



SSL FALL/WINTER 2017 AUTHORIZED PROGRAM

SUPPLIER **Alpina Sports**
 WEBSITE www.elanskis.com
 CATEGORY **Hardgoods-alpine skis and boots, xc skis, boots** PROGRAM DEADLINE **4/1/17**

PRESEASON	ORDER DEADLINE	4/1/17		
	DISCOUNT	20+6% prompt pay		
	TERMS	1/5/18		
	FREIGHT	Freight Collect	FOB	Lebanon, NH
REORDER	REORDER DISCOUNT	20+6%		
	REORDER TERMS	Net 30 days		
	REORDER FREIGHT	Freight Collect	FOB	Lebanon, NH
EXTRAS	CO-OP	NONE		
	EARLY ORDER DISC.	NONE	DEADLINE	N/A
	ANTICIPATION	NONE		
PROGRAM DETAILS	See sheet with program specials and concentration models			
CONCENTRATION MODELS	See sheet			
INDIVIDUAL DEALER INCENTIVES	NONE			
SSL REBATE PROGRAM	NONE			

CUSTOMER SERVICE	CS REP	Lisa Madden	B2B WEBSITE	ADDRESS	NONE
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	CS PHONE	603-448-3101		EMAIL	
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