

**SSL FALL/WINTER 2017 AUTHORIZED PROGRAM**SUPPLIER **Descente North America**

WEBSITE descente.com

CATEGORY **Outerwear-**PROGRAM DEADLINE **Juniors & Special Pants Pro**

PRESEASON	ORDER DEADLINE	Early Delivery Collection January 13, 2017, Juniors & Special Pants Program February 1, 2017, Inline February 13, 2017		
	DISCOUNT	15% EDC, 20% Junior, 20% Special Pants Program, 10% Inline, 15% SSL SIA Show Special		
	TERMS	City 1/10/18 Area 2/10/18		
	FREIGHT	Free EDC, Free 20% Increase Inline or FOB Layton, Utah	FOB	Layton, UT
REORDER	REORDER DISCOUNT	Same as preseason with the exception of the SSL/SIA Show Special		
	REORDER TERMS	Net 60 days		
	REORDER FREIGHT	Best Price Available	FOB	Layton, UT
EXTRAS	CO-OP	na		
	EARLY ORDER DISC.	as above	DEADLINE	as above
	ANTICIPATION	na		
PROGRAM DETAILS				
CONCENTRATION MODELS	SSL SIA Show Special Descente Styles Offer Men's Style Retail Wholesale Net after 15% Discount D8-8379 Rogue Jacket \$525.00 \$262.50 \$223.13 D8-8134 Comoro Pant \$275.00 \$137.50 \$116.88 D8-0854 Gage Lifestyle Jacket \$225.00 \$112.50 \$95.63 D8-0870 Gavin \$90.00 \$45.00 \$38.25 Women's D8-9654A Rilee Jacket with Fur \$595.00 \$297.50 \$252.88 D8-9654 Rilee Jacket without Fur \$395.00 \$197.50 \$167.88 D8-9126 Marley Pant \$225.00 \$112.50 \$95.63 D8-0863W Remi Lifestyle Jacket \$185.00 \$92.50 \$78.63 D8-0629W Kate T- Neck \$90.00 \$45.00 \$38.25			
INDIVIDUAL DEALER INCENTIVES	as above			
SSL REBATE PROGRAM	na			

CUSTOMER SERVICE	CS REP	todd strattford	B2B WEBSITE	ADDRESS	NONE
	CS EMAIL	todd@descente.com		CONTACT	todd strattford
	CS PHONE	8009990475		EMAIL	todd@descente.com
	MAIN PHONE	8009990475		PHONE	8009990475