



PRICE LIST - SKIS and ACCESSORIES

2020 / 2021

GENERAL TERMS & CONDITIONS - VOLKL

FREIGHT: All orders will be shipped freight collect, FOB Claremont, NH, or other locations as specified by Marker Völkl USA.

REQUESTED SHIP DATES: Without a previous written agreement, we reserve the right to ship up to one week prior to a customer's requested ship date without prior notification.

PAYMENT OF INVOICES: Three (3) points of each discount is a cash discount and as such will be available only for payment by the due date as specified on the Marker Völkl USA invoice. This means that failure to pay on time carries a 3 point cash discount forfeiture. For example, if your available discount is 7% and you pay after the due date, you will only be entitled to take 4%. Net prices listed include the cash discount. Finance charges of 1 1/2% per month, or the maximum allowed by law (whichever is lower) will be added to all past due invoices.

DATING: **CITY SHOPS** **DECEMBER 10, 2020**
 AREA SHOPS* **JANUARY 10, 2021**

*Area Shop defined as: A shop in close proximity to a ski area and as dependent on the ski area's operation for the majority of the shop's business.

SHIPMENT OF ORDERS: All shipments are subject to credit approval and will be made only if the customer's credit status is satisfactory to Marker Völkl USA. Past due accounts, incomplete credit information or non-conforming purchase orders will cause delays in shipments. If credit requirements are not met by August 15, 2020, product will not be reserved and will be used to fill other orders.

PURCHASE ORDERS: Marker Völkl USA will accept only signed purchase orders that are in compliance with Marker Völkl USA's terms and conditions of sale.

MODIFICATIONS: Orders may not be amended or canceled after May 1, 2020.

RETURNS: No returns will be accepted without prior written authorization from Marker Völkl USA. Goods returned to stock with authorization are subject to a 15% restocking charge. All freight must be prepaid by customer.

CLAIMS: All claims of shipping error must be filed within 5 days of receipt of merchandise. Transportation claims (damage, etc.) must be filed directly with the carrier.

LIMITED WARRANTY - VÖLKL products are warranted for one year after date of purchase against defective workmanship and material when used for the purpose intended, under normal conditions, and providing they receive proper care. Merchandise covered under this warranty must be returned to an authorized Völkl Dealer (with proof of purchase date) who will then send it to Völkl (transportation prepaid by customer). Völkl will inspect returned merchandise for evidence of misuse and will determine whether repair, replacement, or adjustment is due. Völkl will return merchandise prepaid. **THIS WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESSED OR IMPLIED INCLUDING WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.**

Völkl's liability under this warranty shall be limited to the repair, replacement, or adjustment of Völkl products, and Völkl shall not be liable for incidental or consequential damages incurred as a result of any breach of this warranty.

RETAIL- ALPINE SKIS

DISCOUNT STRUCTURE

ORDER QUANTITY	DISCOUNT
less than 25 pair	4%

REORDERS

Reorders will carry pre-season discount less any early order incentive. For shipment to city shops before October 10, 2020 dating will be December 10, 2020. For shipments after October 10, dating will be 60 days. For shipment to area shops before November 10, 2020 dating will be January 10, 2021. For shipments after November 10, dating will be 60 days.

DEMO PRICES

All models are available at a 10% discount from wholesale for demo purposes. Maximum demo order is 10% of quantity ordered by model. Demos do not count towards quantity discount and must be purchased by 4/15/2020. Payment is due by 3/10/2021.

RENTAL- ALPINE SKIS

RENTAL PRICES

Rental program prices are available to rental and demo-only accounts. Rental program skis must be purchased by 4/15/2020. For the 1-year program, 100% payment is due by 3/10/2021. For the 2-year program, 50% of the total is due 3/10/2021, and 50% is due 3/10/2022.

ORDER QUANTITY	DISCOUNT: 1-year program	DISCOUNT: 2-year program
0-24 pair	6%	1%
25-49 pair	8%	3%
50+ pair	10%	5%

Art. Nr.	Bind. Art. Nr.	RACE SYSTEMS	SIZES	SIDECUT	MSRP	MAP	WHLS
120011.710	6977R1.VR	Racetiger GS + rMotion2 16 GW black red	170, 175, 180, 185	114-69-97	\$1,235	\$1,109.99	\$713.99
120011.903	6877T1.VR	Racetiger GS + rMotion2 12 GW black red	170, 175, 180, 185	114-69-97	\$1,125	\$999.99	\$643.99
120031.710	6977R1.VR	Racetiger SL + rMotion2 16 GW black red	155, 160, 165, 170	127-68-103	\$1,235	\$1,109.99	\$713.99
120031.903	6877T1.VR	Racetiger SL + rMotion2 12 GW black red	155, 160, 165, 170	127-68-103	\$1,125	\$999.99	\$643.99
Art. Nr.	Bind. Art. Nr.	ALL MOUNTIAN MIXED SNOW	SIZES	SIDECUT	MSRP	MAP	WHLS
120215.002	7535U1.VV	Deacon v.werks + Lowride XL 13 FR vwerks Demo GW	167, 172, 177, 182	132-84-115	\$1,400	\$1,299.99	\$835.99
120221.000	7535U1.VP	Deacon 84 + Lowride XL 13 FR Demo GW	162, 167, 172, 177, 182	132-84-115	\$1,150	\$999.99	\$645.99
120231.001	7535U1.VF	Deacon 80 + Lowride XL 13 FR Demo GW	162, 167, 172, 177, 182	128-80-111	\$1,065	\$899.99	\$580.99
120241.003	6835U1.VG	Deacon 79 + IPT WR XL 12 TCX GW	156, 163, 170, 177	129-79-109	\$950	\$799.99	\$440.99
120201.011	6562U1.VA	Deacon XT + VMotion 10 GW	154, 161, 168, 175	124-76-105	\$700	\$599.99	\$328.99
Art. Nr.	Bind. Art. Nr.	ALL MOUNTIAN HARD SNOW	SIZES	SIDECUT	MSRP	MAP	WHLS
120101		Deacon 76 PRO black	176, 181	122-76-103	\$1,000	\$849.99	\$530.99
120121.904	6877T1.VB	Deacon 76 black + rMotion2 12 GW black	171, 176, 181	122-76-103	\$1,065	\$899.99	\$529.99
120141		Deacon 74 PRO black	173, 178	125-74-104	\$1,000	\$849.99	\$530.99
120161.904	6877T1.VB	Deacon 74 black + rMotion2 12 GW black	163, 168, 173, 178	125-74-104	\$1,065	\$899.99	\$529.99
120181.011	6562U1.VA	Deacon 75 black + VMotion 10 GW	154, 161, 168, 175	126-75-105	\$825	\$699.99	\$386.99
Art. Nr.	Bind. Art. Nr.	ALL MOUNTIAN - WOMENS	SIZES	SIDECUT	MSRP	MAP	WHLS
120251.009	6762U1.VS	Flair SC Carbon + VMotion 11 alu GW Lady silver	150, 155, 160, 165	123-70-103	\$1,125	\$949.99	\$610.99
120291.004	6735U1.VL	Flair 79 + IPT WR XL 11 TCX GW Lady	149, 156, 163	129-79-109	\$950	\$799.99	\$440.99
120271.907	6562T1.VC	Flair 75 + VMotion 10 GW Lady gold	147, 154, 161	126-75-105	\$825	\$699.99	\$386.99
120311.907	6562T1.VC	Flair 76 + VMotion 10 GW Lady gold	147, 154, 161	124-76-105	\$700	\$599.99	\$328.99
120321.012	6562U1.VL	Flair 72 + VMotion 10 GW Lady black	137, 144, 151, 158, 165	123-74-104	\$600	\$499.99	\$281.99
Art. Nr.		PURE FREERIDE	SIZES	SIDECUT	MSRP	MAP	WHLS
120426		Blaze 106	165, 172, 179, 186	146-106-128	\$700	\$599.99	\$350.99
120428		Blaze 106 w	158, 165, 172	146-106-128	\$700	\$599.99	\$350.99
120430		Blaze 94	165, 172, 179, 186	134-94-116	\$650	\$549.99	\$323.99
120432		Blaze 94 w	158, 165, 172	134-94-116	\$650	\$549.99	\$323.99
Art. Nr.		ALL MOUNTIAN FREERIDE	SIZES	SIDECUT	MSRP	MAP	WHLS
120422		Katana v.werks	177, 184, 191	143-122-132	\$1,375	\$1,199.99	\$776.99
120424		Mantra v.werks	170, 178, 186	135-99-117	\$1,350	\$1,149.99	\$743.99
120400		Katana 108	170, 177, 184, 191	146-108-129	\$875	\$799.99	\$508.99
120402		Mantra 102	170, 177, 184, 191	140-102-123	\$850	\$749.99	\$475.99
120404		M5 Mantra	170, 177, 184, 191	134-96-117	\$825	\$699.99	\$444.99
120408		Kendo 88	163, 170, 177, 184	129-88-111	\$775	\$649.99	\$406.99
120410		Kanjo 84	161, 168, 175, 182	125-84-107	\$700	\$599.99	\$374.99
Art. Nr.		ALL MOUNTIAN FREERIDE - WOMENS	SIZES	SIDECUT	MSRP	MAP	WHLS
120412		Secret 102	156, 163, 170	140-102-123	\$850	\$749.99	\$475.99
120414		Secret 92	149, 156, 163, 170	130-92-113	\$825	\$699.99	\$440.99
120416		Kenja 88	149, 156, 163, 170	129-88-111	\$775	\$649.99	\$406.99
120418		Yumi 84	147, 154, 161, 168	125-84-107	\$700	\$599.99	\$374.99
120420		Yumi 80	147, 154, 161, 168	121-80-103	\$650	\$549.99	\$348.99
Art. Nr.		FREESTYLE	SIZES	SIDECUT	MSRP	MAP	WHLS
120440		Revolt 121	177, 184, 191	143-121-135	\$775	\$649.99	\$412.99
120442		Revolt 104	172, 180, 188	132-104-122	\$700	\$599.99	\$375.99
120438		Revolt 95	157, 165, 173, 181	129-95-119	\$500	\$399.99	\$243.99
120446		Revolt 87	161, 169, 177, 185	115-87-115	\$650	\$549.99	\$347.99
120448		Bash 86	148, 156, 164, 172, 180	120-86-110	\$500	\$399.99	\$243.99
120450		Bash 86 w	148, 156, 164, 172	120-86-110	\$500	\$399.99	\$243.99
120452		Bash 81	148, 158, 168, 178	111-81-104	\$445	\$349.99	\$205.99
Art. Nr.		TOURING	SIZES	SIDECUT	MSRP	MAP	WHLS
119382		BMT109	166, 176, 186	134-109-119	\$1,375	\$1,199.99	\$775.99
119384		BMT90	163, 170, 177, 184	127-90-109	\$1,375	\$1,199.99	\$775.99
120370		Rise Beyond 98	156, 163, 170, 177, 184	133-98-116	\$825	\$699.99	\$444.99
120372		Rise High 88	160, 170, 180	127-88-106	\$950	\$799.99	\$508.99
Art. Nr.	Bind. Art. Nr.	JUNIOR FREERIDE/FREESTYLE	SIZES	SIDECUT	MSRP	MAP	WHLS
120434		Katana Junior	143, 153, 163	132-100-116	\$500	\$399.99	\$250.99
120436		Mantra Junior	118, 128, 138, 148, 158	118-86-111	\$360	\$279.99	\$174.99
120453.912	6162T1.VA	Revolt Jr vMotion + 4.5 VMotion Jr.	118, 128, 138, 148	106-74-99	\$400	\$299.99	\$188.89
120453.910	6262T1.VA	Revolt Jr vMotion + 7.0 VMotion Jr. R	118, 128, 138, 148	106-74-99	\$425	\$319.99	\$201.99
120454		Revolt Jr	118, 128, 138, 148	106-74-99	\$295	\$209.99	\$130.99
120456		Bash w Jr	118, 128, 138, 148	106-74-99	\$295	\$209.99	\$130.99
120457.912	6162T1.VA	mini Revolt Jr vMotion + 4.5 VMotion Jr.	88, 98, 108	96-66-89	\$350	\$259.99	\$168.99
Art. Nr.	Bind. Art. Nr.	JUNIOR FRONTSIDE	SIZES	SIDECUT	MSRP	MAP	WHLS
120464		Racetiger Jr yellow	130, 140, 150	109-69-88	\$225	\$149.99	\$106.99
120464		Racetiger Jr yellow	100, 110, 120	100-68-82	\$200	\$139.99	\$94.99
120468		Deacon Junior	130,140,150	109-69-88	\$225	\$149.99	\$106.99
120468		Deacon Junior	70, 80, 90 / 100, 110, 120	93-67-76 / 100-68-82	\$200	\$139.99	\$94.99
120469.910	6262T1.VA	Deacon Junior vMotion + 7.0 VMotion Jr. R	130,140,150,160	109-69-88	\$350	\$259.99	\$177.99
120469.912	6162T1.VA	Deacon Junior vMotion + 4.5 VMotion Jr.	130,140,150,160	109-69-88	\$325	\$249.99	\$165.99
120469.912	6162T1.VA	Deacon Junior vMotion + 4.5 VMotion Jr.	80,90 / 100,110,120	93-67-76 / 100-68-82	\$315	\$229.99	\$152.99

Art. Nr.	Bind. Art. Nr.	JUNIOR FRONTSIDE CONT	SIZES	SIDECUT	MSRP	MAP	WHLS
120472		Chica	130, 140, 150	109-69-88	\$225	\$149.99	\$106.99
120472		Chica	70, 80, 90, 100, 110, 120	93-67-76 / 100-68-82	\$200	\$139.99	\$94.99
120473.911	6262T1.VB	Chica vMotion + 7.0 VMotion Jr. R Lady	130,140,150,160	109-69-88	\$350	\$259.99	\$177.99
120473.913	6162T1.VB	Chica vMotion + 4.5 VMotion Jr. Lady	130,140,150,160	109-69-88	\$325	\$249.99	\$165.99
120473.913	6162T1.VB	Chica vMotion + 4.5 VMotion Jr. Lady	80,90,100,110,120	93-67-76 / 100-68-82	\$315	\$229.99	\$152.99
Art. Nr.	Bind. Art. Nr.	RENTAL	SIZES	SIDECUT	MSRP	MAP	WHLS
120367	6562S1.MC	Deacon 8.0 green + FDT TP 10; 80 mm	130, 137, 144, 151, 158, 165, 172, 179	125-80-109	-	-	\$291.99
120368		Deacon 8.0 green	144, 151, 158, 165, 172	125-80-109	-	-	\$178.99
120363	6562S1.MC	Deacon 7.6 gold + FDT TP 10; 80 mm	133, 140, 147, 154, 161, 168, 175	125-76-105	-	-	\$284.99
120519	6562S1.MC	Flair 8.0 black + FDT TP 10; 80 mm	137, 144, 151, 158, 165	125-80-109	-	-	\$291.99
Art. Nr.		RACE STOCK	SIZES		MSRP	MAP	WHLS
120802		Racetiger SL R + plate 10mm + UVO	155		\$1,150	\$799.99	\$615.99
120832		Racetiger SL R Jr w/ plate S	122,129		\$550	\$299.99	\$250.99
120832		Racetiger SL R Jr w/ plate L	136,143,150		\$600	\$399.99	\$360.99
120842		Racetiger GSL R Jr w/ plate S	118		\$550	\$299.99	\$250.99
120842		Racetiger GS R Jr 13 w/ plate S	132		\$550	\$299.99	\$250.99
120842		Racetiger GS R Jr 14 w/ plate L	140,148		\$600	\$399.99	\$360.99
120842		Racetiger GS R Jr 17 w/ plate L	156,161,166,171		\$600	\$399.99	\$360.99
120001		Racetiger GS Pro + plate 10mm + UVO	175,180		\$1,150	\$799.99	\$615.99
120816		Racetiger GS R 21 + plate 10mm + UVO	174		\$1,150	\$799.99	\$615.99
120816		Racetiger GS R 23 + plate 10mm + UVO	178		\$1,150	\$799.99	\$615.99
120816		Racetiger GS R 25 + plate 10mm + UVO	183		\$1,150	\$799.99	\$615.99
120816		Racetiger GS R 27 + plate 10mm + UVO	188		\$1,150	\$799.99	\$615.99
120850		Racetiger SG R 30 Jr	183,192		\$1,100	\$675.99	\$375.99
120850		Racetiger SG R 30	203		\$1,100	\$675.99	\$375.99
Art. Nr.		WC RACE	SIZES		MSRP	MAP	WHLS
120862		Racetiger SL R WC + plate 10mm + UVO	157		\$1,200	\$825.99	\$640.99
120862		Racetiger SL R WC + plate 14mm + UVO	165		\$1,200	\$825.99	\$640.99
120872		Racetiger GS R WC 30 + plate 10mm + UVO	188,193		\$1,200	\$825.99	\$640.99
120880		Racetiger SG R WC 40	208		\$1,000	\$699.99	\$535.99
120890		Racetiger DH R WC 50	213,218		\$1,000	\$699.99	\$535.99
Art. Nr.		SKIN DESCRIPTION	SIZES		MSRP	MAP	WHLS
159754		Rise High 88 Skins	160, 170, 180		\$225	-	\$124.99
159755		Rise Beyond 98 Skins	156, 163, 170, 177, 184		\$225	-	\$124.99
159741		v-werks BMT 90 Skins	163, 170, 177, 184		\$210	-	\$109.99
159731		v-werks BMT 109 Skins	166, 176, 186		\$210	-	\$109.99
159746		v-werks Mantra Skins	170, 178, 186		\$210	-	\$109.99
159735		v-werks Katana Skins	177, 184, 191		\$210	-	\$109.99
159756		Blaze 94 Skins	158, 165, 172, 179, 186		\$225	-	\$124.99
159757		Blaze 106 Skins	158, 165, 172, 179, 186		\$225	-	\$124.99
159724		Universal Vacuum Skins 130 mm	one size		\$240	-	\$138.99
Art. Nr.		MDV Accessories	COLOR	SIZES	MSRP		WHLS
187391.0		MDV Dopp Kit	Black	One Size	\$22	-	\$11.00
187392.0		MDV Apron	Black	One Size	\$30	-	\$15.00
187463.0		MDV Water Bottle	Black	One Size	\$18	-	\$9.00
187388		MDV Racetiger Hat	Black Grey	Adjustable	\$35	-	\$17.50
187390		MDV Racetiger Neckie	Black White	One Size	\$20	-	\$10.00
Art. Nr.		Völkl Accessories	COLOR	SIZES	MSRP		WHLS
187480		Völkl Pullover Windbreaker	Black	S-XXL	\$70	-	\$35.00
187481		Völkl Full Zip Hooded Sweatshirt	Black	S-XXL	\$85	-	\$42.50
187482		Völkl Camo Hooded Sweatshirt	Black Camo	S-XXL	\$70	-	\$35.00
187416		Völkl Flannel	Navy	S-XXL	\$85	-	\$42.50
187483		Völkl Icon Tee	Deep Teal	S-XXL	\$38	-	\$19.00
187484		Völkl Icon Tee	Black	S-XXL	\$38	-	\$19.00
187485		Völkl Logo Tee	Olive	S-XXL	\$38	-	\$19.00
187486		Völkl Logo Tee	Vintage White	S-XXL	\$38	-	\$19.00
187417		Völkl Men's Sweatpants	Black	S-XXL	\$65	-	\$32.50
187487		Völkl Women's Hooded Sweatshirt	Black	S-XL	\$75	-	\$37.50
187488		Völkl Women's Tee	Light Blue Heather	S-XL	\$38	-	\$19.00
187423		Völkl Women's Tee	Sage	S-XL	\$38	-	\$19.00
187468.0		Völkl Team Hat	Black Denim	Adjustable	\$40	-	\$20.00
187469.0		Völkl Corduroy Hat	Light Olive	Adjustable	\$40	-	\$20.00
187470.0		Völkl Classic Hat	Charcoal	One Size	\$40	-	\$20.00
187471.0		Völkl Waffle Knit Beanie	Charcoal	One Size	\$34	-	\$17.00
187472.0		Völkl Waffle Knit Beanie	Periwinkle	One Size	\$34	-	\$17.00
187473.0		Völkl Aztec Pompom Beanie	Slate/Yellow/Black	One Size	\$36	-	\$18.00
187433		Völkl Pompom Beanie Black Grey White	Black Grey White	One Size	\$36	-	\$18.00
187436.0		Völkl Women's Hat Heather Grey	Heather Grey	Adjustable	\$42	-	\$21.00
187427.0		Völkl Neckie	Black Yellow	One Size	\$22	-	\$11.00
187428.0		Völkl Neckie	Turquoise Yellow	One Size	\$22	-	\$11.00
187396.M / L		Völkl Dog Collar	Yellow	M & L	\$20	-	\$10.00
187320		Völkl Ski Strap (each)	Black	One Size	\$6	-	\$3.00

Art. Nr.	Bind. Art. Nr.	RACE SYSTEMS	WHLS	4%	10%	12%	14%	MAP
120011.710	6977R1.VR	Racetiger GS + rMotion2 16 GW black red	\$713.99	\$685.43	\$642.59	\$628.31	\$614.03	\$1,109.99
120011.903	6877T1.VR	Racetiger GS + rMotion2 12 GW black red	\$643.99	\$618.23	\$579.59	\$566.71	\$553.83	\$999.99
120031.710	6977R1.VR	Racetiger SL + rMotion2 16 GW black red	\$713.99	\$685.43	\$642.59	\$628.31	\$614.03	\$1,109.99
120031.903	6877T1.VR	Racetiger SL + rMotion2 12 GW black red	\$643.99	\$618.23	\$579.59	\$566.71	\$553.83	\$999.99
Art. Nr.	Bind. Art. Nr.	ALL MOUNTIAN MIXED SNOW	WHLS	4%	10%	12%	14%	MAP
120215.002	7535U1.VV	Deacon v.werks + Lowride XL 13 FR vwerks Demo GW	\$835.99	\$802.55	\$752.39	\$735.67	\$718.95	\$1,299.99
120221.000	7535U1.VP	Deacon 84 + Lowride XL 13 FR Demo GW	\$645.99	\$620.15	\$581.39	\$568.47	\$555.55	\$999.99
120231.001	7535U1.VF	Deacon 80 + Lowride XL 13 FR Demo GW	\$580.99	\$557.75	\$522.89	\$511.27	\$499.65	\$899.99
120241.003	6835U1.VG	Deacon 79 + IPT WR XL 12 TCX GW	\$440.99	\$423.35	\$396.89	\$388.07	\$379.25	\$799.99
120201.011	6562U1.VA	Deacon XT + VMotion 10 GW	\$328.99	\$315.83	\$296.09	\$289.51	\$282.93	\$599.99
Art. Nr.	Bind. Art. Nr.	ALL MOUNTIAN HARD SNOW	WHLS	4%	10%	12%	14%	MAP
120101		Deacon 76 PRO black	\$530.99	\$509.75	\$477.89	\$467.27	\$456.65	\$849.99
120121.904	6877T1.VB	Deacon 76 black + rMotion2 12 GW black	\$529.99	\$508.79	\$476.99	\$466.39	\$455.79	\$899.99
120141		Deacon 74 PRO black	\$530.99	\$509.75	\$477.89	\$467.27	\$456.65	\$849.99
120161.904	6877T1.VB	Deacon 74 black + rMotion2 12 GW black	\$529.99	\$508.79	\$476.99	\$466.39	\$455.79	\$899.99
120181.011	6562U1.VA	Deacon 75 black + VMotion 10 GW	\$386.99	\$371.51	\$348.29	\$340.55	\$332.81	\$699.99
Art. Nr.	Bind. Art. Nr.	ALL MOUNTIAN - WOMENS	WHLS	4%	10%	12%	14%	MAP
120251.009	6762U1.VS	Flair SC Carbon + VMotion 11 alu GW Lady silver	\$610.99	\$586.55	\$549.89	\$537.67	\$525.45	\$949.99
120291.004	6735U1.VL	Flair 79 + IPT WR XL 11 TCX GW Lady	\$440.99	\$423.35	\$396.89	\$388.07	\$379.25	\$799.99
120271.907	6562T1.VC	Flair 75 + VMotion 10 GW Lady gold	\$386.99	\$371.51	\$348.29	\$340.55	\$332.81	\$699.99
120311.907	6562T1.VC	Flair 76 + VMotion 10 GW Lady gold	\$328.99	\$315.83	\$296.09	\$289.51	\$282.93	\$599.99
120321.012	6562U1.VL	Flair 72 + VMotion 10 GW Lady black	\$281.99	\$270.71	\$253.79	\$248.15	\$242.51	\$499.99
Art. Nr.		PURE FREERIDE	WHLS	4%	10%	12%	14%	MAP
120426		Blaze 106	\$350.99	\$336.95	\$315.89	\$308.87	\$301.85	\$599.99
120428		Blaze 106 w	\$350.99	\$336.95	\$315.89	\$308.87	\$301.85	\$599.99
120430		Blaze 94	\$323.99	\$311.03	\$291.59	\$285.11	\$278.63	\$549.99
120432		Blaze 94 w	\$323.99	\$311.03	\$291.59	\$285.11	\$278.63	\$549.99
Art. Nr.		ALL MOUNTIAN FREERIDE	WHLS	4%	10%	12%	14%	MAP
120422		Katana v.werks	\$776.99	\$745.91	\$699.29	\$683.75	\$668.21	\$1,199.99
120424		Mantra v.werks	\$743.99	\$714.23	\$669.59	\$654.71	\$639.83	\$1,149.99
120400		Katana 108	\$508.99	\$488.63	\$458.09	\$447.91	\$437.73	\$799.99
120402		Mantra 102	\$475.99	\$456.95	\$428.39	\$418.87	\$409.35	\$749.99
120404		M5 Mantra	\$444.99	\$427.19	\$400.49	\$391.59	\$382.69	\$699.99
120408		Kendo 88	\$406.99	\$390.71	\$366.29	\$358.15	\$350.01	\$649.99
120410		Kanjo 84	\$374.99	\$359.99	\$337.49	\$329.99	\$322.49	\$599.99
Art. Nr.		ALL MOUNTIAN FREERIDE - WOMENS	WHLS	4%	10%	12%	14%	MAP
120412		Secret 102	\$475.99	\$456.95	\$428.39	\$418.87	\$409.35	\$749.99
120414		Secret 92	\$440.99	\$423.35	\$396.89	\$388.07	\$379.25	\$699.99
120416		Kenja 88	\$406.99	\$390.71	\$366.29	\$358.15	\$350.01	\$649.99
120418		Yumi 84	\$374.99	\$359.99	\$337.49	\$329.99	\$322.49	\$599.99
120420		Yumi 80	\$348.99	\$335.03	\$314.09	\$307.11	\$300.13	\$549.99
Art. Nr.		FREESTYLE	WHLS	4%	10%	12%	14%	MAP
120440		Revolt 121	\$412.99	\$396.47	\$371.69	\$363.43	\$355.17	\$649.99
120442		Revolt 104	\$375.99	\$360.95	\$338.39	\$330.87	\$323.35	\$599.99
120438		Revolt 95	\$243.99	\$234.23	\$219.59	\$214.71	\$209.83	\$399.99
120446		Revolt 87	\$347.99	\$334.07	\$313.19	\$306.23	\$299.27	\$549.99
120448		Bash 86	\$243.99	\$234.23	\$219.59	\$214.71	\$209.83	\$399.99
120450		Bash 86 w	\$243.99	\$234.23	\$219.59	\$214.71	\$209.83	\$399.99
120452		Bash 81	\$205.99	\$197.75	\$185.39	\$181.27	\$177.15	\$349.99
Art. Nr.		TOURING	WHLS	4%	10%	12%	14%	MAP
119382		BMT109	\$775.99	\$744.95	\$698.39	\$682.87	\$667.35	\$1,199.99
119384		BMT90	\$775.99	\$744.95	\$698.39	\$682.87	\$667.35	\$1,199.99
120370		Rise Beyond 98	\$444.99	\$427.19	\$400.49	\$391.59	\$382.69	\$699.99
120372		Rise High 88	\$508.99	\$488.63	\$458.09	\$447.91	\$437.73	\$799.99
Art. Nr.	Bind. Art. Nr.	JUNIOR FREERIDE/FREESTYLE	WHLS	4%	10%	12%	14%	MAP
120434		Katana Junior	\$250.99	\$240.95	\$225.89	\$220.87	\$215.85	\$399.99
120436		Mantra Junior	\$174.99	\$167.99	\$157.49	\$153.99	\$150.49	\$279.99
120453.912	6162T1.VA	Revolt Jr vMotion + 4.5 VMotion Jr.	\$188.89	\$181.33	\$170.00	\$166.22	\$162.45	\$299.99
120453.910	6262T1.VA	Revolt Jr vMotion + 7.0 VMotion Jr. R	\$201.99	\$193.91	\$181.79	\$177.75	\$173.71	\$319.99
120454		Revolt Jr	\$130.99	\$125.75	\$117.89	\$115.27	\$112.65	\$209.99
120456		Bash w Jr	\$130.99	\$125.75	\$117.89	\$115.27	\$112.65	\$209.99
120457.912	6162T1.VA	mini Revolt Jr vMotion + 4.5 VMotion Jr.	\$168.99	\$162.23	\$152.09	\$148.71	\$145.33	\$259.99
Art. Nr.	Bind. Art. Nr.	JUNIOR FRONTSIDE	WHLS	4%	10%	12%	14%	MAP
120464		Racetiger Jr yellow	\$106.99	\$102.71	\$96.29	\$94.15	\$92.01	\$149.99
120464		Racetiger Jr yellow	\$94.99	\$91.19	\$85.49	\$83.59	\$81.69	\$139.99
120468		Deacon Junior	\$106.99	\$102.71	\$96.29	\$94.15	\$92.01	\$149.99
120468		Deacon Junior	\$94.99	\$91.19	\$85.49	\$83.59	\$81.69	\$139.99
120469.910	6262T1.VA	Deacon Junior vMotion + 7.0 VMotion Jr. R	\$177.99	\$170.87	\$160.19	\$156.63	\$153.07	\$259.99
120469.912	6162T1.VA	Deacon Junior vMotion + 4.5 VMotion Jr.	\$165.99	\$159.35	\$149.39	\$146.07	\$142.75	\$249.99
120469.912	6162T1.VA	Deacon Junior vMotion + 4.5 VMotion Jr.	\$152.99	\$146.87	\$137.69	\$134.63	\$131.57	\$229.99

Art. Nr.	Bind. Art. Nr.	JUNIOR FRONTSIDE CONT	WHLS	4%	10%	12%	14%	MAP
120472		Chica	\$106.99	\$102.71	\$96.29	\$94.15	\$92.01	\$149.99
120472		Chica	\$94.99	\$91.19	\$85.49	\$83.59	\$81.69	\$139.99
120473.911	6262T1.VB	Chica vMotion + 7.0 VMotion Jr. R Lady	\$177.99	\$170.87	\$160.19	\$156.63	\$153.07	\$259.99
120473.913	6162T1.VB	Chica vMotion + 4.5 VMotion Jr. Lady	\$165.99	\$159.35	\$149.39	\$146.07	\$142.75	\$249.99
120473.913	6162T1.VB	Chica vMotion + 4.5 VMotion Jr. Lady	\$152.99	\$146.87	\$137.69	\$134.63	\$131.57	\$229.99
Art. Nr.	Bind. Art. Nr.	RENTAL	WHLS	4%	10%	12%	14%	MAP
120367	6562S1.MC	Deacon 8.0 green + FDT TP 10; 80 mm	\$291.99	\$280.31	\$262.79	\$256.95	\$251.11	-
120368		Deacon 8.0 green	\$178.99	\$171.83	\$161.09	\$157.51	\$153.93	-
120363	6562S1.MC	Deacon 7.6 gold + FDT TP 10; 80 mm	\$284.99	\$273.59	\$256.49	\$250.79	\$245.09	-
TBD	6562S1.MC	Flair 8.0 black + FDT TP 10; 80 mm	\$291.99	\$280.31	\$262.79	\$256.95	\$251.11	
Art. Nr.		RACE STOCK	WHLS	4%	10%	12%	14%	MAP
120802		Racetiger SL R + plate 10mm + UVO	\$615.99	\$591.35	\$554.39	\$542.07	\$529.75	\$799.99
120832		Racetiger SL R Jr w/ plate S	\$250.99	\$240.95	\$225.89	\$220.87	\$215.85	\$299.99
120832		Racetiger SL R Jr w/ plate L	\$360.99	\$346.55	\$324.89	\$317.67	\$310.45	\$399.99
120842		Racetiger GSL R Jr w/ plate S	\$250.99	\$240.95	\$225.89	\$220.87	\$215.85	\$299.99
120842		Racetiger GS R Jr 13 w/ plate S	\$250.99	\$240.95	\$225.89	\$220.87	\$215.85	\$299.99
120842		Racetiger GS R Jr 14 w/ plate L	\$360.99	\$346.55	\$324.89	\$317.67	\$310.45	\$399.99
120842		Racetiger GS R Jr 17 w/ plate L	\$360.99	\$346.55	\$324.89	\$317.67	\$310.45	\$399.99
120001		Racetiger GS Pro + plate 10mm + UVO	\$615.99	\$591.35	\$554.39	\$542.07	\$529.75	\$799.99
120816		Racetiger GS R 21 + plate 10mm + UVO	\$615.99	\$591.35	\$554.39	\$542.07	\$529.75	\$799.99
120816		Racetiger GS R 23 + plate 10mm + UVO	\$615.99	\$591.35	\$554.39	\$542.07	\$529.75	\$799.99
120816		Racetiger GS R 25 + plate 10mm + UVO	\$615.99	\$591.35	\$554.39	\$542.07	\$529.75	\$799.99
120816		Racetiger GS R 27 + plate 10mm + UVO	\$615.99	\$591.35	\$554.39	\$542.07	\$529.75	\$799.99
120850		Racetiger SG R 30 Jr	\$375.99	\$360.95	\$338.39	\$330.87	\$323.35	\$675.99
120850		Racetiger SG R 30	\$375.99	\$360.95	\$338.39	\$330.87	\$323.35	\$675.99
Art. Nr.		WC RACE	WHLS	4%	10%	12%	14%	MAP
120862		Racetiger SL R WC + plate 10mm + UVO	\$640.99	\$615.35	\$576.89	\$564.07	\$551.25	\$825.99
120862		Racetiger SL R WC + plate 14mm + UVO	\$640.99	\$615.35	\$576.89	\$564.07	\$551.25	\$825.99
120872		Racetiger GS R WC 30 + plate 10mm + UVO	\$640.99	\$615.35	\$576.89	\$564.07	\$551.25	\$825.99
120880		Racetiger SG R WC 40	\$535.99	\$514.55	\$482.39	\$471.67	\$460.95	\$699.99
120890		Racetiger DH R WC 50	\$535.99	\$514.55	\$482.39	\$471.67	\$460.95	\$699.99



2020/2021 POLE PRICE LIST

item no.	Speedsticks	Color	Lenghts	MSRP	WHLS
140000	Speedstick Red	GS red	110;115;120;125;130;135	\$59.00	\$34.99
140008	Speedstick Jr Yellow	yellow	90;95;100;105;110	\$29.00	\$18.99
item no.	Phantastick	Color	Lenghts	MSRP	WHLS
169800	Phantastick Carbon	black carbon	110;115;120;125;130;135	\$99.00	\$56.99
140004	Phantastick 18mm Petrol	petrol fade	110;115;120;125;130;135	\$59.00	\$34.99
169808	Phantastick 18mm Blue	blue fade	110;115;120;125;130;135	\$59.00	\$34.99
140006	Phantastick 18mm Red	blue/red fade	110;115;120;125;130;135	\$59.00	\$34.99
169812	Phantastick 18mm Black	black fade	110;115;120;125;130;135	\$59.00	\$34.99
169814	Phantastick 18mm White	white fade	110;115;120;125;130;135	\$59.00	\$34.99
140014	Phantastick FR (Freeride)	night blue/infrared/yellow	adjustable	\$109.99	\$64.99
item no.	Phantastick W	Color	Lenghts	MSRP	WHLS
169817	Phantastick W white	white fade	100;105;110;115;120;125;130	\$49.00	\$26.99
140007	Phantastick W coral	coral fade	100;105;110;115;120;125;130	\$49.00	\$26.99
169819	Phantastick W purple	purple fade	100;105;110;115;120;125;130	\$49.00	\$26.99
item no.	Tourstick	Color	Lenghts	MSRP	WHLS
140011	Touristick AA	orange	adjustable	\$109.00	\$64.99
140012	Touristick AC	red	adjustable	\$169.00	\$99.99
140013	Touristick CC	grey	adjustable	\$129.00	\$76.99
item no.	Phantastick Jr	Color	Lenghts	MSRP	WHLS
140009	Phantastick Jr Red	blue/red fade	90;95;100;105;110	\$29.00	\$18.99
169823	Phantastick Jr Blue	blue fade	90;95;100;105;110	\$29.00	\$18.99
169824	Phantastick Kids Pink	pink fade	70;75;80;85;90;95;100;105	\$24.00	\$15.99
140010	Phantastick Kids Petrol	petrol fade	70;75;80;85;90;95;100;105	\$24.00	\$15.99
item no.	Rental	Color	Lenghts	MSRP	WHLS
169826	Rentastick Carbon	color coded	110;115;120;125;130;135	-	\$39.99
169827	Rentastick Alu	color coded	110;115;120;125;130;135	-	\$26.99
169828	Rentastick Kids	color coded	70;75;80;85;90;95;100;105	-	\$15.99
lot no.	Multi-Color Prepack W/Display	Lenghts	Quantity	WHLS	
140071	Phantastick 18mm Lot (25 Pairs + Display)		25	\$837.99	
	Phantastick 18mm Petrol	2/115 2/120 2/125	6		
	Phantastick 18mm Blue	1/110 1/115 2/120 2/125	6		
	Phantastick 18mm Red	1/115 2/120 2/125	5		
	Phantastick 18mm Black	1/115 2/120 2/125	5		
	Phantastick 18mm White	1/110 1/115 1/120	3		



2020/2021 Bag Price List

Art. Nr.	MDV BAGS	COLOR	SIZES	RETAIL	WHLS
140110	MDV Team Backpack Large	Black/Grey	One	\$150	\$75.00
140113	MDV Team Backpack Medium	Black/Grey	One	\$125	\$62.50
140117	MDV Race 4Pair Ski Bag Padded 230cm	Black/Grey	One	\$280	\$140.00

Art. Nr.	VOLKL BAGS	COLOR	SIZES	RETAIL	WHLS
140151	Völkl Single Ski Bag - 170	Heather Grey	One	\$90	\$45.00
140152	Völkl Single Ski Bag - Expandable	Heather Grey	Adjustable	\$100	\$50.00
140153	Völkl Double + Ski Bag - 185cm	Heather Grey	One	\$170	\$85.00
140154	Völkl Double + Ski Bag - 200cm	Heather Grey	One	\$185	\$92.50
140155	Völkl All Pro Gear Bag - 190cm	Heather Grey	One	\$200	\$100.00
140156	Völkl Deluxe Boot Bag	Heather Grey	One	\$110	\$55.00
140157	Völkl Over Under Weekend Bag	Heather Grey	One	\$90	\$45.00
140158	Völkl Team Pro Backpack	Heather Grey	One	\$125	\$62.50
140159	Völkl Utility Backpack Large	Heather Grey	One	\$120	\$60.00
140160	Völkl Utility Backpack Medium	Heather Grey	One	\$100	\$50.00
140161	Völkl Rolling 21" All Pro Carry-On	Heather Grey	One	\$200	\$100.00
140162	Völkl Rolling 24" All Pro Duffel	Heather Grey	One	\$220	\$110.00
140163	Völkl Rolling 30" All Pro Duffel	Heather Grey	One	\$240	\$120.00
140150	Völkl Waist Pack Camo	Camo	One	\$50	\$25.00
140109	Race Backpack Team Large - Völkl	Red/Grey	One	\$150	\$75.00
140111	Race Backpack Team Medium - Völkl	Red/Grey	One	\$125	\$62.50

Art. Nr.	DALBELLO BAGS	COLOR	SIZES	RETAIL	WHLS
140164	Dalbello Promo Boot Bag	Heather Grey	One	\$30	\$15.00
140165	Dalbello Boot & Helmet Backpack	Heather Grey	One	\$85	\$42.50
140166	Dalbello Deluxe Boot Bag	Heather Grey	One	\$110	\$55.00

Art. Nr.	MARKER BAGS	COLOR	SIZES	RETAIL	WHLS
187289.0	Marker Status Carry-on 20"	Grey/Red	One	\$195	\$97.50
187290.0	Marker Access Boot Bag	Grey/Red	One	\$99	\$49.50
187291.0	Marker World Traveler Duffel 60L	Grey/Red	One	\$99	\$49.50

Advertised Pricing Policy

Völkl's customer loyalty and brand name value are maximized when its high quality products are marketed, sold, and serviced by knowledgeable sales people with the resources to provide quality service both before and after the sale. In a very competitive industry, Völkl's success versus other brands is dependent upon customer loyalty and high brand name value. It has been Völkl's experience that those retailers who advertise products at discounted prices often fail to provide adequate service both before and after the sale. This results in a reduction of customer satisfaction and brand name value; impedes the ability of quality retailers to sell Völkl products; and harms Völkl's ability to compete against other brands. Such retailers may also "free ride" on other Völkl retailers who must charge higher prices to support quality service and the promotion of Völkl products.

Therefore, until further notice is given, it is the policy of Völkl that:

1. Völkl will assign to each ski model a Suggested Retail Price and a Minimum Advertised Price ("MAP"). The Minimum Advertised Price reflects Völkl's unilateral determination that to permit retailers to advertise the sale of ski models below such price will erode Völkl's quality distribution system and superior product image, and will encourage "free riding" on the service and investment of other Völkl retailers. Therefore, all advertisements for the 2020/2021 ski models may not offer the 2020/2021 ski models for sale for less than the Minimum Advertised Price until March 1, 2021.
*After March 1, 2021, Völkl may, at its sole discretion, publish and implement updated Minimum Advertised Prices for 2020/2021 products that limit the discounts offered on Völkl products. MAP updates will be posted at mdv.shotfarm.com.
2. All advertising communication regarding Völkl Products must contain the complete model year of the advertised product. For instance, the 2019/2020 Kendo, or 2020/2021 Kanjo, would be considered correct. Failure to communicate the complete model year shall be deemed a violation of this policy.
3. This MAP policy shall apply to all forms of advertising, including but not limited to:
 - Print ads (inserts, magazines, newspapers, etc.)
 - Broadcast (radio and TV)
 - Direct mailers, including email
 - Faxes
 - Newsletters (whether in print or electronic form, and whether specifically requested or not)
 - Web Sites and Internet displays, including banner ads, broadcast emails, automatic emailed price lists, destination pages and third-party sites
 - Billboards
4. Retailers who advertise ski models for sale at a price below the Minimum Advertised Price, or at a "call or email for" price shall be deemed to have violated this policy.
5. Retailers who advertise giveaways or discounts on merchandise in connection with the purchase of a ski model shall be deemed to have violated this Policy if the price of the ski model, minus the market value of the advertised give-away or discount, is less than the Minimum Advertised Price. However, advertising of free binding installation is not considered by Völkl to be a give-away or discount under the preceding sentence. Völkl sponsored promotions are also an exception to the rule.
6. Retailers who advertise a flat percentage off the marked price or distribute coupons giving the holder a flat percentage off the marked price on ski models, or who engage in any similar advertising practice, shall be deemed to have violated this Policy if the advertised price of the ski model, minus the market value of the advertised give-away or discount, is less than the Minimum Advertised Price. Online coupon codes must exclude Völkl products.
7. Any statements in a retailer's advertising that undermine or attempt to undermine this Policy, including any direct statement about Völkl's MAP policy, shall be deemed to be a violation of this Policy.
8. It is not the purpose or intent of this Policy to restrict, coerce, or force a retailer to charge a particular price for any Völkl product. The Policy is not a contract or agreement, or an offer to form a contract or agreement. Völkl does not ask for, and will not accept, any agreement about an account's compliance with this Policy. This Policy simply describes the manner in which Völkl chooses, in its sole discretion, to advertise its products.
9. Any advertisement that violates any of the Policies contained herein shall result in the immediate termination of the Retailer's authorization to sell the product that is the subject of the advertisement.
10. Völkl reserves the right to change or discontinue this Policy at any time, and no account has any right to rely on the continued existence of this policy or any effort by Völkl to enforce it.
11. Völkl always reserves the right to choose those retail accounts with which it will do business and the right to accept or reject any purchase order from any account at any time.
12. Völkl will not discuss the business dealings of any retail account with any other account. Therefore, Völkl does not seek any complaints or comments from its accounts about the advertising practices of any other accounts. Völkl intends to act in its sole interest, based on its own decision, in addressing violations of this Policy.

VÖLKL SALES REPRESENTATIVES

NEW ENGLAND
ANDY SHAW
1520 Spear St.
S. Burlington, VT 05403
Phone: 802-863-6795
Fax: 802-863-6879
beach@shawheald.com

SCOTT HEALD
271 Old Turnpike Road
Mendon, VT 05701
Phone: 802-236-3633
Fax: 802-747-9935
scott@shawheald.com

AARON REIS
1 Cornerstone Drive
Falmouth, ME 04105
Phone: 207-221-3144
Fax: 207-221-6114
aaron@shawheald.com

METRO NEW YORK, CT
ALAN GASUK
Belden Farm
280 France Street
Rocky Hill, CT 06067
Phone: 860-559-5875
agasuk@gmail.com

UPSTATE NY, WESTERN PA
ROB HAGGERTY
425 Clover Hills Drive
Rochester, NH 14618
Phone: 585-261-1209
robhaggerty911@gmail.com

MID-ATLANTIC & SOUTHEAST
CHRIS BREMER
72 Ollies Way
Stowe, VT 05672
Phone: 646-280-9887
chris_bremer@yahoo.com

EASTERN GREAT LAKES
KEVIN WELBORN
322 E Cedar St
Boyer City, MI 49712
Phone: 231-675-5432
Fax: 231-582-2803
kwelborn@mac.com

WESTERN GREAT LAKES
BEN LUDWIGSON
469 Lake Ave.
Birchwood, MN 55110
Phone: 651-324-6763
luddyben@gmail.com

ROCKY MOUNTAINS
JOHN DINMORE
108 Longview Ave
Eagle, CO 81631
Phone: 970-390-2323
johnrmps@gmail.com

MC MALBOEUF
20 Creamery Trail
Edwards, CO 81632
Phone: 970-376-7978
mcmprosales@gmail.com

MO OAKLEY
3675 Chase St
Wheat Ridge, CO 80212
Phone: 303-550-8000
moakley.marker@gmail.com

SO. CA & SO. NV
DENNIS AUSTIN
21352 Breton Lane
Huntington Beach, CA 92646
Phone: 714-330-5808
Fax: 714-536-1834
austinsports@gmail.com

NO. CA & NO. NV
CRAIG WINGARD
10423 St. James Place
Truckee, CA 96161
Phone: 530-412-3341
craigwingard@gmail.com

INTERMOUNTAIN
MIKE CURTIS
1655 West Fort Rd.
Park City, UT 84098
Phone/Fax: 435-615-7823
Cell: 435-901-2606
curtis003@gmail.com

TOM PIKE
578 N Culver Creek
Star, ID 83669
425-418-4312
tompiketurningpoint@gmail.com

ANTHONY MARZELLI
963 East Bryan Ave
Salt Lake City, UT 84105
303.579.8268
anthonymarzelli@gmail.com

NORTHWEST
GORDY BOLSTAD
12820 Chain Lake Rd.
Snohomish, WA 98290
Phone: 425-231-0793
Fax: 425-485-9589
gbolstad@comcast.net

BARRY GALVIN
2387 NW 2nd St.
Bend, OR 97701
Cell: 206-669-8257
Fax: 541-386-3037
bgalvin@earthlink.net

SOUTHWEST
MARK ADAMSON
116 Coyote Ridge Ct.
Santa Fe, NM 87507
Phone: 505-690-3111
markadamson@comcast.net



112 Etna Rd. • Lebanon, NH 03766
ph: 603-298-0314 • f: 603-298-6134 • www.volkl.com