



# FALL / WINTER 2020 / 21 AUTHORIZED PROGRAM

PLEASE COMPLETE ALL CELLS - THANK YOU

SUPPLIER INFO	SUPPLIER NAME	Hot Chillys		
	SUPPLIER ADDRESS	174 Suburban Road, Suite 100		
	CITY	San Luis Obispo	STATE	CA
			ZIP	93401
	WEBSITE LINK	<a href="http://www.hotchillys.com">www.hotchillys.com</a>	B2B SITE	
CATEGORY	ACCESSORIES	SUB-CATEGORY	Base Layer, Winter Sport Socks, Cold Weather Face	

PRESEASON PROGRAM INFO	ORDER DEADLINE	2/14/2020		
	ORDER DISCOUNT	10% Hot Chillys Collection (HC Adults, HC Youth, Fiesta & Mtn Resort),		
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)	N/A	E.O.DEADLINE	N/A
	PAYMENT TERMS	Start Ship Dates: 9/1 - 11/30 receive N120 days dating; 12/1 - 1/1 receive N90 days dating 1/1 and later receive N60 days dating. Orders received after 2/14 deadline lose 30 days		
	FREIGHT	FOB Aberdeen, NC	FOB POINT	Aberdeen, NC
	START SHIP DATE	9/1/20 or 10/1 for socks and youth print collection		
	ANTICIPATION	N/A		

Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, one-time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred)

Orders must be received before final order deadline to receive special dating.

**FULL SEASON DISCOUNT PROGRAMS**

COLLECTION	Preseason & In Season Orders	Amigos Program Discounts
<b>1 HOT CHILLYS COLLECTION:</b> <i>Min Resort, Fiesta, Hot Chillys Adults and Youth Base Layer</i>	10%	10%
<b>2 PEPPERS COLLECTION:</b> <i>Pepper Base Layer</i>	10%	20%
<b>3 WINTER SPORT SOCKS</b>	10%	15%
<b>4 COLD DEFENSE FACE MASKS</b>	10%	15%

**SSL AMIGOS PROGRAM**

Check either of these two boxes to qualify for the Amigos Program above:

▶ ORDERS RECEIVED BY FEBRUARY 14, 2020 > \$30K BEFORE DISCOUNT APPLIED

▶ ORDER FROM 3 OF 4 COLLECTIONS \* :

1 Hot Chillys 2 Peppers 3 Winter Sport Socks and/or 4 Cold Defense Face Masks

REORDER	REORDER DISCOUNT	Earned preseason discount		
	REORDER TERMS	Based on date order is placed and follow guidelines outlined above.		
	REORDER FREIGHT	FOB	FOB POINT	Aberdeen, NC

Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)

HotBuy! Offer - Additional 5% off Pepper Bi-Ply, select Cold Defense Face Mask styles and select Winter Sport Sock styles. Items in HotBuy! offer qualify towards the Amigos program, making is easy to order from three of the four collections.

MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc.		
	CONTACT PERSON	Steve Lee	EMAIL	<a href="mailto:stevel@hotchillys.com">stevel@hotchillys.com</a>
	DIGITAL CATALOG LINK	<a href="https://www.dropbox.com/sh/ohlr2eyhis6iyIm/AABQFH-d0CF1g4Au2p8C4qcEa?dl=0">https://www.dropbox.com/sh/ohlr2eyhis6iyIm/AABQFH-d0CF1g4Au2p8C4qcEa?dl=0</a>		

CUSTOMER SERVICE	CS REP	Jeanne Denner	CREDIT MANAGER	SUPPLIER	Hot Chillys
	CS EMAIL	<a href="mailto:jeanned@hotchillys.com">jeanned@hotchillys.com</a>		CONTACT	Marissa Bootes
	CS DIRECT PHONE	800-468-2445 x 1150		EMAIL	<a href="mailto:marissa.bootes@hotchillys.com">marissa.bootes@hotchillys.com</a>
	COMPANY MAIN PHONE	(800) 468-2445		PHONE	(910) 673-5290 x 35