



SPRING SUMMER 21 AUTHORIZED PROGRAM

PLEASE COMPLETE ALL CELLS - THANK YOU

SUPPLIER INFO	SUPPLIER NAME	Pistil Designs (FTP Designs LLC)		
	SUPPLIER ADDRESS	620 Columbia Street		
	CITY	Hood River	STATE OR	ZIP 97031
	WEBSITE LINK	www.pistildesigns.com	B2B SITE	https://pistil.elasticsuite.com
	CATEGORY	Accessories	SUB-CATEGORY	Hats, scarves, headbands, lifestyle bags

PRESEASON PROGRAM INFO	ORDER DEADLINE	9/1/2020		
	ORDER DISCOUNT	15%		
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)	NA	EARLY ORDER DEADLINE	9/1/2020
	PAYMENT TERMS	N60		
	FREIGHT	FOB	FOB POINT	OH
	START SHIP DATE	2/15/2021		
	ANTICIPATION	NA		

ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, one-time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred)		
	Note: 15% Net 60 terms apply to all carry over styles (excluding Bags); net pricing is indicated in catalog PDF and on price list provided. All orders of new S21 styles and all Bags receive 10% Net 60 terms.		

REORDER	REORDER DISCOUNT	8%		
	REORDER TERMS	N60		
	REORDER FREIGHT	FOB	FOB POINT	OH

SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)		

MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc.		
	CONTACT PERSON	Forrest Jones	EMAIL	forrest@pistildesigns.com
	DIGITAL CATALOG LINK			

CUSTOMER SERVICE	CS REP	Mary Hall	CREDIT MANAGER	SUPPLIER	
	CS EMAIL	mary.hall@totes.com		CONTACT	Mary Ann Hornsby
	CS DIRECT PHONE	(513) 682-8482		EMAIL	maryann.hornsby@totes.com
	COMPANY MAIN PHONE	(541) 387-3306		PHONE	(513) 682-8355