SSL FALL/WINTER 2017 AUTHORIZED PROGRAM SUPPLIER Marker WEBSITE markerusa.com PROGRAM DEADLINE CATEGORY Hardgoods-Ski Bindings & Helmets/Goggles 3/15/17 ORDER DEADLINE 3/15/17 DISCOUNT 14% **PRESEASON** TERMS 2/10/18 (City & Area) 3/10/18 Rental FREIGHT FOB Claremont, NH **FOB** NH REORDER DISCOUNT 14% REORDER REORDER TERMS 12/11/17 (City) 1/11/18 (Area) REORDER FREIGHT FOB FOB Claremont, NH NH CO-OP NONE **EXTRAS** EARLY ORDER DISC. NONE DEADLINE N/A ANTICIPATION NONE Discounts: 14% Preseason, Reorder, Rental and Junior. PROGRAM DETAILS Min order QTY: 25 pair / location. First available Req Ship date: 7/15/17 Please see attached sheet CONCENTRATION MODELS INDIVIDUAL DEALER INCENTIVES NONE NONE **CUSTOMER SERVICE B2B WEBSITE** 

CS REP	S REP Karen Barden							
CS EMAIL	karen.barden@mdv-usa.com							
CS PHONE	603-442-6308							
MAIN PHONE	800.264.4579							

ADDRESS	NONE
CONTACT	
EMAIL	
PHONE	0

SSL

BRAND	PROGRAM NAME	ITEM CODE	DESCRIPTION	COLOR	MSRP	MAP	WHOLESALE	DISCOUNT	MARGIN@MAP	NET	COMMENTS
MARKER	FOCUS MODELS	7524Q1.GA	Griffon 13 ID; 90mm	black	\$295	\$229	\$138	22%	53%	\$107.64	
MARKER	FOCUS MODELS	7524Q1.GB	Griffon 13 ID; 110mm	black	\$295	\$229	\$138	22%	53%	\$107.64	
MARKER	FOCUS MODELS	7524Q1.GD	Griffon 13 ID; 90mm	white	\$295	\$229	\$138	22%	53%	\$107.64	
MARKER	FOCUS MODELS	7524Q1.GE	Griffon 13 ID; 110mm	white	\$295	\$229	\$138	22%	53%	\$107.64	
MARKER	FOCUS MODELS	7424R1.MA	Squire 11 ID; 90mm	white	\$280	\$189	\$109	25%	57%	\$81.75	
MARKER	FOCUS MODELS	7424R1.MB	Squire 11 ID; 110mm	white	\$280	\$189	\$109	25%	57%	\$81.75	
MARKER	FOCUS MODELS	7424R1.MC	Squire 11 ID; 90mm	red	\$280	\$189	\$109	25%	57%	\$81.75	
MARKER	FOCUS MODELS	7424R1.MD	Squire 11 ID; 110mm	red	\$280	\$189	\$109	25%	57%	\$81.75	
MARKER	FOCUS MODELS	7424R1.ME	Squire 11 ID; 90mm	black	\$280	\$189	\$109	25%	57%	\$81.75	
MARKER	FOCUS MODELS	7424R1.MF	Squire 11 ID; 110mm	black	\$280	\$189	\$109	25%	57%	\$81.75	
MARKER	FOCUS MODELS	6820R1.MA	12.0 TPX; 90mm	black	\$275	\$199	\$120	20%	52%	\$96.00	
MARKER	FOCUS MODELS	6820R1.MC	12.0 TPX; 110mm	black	\$275	\$199	\$120	20%	52%	\$96.00	
MARKER	FOCUS MODELS	6720R1.MA	11.0 TP; 90mm	black	\$250	\$159	\$89	20%	55%	\$71.20	
MARKER	FOCUS MODELS	6720R1.MC	11.0 TP; 110mm	black	\$250	\$159	\$89	20%	55%	\$71.20	
MARKER	FOCUS MODELS	6720R1.MB	11.0 TP; 90mm	white	\$250	\$159	\$89	20%	55%	\$71.20	
MARKER	FOCUS MODELS	6720R1.MD	11.0 TP; 110mm	white	\$250	\$159	\$89	20%	55%	\$71.20	
MARKER	FOCUS MODELS	6520R1.MW	10.0 TP; 85mm	black	\$225	\$129	\$79	20%	51%	\$63.20	
MARKER	FOCUS MODELS	6520R1.MB	10.0 TP; 100mm	black	\$225	\$129	\$79	20%	51%	\$63.20	
MARKER	EXTRA SPECIAL DEAL	6120R1.MA	4.5	white - black	\$180	\$89	\$46	20%	59%	\$36.80	AFTER 3/15/17 at regular earned discount
MARKER	EXTRA SPECIAL DEAL	6120R1.MB	4.5	white	\$180	\$89	\$46	20%	59%	\$36.80	AFTER 3/15/17 at regular earned discount
MARKER	EXTRA SPECIAL DEAL		ALL HELMET/GOGGLES 20%								