



# SSL FALL/WINTER 2016 AUTHORIZED PROGRAM

SUPPLIER **Fischer Skis US, LLC**  
 WEBSITE [www.fischersports.com](http://www.fischersports.com)  
 CATEGORY **skis, boots, bindings, poles-**

PROGRAM DEADLINE **3/7/16**

PRESEASON	ORDER DEADLINE	3/7/16		
	DISCOUNT	22% In-Line, 25% Junior and Race, 10% accessories		
	TERMS	2/5/17 for orders received by 3/7/16. 12/5/16 for orders received by 4/1/16		
	FREIGHT	PPD FOB Auburn, NH. FREE FREIGHT for \$20,000 min order rec. by 3/7/16 or earlier.	FOB	Auburn, NH
REORDER	REORDER DISCOUNT	22% In-Line, 25% Junior and Race, 10% accessories		
	REORDER TERMS	Net 60		
	REORDER FREIGHT	PDD	FOB	Auburn, NH
EXTRAS	CO-OP	NONE		
	EARLY ORDER DISC.	NONE	DEADLINE	N/A
	ANTICIPATION	.75%/month max 3 months		
PROGRAM DETAILS	25% discount on Junior Package 25% discount on Race Product			
CONCENTRATION MODELS	See 1617 Concentration Model sheet. 10 products offered all with 50-55% margins.			
INDIVIDUAL DEALER INCENTIVES	NONE			
SSL REBATE PROGRAM	NONE			

CUSTOMER SERVICE	CS REP	Colleen Dubois	B2B WEBSITE	ADDRESS	NONE
	CS EMAIL	<a href="mailto:colleen.dubois@fischersports.com">colleen.dubois@fischersports.com</a>		CONTACT	Barb Lehoux
	CS PHONE	603-314-7111		EMAIL	<a href="mailto:barbara.lehoux@fischersports.com">barbara.lehoux@fischersports.com</a>
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