



FALL / WINTER 2020 / 21

AUTHORIZED PROGRAM

PLEASE COMPLETE ALL CELLS - THANK YOU

SUPPLIER INFO	SUPPLIER NAME	POLARMAX		
	SUPPLIER ADDRESS	PO BOX 2716, 565 Air Tool Drive, Suite K		
	CITY	Southern Pines	STATE	NC
			ZIP	28374
	WEBSITE LINK	www.polarmax.com	B2B SITE	
	CATEGORY	APPAREL	SUB-CATEGORY	Base Layers

PRESEASON PROGRAM INFO	ORDER DEADLINE	2/28/2020		
	ORDER DISCOUNT	20%		
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)	NA	EARLY ORDER DEADLINE	2/28/2020
	PAYMENT TERMS	1/10/21 & 2/10/21 (see below)		
	FREIGHT	FOB	FOB POINT	Southern Pines, NC
	START SHIP DATE	9/1/2020		
	ANTICIPATION	1%, 5 MONTHS MAX		

ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, one-time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred)		
	Ship 9/1 - 10/15/20 = 1/10/21 Terms ; Ship 10/16 - 11/30/20 = 2/10/21 Terms		

REORDER	REORDER DISCOUNT	20%		
	REORDER TERMS	N60		
	REORDER FREIGHT	FOB	FOB POINT	Southern Pines, NC

SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)		
	1. 1X Montana Wool - Men's & Women's Crews & Pants: Retail 70.00 / Dealer 35.00 / SSL Price 28.00 / SSL HotBuy = 24.50 ; Double Layer - Mens or Womens Crews or Pants: Retail 40.00 / Dealer 20.00 / SSL Price: 16.00 / SSL Hot ShowBuy = 12.50 ; Youth Dbl Layer Retail 27.00 / Dealer 13.50 / SSL Price 10.80 / SSL HotBuy = 10.00 ; 2. 35 Stretch Wear Men's or Women's Crews or Tights (M) - Retail 55.00 / Dealer 27.50 / SSL Price 22.00 / SSL HotBuy = 20.00 ; Pocket Tights or Capri: Retail 60.00 / Dealer 30.00 / SSL Price 24.00 / SSL Hot Show = 22.00 ; Zips: Retail 65.00 / Dealer 32.50 / SSL Price 26.00 / SSL HotBuy = 25.00 ; Ninja Hoodie: Retail 75.00 / Dealer 37.50 / SSL Price 30.00 / SSL HotBuy = 27.50 ; 35 Stretch Youth Crews or Tights: Retail 40.00 / Dealer 20.00 / SSL Price 16.00 / SSL HotBuy = 15.00 SEE LINE SHEETS: https://www.dropbox.com/sh/i8gsknpy6ngf0n/AAAAY8DwmFejg52P_DB5RbZ6a?dl=0		

MARKETING	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promobox, Locally, etc.			
	MARKETING ASSISTANCE	Marketing, including Locally.com: Houston Brady - (910) 673-5290, x 41; Creative Marina Veit (910) 673-5290, x 30		
	CONTACT PERSON	Randy Black	EMAIL	randy.black@polarmax.com
	DIGITAL CATALOG LINK	https://www.dropbox.com/sh/i8gsknpy6ngf0n/AAAAY8DwmFejg52P_DB5RbZ6a?dl=0		

CUSTOMER SERVICE	CS REP	Wendi Gatlin	CREDIT MANAGER	SUPPLIER	Longworth Industries, Inc.
	CS EMAIL	wendi.gatlin@polarmax.com		CONTACT	Marissa Bootes
	CS DIRECT PHONE	910-673-5290, x 24		EMAIL	marissa.bootes@proxgo.com
	COMPANY MAIN PHONE	910-673-5290		PHONE	910-673-5290, x 35