



SSL FALL/WINTER 2017 AUTHORIZED PROGRAM

SUPPLIER **Whitewave USA/O'Neill Snow**

WEBSITE **www.oneillcanada.ca**

CATEGORY **Outerwear-Ski/Snowboard**

PROGRAM DEADLINE **2/15/2017**

PRESEASON	ORDER DEADLINE	2/15/2017		
	DISCOUNT	8%		
	TERMS	Net 90		
	FREIGHT	Free Freight minimum of \$5000	FOB	0

REORDER	REORDER DISCOUNT	Same as Preseason		
	REORDER TERMS	net 60		
	REORDER FREIGHT	Free Freight min of \$5000	FOB	NY

EXTRAS	CO-OP	NONE		
	EARLY ORDER DISC.		DEADLINE	
	ANTICIPATION	NONE		

PROGRAM DETAILS	
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CONCENTRATION MODELS	Attached
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INDIVIDUAL DEALER INCENTIVES	All members of SSL will be offered the Show Specials, along with the Hot Buy offerings. (attached) All SSL members will receive an 8% discount on all inline orders placed on or before 2/15/17.
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SSL REBATE PROGRAM	NONE
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CUSTOMER SERVICE	CS REP	Mary Massari
	CS EMAIL	mary@oneillcanada.com
	CS PHONE	5147890809 x426
	MAIN PHONE	(514)789-0809

B2B WEBSITE	ADDRESS	NONE
	CONTACT	Sue Polisena
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	PHONE	5147890809 x427



for

SSL

PAYMENT TERMS

NET 90 on Booking
NET 60 on Re-Orders

DISCOUNT

8% on pre-season orders submitted by order deadline 2/15/17

FREE FREIGHT

Free Freight on inline orders of \$5000

SPECIALS

GENDER	NAME	STYLE	WHSL	MSRP	DIS. WHSL
MENS	CUE	7P0028	\$95.00	\$190.00	\$76.95
MENS	GALAXY	7P0024	\$105.00	\$210.00	\$85.05
MENS	SCULPTURE	7P0018	\$115.00	\$230.00	\$93.15
MENS	EXALT	7P3012	\$70.00	\$140.00	\$56.70
BOYS	HAWKING	7P0074	\$70.00	\$140.00	\$56.70
WOMEN	CORAL	7P5016	\$100.00	\$200.00	\$81.00
WOMEN	CURVE	7P5020	\$100.00	\$200.00	\$81.00
GIRLS	FELICE	7P5072	\$70.00	\$140.00	\$56.70

HOT BUYS

WOMEN		SIGNAL	7P5028	\$95.00	\$190.00	\$71.25
MENS		EXILE	7P0036	\$90.00	\$180.00	\$67.50