

**SSL FALL/WINTER 2017 AUTHORIZED PROGRAM**SUPPLIER **Hestra Gloves, LLC**WEBSITE **www.hestragloves.com**CATEGORY **Accessories-Gloves**PROGRAM DEADLINE **Feb 15th 2017**

PRESEASON	ORDER DEADLINE	Feb 15th 2017		
	DISCOUNT	10%		
	TERMS	Net 120 days		
	FREIGHT	FOB	FOB	Golden, CO
REORDER	REORDER DISCOUNT	10%		
	REORDER TERMS	Net 60 days		
	REORDER FREIGHT	FOB	FOB	Golden, CO
EXTRAS	CO-OP	Free POP based Based on 5% of booking order		
	EARLY ORDER DISC.	N/A	DEADLINE	N/A
	ANTICIPATION	1% per month 2% maximum		
PROGRAM DETAILS	1000 Minimum Preseason order. No minimum Reorder.			
CONCENTRATION MODELS	NONE			
INDIVIDUAL DEALER INCENTIVES	Dealer Growth Incentive: Book 10% over 2016 and receive an additional 1% discount Book 20% over 2016 and receive an additional 2% discount Book 30% over 2016 and receive an additional 3% discount			
SSL REBATE PROGRAM	NONE			

CUSTOMER SERVICE	CS REP	Sherry Carson	B2B WEBSITE	ADDRESS	NONE
	CS EMAIL	ds@hestrausa.com		CONTACT	Traci Hagel-Pitt
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