



2016 NORDICA SKI PRICING
 UPDATED: 1.16.15

CONFIDENTIAL

ORDER RECEIVED BY NORDICA:	ORDER DELIVERED TO DEALER BY:
On or Before 2/6	08/01/15
2/7 - 3/1	08/15/15
3/2 - 3/15	09/01/15
3/16 - 3/29	10/01/15
After 3/30	11/1 or as available

TOTAL UNITS FOR VOLUME DISCOUNT STRUCTURE

SKU	MODEL	BINDING	WAIST	M/W	MSRP	MAP	WHLS	20+	40+	60+	80+	PRIVATE	PRIVATE
								10%	12%	14%	16%	18%	20%
								LOW NET	LOW NET	LOW NET	LOW NET	LOW NET	LOW NET
ALL MOUNTAIN													
0A508100 001	NRGY 107 (flat)		107 mm	M	\$849.00	\$749.99	\$495.00	\$445.50	\$435.60	\$425.70	\$415.80	\$405.90	\$396.00
0A422400 001	NRGY 100 (flat)		100 mm	M	\$799.00	\$699.99	\$440.00	\$397.80	\$388.96	\$380.12	\$371.28	\$360.80	\$352.00
0A422800 001	NRGY 90 (flat)		90 mm	M	\$699.00	\$599.99	\$378.00	\$341.10	\$333.52	\$325.94	\$318.36	\$309.96	\$302.40
0A508900 001	NRGY 80 (flat)		80 mm	M	\$599.00	\$499.99	\$315.00	\$283.50	\$277.20	\$270.90	\$264.60	\$258.30	\$252.00
0A506900 001	AVENGER 82 EVO	N ADV P.R. EVO WB (90mm)	82 mm	M	\$699.00	\$599.99	\$378.00	\$341.10	\$333.52	\$325.94	\$318.36	\$309.96	\$302.40
0A509300 001	AVENGER 82 (flat)		82 mm	M	\$499.00	\$399.99	\$252.00	\$226.80	\$221.76	\$216.72	\$211.68	\$206.64	\$201.60
0A507300 001	AVENGER 78 CA EVO	N ADV P.R. EVO	78 mm	M	\$599.00	\$499.99	\$315.00	\$283.50	\$277.20	\$270.90	\$264.60	\$258.30	\$252.00
0A507500 001	AVENGER 75 CA EVO	N ADV P.R. EVO	78 mm	M	\$499.00	\$399.99	\$252.00	\$226.80	\$221.76	\$216.72	\$211.68	\$206.64	\$201.60
0A508500 001	NEMESIS (flat)		98 mm	W	\$799.00	\$699.99	\$440.00	\$397.80	\$388.96	\$380.12	\$371.28	\$360.80	\$352.00
0A508700 001	WILD BELLE (flat)		88 mm	W	\$699.00	\$599.99	\$378.00	\$341.10	\$333.52	\$325.94	\$318.36	\$309.96	\$302.40
0A509100 001	BELLE TO BELLE (flat)		78 mm	W	\$599.00	\$499.99	\$315.00	\$283.50	\$277.20	\$270.90	\$264.60	\$258.30	\$252.00
0A507100 001	FIRST BELLE EVO	N ADV P.R. EVO WB (90mm)	82 mm	W	\$699.00	\$599.99	\$378.00	\$341.10	\$333.52	\$325.94	\$318.36	\$309.96	\$302.40
0A509500 001	FIRST BELLE (flat)		82 mm	W	\$499.00	\$399.99	\$252.00	\$226.80	\$221.76	\$216.72	\$211.68	\$206.64	\$201.60
0A515000 002	DRIVE 78 CA EVO	N ADV P.R. EVO	78 mm	W	\$599.00	\$499.99	\$315.00	\$283.50	\$277.20	\$270.90	\$264.60	\$258.30	\$252.00
0A515400 002	ELEXA EVO	N ADV P.R. EVO	75 mm	W	\$499.00	\$399.99	\$252.00	\$226.80	\$221.76	\$216.72	\$211.68	\$206.64	\$201.60
FREESKI													
0A428000 001	HELLDORADO(flat)		113 mm	M	\$899.00	\$799.99	\$528.00	\$475.20	\$464.64	\$454.08	\$443.52	\$432.96	\$422.40
0A513300 001	PATRON (flat)		113 mm	M	\$849.00	\$749.99	\$495.00	\$445.50	\$435.60	\$425.70	\$415.80	\$405.90	\$396.00
0A513700 001	ENFORCER (flat)		100 mm	M	\$799.00	\$699.99	\$460.00	\$404.10	\$395.12	\$386.14	\$377.16	\$377.20	\$368.00
0A514100 001	SOUL RIDER (flat)		97 mm	M	\$699.00	\$599.99	\$396.00	\$341.10	\$333.52	\$325.94	\$318.36	\$324.72	\$316.80
0A513500 001	LA NINA (flat)		113 mm	W	\$849.00	\$749.99	\$495.00	\$445.50	\$435.60	\$425.70	\$415.80	\$405.90	\$396.00
0A513900 001	SANTA ANA (flat)		100 mm	W	\$799.00	\$699.99	\$460.00	\$404.10	\$395.12	\$386.14	\$377.16	\$377.20	\$368.00
0A511500 001	OMW (flat)		89 mm	M	\$599.00	\$499.99	\$315.00	\$283.50	\$277.20	\$270.90	\$264.60	\$258.30	\$252.00
0A511700 001	BADMIND (flat)		84 mm	M	\$479.00	\$299.99	\$189.00	\$170.10	\$166.32	\$162.54	\$158.76	\$154.98	\$151.20
ON PISTE													
0A522000 001	DOBERMANN GSR PISTON PLATE		71 mm	M	\$1,200.00		\$629.00	\$566.10	\$553.52	\$540.94	\$528.36	\$515.78	\$503.20
0A502700 001	DOBERMANN SLR EVO	N POWER X-Cell EVO	71 mm	W	\$1,300.00	\$1,099.99	\$694.00	\$624.60	\$610.72	\$596.84	\$582.96	\$569.08	\$555.20
0A504900 001	FIRE ARROW 84 EVO EDT	N PRO X-Cell EVO	84 mm	M	\$1,499.00	\$1,299.99	\$820.00	\$738.00	\$721.60	\$705.20	\$688.80	\$672.40	\$656.00
0A505100 001	FIRE ARROW 80 TI EVO	N PRO X-Cell EVO	80 mm	M	\$1,049.00	\$899.99	\$568.00	\$511.20	\$499.84	\$488.48	\$477.12	\$465.76	\$454.40
0A505500 001	FIRE ARROW 76 CA EVO	N PRO P.R. EVO	76 mm	M	\$799.00	\$699.99	\$440.00	\$397.80	\$388.96	\$380.12	\$371.28	\$360.80	\$352.00
0A514600 001	CINNAMON 76 CA EVO	N PRO P.R. EVO	76 mm	W	\$799.00	\$699.99	\$440.00	\$396.00	\$387.20	\$378.40	\$369.60	\$360.80	\$352.00
RACE													
0A500100 001	DOB. DH EDT PLATE 50M		R&D	M	\$1,199.00		\$720.00	\$590.40	\$577.28	\$564.16	\$551.04	\$537.92	\$524.80
0A500300 001	DOB. SG EDT PLATE 40/45M		R&D	M	\$1,199.00		\$720.00	\$590.40	\$577.28	\$564.16	\$551.04	\$537.92	\$524.80
0A500500 001	DOB. GS WC PLATE 30/35M		R&D	M	\$1,149.00		\$675.00	\$584.10	\$571.12	\$558.14	\$545.16	\$532.18	\$519.20
0A500700 001	DOB. SL WC DEPT PLATE		R&D	M	\$1,149.00		\$675.00	\$584.10	\$571.12	\$558.14	\$545.16	\$532.18	\$519.20
0A501300 001	DOBERMANN SGJ WC PLATE		R&D	M	\$1,149.00		\$675.00	\$584.10	\$571.12	\$558.14	\$545.16	\$532.18	\$519.20
0A501500 001	DOBERMANN GS WC 25M		R&D	M	\$1,149.00		\$630.00	\$584.10	\$571.12	\$558.14	\$545.16	\$532.18	\$519.20
0A501700 001	DOBERMANN SL WC PLATE		R&D	M	\$1,149.00		\$675.00	\$584.10	\$571.12	\$558.14	\$545.16	\$532.18	\$519.20
0A518200 001	DOBERMANN GS RACE PLATE 170/177		R&D	M	\$799.00		\$495.00	\$396.90	\$388.08	\$379.26	\$370.44	\$361.62	\$352.80
0A518400 001	DOBERMANN SL RACE PLATE 150		R&D	M	\$799.00		\$495.00	\$396.90	\$388.08	\$379.26	\$370.44	\$361.62	\$352.80
0A518600 001	DOBERMANN GSJ PLATE		R&D	M	\$649.00		\$342.00	\$304.20	\$297.44	\$290.68	\$283.92	\$277.16	\$270.40
0A518800 001	DOBERMANN SLJ PLATE		R&D	M	\$649.00		\$342.00	\$304.20	\$297.44	\$290.68	\$283.92	\$277.16	\$270.40



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TOTAL UNITS FOR VOLUME DISCOUNT STRUCTURE

SKU	MODEL	FLEX	LAST	M/W	MSRP	MAP	WHLS	40+	80+	120+	140+	PRIVATE	PRIVATE
								10%	12%	14%	16%	18%	20%
								LOW NET	LOW NET	LOW NET	LOW NET	LOW NET	LOW NET
ALL MOUNTAIN / HIGH PERFORMANCE													
050F1000 741	GPX 130	130	98 mm	M	\$799.00	\$699.99	\$458.00	\$412.20	\$403.04	\$393.88	\$384.72	\$375.56	\$366.40
050F1400 1Z8	GPX 110	110	98 mm	M	\$699.00	\$599.99	\$392.00	\$352.80	\$344.96	\$337.12	\$329.28	\$321.44	\$313.60
050F1800 205	GPX 100	100	98 mm	M	\$599.00	\$499.99	\$327.00	\$294.30	\$287.76	\$281.22	\$274.68	\$268.14	\$261.60
050F2200 242	GPX 105 W	105	98 mm	W	\$699.00	\$599.99	\$392.00	\$352.80	\$344.96	\$337.12	\$329.28	\$321.44	\$313.60
050F2600 271	GPX 95 W	95	98 mm	W	\$599.00	\$499.99	\$327.00	\$294.30	\$287.76	\$281.22	\$274.68	\$268.14	\$261.60
050F3000 782	GPX 85 W	85	98 mm	W	\$499.00	\$399.99	\$261.00	\$234.90	\$229.68	\$224.46	\$219.24	\$214.02	\$208.80
05011000 9T4	NRGY PRO 1	130	100 mm	M	\$749.00	\$649.99	\$425.00	\$382.50	\$374.00	\$365.50	\$357.00	\$348.50	\$340.00
05011300 2A1	NRGY PRO 2	120	100 mm	M	\$699.00	\$599.99	\$377.00	\$339.30	\$331.76	\$324.22	\$316.68	\$309.14	\$301.60
05011400 7H7	NRGY PRO 3	110	100 mm	M	\$599.00	\$499.99	\$315.00	\$283.50	\$277.20	\$270.90	\$264.60	\$258.30	\$252.00
05012400 956	NRGY PRO 4	100	100 mm	M	\$499.00	\$399.99	\$252.00	\$228.80	\$221.76	\$216.72	\$211.68	\$206.64	\$201.60
05012800 741	NRGY 5	90	100 mm	M	\$399.00	\$299.99	\$189.00	\$170.10	\$166.32	\$162.54	\$158.76	\$154.98	\$151.20
05012200 203	BELLE PRO 105	105	100 mm	W	\$699.00	\$599.99	\$377.00	\$339.30	\$331.76	\$324.22	\$316.68	\$309.14	\$301.60
05012600 874	BELLE PRO 95	95	100 mm	W	\$599.00	\$499.99	\$315.00	\$283.50	\$277.20	\$270.90	\$264.60	\$258.30	\$252.00
05013400 576	BELLE 85	85	100 mm	W	\$499.00	\$399.99	\$252.00	\$228.80	\$221.76	\$216.72	\$211.68	\$206.64	\$201.60
05013800 N16	BELLE 75	75	100 mm	W	\$399.00	\$299.99	\$189.00	\$170.10	\$166.32	\$162.54	\$158.76	\$154.98	\$151.20
ALL MOUNTAIN													
05031800 204	NXT N1	120	102 mm	M	\$599.00	\$499.99	\$327.00	\$294.30	\$287.76	\$281.22	\$274.68	\$268.14	\$261.60
05032200 2A1	NXT N2	100	102 mm	M	\$499.00	\$399.99	\$252.00	\$228.80	\$221.76	\$216.72	\$211.68	\$206.64	\$201.60
05032400 576	NXT N3	90	102 mm	M	\$399.00	\$299.99	\$187.00	\$168.30	\$164.56	\$160.82	\$157.08	\$153.34	\$149.60
05032800 570	NXT N4	80	102 mm	M	\$349.00	\$249.99	\$157.00	\$141.30	\$138.16	\$135.02	\$131.88	\$128.74	\$125.60
05037000 741	NXT N5	60	102 mm	M	\$299.00	\$199.99	\$126.00	\$113.40	\$110.88	\$108.36	\$105.84	\$103.32	\$100.80
05037400 782	NXT N6	50	102 mm	M	\$279.00	\$179.99	\$117.00	\$105.30	\$102.96	\$100.62	\$98.28	\$95.94	\$93.60
05031900 231	NXT N1 W	105	102 mm	W	\$599.00	\$499.99	\$327.00	\$294.30	\$287.76	\$281.22	\$274.68	\$268.14	\$261.60
05032300 576	NXT N2 W	95	102 mm	W	\$499.00	\$399.99	\$252.00	\$228.80	\$221.76	\$216.72	\$211.68	\$206.64	\$201.60
05032500 V17	NXT N3 W	85	102 mm	W	\$399.00	\$299.99	\$187.00	\$168.30	\$164.56	\$160.82	\$157.08	\$153.34	\$149.60
05032900 N16	NXT N4 W	75	102 mm	W	\$349.00	\$249.99	\$157.00	\$141.30	\$138.16	\$135.02	\$131.88	\$128.74	\$125.60
05037100 N97	NXT N5 W	55	102 mm	W	\$299.00	\$199.99	\$126.00	\$113.40	\$110.88	\$108.36	\$105.84	\$103.32	\$100.80
05037500 361	NXT N6 W	45	102 mm	W	\$279.00	\$179.99	\$117.00	\$105.30	\$102.96	\$100.62	\$98.28	\$95.94	\$93.60
05053800 7H7	CRUISE 110	110	104 mm	M	\$499.00	\$399.99	\$226.00	\$203.40	\$198.88	\$194.36	\$189.84	\$185.32	\$180.80
05054201 576	CRUISE 80	80	104 mm	M	\$349.00	\$249.99	\$141.00	\$126.90	\$124.08	\$121.26	\$118.44	\$115.62	\$112.80
05054601 T80	CRUISE 60	60	104 mm	M	\$299.00	\$199.99	\$113.00	\$101.70	\$99.44	\$97.18	\$94.92	\$92.66	\$90.40
05054101 7E2	CRUISE 85 W	85	104 mm	W	\$449.00	\$349.99	\$198.00	\$178.20	\$174.24	\$170.28	\$166.32	\$162.36	\$158.40
05054301 576	CRUISE 75 W	75	104 mm	W	\$349.00	\$249.99	\$141.00	\$126.90	\$124.08	\$121.26	\$118.44	\$115.62	\$112.80
05054701 5E8	CRUISE 55 W	55	104 mm	W	\$299.00	\$199.99	\$113.00	\$101.70	\$99.44	\$97.18	\$94.92	\$92.66	\$90.40
FREERIDE													
05005001 100	THE ACE 3 STARS	130	100 mm	M	\$699.00	\$599.99	\$375.00	\$337.50	\$330.00	\$322.50	\$315.00	\$307.50	\$300.00
05081701 100	THE ACE	90	100 mm	M	\$349.99	\$249.99	\$162.00	\$145.80	\$142.56	\$139.32	\$136.08	\$132.84	\$129.60
05081701 101	THE ACE W	90	100 mm	W	\$349.99	\$249.99	\$162.00	\$145.80	\$142.56	\$139.32	\$136.08	\$132.84	\$129.60
ON PISTE													
050C1000 100	DOBERMANN GP 130	130	98 mm	M/W	\$799.00	\$699.99	\$458.00	\$412.20	\$403.04	\$393.88	\$384.72	\$375.56	\$366.40
050C1400 100	DOBERMANN GP 120	120	98 mm	M/W	\$699.00	\$599.99	\$392.00	\$352.80	\$344.96	\$337.12	\$329.28	\$321.44	\$313.60
050C1800 100	DOBERMANN GP 110	110	98 mm	M/W	\$599.00	\$499.99	\$327.00	\$294.30	\$287.76	\$281.22	\$274.68	\$268.14	\$261.60
050C2600 100	DOBERMANN GP 90	90	98 mm	M/W	\$499.00	\$399.99	\$252.00	\$228.80	\$221.76	\$216.72	\$211.68	\$206.64	\$201.60
RACE													
05000401 100	DOBERMANN WC EDT 150	150	93 mm	M/W	\$899.00		\$495.00	\$445.50	\$435.60	\$425.70	\$415.80	\$405.90	\$396.00
05000701 100	DOBERMANN WC EDT 130	130	93 mm	M/W	\$899.00		\$495.00	\$445.50	\$435.60	\$425.70	\$415.80	\$405.90	\$396.00
05000801 100	DOBERMANN WC 110	110	93 mm	M/W	\$799.00		\$450.00	\$405.00	\$396.00	\$387.00	\$378.00	\$369.00	\$360.00
050C2600 100	DOBERMANN GP 90	90	98 mm	M/W	\$499.00	\$399.99	\$252.00	\$228.80	\$221.76	\$216.72	\$211.68	\$206.64	\$201.60
05075000 100	DOBERMANN GP70	70	100 mm	M/W	\$399.00	\$299.99	\$195.00	\$175.50	\$171.60	\$167.70	\$163.80	\$159.90	\$156.00
05075800 100	DOBERMANN GP TEAM	60-70-75	100 mm	B/G	\$299.00	\$199.99	\$130.00	\$117.00	\$114.40	\$111.80	\$109.20	\$106.60	\$104.00
YOUTH													
05077000 7H7	GPX 70	70	100 mm	M	\$399.00	\$299.99	\$195.00	\$175.50	\$171.60	\$167.70	\$163.80	\$159.90	\$156.00
05077200 297	GPX 65 GIRL	65	100 mm	G	\$399.00	\$299.99	\$195.00	\$175.50	\$171.60	\$167.70	\$163.80	\$159.90	\$156.00
												18%	20%
												LOW NET	LOW NET
JUNIOR													
05081000 N44	GP TJ	45	-	B/G	\$199.00	\$129.99	\$75.00	\$67.50	\$66.00	\$64.50	\$63.00	\$61.50	\$60.00
05082500 741	FIREARROW TEAM 3	45	-	B/G	\$199.00	\$129.99	\$74.00	\$66.60	\$65.12	\$63.64	\$62.16	\$60.68	\$59.20
05082900 741	FIREARROW TEAM 2	35	-	B/G	\$149.00	\$109.99	\$68.00	\$61.20	\$59.84	\$58.48	\$57.12	\$55.76	\$54.40
05082700 741	FIREARROW TEAM 1	25	-	B/G	\$149.00	\$99.99	\$58.00	\$52.20	\$51.04	\$49.88	\$48.72	\$47.56	\$46.40
05084400 9E2	LITTLE BELLE 3	45	-	G	\$199.00	\$129.99	\$74.00	\$66.60	\$65.12	\$63.64	\$62.16	\$60.68	\$59.20
05084600 9E2	LITTLE BELLE 2	35	-	G	\$149.00	\$109.99	\$68.00	\$61.20	\$59.84	\$58.48	\$57.12	\$55.76	\$54.40
05084800 9E2	LITTLE BELLE 1	25	-	G	\$149.00	\$99.99	\$58.00	\$52.20	\$51.04	\$49.88	\$48.72	\$47.56	\$46.40
RENTAL													
05007600 220	NRGY H3 R (RTL)	100		M	-	-	\$230.00	\$207.00	\$202.40	\$197.80	\$193.20	\$188.60	\$184.00
05007700 5C2	BELLE RTL	95		W	-	-	\$230.00	\$207.00	\$202.40	\$197.80	\$193.20	\$188.60	\$184.00
05039000 7H7	NXT N3 RTL	90		M	-	-	\$170.00	\$153.00	\$149.60	\$146.20	\$142.80	\$139.40	\$136.00
05055502 1D8	CRUISE S (80-rtl)	80		M	-	-	\$146.00	\$131.40	\$128.48	\$125.56	\$122.64	\$119.72	\$116.80
05055602 787	CRUISE S W (75-rtl)	75		W	-	-	\$146.00	\$131.40	\$128.48	\$125.56	\$122.64	\$119.72	\$116.80
05070001 100	GRANTOUR (RTL)	-		W	-	-	\$120.00	\$108.00	\$105.60	\$103.20	\$100.80	\$98.40	\$96.00
05082300 V41	FIREARROW TEAM 2 (RTL)	35		W	-	-	\$86.00	\$77.40	\$75.68	\$73.96	\$72.24	\$70.52	\$68.80
05082401 V41	FIREARROW TEAM 3 (RTL)	45		W	-	-	\$90.00	\$81.00	\$79.20	\$77.40	\$75.60	\$73.80	\$72.00



2016 NORDICA ACCESSORY PRICING

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PROMO COLLECTION	SKU	MSRP	WHLS	10%	12%	14%	16%	18%	20%
				LOW NET	LOW NET	LOW NET	LOW NET	LOW NET	LOW NET
ALPINE BOOT BAG	NOR110001	\$24.99	\$12.50	\$11.25	\$11.00	\$10.75	\$10.50	\$10.25	\$10.00
ALPINE BOOT LOCKER	NOR110003	\$54.99	\$27.50	\$24.75	\$24.20	\$23.65	\$23.10	\$22.55	\$22.00
ALPINE SINGLE SKI NON PADDED	NOR110002	\$49.99	\$25.00	\$22.50	\$22.00	\$21.50	\$21.00	\$20.50	\$20.00
COLLECTION BY INVICTA									
CLASSIC BOOT BAG	ON301400	\$39.99	\$25.00	\$22.50	\$22.00	\$21.50	\$21.00	\$20.50	\$20.00
RACE BOOT BACKPACK	ON301500	\$69.99	\$44.00	\$39.60	\$38.72	\$37.84	\$36.96	\$36.08	\$35.20
RACE BACKPACK	ON301100	\$99.99	\$62.00	\$55.80	\$54.56	\$53.32	\$52.08	\$50.84	\$49.60
RACE XL GEAR PACK	ON301200	\$99.99	\$62.00	\$55.80	\$54.56	\$53.32	\$52.08	\$50.84	\$49.60
SINGLE SKI BAG	ON301700	\$69.99	\$44.00	\$39.60	\$38.72	\$37.84	\$36.96	\$36.08	\$35.20
DOUBLE ROLLER SKI BAG	ON301800	\$199.99	\$125.00	\$112.50	\$110.00	\$107.50	\$105.00	\$102.50	\$100.00
RACE 3 PAIR SKI BAG	ON302800	\$129.99	\$81.00	\$72.90	\$71.28	\$69.66	\$68.04	\$66.42	\$64.80
BOARD TROLLEY (SMALL)	ON303000	\$159.99	\$100.00	\$90.00	\$88.00	\$86.00	\$84.00	\$82.00	\$80.00
XL TROLLEY (LARGE)	ON301900	\$199.99	\$125.00	\$112.50	\$110.00	\$107.50	\$105.00	\$102.50	\$100.00