SSL FALL/WINTER 2014 AUTHORIZED PROGRAM



SUPPLIER Marker USA

WEBSITE markerusa.com

CATEGORY hardgoods-Bindings, Helmets/goggles PROGRAM DEADLINE 3/15/14

	ORDER DEADLINE	3/15/14		
_	DISCOUNT	14% (orders received after 3/15/14 will revert to 12/10/14 City and 1/10/15 Are	ea)	
PRESEASON	TERMS	City: 50% due 1/11/15, 50% due 2/11/15 Area: 50% due 2/11/15, 50% due 03/11/15		
	FREIGHT	FOB Claremont, NH		NH

	REORDER DISCOUNT	14%	
REORDER	REORDER TERMS	City: 1/10/15 (60 Days for orders after 11/10/15) Area: 2/10/15 (60 Days for orders after 12/10/15)	
RE	REORDER FREIGHT	FOB Claremont, NH FOB	NH

ΑS	CO-OP	N/A		
EXTRAS	EARLY ORDER DISC.	N/A	DEADLINE	N/A
	ANTICIPATION	N/A		
DETAILS				
3AM D				
PROGRAM				

Orders due by 3/15/14

Preseason dating

Squire 90 or 110 in either color (MAP \$189 D 40.9% margin)

19% off wholesale for a net of \$111.78

Preseason dating

Free 10 (MAP \$149 D 51.6% margin)

19% off wholesale for a net of \$72.09

Preseason dating

Package bindings

Marker 4.5 net of \$36.80 Marker 10.0 EPS net of \$48.30

NONE

CONCENTRATION MODELS

INDIVIDUAL DEALER INCENTIVES

SSL REBATE PROGRAM

NONE

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