



FALL / WINTER 2020-21 APPROVED BUYING PROGRAM

SUPPLIER INFO	SUPPLIER NAME	Wintersteiger, Inc. (Hotronic)		
	SUPPLIER ADDRESS	4705 Amelia Earhart Dr		
	CITY	Salt Lake City	STATE	UT
		ZIP	84116	
	WEBSITE LINK	www.Hotronic.com	B2B SITE	NA
CATEGORY	ACCESSORIES	SUB-CATEGORY	Foot Warmers, Heated socks and Boot Dryers	
PRESEASON PROGRAM INFO	ORDER DEADLINE	31-May-20		
	ORDER DISCOUNT	13%		
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)	6%, 4%, 2%	EARLY ORDER DEADLINE (WHEN APPLICABLE)	01/19, 02/19, 03/19
	PAYMENT TERMS	NET 60 (OAC)		
	FREIGHT	FOB Origin	FOB POINT	Salt Lake City, UT
	START SHIP DATE	10/1/20		
	ANTICIPATION	N/A		
ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, on time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred) Bullet points stand out to the buyers better			
REORDER	REORDER DISCOUNT	Reorders receive the same discount at the initial PRESEASON order		
	REORDER TERMS	NET 30 (OAC)		
	REORDER FREIGHT	FOB Origin	FOB POINT	Salt Lake City, UT
SSL REBATE DETAILS	Please use the space below to provide details on any rebate program and qualifications you are offering:			
SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)			
MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc.		
		Marketing Materials		
	CONTACT PERSON	Ryan Eittreim	EMAIL	ryan.eittreim@wintersteiger.com
	DIGITAL CATALOG LINK			
CUSTOMER SERVICE	CS REP	Becci Hibler		
	CS EMAIL	becci.hibler@wintersteiger.com		
	CS DIRECT PHONE	801-924-5710		
	COMPANY MAIN PHONE	801-355-6550		
CREDIT MANAGER	SUPPLIER	Wintersteiger, Inc.		
	CONTACT	Ben Whitaker		
	EMAIL	ben.whitaker@wintersteiger.com		
	PHONE	801-924-5704		