



# SSL FALL/WINTER 2016 AUTHORIZED PROGRAM

SUPPLIER **K2 Snowboarding**

WEBSITE [www.k2snowboarding.com](http://www.k2snowboarding.com)

CATEGORY **Hardgoods-Snowboards, Snowboard Binding** PROGRAM DEADLINE **2/27/16**

PRESEASON	ORDER DEADLINE	2/27/16		
	DISCOUNT	5% Group, 5% Volume*(³ 2015/16 PS order), 2% Early Order* (*submitted by 2/27/16). Max Discount 12%		
	TERMS	1/25/17		
	FREIGHT	FOB Seattle. Free freight for Early Order* dealers with 6/1/16 start ship dates**	FOB	Seattle, WA
REORDER	REORDER DISCOUNT	Earned Preseason Discount		
	REORDER TERMS	Net 60		
	REORDER FREIGHT	FOB Seattle	FOB	Seattle
EXTRAS	CO-OP	N/A		
	EARLY ORDER DISC.	2% as shown above	DEADLINE	2/8/16
	ANTICIPATION	.25% FOR 4 MONTHS; UP TO 2%		
PROGRAM DETAILS	DISCOUNTS: The following discount categories: Group Volume, Order Volume, and Early Order combine to determine the total discount on SSL preseason orders. GROUP VOLUME DISCOUNT: All participating members submitting their preseason orders to K2 by February 27, 2016 will qualify for the 5% Volume Discount. VOLUME DISCOUNT: All 2015 preseason orders received by K2 Snowboarding by February 27, 2016 that are equal to or greater than net 2015 Preseason will be awarded an additional discount of 5%. EARLY ORDER*: All retail preseason orders submitted to your Sales Representative by February 8, 2016 will receive the following: 2% Additional Discount Free Shipping all PS (with June 1 start ship) JUNIOR AND TWEENER PACKAGE DISCOUNT SSL Dealers receive the following discounts on			
CONCENTRATION MODELS	SEE SPECIALS			
INDIVIDUAL DEALER INCENTIVES	GROUP VOLUME DISCOUNT: All participating members submitting their preseason orders to K2 by February 27, 2016 will qualify for the 5% Volume Discount. VOLUME DISCOUNT: All 2015 preseason orders received by K2 Snowboarding by February 27, 2016 that are equal to or greater than net 2015 Preseason will be awarded an additional discount of 5%. EARLY ORDER*: All retail preseason orders submitted to your Sales Representative by February 8, 2016 will receive the following: 2% Additional Discount Free Shipping all PS (with June 1 start ship)			
SSL REBATE PROGRAM	K2 Snowboarding participates in the K2 Sports Rebate Program			

CUSTOMER SERVICE	CS REP	Sarah Collins	B2B WEBSITE	ADDRESS	<a href="http://www.vashonstorefront.com">www.vashonstorefront.com</a>
	CS EMAIL	<a href="mailto:sarah_collins@k2sports.com">sarah_collins@k2sports.com</a>		CONTACT	Sarah Collins
	CS PHONE	2068054800 x1226		EMAIL	<a href="mailto:sarah_collins@k2sports.com">sarah_collins@k2sports.com</a>
	MAIN PHONE	2068054800		PHONE	2068054800 x1226