



**SSL FALL/WINTER 2015 AUTHORIZED PROGRAM**

SUPPLIER **Hot Chillys**  
 WEBSITE www.hotchillys.com  
 CATEGORY **Accessories-Baselayer**

PROGRAM DEADLINE **2/23/2015**

<b>PRESEASON</b>	<b>ORDER DEADLINE</b>	2/23/2015	
	<b>DISCOUNT</b>	5% Hot Chillys, 5% MTB, 5% HC Youth, 15% Peppers, 15% Socks	
	<b>TERMS</b>	For orders received by 2/23/15: 8/15 to 11/30 Ship Net 150 Days 12/1/14 to 1/1/15 Net 90 Days 1/1/15 and Later Net 60 Days	
	<b>FREIGHT</b>	Normal Freight	<b>FOB</b> San Luis Obispo

<b>REORDER</b>	<b>REORDER DISCOUNT</b>	same	
	<b>REORDER TERMS</b>	If customer placed a preseason order, reorders shipping between 8/1/15 and 12/31/15 will receive Net 90 terms, Reorders placed 1/1/16 or later will receive Net 60 terms.	
	<b>REORDER FREIGHT</b>	Normal freight	<b>FOB</b> San Luis Obispo

<b>EXTRAS</b>	<b>CO-OP</b>	NONE	
	<b>EARLY ORDER DISC.</b>	NONE	<b>DEADLINE</b> N/A
	<b>ANTICIPATION</b>	NONE	

<b>PROGRAM DETAILS</b>			
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<b>INDIVIDUAL DEALER INCENTIVES</b>	<p>Go up to a 10%/20% discount with the purchase of:          Any units from the MTB collection OR          Any units from a Hot Chillys Adult or Youth baselayer collection OR          Any units from our socks collection.          See attached sheet for details</p>		
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<b>SSI REBATE PROGRAM</b>	NONE		
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<b>CUSTOMER SERVICE</b>	<b>CS REP</b>	Jeanne Denner
	<b>CS EMAIL</b>	jeanned@hotchillys.com
	<b>CS PHONE</b>	8055410989 x1150
	<b>MAIN PHONE</b>	8055410989

<b>B2B WEBSITE</b>	<b>ADDRESS</b>	NONE
	<b>CONTACT</b>	n/a
	<b>EMAIL</b>	
	<b>PHONE</b>	0



**SSL ORDER DEADLINE IS February 23, 2015**

**SSL BUYING GROUPS FALL 2015 TERMS AND DISCOUNTS**

**Full Season Discount Programs**

Collection	Preseason and In Season Orders	Amigos Program Discounts
Hot Chillys	5%	10%
Hot Chillys MTB	5%	10%
Hot Chillys Youth	5%	10%
Peppers	15%	20%
Socks	15%	20%

**SSL Amigos Program**

If your preseason order contains any of the following, you qualify for the Amigos Program above:

- Any units from the MTB Collection OR
- Any units from Hot Chillys Adults (including Women's Fiesta) or Youth Base Layer Collections OR
- Any units from our Socks Collection.

**Fall 2015 Season Payment Terms**

Order Received By February 23, 2015		Orders Received After February 23, 2015 - Earliest Start Ship Date is 10/1/15	
Ship Window	Due Date	Ship Window	Due Date
8 /15 to 11/30Ship	Net 150 Days	8 /15 to 11/30Ship	Net 90 Days
12/1/15 to 1/1/16	Net 90 Days	12/1/15 to 1/1/16	Net 60 Days
1/1/16 and Later	Net 60 Days	1/1/16 and Later	Net 30 Days

- All terms are dependent upon credit approval.
- All preseason orders must be received no later than February 23, 2015 to qualify for preseason terms.
- If customer placed a preseason order, reorders shipping between 8/15/15 and 12/31/15 will receive Net 90 terms, pending credit approval. Reorders placed 1/1/16 or later will receive Net 60 terms, pending credit approval.
- Earliest start ship date is 8/15/15 except for HC FIESTA, MTB and SOCKS, earliest start ship date 9/1/15.
- Earliest start ship date for orders / reorders received after 2/23/15 is 10/1/15.
- All freight is FOB San Luis Obispo, CA

**BUYING GROUP SPECIALS**

**PEPPER Bi-Ply**

Style #	Description	Suggested Retail Price	Wholesale	Buying Group Price	Buying Group Discount	Margin%
PB3070	Women's Crewneck	\$ 35.00	\$ 17.50	\$ 11.25	36%	68%
PB3072	Women's Bottom	\$ 35.00	\$ 17.50	\$ 11.25	36%	68%
PB3071	Men's Crewneck	\$ 35.00	\$ 17.50	\$ 11.25	36%	68%
PB3073	Men's Bottom	\$ 35.00	\$ 17.50	\$ 11.25	36%	68%
Note: \$1.00 upcharge for 2XL sizing.						
PB3080	Youth Crewneck	\$ 30.00	\$ 15.00	\$ 10.00	33%	67%
PB3081	Youth Bottom	\$ 30.00	\$ 15.00	\$ 10.00	33%	67%