SUPPLIER WEBSITE

SSL FALL/WINTER 2017 AUTHORIZED PROGRAM

Rome Snowboards WWW.ROMESNOWBOARDS.COM PROGRAM DEADLINE 3/1 [2/16 EARLY ORDER] **CATEGORY** SNOWBOARD-ORDER DEADLINE 3/1 [2/16 EARLY ORDER] DISCOUNT 13% (+2% FOR EARLY ORDER) **PRESEASON** TERMS City: 1/1; Area 2/15 **FREIGHT** PPD FOB REORDER DISCOUNT 13% REORDER TERMS NET 60 REORDER REORDER FREIGHT PPD FOB VT CO-OP NONE **EXTRAS** EARLY ORDER DISC. 2% DEADLINE 2/16/18 ANTICIPATION NONE o All SSL shops receive 13% discount on all preseason orders (no product exclusion) o Orders submitted by February 16th will receive 2% early discount bonus. o All new boot dealers receive a 20% discount on boot orders received by February 16th, 2016 o All existing boot PROGRAM DETAILS dealers that grow their order by \$1 receive a 20% discount on boot orders received by February 16th, 2016 o All new glove dealers receive a 20% discount on glove orders received by February 16th, 2016 o All existing glove dealers that grow their order by \$1 receive a 20% discount on glove orders received by February 16th, 2016 o Mini Shred Boot, Board, Binding purchased as a 1/1/1 set receive a 20% discount. This discount is not to be combined with other discounts. ALL CONCENTRATION MODELS: 25% DISCOUNT CONCENTRATION MODELS Men's Snowboard: BLACK JACK (\$399.99 msrp / \$203.99 ssl net) Women's Snowboard: KASHMIR (\$399.99 msrp / \$203.99 ssl net) Men's Binding: VICE (\$259.99 msrp / \$116.99 ssl net) Women's Binding: Guild (\$259.99 msrp / \$116.99 ssl net) Men's Boot: Inferno (\$319.99 msrp / \$143.99 ssl net) INDIVIDUAL DEALER INCENTIVES Pro: 20% off wholesale NONE

B2B WEBSITE

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