



SSL FALL/WINTER 2016 AUTHORIZED PROGRAM

SUPPLIER **Marker USA**

WEBSITE markerusa.com

CATEGORY **Hardgoods-Bindings, Helmets/ Googles**

PROGRAM DEADLINE

3/15/16

PRESEASON	ORDER DEADLINE	3/15/16		
	DISCOUNT	14% (orders received after 02/10/17 will revert to 12/10/16 City and 1/10/17 Area)		
	TERMS	City: 50% due 1/11/17, 50% due 2/11/17. Area: 50% due 2/11/17, 50% due 3/11/17		
	FREIGHT	FOB Claremont, NH	FOB	NH
REORDER	REORDER DISCOUNT	14%		
	REORDER TERMS	Re-orders will be booked at normal discount with regular dating, 12/11/16 City, 1/11/17 Area		
	REORDER FREIGHT	FOB Claremont, NH	FOB	NH
EXTRAS	CO-OP	NONE		
	EARLY ORDER DISC.	NONE	DEADLINE	N/A
	ANTICIPATION	NONE		
PROGRAM DETAILS				
CONCENTRATION MODELS	19% discount (unless otherwise noted) Squire \$92.34 Free Ten \$72.09 Phoenix Carbon Helmet 20% (60.1% Margin) \$111.20 Phoenix OTIS Helmet 20% (62.3% Margin) \$71.20 Kojo Helmets (60.7% Margin) \$23.20			
INDIVIDUAL DEALER INCENTIVES	4.5s written prior to 3/15/16 - \$36.80 10.0 EPS written prior to 3/15/16 \$48.30 After 3/15/15 at regular earned discount			
SSL REBATE PROGRAM	NONE			

CUSTOMER SERVICE	CS REP	Karen Barden	B2B WEBSITE	ADDRESS	NONE
	CS EMAIL	karen.barden@markervolkusa.com		CONTACT	
	CS PHONE	800.264.4579		EMAIL	
	MAIN PHONE	800.264.4579		PHONE	0