



# FALL / WINTER 2020-21 APPROVED BUYING PROGRAM

SUPPLIER INFO	SUPPLIER NAME	Ride Snowboards		
	SUPPLIER ADDRESS	413 Pine Street; 3rd Floor		
	CITY	Seattle	STATE	WA
			ZIP	98101
	WEBSITE LINK	<a href="http://www.ridesnowboards.com">www.ridesnowboards.com</a>	B2B SITE	b2b.vashonstorefront.com
CATEGORY	SNOWBOARD	SUB-CATEGORY	Boots, Boards, Bindings	

PRESEASON PROGRAM INFO	ORDER DEADLINE	2/7/20		
	ORDER DISCOUNT	15% Max (see details below)		
	EARLY ORDER DISCOUNT <small>(WHEN APPLICABLE)</small>		EARLY ORDER DEADLINE <small>(WHEN APPLICABLE)</small>	
	PAYMENT TERMS	1/25/21		
	FREIGHT	JUNE FREE FREIGHT (when applicable), rest is paid by dealer.	FOB POINT	Seattle, WA
	START SHIP DATE	Must Have Start Ship Date of 6/1/20		
	ANTICIPATION			

ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, one-time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred) Bullet points stand out to the buyers better		
	<p>MAX 15%!</p> <p>6% and JUNE free freight, due by Feb 7</p> <p>6% Group discount</p> <p>2% for Members up in 10% bindings and at least flat overall</p> <p>Or</p> <p>3% for Members up 15% in bindings and up 5% overall</p>		

REORDER	REORDER DISCOUNT	Wholesale		
	REORDER TERMS	Net 60		
	REORDER FREIGHT	Dealer Cost	FOB POINT	Seattle, WA

SSL REBATE DETAILS	Please use the space below to provide details on any rebate program and qualifications you are offering:		

SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)		
	*June Free Freight Programs: All dealers that qualify for June free freight on preseason orders will be shipped some AVAILABLE products in June for FREE! (This means you could get 1 binding, half your order or nothing, but it will also cost you nothing). The balance of the order will ship within specified shipping window at dealers' cost.		

MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc.		
	CONTACT PERSON	Tanner McCarty	EMAIL	<a href="mailto:tanner@ridesnowboards.com">tanner@ridesnowboards.com</a>
	DIGITAL CATALOG LINK			

CUSTOMER SERVICE	CS REP	Doug Spencer	CREDIT MANAGER	SUPPLIER	Ride Snowboards
	CS EMAIL	<a href="mailto:doug_spencer@k2sports.com">doug_spencer@k2sports.com</a>		CONTACT	Brian Johnson
	CS DIRECT PHONE	1-800-426-1617 x 1228		EMAIL	<a href="mailto:brian_johnson@k2sports.com">brian_johnson@k2sports.com</a>
	COMPANY MAIN PHONE	1-800-985-3398		PHONE	1-800-426-1617 x 1267

# 2020 SSL PROGRAM

## MAX 15%!

6% and JUNE Free Freight\*, due by Feb 7  
6% Group discount

2% for Members up in 10% bindings and at least flat overall  
Or  
3% for Members up 15% in bindings and up 5% overall

Must have Start Date of 6/1  
Must Have Cancel Date after 11/15

Due: 1/25/2021  
Reorder Terms: NET60

\*June Free Freight Programs: All dealers that qualify for June free freight on preseason orders will be shipped some AVAILABLE products in June for FREE! (This means you could get 1 binding, half your order or nothing, but it will also cost you nothing). The balance of the order will ship within specified shipping window at dealers' cost.

Preseason discount is reserved for preseason orders. Call your high quality sales rep if you have a special circumstance in which you feel that a reorder should qualify for a preseason discount (they'd love to hear from you, and I'm sure you'll be able to work something out).