



FALL / WINTER 2020 / 21 AUTHORIZED PROGRAM

PLEASE COMPLETE ALL CELLS - THANK YOU

SUPPLIER INFO	SUPPLIER NAME	Hestra Gloves			
	SUPPLIER ADDRESS	12425 W. 54th Dr.			
	CITY	Arvada	STATE	CO ZIP 80002	
	WEBSITE LINK	www.hestragloves.com	B2B SITE		
	CATEGORY	ACCESSORIES	SUB-CATEGORY	Gloves	
PRESEASON PROGRAM INFO	ORDER DEADLINE	2/10/2020			
	ORDER DISCOUNT	10%			
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)	NA	EARLY ORDER DEADLINE	NA	
	PAYMENT TERMS	N120			
	FREIGHT	FREE FREIGHT	FOB POINT	CO	
	START SHIP DATE	9/15/20 (City) 10/15/20 (Resort)			
	ANTICIPATION	1% per month (2% Maximum)			
ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, one-time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred) Bullet points stand out to the buyers better				
	See Rebate section below:				
REORDER	REORDER DISCOUNT	10%			
	REORDER TERMS	N60			
	REORDER FREIGHT	FREE FREIGHT	FOB POINT	CO	
SSL REBATE DETAILS	Please use the space below to provide details on any rebate program and qualifications you are offering:				
	Individual account growth rebate (credit only) based on YOY growth with Hestra orders delivered 9/1/20 - 3/31/21. Growth incentive includes preseason and re orders. Comparison will be between 19.20 season and 20.21 season. 10% Growth = 1%, 20% Growth = 2%, 30% Growth = 3%.				
SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)				
	HotBuy! offers are at 15% off.				
MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc. Free POP fixtures with qualifying order.			
	CONTACT PERSON	Drew Eakins	EMAIL	marketing@hestrausa.com	
	DIGITAL CATALOG LINK	https://www.dropbox.com/sh/1d74fbpo4fwaipf/AADZfnCkPv2grLNusmNokU9Pa?dl=0			
CUSTOMER SERVICE	CS REP	Katie Carlson, Sherry	CREDIT MANAGER	SUPPLIER	Hestra Gloves
	CS EMAIL	ds@hestrausa.com		CONTACT	Christian Todd
	CS DIRECT PHONE	1-888-939-9969 Opt #2		EMAIL	accounting@hestrausa.com
	COMPANY MAIN PHONE	1-303-384-9969		PHONE	303-384-9969 opt #4