments on or before October 10, 2015: **City** = 12/10/15, **Area** = 1/10/16
- For shipments after October 10, 2015: 60 days

DEMOS

- 20% discount on all demo skis
- Demo ski units do not count toward EDP quantity
- Order deadline: 4/1/15
- Dating: March 10, 2016

2015/16 SEASON - BLIZZARD/TECNICA	
ORDER IN	RECEIVE BY
On or Before 2/8/15	08/01/15
2/9/15 - 3/1/15	08/15/15
3/2/15 - 3/15/15	09/01/15
3/16/15 - 3/29/15	10/01/15
After 3/30/15	11/1/15 or as available

PRO

- 25% discount on all qualifying Pro orders
- Units do not count toward EDP quantity
- Order deadline: 4/1/15
- Dating: Earned Pre-season dating

RACE

- Please see Race Program Price Sheet

All other Blizzard Sport USA General Terms & Conditions apply. Prices and product subject to change without notification.

TECNICA SKI BOOTS

EDP 15

- 15% discount on 2016 Tecnica boot models
- 10% discount on 2016 Tecnica accessories
- 15% discount on all reorders
- Minimum Order: 100 pair

EDP 10

- 10% discount on 2016 Tecnica boot models
- 10% discount on 2016 Tecnica accessories
- 10% discount on all reorders
- Minimum Order: 50 pair

PROGRAM REQUIREMENTS

- Minimum of 5 adult models, 5 pair per model
- Order deadline: 3/1/15

DATING

- For shipments on or before October 10, 2015: **City** = 12/10/15, **Area** = 1/10/16
- For shipments after October 10, 2015: 60 days

PRO

- 25% discount on all qualifying Pro orders
- Units do not count toward EDP quantity
- Order deadline: 4/1/15
- Dating: Earned Pre-season dating

RACE

- Please see Race Program Price Sheet

All other Tecnica USA General Terms & Conditions apply. Prices and product subject to change without notification.



2016 BLIZZARD SKIS PRICE LIST

MODEL #	MODEL NAM	BINDING OPTION	SIZE	MSRP	MAP	WHSL
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FREERIDE						
8A510600 001	SPUR	Flat	189	\$960.00	\$799.95	\$530.00
8A510800 001	BODACIOUS	Flat	177, 185, 193	\$840.00	\$699.95	\$464.00
8A511000 001	COCHISE	Flat	171, 178, 185, 192	\$900.00	\$749.95	\$497.00
8A511200 001	BONAFIDE	Flat	166, 173, 180, 187	\$840.00	\$699.95	\$464.00
8A511400 001	BRAHMA	Flat	166, 173, 180, 187	\$780.00	\$649.95	\$430.50
8A407800 001	LATIGO	Flat	163, 170, 177, 184	\$720.00	\$599.95	\$397.50
8A513000 001	SHEEVA	Flat	158, 165, 172, 179	\$720.00	\$599.95	\$397.50
8A513200 001	SAMBA	Flat	152, 159, 166, 173	\$780.00	\$649.95	\$430.50
8A513400 001	BLACK PEARL	Flat	152, 159, 166, 173	\$720.00	\$599.95	\$397.50
8A513600 001	CHEYENNE	Flat	151, 156, 163, 170	\$660.00	\$549.95	\$364.50
8A514600 001	GUNSMOKE	Flat	179, 186, 193	\$840.00	\$699.95	\$464.00
8A514800 001	PEACEMAKER	Flat	165, 172, 179, 186	\$720.00	\$599.95	\$397.50
8A515000 001	REGULATOR	Flat	165, 172, 179, 186	\$600.00	\$499.95	\$331.00

FREERIDE TOURING						
8A515800 001	ZERO G 108	Flat	171, 178, 185	\$960.00	\$799.95	\$530.00
8A516000 001	ZERO G 95	Flat	164, 171, 178, 185	\$840.00	\$699.95	\$464.00
8A516200 001	ZERO G 85	Flat	157, 164, 171, 178, 185	\$720.00	\$599.95	\$397.50
8A516400 001	ZERO G 85 W	Flat	157, 164, 171	\$720.00	\$599.95	\$397.50

RACE						
8A500200 001	DH FIS WORLD CUP	Flat with plate	212, 218	\$1,300.00		\$720.00
8A500400 001	SG FIS WORLD CUP	Flat with plate	185, 195, 205, 212	\$1,300.00		\$720.00
8A500600 001	GS FIS WORLD CUP	Flat with plate	188, 195	\$1,250.00		\$675.00
8A301400 001	GS FIS WORLD CUP*	Flat with plate	183, 190	\$1,100.00		\$607.50
8A500800 001	SL FIS WORLD CUP	Flat with plate	156, 165	\$1,250.00		\$675.00
8A501600 001	GS FIS RACING	Flat with plate	184	\$1,200.00		\$630.00
8A501800 001	SL FIS RACING	Flat with plate	156, 165	\$1,200.00		\$630.00
8A503000 001	GS JR FIS RACING	Flat with plate	170, 177	\$900.00		\$495.00
8A503200 001	SL JR FIS RACING	Flat with plate	150	\$900.00		\$495.00
8A503400 001	GS JR RACING	Flat with Jr. plate	135, 142, 149, 156, 163	\$700.00		\$342.00
8A503600 001	SL JR RACING	Flat with Jr. plate	122, 129, 136, 143	\$700.00		\$342.00
8A502000 001	WRC RACING	Flat with plate	176, 182, 186	\$1,200.00		\$630.00

* 2014/15 Collection Ski



2016 BLIZZARD SKIS PRICE LIST

MODEL #	MODEL NAME	BINDING OPTION	SIZE	MSRP	MAP	WHSL
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ALL-MOUNTAIN HIGH PERFORMANCE

8A502400 001	SRC RACING	IQ-POWER 14 TCX	156, 160, 165, 170, 175	\$1,320.00	\$1,099.95	\$729.00
8A502600 001	RC TI	IQ-POWER 12 TCX	154, 160, 166, 172, 178	\$960.00	\$799.95	\$500.00
8A504600 001	G-POWER FS	IQ-POWER 14 TCX	167, 174, 181	\$1,440.00	\$1,199.95	\$795.00

ALL-MOUNTAIN SPORT PERFORMANCE

8A505400 001	POWER S8	IQ-POWER 12 TCX	160, 167, 174, 181	\$1,080.00	\$899.95	\$562.50
8A506400 001	POWER X8	IQ-TCX12 CM2 NK	160, 167, 174, 181	\$1,080.00	\$899.95	\$562.50
8A506600 001	POWER X7 Ti	IQ-TCX12 CM2 NK	160, 167, 174, 181	\$840.00	\$699.95	\$437.50
8A507000 001	POWER X7	IQ-TP10	153, 160, 167, 174	\$720.00	\$599.95	\$375.00
8A520500 001	POWER X4	IQ-TP10	153, 160, 167, 174	\$600.00	\$499.95	\$312.50
8A521100 001	POWER X3	IQ-TP10	155, 160, 165, 170, 175	\$480.00	\$399.95	\$250.00
8A508200 001	VIVA S7	IQ-POWER 12 TCX Viva	153, 160, 167	\$960.00	\$799.95	\$500.00
8A508400 001	VIVA S6	IQ-POWER 12 TCX Viva	146, 153, 160, 167	\$840.00	\$699.95	\$437.50
8A509000 001	VIVA X8	IQ-TCX12 CM2 Viva NK	146, 153, 160, 167	\$960.00	\$799.95	\$500.00
8A509200 001	VIVA X7 Ti	IQ-TCX12 CM2 Viva NK	146, 153, 160, 167	\$720.00	\$599.95	\$375.00
8A509600 002	VIVA X7	IQ-TP10 Viva	146, 153, 160, 167	\$600.00	\$499.95	\$312.50
8A521500 001	VIVA X3	IQ-TP10 Viva	145, 150, 155, 160	\$480.00	\$399.95	\$250.00

JUNIOR

8A411800 001	COCHISE JR	Flat	140, 150, 160	\$480.00	\$399.95	\$250.00
8A412800 001	COCHISE IQ JR	IQ-4.5	70, 80, 90, 100, 110, 120	\$276.00	\$229.95	\$165.00
8A412900 001	COCHISE IQ JR	IQ-7	130, 140, 150	\$312.00	\$259.95	\$175.00
8A519200 001	GUNSMOKE IQ JR	IQ-4.5	99, 109, 119	\$276.00	\$229.95	\$165.00
8A519400 001	GUNSMOKE IQ JR	IQ-7	129, 139	\$312.00	\$259.95	\$175.00
8A517600 001	RC IQ JR	IQ-4.5	70, 80, 90, 100, 110, 120	\$276.00	\$229.95	\$165.00
8A517800 001	RC IQ JR	IQ-7	130, 140, 150	\$312.00	\$259.95	\$175.00
8A518800 001	VIVA IQ JR	IQ-4.5	70, 80, 90, 100, 110, 120	\$276.00	\$229.95	\$165.00
8A519000 001	VIVA IQ JR	IQ-7	130, 140, 150	\$312.00	\$259.95	\$175.00

ACCESSORIES

8B501800 001	SKIN 125MM			\$240.00	\$199.95	\$137.50
8B501400 001	SKIN ZERO G 95 L		Fits: 178 - 185 cm	\$216.00	\$179.95	\$123.75
8B501600 001	SKIN ZERO G 95 S		Fits: 164 - 171 cm	\$216.00	\$179.95	\$123.75
8B501000 001	SKIN ZERO G 85 L		Fits: 178 - 185 cm	\$216.00	\$179.95	\$123.75
8B501200 001	SKIN ZERO G 85 S		Fits: 157 - 171 cm	\$216.00	\$179.95	\$123.75



2016 TECNICA SKI BOOTS PRICE LIST

MODEL #	MODEL NAME	FLEX	LAST	SIZE	MSRP	MAP	WHSL
HIGH PERFORMANCE							
10169600 P9A	MACH1 130 LV *	130	98	MP 22.5 - 29.5	\$840.00	\$699.95	\$437.50
10170000 P9A	MACH1 130 MV *	130	100	MP 24.5 - 30.5	\$840.00	\$699.95	\$437.50
10169800 R1A	MACH1 120 LV	120	98	MP 22.5 - 29.5	\$720.00	\$599.95	\$375.00
10170100 R1A	MACH1 120 MV	120	100	MP 24.5 - 30.5	\$720.00	\$599.95	\$375.00
10169710 100	MACH1 100 LV *	100	98	MP 22.5 - 29.5	\$600.00	\$499.95	\$312.50
10170210 100	MACH1 100 MV *	100	100	MP 24.5 - 30.5	\$600.00	\$499.95	\$312.50
10170400 100	MACH1 90 MV *	90	100	MP 24.5 - 30.5	\$480.00	\$399.95	\$250.00
20141500 311	MACH1 105 W LV	105	98	MP 22.5 - 27.5	\$720.00	\$599.95	\$375.00
20142000 311	MACH1 105 W MV	105	100	MP 22.5 - 27.5	\$720.00	\$599.95	\$375.00
20141600 869	MACH1 95 W LV *	95	98	MP 22.5 - 27.5	\$600.00	\$499.95	\$312.50
20142100 869	MACH1 95 W MV *	95	100	MP 22.5 - 27.5	\$600.00	\$499.95	\$312.50
20141700 100	MACH1 85 W LV *	85	98	MP 22.5 - 27.5	\$480.00	\$399.95	\$250.00
20142200 100	MACH1 85 W MV *	85	100	MP 22.5 - 27.5	\$480.00	\$399.95	\$250.00
20142510 100	MACH1 75 W MV *	75	100	MP 22.5 - 27.5	\$360.00	\$299.95	\$187.50
SPORT PERFORMANCE							
10171000 5C2	TEN.2 120 HV *	120	106	MP 24.5 - 30.5	\$660.00	\$549.95	\$343.75
10171100 R1A	TEN.2 100 HV	100	106	MP 24.5 - 30.5	\$540.00	\$449.95	\$281.25
10171200 5C2	TEN.2 90 *	90	102	MP 24.5 - 30.5	\$360.00	\$299.95	\$187.50
10171300 A5A	TEN.2 80 *	80	102	MP 24.5 - 30.5	\$300.00	\$249.95	\$156.25
10171400 A5A	TEN.2 70 HV *	70	106	MP 24.5 - 30.5	\$240.00	\$199.95	\$125.00
20142600 528	TEN.2 95 W C.A.	95	102	MP 22.5 - 27.5	\$480.00	\$399.95	\$250.00
20140500 051	TEN.2 85 W C.A.	85	102	MP 22.5 - 27.5	\$360.00	\$299.95	\$187.50
20140600 051	TEN.2 75 W C.A.	75	102	MP 22.5 - 27.5	\$300.00	\$249.95	\$156.25
20142910 100	TEN.2 65 W C.A.	70	102	MP 22.5 - 27.5	\$240.00	\$199.95	\$125.00
10168500 051	MEGA+ 8	60	104	MP 23.0 - 33.0	\$240.00	\$199.95	\$125.00
20141000 051	ESPRIT 8	60	104	MP 23.0 - 27.5	\$240.00	\$199.95	\$125.00
RACE - RACE JUNIOR							
10169000 100	R9.3 150 *	150	93	U.S. 4 - 11	\$960.00		\$495.00
10169100 100	R9.3 130 *	130	93	U.S. 4 - 11	\$960.00		\$495.00
10169200 100	R9.3 110 *	110	93	U.S. 4 - 11	\$840.00		\$450.00
30129100 100	MACH1 R 90	90	95	U.S. 4.5 - 9.5	\$540.00		\$270.00
30129200 100	R PRO 70	70		MP 18.5 - 27.5	\$360.00	\$299.95	\$195.00
30129300 100	R PRO 60	60		MP 18.5 - 27.5	\$240.00	\$199.95	\$130.00

NOTE: 1/2 sizes only except R9.3's which are whole sizes only

* Designates a 2 year model



2016 TECNICA SKI BOOTS PRICE LIST

MODEL #	MODEL NAME	FLEX	LAST	SIZE	MSRP	MAP	WHSL
FREERIDE							
10172000 P97	COCHISE PRO 130	130	98	MP 22.5 - 30.5	\$840.00	\$699.95	\$437.50
10172100 N89	COCHISE 120	120	100	MP 22.5 - 30.5	\$720.00	\$599.95	\$375.00
10167200 051	COCHISE 100	100	100	MP 24.5 - 30.5	\$600.00	\$499.95	\$312.50
10167300 051	COCHISE 90	90	100	MP 24.5 - 30.5	\$480.00	\$399.95	\$250.00
20143000 317	COCHISE PRO W	105	98	MP 22.5 - 27.5	\$720.00	\$599.95	\$375.00
20139600 051	COCHISE 95 W	95	100	MP 22.5 - 27.5	\$600.00	\$499.95	\$312.50
20139700 051	COCHISE 85 W	85	100	MP 22.5 - 27.5	\$480.00	\$399.95	\$250.00
10166800 051	COCHISE PRO LIGHT	120	100	MP 22.5 - 30.5	\$900.00	\$749.95	\$469.00
10172200 R17	COCHISE 110 LIGHT	110	100	MP 24.5 - 30.5	\$660.00	\$549.95	\$343.75
20143100 317	COCHISE PRO LIGHT W	100	100	MP 22.5 - 27.5	\$660.00	\$549.95	\$343.75
JUNIOR							
30129000 051	COCHISE JR	60		MP 18.5 - 27.5	\$240.00	\$199.95	\$130.00
30127800 051	JT 4 *	50		MP 18.5 - 26.5	\$156.00	\$129.95	\$86.00
30128000 051	JT 3 *			MP 20.5 - 26.5	\$144.00	\$119.95	\$79.00
30128100 051	JT 3 GIRL *			MP 20.5 - 26.5	\$144.00	\$119.95	\$79.00
30128300 051	JT 2 *			MP 16.5 - 19.5	\$132.00	\$109.95	\$73.00
30128400 051	JT 2 GIRL *			MP 16.5 - 19.5	\$132.00	\$109.95	\$73.00
30128600 051	JT 1 *			MP 14.5, 15.5	\$120.00	\$99.95	\$71.00
30128700 051	JT 1 GIRL *			MP 14.5, 15.5	\$120.00	\$99.95	\$71.00
RENTAL							
10171500 A5A	TEN.2 80 RT *	80	102	MP 24.0 - 31.0			\$156.25
20140800 051	TEN.2 75 RT W C.A.	75	102	MP 22.5 - 27.5			\$156.25
10168600 051	MEGA+ 8 RT	70	104	MP 23.0 - 33.0			\$125.00
20141100 051	ESPRIT 8 RT	70	104	MP 23.0 - 27.5			\$125.00
ACCESSORIES							
40374500 051	DIN SOLES			1 Size	\$66.00	\$54.95	\$27.50
40374400 051	TECH COMPATIBLE SOLES			1 Size	\$102.00	\$84.95	\$54.50
40396000 001	*R SERIES LIFTER 3MM			1 Size	\$38.50	\$32.00	\$16.00
40395A00 001	*R SERIES LIFTER 5MM			1 Size	\$38.50	\$32.00	\$16.00
40390000 051	CANTED FOOTPRINT (1)			1 Size	\$67.00	\$56.00	\$28.00
40396100 051	C.A.S. FIT KIT			1 Size			\$15.00
403A000 001	TECNICA OVEN			1 Size			\$750.00
SKISOCK	TECNICA SOCKS			S, M, L, XL	\$22.00		\$11.00
12GLVWRK	LEATHER WORK GLOVE			XS, S, M, L, XL	\$65.00		\$32.50

* R Series Lifter fit the R9.3 models.

BLIZZARD SPORT USA / TECNICA USA SALES REPRESENTATIVES

ME, NH, VT, MA, RI, CT & NY - ALBANY & EAST

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WARRANTY

Will Meyer

CUSTOMER SERVICE

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Tracy Cutting
Heather McCall
Shannan Perham
Robin Roberts

