



FALL / WINTER 2020 / 21 AUTHORIZED PROGRAM

PLEASE COMPLETE ALL CELLS - THANK YOU

SUPPLIER INFO	SUPPLIER NAME	BlackStrap		
	SUPPLIER ADDRESS	PO BOX 7573		
	CITY	BEND	STATE OR	ZIP 97708
	WEBSITE LINK	WWW.BSBRAND.COM	B2B SITE	
	CATEGORY	ACCESSORIES	SUB-CATEGORY	Facemask, Base layer, accessories

PRESEASON PROGRAM INFO	ORDER DEADLINE	2/15/20: Base layer; 3/15/20: facemasks		
	ORDER DISCOUNT	10% facemasks, 5% base layer		
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)	Buying Group Special Discount Deadline	EARLY ORDER DEADLINE	1/15/20 - BL Special 2/12/20 -FG Special
	PAYMENT TERMS	Per ship window (see program details)		
	FREIGHT	FOB	FOB POINT	OR
	START SHIP DATE	7/1/20 - 10/1/20; see below		
	ANTICIPATION	NA		

ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, one-time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred)		
	Ship Window Due Date 07/01 to 08/01 NET 120 08/02 to 08/15 NET 90 08/16 to 09/01 NET 75 09/15 to 10/01 NET 60 Order recieved after 3/1/20: Start Ship dates begin 09/15, normal terms apply. CUSTOM PROGRAM: -24-piece minimum per style / 24-piece minimum per design. No Discounts on Custom Program. -All Custom Orders will be on separate Sales orders. -Custom Units do not count towards volume discount outlined above. -All design fees, Setup is included Free of Charge. ***Within Reason*** -Applicable Styles: o Adult – Sock Hood, Dual Layer Tube, Single Layer Tube, Therma Tube, Headbands o Kids – Dual Layer Tube, Therma Tube o Headwear – Range Cap, Essential Beanie, Headband o Sunglasses		

REORDER	REORDER DISCOUNT	5%		
	REORDER TERMS	N60		
	REORDER FREIGHT	FOB	FOB POINT	OR

SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)		
	1. Combined Deal: With a min growth of 20% across facemask and/or Base Layer Business. Order submission by 2/1/20 this qualifies you for free shipping on all preseason base layer orders. 2. Buying Group Special: With a min growth of 10% in Facemask business + Base layer orders with a min order of \$2,500 qualifies for an additional 2% discount on the Base Layer Program. **** Max discount for base layer is 7%. ****		

MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc.		
	CONTACT PERSON		EMAIL	
	DIGITAL CATALOG LINK	https://www.dropbox.com/sh/fbe71r8nc3goc0x/AAAhvXgSm8IT-va00haFF-30a?dl=0		

CUSTOMER SERVICE	CS REP	Abby Kvidera	CREDIT MANAGER	SUPPLIER	BlackStrap
	CS EMAIL	Abby@bsbrand.com		CONTACT	Maxine Shehadeh
	CS DIRECT PHONE	(541) 213 -2500 x 106		EMAIL	maxine@bsbrand.com
	COMPANY MAIN PHONE	(541) 213-2500		PHONE	(541) 213-2500