



FALL / WINTER 2020 / 21 AUTHORIZED PROGRAM

PLEASE COMPLETE ALL CELLS - THANK YOU

SUPPLIER INFO	SUPPLIER NAME	Pistil Designs (FTP Designs LLC)			
	SUPPLIER ADDRESS	620 Columbia Street			
	CITY	Hood River	STATE	OR ZIP 97031	
	WEBSITE LINK	www.pistildesigns.com	B2B SITE	B2B.Pistildesigns.com	
	CATEGORY	Accessories	SUB-CATEGORY	Hats, scarves, handwear, lifestyle bags	
PRESEASON PROGRAM INFO	ORDER DEADLINE	2/15/2020			
	ORDER DISCOUNT	10%			
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)	NA	EARLY ORDER DEADLINE	NA	
	PAYMENT TERMS	N90			
	FREIGHT	FOB	FOB POINT	OH	
	START SHIP DATE	8/1/2020			
	ANTICIPATION	NA			
ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, one-time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred)				
REORDER	REORDER DISCOUNT	8%			
	REORDER TERMS	N60			
	REORDER FREIGHT	FOB	FOB POINT	OH	
SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)				
	50/40 Dealer Appreciation Bonus - Submit a F20 Pre-Season order equal to or greater than F19 orders, qualify for: One-time PO up to 50% the size of your F20 Pre-Season at 40% net 60 terms * New Pistil dealers are eligible with F20 Minimum Order of \$2,000				
MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc.			
	CONTACT PERSON	Forrest Jones	EMAIL	forrest@pistildesigns.com	
	DIGITAL CATALOG LINK	https://www.dropbox.com/sh/0pcryao590sfgi1/AAB34TaQaaZmZQT-fYwTJwbHa?dl=0			
CUSTOMER SERVICE	CS REP	Jeanette Holderman	CREDIT MANAGER	SUPPLIER	
	CS EMAIL	jeanette.holderman@totes.com		CONTACT	Mary Ann Hornsby
	CS DIRECT PHONE	(513) 682-8361		EMAIL	maryann.hornsby@totes.com
	COMPANY MAIN PHONE	(541) 387-3306		PHONE	(513) 682-8355