



FALL / WINTER 2020-21 APPROVED BUYING PROGRAM

SUPPLIER INFO	SUPPLIER NAME	Pret		
	SUPPLIER ADDRESS	1910 Prospector Ave; Suite 103		
	CITY	Park City	STATE	UT
	ZIP	84060		
	WEBSITE LINK	www.prehelmets.com	B2B SITE	
CATEGORY	ACCESSORIES	SUB-CATEGORY	Snow Safety Helmets	
PRESEASON PROGRAM INFO	ORDER DEADLINE	2/28/20		
	ORDER DISCOUNT	Varies by Product: 15% - 18%		
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)		EARLY ORDER DEADLINE (WHEN APPLICABLE)	
	PAYMENT TERMS	1/15/21		
	FREIGHT	See Details Below	FOB POINT	Fontana, CA
	START SHIP DATE	8/15/20		
	ANTICIPATION			
ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, one-time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred) Bullet points stand out to the buyers better			
	<p>Terms:</p> <ul style="list-style-type: none"> Minimum Order 50 Units Order Deadline 2/28/20 Earliest ship date 8/15/20 Due Date 1/15/21 SSL pricing applies to all SSL reorders All pricing is subject to change due to tariff increases <p>Freight:</p> <ul style="list-style-type: none"> 50% freight on all shipments of 50-99 units Free freight on all shipments of 100 or more units Free freight on all reorders of \$500 or more 			
REORDER	REORDER DISCOUNT	Same as Preseason		
	REORDER TERMS	1/15/21 or Net 30		
	REORDER FREIGHT	Free Freight on reorders \$500 or more	FOB POINT	Fontana, CA
SSL REBATE DETAILS	Please use the space below to provide details on any rebate program and qualifications you are offering:			
SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)			
	<p>Fury X & Vision X</p> <p>MSRP: \$199.99 Discount: 18% SSL Net: \$82.00 Margin: 59%</p>			
MARKETING	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc.			
	MARKETING ASSISTANCE	Contact Mark Featherstone for more information		
	CONTACT PERSON	Mark featherstone	EMAIL	mark@prehelmets.com
DIGITAL CATALOG LINK				
CUSTOMER SERVICE	CS REP	Steve Bellefeuille		
	CS EMAIL	steve@prehelmets.com		
	CS DIRECT PHONE	4357318957		
	COMPANY MAIN PHONE	4357318957		
CREDIT MANAGER	SUPPLIER	Pret		
	CONTACT	Steve Bellefeuille		
	EMAIL	steve@prehelmets.com		
	PHONE	4357318957		



THIS POLICY PERTAINS TO 20/21 PRODUCT

Terms:

Minimum Order 50 Units

Order Deadline 2/28/20

Earliest ship date 8/15/20

Due Date 1/15/21

SSL pricing applies to all SSL reorders

All pricing is subject to change due to tariff increases

Freight:

50% freight on all shipments of 50-99 units

Free freight on all shipments of 100 or more units

Free freight on all reorders of \$500 or more

Discounts:

Model	MSRP	Wholesale	Discount	SSL Price	SSL Margin
Men's					
Cirque X	\$249.99	\$125.00	17%	\$103.75	58.5%
Fury X	\$199.99	\$100.00	18%	\$82.00	59.0%
Refuge X	\$179.99	\$90.00	17%	\$74.70	58.5%
Cynic X	\$149.99	\$75.00	17%	\$62.25	58.5%
Cynic AT	\$149.99	\$75.00	17%	\$62.25	58.5%
Epic X	\$109.99	\$55.00	15%	\$46.75	57.5%
Lid	\$89.99	\$45.00	15%	\$38.25	57.5%
Women's					
Corona X	\$249.99	\$125.00	17%	\$103.75	58.5%
Vision X	\$199.99	\$100.00	18%	\$82.00	59.0%
Haven X	\$179.99	\$90.00	17%	\$74.70	58.5%
Lyric X	\$149.99	\$75.00	17%	\$62.25	58.5%
Sol X	\$109.99	\$55.00	15%	\$46.75	57.5%
Youth					
Ripper X	\$139.99	\$70.00	15%	\$59.50	57.5%
Moxie X	\$99.99	\$50.00	15%	\$42.50	57.5%
Kid Lid	\$79.99	\$40.00	15%	\$34.00	57.5%