



SUPPLIER **Line Skis**

WEBSITE www.lineskis.com

CATEGORY **Skis-**

PROGRAM DEADLINE

3/10/15

PRESEASON	ORDER DEADLINE	3/10/15		
	DISCOUNT	13% Starting Discount; 20% for Full Line Dealers		
	TERMS	City: December 20, 2015 Area: February 20, 2016; Full Line City: 50% 12/20/15 & 50% 2/20/16 Full Line Area: 50% 1/20/16 & 2/20/16		
	FREIGHT	PPD (Free Freight for Full Line Dealers with 6/1 Ship Date)	FOB	Seattle

REORDER	REORDER DISCOUNT	Earned Preseason Discount		
	REORDER TERMS	Net 60		
	REORDER FREIGHT	PPD	FOB	Seattle

EXTRAS	CO-OP	NONE		
	EARLY ORDER DISC.	NONE	DEADLINE	N/A
	ANTICIPATION			

PROGRAM DETAILS				
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CONCENTRATION MODELS	25% discount for the following models: Supernatural 92, Soulmate 92 & Grip Stick Pole			
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INDIVIDUAL DEALER INCENTIVES	<p>All preseason orders that are equal to 2014 net preseason orders that are submitted to your Sales Representative by March 10, 2015 will be awarded Split Terms, Free Freight (with a 6/1/15 Ship Date) and the additional discount based on the following minimum category support:</p> <ul style="list-style-type: none"> ¥ 35 skis total with 5 per category (Men, Women & Youth) ¥ 25 Pointy Sticks ¥ \$500 in Accessories 			
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SSL REBATE PROGRAM	NONE			
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CUSTOMER SERVICE	CS REP	Doug Spencer
	CS EMAIL	doug_spencer@k2sports.com
	CS PHONE	800-426-1617 x1228
	MAIN PHONE	888-546-3754

B2B WEBSITE	ADDRESS	NONE
	CONTACT	
	EMAIL	
	PHONE	0