



FALL / WINTER 2020-21 APPROVED BUYING PROGRAM

SUPPLIER INFO	SUPPLIER NAME	Athalon Sportgear, Inc		
	SUPPLIER ADDRESS	10 W 33rd Street		
	CITY	Long Beach	STATE	NY ZIP 11561
	WEBSITE LINK	www.athalonsportgear.com	B2B SITE	
	CATEGORY	ACCESSORIES	SUB-CATEGORY	
PRESEASON PROGRAM INFO	ORDER DEADLINE	3/1/20		
	ORDER DISCOUNT	15%		
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)	N/A	EARLY ORDER DEADLINE (WHEN APPLICABLE)	N/A
	PAYMENT TERMS	Net 60		
	FREIGHT	FOB Warehouse Pre Pay & Add	FOB POINT	CA or NY
	START SHIP DATE	9/1/20		
	ANTICIPATION	N/A		
ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, on time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred) Bullet points stand out to the buyers better			
REORDER	REORDER DISCOUNT	10%		
	REORDER TERMS	Net 60		
	REORDER FREIGHT	FOB Warehouse Pre Pay & Add	FOB POINT	CA or NY
SSL REBATE DETAILS	Please use the space below to provide details on any rebate program and qualifications you are offering:			
SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)			
MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc.		
	CONTACT PERSON	Brian Sullen	EMAIL	bsullen@athalonsportgear.com
	DIGITAL CATALOG LINK			
CUSTOMER SERVICE	CS REP	Ellie Pesante		
	CS EMAIL	epesante@athalonsportgear.com		
	CS DIRECT PHONE	212 268 8070		
	COMPANY MAIN PHONE	212 268 8070		
CREDIT MANAGER	SUPPLIER	Athalon Sportgear, Inc		
	CONTACT	Ellie Pesante		
	EMAIL	epesante@athalonsportgear.com		
	PHONE	212 268 8070		

PRODUCT NAME	sku	UPC	PRODUCT TYPE	Color	Size	sku	RETAIL PRICE (MAP)	WHOLESALE	DISCOUNT	UNIT PRICE (SSL NET)
Kids Tri- Athalon Boot Bag	306	609529030613	Ski Boot Bag	BLACK/GRAY	Kids	306	\$54.99	\$33.00	20.00%	\$26.40
Kids Tri- Athalon Boot Bag	306	609529030620	Ski Boot Bag	NAVYGRAY	Kids	306	\$54.99	\$33.00	20.00%	\$26.40
Kids Tri- Athalon Boot Bag	306	609529030637	Ski Boot Bag	LIME/GRAY	Kids	306	\$54.99	\$33.00	20.00%	\$26.40
Kids Tri- Athalon Boot Bag	306	609529030644	Ski Boot Bag	PINK/GRAY	Kids	306	\$54.99	\$33.00	20.00%	\$26.40
Kids Tri- Athalon Boot Bag	306	609529030651	Ski Boot Bag	PURPLE/GRAY	Kids	306	\$54.99	\$33.00	20.00%	\$26.40
Tri-Athalon Boot Bag	316	609529031610	Ski Boot Bag	BLACK/GRAY	Teens & Adults	316	\$64.99	\$38.50	20.00%	\$30.80
Tri-Athalon Boot Bag	316	609529031627	Ski Boot Bag	NAVY/GRAY	Teens & Adults	316	\$64.99	\$38.50	20.00%	\$30.80
Tri-Athalon Boot Bag	316	609529031634	Ski Boot Bag	LIME/GRAY	Teens & Adults	316	\$64.99	\$38.50	20.00%	\$30.80
Tri-Athalon Boot Bag	316	609529031641	Ski Boot Bag	PINK/GRAY	Teens & Adults	316	\$64.99	\$38.50	20.00%	\$30.80
Tri-Athalon Boot Bag	316	609529031658	Ski Boot Bag	PURPLE/GRAY	Teens & Adults	316	\$64.99	\$38.50	20.00%	\$30.80
Tri-Athalon Boot Bag	316	609529031665	Ski Boot Bag	BATIK	Teens & Adults	316	\$64.99	\$38.50	20.00%	\$30.80
"Deluxe" Everything Boot Bag	331	609529033133	Ski Boot Bag	Graphite/Teal	Teens & Adults	331	\$89.99	\$52.00	20.00%	\$41.60
"Deluxe" Everything Boot Bag	331	609529033140	Ski Boot Bag	Sky Blue/Black	Teens & Adults	331	\$89.99	\$52.00	20.00%	\$41.60
"Deluxe" Everything Boot Bag	331	609529033157	Ski Boot Bag	Purple/Black	Teens & Adults	331	\$89.99	\$52.00	20.00%	\$41.60
"Deluxe" Everything Boot Bag	331	609529033164	Ski Boot Bag	Lime/Black	Teens & Adults	331	\$89.99	\$52.00	20.00%	\$41.60
"Deluxe" Everything Boot Bag	331	609529033188	Ski Boot Bag	Cobalt/Mint	Teens & Adults	331	\$89.99	\$52.00	20.00%	\$41.60
"Deluxe" Everything Boot Bag	331	609529033171	Ski Boot Bag	Teal/Mint	Teens & Adults	331	\$89.99	\$52.00	20.00%	\$41.60
"Deluxe" Everything Boot Bag	331		Ski Boot Bag	Indigo Aztec	Teens & Adults	331	\$89.99	\$52.00	20.00%	\$41.60
"Deluxe" Everything Boot Bag	331		Ski Boot Bag	Earth Aztec	Teens & Adults	331	\$89.99	\$52.00	20.00%	\$41.60
"Deluxe" Everything Boot Bag	330	609529033010	Ski Boot Bag	Black	Teens & Adults	330	\$69.99	\$44.00	20.00%	\$35.20
Athalon Everything Boot Bag	330	609529033089	Ski Boot Bag	Graffiti	Teens & Adults	330	\$69.99	\$44.00	20.00%	\$35.20
Athalon Everything Boot Bag	330	609529233014	Ski Boot Bag	Grass Green	Teens & Adults	330	\$69.99	\$44.00	20.00%	\$35.20
Athalon Everything Boot Bag	330	609529333042	Ski Boot Bag	Pink/Gray	Teens & Adults	330	\$69.99	\$44.00	20.00%	\$35.20
Athalon Everything Boot Bag	330	609529133031	Ski Boot Bag	Batik/Navy	Teens & Adults	330	\$69.99	\$44.00	20.00%	\$35.20
Athalon Everything Boot Bag	330	609529133048	Ski Boot Bag	Lumber Jack	Teens & Adults	330	\$69.99	\$44.00	20.00%	\$35.20
Athalon Everything Boot Bag	330	609529033027	Ski Boot Bag	Silver	Teens & Adults	330	\$69.99	\$44.00	20.00%	\$35.20
Athalon Everything Boot Bag	330	609529033096	Ski Boot Bag	NightVision	Teens & Adults	330	\$69.99	\$44.00	20.00%	\$35.20
Athalon Everything Boot Bag	330	609529233021	Ski Boot Bag	Glacier Blue	Teens & Adults	330	\$69.99	\$44.00	20.00%	\$35.20
Athalon Everything Boot Bag	330	609529533077	Ski Boot Bag	Galaxy	Teens & Adults	330	\$69.99	\$44.00	20.00%	\$35.20
Athalon Everything Boot Bag	330	609529933068	Ski Boot Bag	Python	Teens & Adults	330	\$69.99	\$44.00	20.00%	\$35.20
Double Padded Ski Bag	344	609529934416	Ski Bag	Black	Teens & Adults	344	\$74.99	\$41.50	20.00%	\$33.20
Single Padded Ski Bag	334	609529033416	Ski Bag	Black	Teens & Adults	334	\$69.99	\$38.50	20.00%	\$30.80