



FALL / WINTER 2020 / 21

AUTHORIZED PROGRAM

SUPPLIER INFO	SUPPLIER NAME	Dakine Equipment Inc				
	SUPPLIER ADDRESS	603 Portway Ave.				
	CITY	Hood River	STATE	OR	ZIP	97031
	WEBSITE LINK	http://www.dakine.com	B2B SITE	https://dakine.hubsoft.com/login.hub		
	CATEGORY	ACCESSORIES	SUB-CATEGORY	Gloves, Headwear, Packs, Luggage, Tools		
PRESEASON PROGRAM INFO	ORDER DEADLINE	2/13/20				
	ORDER DISCOUNT	10%				
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)	N/A		EARLY ORDER DEADLINE	N/A	
	PAYMENT TERMS	N90				
	FREIGHT	Torrance, CA		FOB POINT	Torrance, CA	
	START SHIP DATE	7/1-BTS 9/1-Winter				
	ANTICIPATION	NA				
ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, on time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred) Bullet points stand out to the buyers better					
REORDER	REORDER DISCOUNT	5%				
	REORDER TERMS	Net 30				
	REORDER FREIGHT	FOB		FOB POINT	Torrance, CA	
SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)					
MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc.				
	CONTACT PERSON	Chris Vaday	EMAIL	chrisv@dakine.com		
	DIGITAL CATALOG LINK	https://www.dropbox.com/sh/x4x5i7sbx3zn71s/AADmu6WtvFJMuuHOGNsiGg3wa?dl=0				
CUSTOMER SERVICE	CS REP	Marie Weathers		CREDIT MANAGER	SUPPLIER	Dakine
	CS EMAIL	mariew@dakine.com			CONTACT	Kinzer Hough
	CS DIRECT PHONE	(541)716-0760			EMAIL	kinzerh@dakine.com
	COMPANY MAIN PHONE	(541)386-3166			PHONE	(541)716-0751



SSL CONCENTRATION MODELS

PRODUCT NAME	STYLE #	PRODUCT TYPE (INS PANT, SHELL JACKET, SOFTSHELL GLOVES, ETC.)	GENDER	COLOR	SIZE	RETAIL PRICE	WHOLESALE	SSL DISCOUNT %	UNIT PRICE (SSL NET)
Heli Pro 24L	10003263	Snow Pack	Mens	Black	OS	\$120.00	\$60.00	15%	\$51.00
Heli Pro 24L	10003263	Snow Pack	Mens	Shadow Dash	OS	\$120.00	\$60.00	15%	\$51.00
Heli Pro 24L	10003263	Snow Pack	Mens	Caramel	OS	\$120.00	\$60.00	15%	\$51.00
Heli Pro 24L	10003263	Snow Pack	Mens	Deep Red	OS	\$120.00	\$60.00	15%	\$51.00
Women's Heli Pro 24L	10003271	Snow Pack	Womens	Dark Olive/Caramel	OS	\$120.00	\$60.00	15%	\$51.00
Women's Heli Pro 24L	10003271	Snow Pack	Womens	Begonia	OS	\$120.00	\$60.00	15%	\$51.00
Heli Pro 20L	10003262	Snow Pack	Mens	Black	OS	\$100.00	\$50.00	15%	\$42.50
Heli Pro 20L	10003262	Snow Pack	Mens	Caramel	OS	\$100.00	\$50.00	15%	\$42.50
Heli Pro 20L	10003262	Snow Pack	Mens	Dark Slate	OS	\$100.00	\$50.00	15%	\$42.50
Heli Pro 20L	10003262	Snow Pack	Mens	Deep Red	OS	\$100.00	\$50.00	15%	\$42.50
Heli Pro 20L	10003262	Snow Pack	Mens	Greyscale	OS	\$100.00	\$50.00	15%	\$42.50
Heli Pro 20L	10003262	Snow Pack	Mens	Olive Ashcroft Camo	OS	\$100.00	\$50.00	15%	\$42.50
Heli Pro 20L	10003262	Snow Pack	Mens	Shadow Dash	OS	\$100.00	\$50.00	15%	\$42.50
Heli Pro 20L	10003262	Snow Pack	Mens	Bright White	OS	\$100.00	\$50.00	15%	\$42.50
Heli Pro 20L	10003262	Snow Pack	Mens	VX21	OS	\$120.00	\$62.50	15%	\$51.00
Women's Heli Pro 20L	10003270	Snow Pack	Womens	Dark Rose	OS	\$100.00	\$50.00	15%	\$42.50
Women's Heli Pro 20L	10003270	Snow Pack	Womens	B4BC Floral	OS	\$100.00	\$50.00	15%	\$42.50
Women's Heli Pro 20L	10003270	Snow Pack	Womens	Bregonia	OS	\$100.00	\$50.00	15%	\$42.50
Women's Heli Pro 20L	10003270	Snow Pack	Womens	Dark Olive/Carmel	OS	\$100.00	\$50.00	15%	\$42.50
Women's Heli Pro 20L	10003270	Snow Pack	Womens	Deep Teal	OS	\$100.00	\$50.00	15%	\$42.50
Goggle Stash	10002159	Goggle Accessory	Unisex	Dark Slate	OS	\$22.00	\$11.00	15%	\$9.35
Goggle Stash	10002159	Goggle Accessory	Unisex	B4BC Floral	OS	\$22.00	\$11.00	15%	\$9.35
Goggle Stash	10002159	Goggle Accessory	Unisex	Begonia	OS	\$22.00	\$11.00	15%	\$9.35
Goggle Stash	10002159	Goggle Accessory	Unisex	Black	OS	\$22.00	\$11.00	15%	\$9.35
Goggle Stash	10002159	Goggle Accessory	Unisex	Caramel	OS	\$22.00	\$11.00	15%	\$9.35
Goggle Stash	10002159	Goggle Accessory	Unisex	Dark Olive/Dark Rose	OS	\$22.00	\$11.00	15%	\$9.35
Goggle Stash	10002159	Goggle Accessory	Unisex	Deep Red	OS	\$22.00	\$11.00	15%	\$9.35
Goggle Stash	10002159	Goggle Accessory	Unisex	Greyscale	OS	\$22.00	\$11.00	15%	\$9.35
Goggle Stash	10002159	Goggle Accessory	Unisex	Olive Ashcroft Camo	OS	\$22.00	\$11.00	15%	\$9.35

Goggle Stash	10002159	Goggle Accessory	Unisex	Shadow Dash	OS	\$22.00	\$11.00	15%	\$9.35
Boot Pack DLX 75L	10003258	Boot Bag	Unisex	Olive Ashcroft Coated	OS	\$120.00	\$60.00	15%	\$51.00
Boot Pack DLX 75L	10003258	Boot Bag	Unisex	Black	OS	\$100.00	\$50.00	15%	\$42.50
Boot Pack DLX 75L	10003258	Boot Bag	Unisex	Deep Red	OS	\$100.00	\$50.00	15%	\$42.50
Boot Pack DLX 75L	10003258	Boot Bag	Unisex	Begonia	OS	\$100.00	\$50.00	15%	\$42.50
Boot Pack DLX 75L	10003258	Boot Bag	Unisex	Caramel	OS	\$100.00	\$50.00	15%	\$42.50
Boot Locker 69L	8300480	Boot Bag	Unisex	Black	OS	\$65.00	\$32.50	15%	\$27.63
Boot Locker 69L	8300480	Boot Bag	Unisex	B4BC Floral	OS	\$65.00	\$32.50	15%	\$27.63
Boot Locker 69L	8300480	Boot Bag	Unisex	Begonia	OS	\$65.00	\$32.50	15%	\$27.63
Boot Locker 69L	8300480	Boot Bag	Unisex	Caramel	OS	\$65.00	\$32.50	15%	\$27.63
Boot Locker 69L	8300480	Boot Bag	Unisex	Dark Olive/Dark Rose	OS	\$65.00	\$32.50	15%	\$27.63
Boot Locker 69L	8300480	Boot Bag	Unisex	Dark Slate	OS	\$65.00	\$32.50	15%	\$27.63
Boot Locker 69L	8300480	Boot Bag	Unisex	Deep Red	OS	\$65.00	\$32.50	15%	\$27.63
Boot Locker 69L	8300480	Boot Bag	Unisex	Olive Ashcroft Camo	OS	\$65.00	\$32.50	15%	\$27.63
Boot Locker 69L	8300480	Boot Bag	Unisex	Shadow Dash	OS	\$65.00	\$32.50	15%	\$27.63
Freestyle Snowboard Bag	10001460	Snowboard Bag	Unisex	Black	157cm	\$70.00	\$35.00	15%	\$29.75
Freestyle Snowboard Bag	10001460	Snowboard Bag	Unisex	B4BC Floral	157cm	\$70.00	\$35.00	15%	\$29.75
Freestyle Snowboard Bag	10001460	Snowboard Bag	Unisex	Begonia	157cm	\$70.00	\$35.00	15%	\$29.75
Freestyle Snowboard Bag	10001460	Snowboard Bag	Unisex	Caramel	157cm	\$70.00	\$35.00	15%	\$29.75
Freestyle Snowboard Bag	10001460	Snowboard Bag	Unisex	Dark Olive/Dark Rose	157cm	\$70.00	\$35.00	15%	\$29.75
Freestyle Snowboard Bag	10001460	Snowboard Bag	Unisex	Dark Slate	157cm	\$70.00	\$35.00	15%	\$29.75
Freestyle Snowboard Bag	10001460	Snowboard Bag	Unisex	Deep Red	157cm	\$70.00	\$35.00	15%	\$29.75
Freestyle Snowboard Bag	10001460	Snowboard Bag	Unisex	Olive Ashcroft Camo	157cm	\$70.00	\$35.00	15%	\$29.75
Freestyle Snowboard Bag	10001460	Snowboard Bag	Unisex	Shadow Dash	157cm	\$70.00	\$35.00	15%	\$29.75
Freestyle Snowboard Bag	10001460	Snowboard Bag	Unisex	Black	165cm	\$70.00	\$35.00	15%	\$29.75
Freestyle Snowboard Bag	10001460	Snowboard Bag	Unisex	B4BC Floral	165cm	\$70.00	\$35.00	15%	\$29.75
Freestyle Snowboard Bag	10001460	Snowboard Bag	Unisex	Begonia	165cm	\$70.00	\$35.00	15%	\$29.75
Freestyle Snowboard Bag	10001460	Snowboard Bag	Unisex	Caramel	165cm	\$70.00	\$35.00	15%	\$29.75
Freestyle Snowboard Bag	10001460	Snowboard Bag	Unisex	Dark Olive/Dark Rose	165cm	\$70.00	\$35.00	15%	\$29.75
Freestyle Snowboard Bag	10001460	Snowboard Bag	Unisex	Dark Slate	165cm	\$70.00	\$35.00	15%	\$29.75
Freestyle Snowboard Bag	10001460	Snowboard Bag	Unisex	Deep Red	165cm	\$70.00	\$35.00	15%	\$29.75
Freestyle Snowboard Bag	10001460	Snowboard Bag	Unisex	Olive Ashcroft Camo	165cm	\$70.00	\$35.00	15%	\$29.75
Freestyle Snowboard Bag	10001460	Snowboard Bag	Unisex	Shadow Dash	165cm	\$70.00	\$35.00	15%	\$29.75
Padded Ski Sleeve	10001464	Ski Bag	Unisex	Dark Slate	175cm	\$90.00	\$45.00	15%	\$38.25
Padded Ski Sleeve	10001464	Ski Bag	Unisex	Black	175cm	\$90.00	\$45.00	15%	\$38.25
Padded Ski Sleeve	10001464	Ski Bag	Unisex	Begonia	175cm	\$90.00	\$45.00	15%	\$38.25
Padded Ski Sleeve	10001464	Ski Bag	Unisex	Caramel	175cm	\$90.00	\$45.00	15%	\$38.25
Padded Ski Sleeve	10001464	Ski Bag	Unisex	Dark Olive/Dark Rose	175cm	\$90.00	\$45.00	15%	\$38.25

Padded Ski Sleeve	10001464	Ski Bag	Unisex	Deep Red	175cm	\$90.00	\$45.00	15%	\$38.25
Padded Ski Sleeve	10001464	Ski Bag	Unisex	Olive Ashcroft Camo	175cm	\$90.00	\$45.00	15%	\$38.25
Padded Ski Sleeve	10001464	Ski Bag	Unisex	Shadow Dash	175cm	\$90.00	\$45.00	15%	\$38.25
Padded Ski Sleeve	10001464	Ski Bag	Unisex	Dark Slate	190cm	\$90.00	\$45.00	15%	\$38.25
Padded Ski Sleeve	10001464	Ski Bag	Unisex	Black	190cm	\$90.00	\$45.00	15%	\$38.25
Padded Ski Sleeve	10001464	Ski Bag	Unisex	Begonia	190cm	\$90.00	\$45.00	15%	\$38.25
Padded Ski Sleeve	10001464	Ski Bag	Unisex	Caramel	190cm	\$90.00	\$45.00	15%	\$38.25
Padded Ski Sleeve	10001464	Ski Bag	Unisex	Dark Olive/Dark Rose	190cm	\$90.00	\$45.00	15%	\$38.25
Padded Ski Sleeve	10001464	Ski Bag	Unisex	Deep Red	190cm	\$90.00	\$45.00	15%	\$38.25
Padded Ski Sleeve	10001464	Ski Bag	Unisex	Olive Ashcroft Camo	190cm	\$90.00	\$45.00	15%	\$38.25
Padded Ski Sleeve	10001464	Ski Bag	Unisex	Shadow Dash	190cm	\$90.00	\$45.00	15%	\$38.25
BC Tool	10003292	Backcountry Tool	Unisex	Green	OS	\$28.00	\$14.00	15%	\$11.90
Stance Driver	10001553	Snow Tool	Unisex	Green	OS	\$16.00	\$8.00	15%	\$6.80
Cool Lock	10002709	Ski/Snowboard Lock	Unisex	Green	OS	\$15.00	\$7.50	15%	\$6.38
Super Tune Kit	10002700	Tuning Kit	Unisex	Black	OS	\$125.00	\$62.50	15%	\$53.13
Edge Tuner Tool	10001558	Edge Tuner	Unisex	Green	OS	\$18.00	\$9.00	15%	\$7.65
Nylon/Cork Brush	10001561	Nylon Cork/Brush	Unisex	Green	OS	\$10.00	\$5.00	15%	\$4.25
Triangle Scraper	10001585	Wax Scraper	Unisex	Green	OS	\$8.00	\$4.00	15%	\$3.40
Indy Hot Wax 3-Pack	10003291	Snow Wax	Unisex	Assorted	OS	\$20.00	\$10.00	15%	\$8.50
Super Tune Base Cleaner	10001564	Base Cleaner	Unisex	Assorted	OS	\$13.00	\$6.00	15%	\$5.10
Spike Stomp	10001575	Stomp pad	Unisex	Black	OS	\$12.00	\$6.00	15%	\$5.10
Spike Stomp	10001575	Stomp pad	Unisex	Clear	OS	\$12.00	\$6.00	15%	\$5.10
Spike Stomp	10001575	Stomp pad	Unisex	White	OS	\$12.00	\$6.00	15%	\$5.10
Modular Mat	10001578	Stomp pad	Unisex	Black	OS	\$12.00	\$6.00	15%	\$5.10
Modular Mat	10001578	Stomp pad	Unisex	Begonia	OS	\$12.00	\$6.00	15%	\$5.10
Modular Mat	10001578	Stomp pad	Unisex	Clear	OS	\$12.00	\$6.00	15%	\$5.10
Modular Mat	10001578	Stomp pad	Unisex	Ride and Seek	OS	\$12.00	\$6.00	15%	\$5.10
Boot Quick Dry	10003257	Bott Dryers	Unisex	Olive Ashcroft Camo	OS	\$20.00	\$10.00	15%	\$8.50