

**SSL FALL/WINTER 2017 AUTHORIZED PROGRAM**SUPPLIER **BlackStrap Industries Inc**WEBSITE **www.bsbrand.com**CATEGORY **Accessories-Face Masks**

PROGRAM DEADLINE

**3/15/2017**

PRESEASON	ORDER DEADLINE	3/15/2017		
	DISCOUNT	10%		
	TERMS	Net90 on orders with ship date on/before 10/01/2017 Area Shop. All Other including city shop Net 60		
	FREIGHT	Paid by Shop	FOB	Bend Oregon
REORDER	REORDER DISCOUNT	5%		
	REORDER TERMS	Net 60		
	REORDER FREIGHT	Paid by Shop	FOB	Bend Oregon
EXTRAS	CO-OP	NONE		
	EARLY ORDER DISC.	NONE	DEADLINE	N/A
	ANTICIPATION	NONE		
PROGRAM DETAILS	SSL BUYING GROUP _____ - •.Credit Approved Resort/Area Shops with ship dates On/Before Oct 1st, 2017 will receive Net 90 term on W17 Prebook Orders ONLY. ***To Qualify for Resort/Area Shop terms, the shop must be located within 5 miles of a snow resort and depend on reoperation to drive its business*** •.Discount: 10% Discount all items. Customs do not receive a discount. •.Reorder Terms: 5% Discount Net 60 SSL Hot Buy: Beanie/Helmet liners (Show Only) + Discount for Hot Buy 20% + MOQ 48 Pieces 6 per Color.			
INDIVIDUAL DEALER INCENTIVES	Growth Discount Structure (prebook) Growth Over W16 Growth Discount 10% Growth 1% 20% Growth 2% 30% Growth 3%  Earn the additional 1,2,or 3% based on growth from the 16/17 Season.			
SSL REBATE PROGRAM	NONE			

CUSTOMER SERVICE	CS REP	Echo Shehadeh	B2B WEBSITE	ADDRESS	NONE
	CS EMAIL	echo@bsbrand.com		CONTACT	
	CS PHONE	541.213.2500 x104		EMAIL	
	MAIN PHONE	541.213.2500		PHONE	0