

**SSL FALL/WINTER 2015 AUTHORIZED PROGRAM**SUPPLIER **Full Tilt Boots**WEBSITE www.fulltiltboots.comCATEGORY **Ski Boots-**

PROGRAM DEADLINE

3/10/15

PRESEASON	ORDER DEADLINE	3/10/15		
	DISCOUNT	13% Starting Discount; 20% for "Full" Tilt Dealers		
	TERMS	City: 1/25/16 ; Area: 2/25/16		
	FREIGHT	PPD (Free Freight for Full Line Dealers with 6/1 Ship Date)	FOB	Seattle

REORDER	REORDER DISCOUNT	Earned Preseason Discount		
	REORDER TERMS	Net 60		
	REORDER FREIGHT	PPD	FOB	Seattle

EXTRAS	CO-OP	NONE		
	EARLY ORDER DISC.	NONE	DEADLINE	N/A
	ANTICIPATION	NONE		

PROGRAM DETAILS	
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CONCENTRATION MODELS	25% discount for the following models: Descendant 6 & Classic
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INDIVIDUAL DEALER INCENTIVES	All retail preseason orders that are equal to 2014 net preseason orders that are submitted to your Sales Representative by March 10, 2015 will be awarded Split Terms, Free Freight (with a 6/1/15 Ship Date) and the additional discount based on the following minimum support: ¥ 35 Boots in 4 Adult Boot Models
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SSL REBATE PROGRAM	NONE
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CUSTOMER SERVICE	CS REP	Doug Spencer	B2B WEBSITE	ADDRESS	NONE
	CS EMAIL	doug_spencer@k2sports.com		CONTACT	
	CS PHONE	800-426-1617 x1228		EMAIL	
	MAIN PHONE	800-718-0820		PHONE	0