

Welcome to Preseason 2014/2015



Sports Specialists Limited



Preseason Pricing Program

14/15

Part of
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Tuning for your feet

Product Offering 14/15

Welcome to BD's Fitting Solutions for 2014/2015

Step-in Insoles

3-Arch System

BD Comfort S7

Optimal cushioning and energy transfer for all wintersports. Heat reflective layer promotes heat retention. Available in Low/Mid/High arch. 01-40X-00x



BD Stability S7

Multi-sport footbed with three arch concept. Low/Mid, High arch. Year round sales potential. 01-409-00X-X



Universal Arch System

BD S5 Basic

Value oriented foot support for all wintersport or active footwear. Custom moldable arch zone, in Mondopoint for easy sizing recognition. 01-0400-02X



BD FF S9

High performance footbed for low volume ski boots or with the BD Quick Foam liner system. Narrow heel shape and extra thin construction. Custom moldable. 01-0400-071-X



BD World Cup S9

Race performance energy transfer for low volume ski boots. Extra grip top sheet and fully custom moldable. Narrow heel shape with thin construction. 01-0400-070-X



BD Arctic S5

New wintersport multi-purpose footbed with lofted insulation. Great for all winter footwear. 01-409-023-X



Insoles

BD 3D Classic S7

Industry standard for Custom Footbeds in thickness and rigidity. Value priced and easy to mold. Does not require posting. 01-0400-064-X



BD3D Race S9

The Low Volume high performance footbed with thin construction and extra arch reinforcement to increase energy transfer. Does not require posting. 01-0400-066-X



BD 3D FF S9

Thinner construction with a more rigid result. Narrow heel profile to improve fit with Quick Foam liners. Does not require posting. 01-0400-072-X



BD3D X-Widebody S7

One centimeter wider than all other 3D footbed blanks for extra wide feet. Arch reinforcement layer. Does not require posting. 01-0409-021-X



BD Gel Pad

The "must have" for any ski boot fitter. Silicone gel relieves shin pain. Easy to install and re-use. Just place between the leg and sock, or between the sock and liner. 01-2100-017



Product Offering 14/15

Welcome to BD's Fitting Solutions for 2014/2015

Summer Year-Around Footbeds

Run and Active Footbeds

BD Pro Run R9

Designed for the dedicated athlete, the Pro Run features a pre-molded Anatomic Arch Shape that can be custom molded. Additional heel stabilizer for pronation control.

01-0409-024-X



BD Sesno R9

The footbed with senso-Motoric technology for all runners. Designed to assist the foot for controlled heel to toe rolling motion in Dynamic Sports (Tennis, Basketball).

01-0409-007-X



BD Motion 5

An all-around value insole for all Dynamic Sports.

01-0409-011-X



Specialty Footbeds

BD Bike B9

Ultra-thin shell design for low volume applications in cycling shoes, featuring rear and mid-foot stabilization and extended metatarsal support.

01-0400-080-x



BD Golf G9

A Golf specific insole that improves all day comfort and swing control, featuring TPU arch support shell for foot stability and motion control.

01-0400-077-X



BD F9

Dynamic sports specific footbed for stability and support in field sports footwear. Low volume pre-molded design that can be custom molded.

01-0400-078-X



BD B5

A multisport footbed featuring an extended metatarsal support pad, and lateral arch support.

01-040x-026-x



Product Offering 14/15

Welcome to BD's Fitting Solutions for 2014/2015

Winter Compression Socks

BD Ski Compression 9

High performance compression ski sock, with Kinesio Tape Feature. Available in Slim and Wide calf widths.

Compression: 18 – 22mmHg

BEEDEE (S): 01-0500-030-x

BEEDEE (W): 01-0500-031-x

ICE (S): 01-0500-033-x

ICE (W): 01-0500-034-x

SOUL (S): 01-0500-041-x

SOUL (W): 01-0500-042-x



BD Merino Compression 7

Fine merino wool compression ski sock for added warmth.

Compression: 15 – 19 mmHg

PURPLE: 01-0500-085-x

LAVA: 01-0500-064-x



BD Medium Compression 7

Value performance compression ski sock. Shin padding feature.

Compression: 15 – 19 mmHg

SHADOW: 01-0500-040-x

STYLE: 01-0500-043-x



BD Light Compression 5

Multi-purpose compression sock. Easy to put on at a value price.

Compression: 10 – 15 mmHg

01-0500-094-X



Summer Compression Socks

BD Tapevene 9

High performance compression sock, with Kinesio Tape Feature for all summer sports activities.

Available in Slim and Wide calf widths.

Compression: 23 – 30 mmHg

LIMEGREEN (S): 01-0500-092-x

LIMEGREEN (W): 01-0500-083-x

ORANGE (S): 01-0500-091-x

ORANGE (W): 01-0500-081-x



BD Calf Energy 9

calf compression sock is lightweight and easily put on, while offering optimum gradual compression.

Compression: 20 – 25 mmHg

01-0500-080-x



BD Tapevene Run 9

High performance compression sock, with Kinesio Tape Feature for all summer sports activities in a short ¾ version.

Compression: 15 – 20 mmHg

01-0500-093-x



BD Bike Comp Mid 9

The High-tech Competition sock for bike and endurance sports.

Compression: 15 – 20 mmHg

01-0500-087-x



BD Sensovene R9

The unique combination of sensory technology for the foot and compression for the lower leg offers better performance and more support in active sports.

Compression: 18 – 22 mmHg

01-0500-056-x



BD Recovene R9

The all-around Compression sock for sports, business and everyday life..

Compression: 18 – 22 mmHg

01-0500-058-x



Product Offering 14/15

Welcome to BD's Fitting Solutions for 2014/2015

Foam Liners

BD World Cup Foam

Narrow lasted and high pressure foam for racing boots and high performance. No foam under foot. 01-0900-019-X



BD SBT Foam

Special liner for Touring and Snowboard boots. Heel retention system with articulating ankle and low weight design. Features low pressure quick foam technology. 01-0900-018-X



BD Quick Foam

Universal performance foam liner for medium lasted ski boots, featuring low pressure quick foam technology. Foam penetration under foot. 01-0900-017-X



BD Comfort Foam

New wider lasting and improved toe box. Value priced foam liner for wider lasted ski boots, featuring low pressure quick foam technology.. 01-0900-014-X



BD Free Ski Foam

Taller high performance foam liner for narrow to medium lasted ski boots, featuring low pressure quick foam technology. No foam under foot. 01-0900-015-X



BD Foam Tongue

High performance custom tongue to compliment all BD foam liners. Easy and fast to inject. 01-0900-007-X

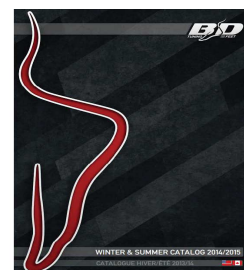


BD Lady Foam

Lower cuffed ladies performance foam liner with synthetic fur lining, featuring low pressure quick foam technology. Foam penetration under foot. 01-0900-016-X



See the 14/15 BD North American Catalog for BD Analysis tools, Fitting Aids and Tools, accessories and Marketing supplies.



Product Offering 14/15

Welcome to BD's Fitting Solutions for 2014/2015

	SKI	SNOWBOARD	SKITOUR	XC	ICEHOCKEY	RUN	TREKK	NORDIC WALK	BIKE	GOLF	SOCCER	TENNIS	INLINE SKATE	ALL DAY
WINTER FOOTBEDS														
3D RACE S9	■													
3D FF S9	■		■	■	■									
3D X-WIDEBODY S9	■													
3D CLASSIC S7	■			■	■									
WORLD CUP S9	■		■	■	■									
FF S9	■		■	■	■									
ARCTIC S5	■	■	■	■	■		■							■
STABILITY 7	■	■	■	■	■		■	■		■		■	■	■
COMFORT S7	■	■	■	■	■									
BD S5	■	■	■	■	■									■
BD GELPAD	■	■	■										■	■

	SKI	SNOWBOARD	SKITOUR	XC	ICEHOCKEY	RUN	TREKK	NORDIC WALK	BIKE	GOLF	SOCCER	TENNIS	INLINE SKATE	ALL DAY
SUMMER FOOTBEDS														
PRO RUN R9						■	■	■		■	■	■	■	■
SENSO R9						■		■						
MOTION 5						■	■	■		■	■	■	■	■
B5						■	■	■	■	■	■	■	■	■
BIKE B9									■				■	
GOLF G9										■				
F9						■	■	■	■	■	■	■	■	■

SIZE GUIDE FOR STOCKINGS, SOCKS & FOOTBEDS

Size	XXS	XS	S	M	L	XL	XXL	XXXL
MP	19.0 - 20.5	21.0 - 22.5	23.0 - 24.5	25.0 - 26.5	27.0 - 28.0	28.5 - 29.5	30.0 - 31.5	32.0 - 33.5
CE	30 - 32	33 - 35	36 - 38	39 - 41	42 - 43	44 - 45	46 - 48	49 - 51
UK	0 - 1	2 - 3	4 - 5	6 - 7	8 - 9	10 - 11	12 - 13	14 - 15
US	1 - 2	3 - 4	5 - 6	7 - 8	9 - 10	11 - 12	13 - 14	15 - 16



BD Preseason Volume Discount Program 14/15 USA - Buying Group

BD PRESEASON VOLUME DISCOUNT PROGRAM												
The following program is in effect through May 31, 2014, on all Pre-season Orders placed with BD and is subject to the Wintersteiger General Terms and Conditions as set forth in the following pages. Pricing in US Dollars.												
Item Nbr	Description	Sggst Retail	Gross Whlsl	BUYING GROUP Volume Discount Levels								
				Buying Group		EOI March		EOI February		EOI SIA Denver		
				288+	Disc	Mar	Disc	Feb	Disc	Feb 2	Disc	
TERMS PER DISCOUNT LEVEL (UCA - Upon Credit Approval)												
				Seasonal			Seasonal			Seasonal		
BD 3D - Insoles												
01-0400-066-x	BD 3D RACE S9	\$ 92.95	\$ 49.95	\$ 43.46	13%	\$ 42.46	15%	\$ 41.46	17%	\$ 40.46	19%	
01-0400-072-x	BD 3D FF S9	\$ 78.95	\$ 41.95	\$ 36.50	13%	\$ 35.66	15%	\$ 34.82	17%	\$ 33.98	19%	
01-0409-021-x	BD 3D X-WIDEBODY	\$ 89.95	\$ 47.95	\$ 41.72	13%	\$ 40.76	15%	\$ 39.80	17%	\$ 38.84	19%	
01-0400-064-x	BD 3D CLASSIC S7	\$ 66.95	\$ 35.95	\$ 31.28	13%	\$ 30.56	15%	\$ 29.84	17%	\$ 29.12	19%	
BD Step-in Footbed												
01-0400-070-X	BD World Cup S9	\$ 69.95	\$ 34.95	\$ 30.41	13%	\$ 29.71	15%	\$ 29.01	17%	\$ 28.31	19%	
01-0400-071-X	BD FF S9	\$ 74.95	\$ 39.95	\$ 34.76	13%	\$ 33.96	15%	\$ 33.16	17%	\$ 32.36	19%	
01-0409-023-x	BD Arctic S5	\$ 37.95	\$ 19.95	\$ 17.36	13%	\$ 16.96	15%	\$ 16.56	17%	\$ 16.16	19%	
01-0400-0xx-x	BD S5 (Blister Packaging)	\$ 31.95	\$ 16.95	\$ 14.75	13%	\$ 14.41	15%	\$ 14.07	17%	\$ 13.73	19%	
BD 3 Arch - Insoles												
01-0409-001-x	BD STABILITY 7 Low Arch	\$ 44.95	\$ 23.95	\$ 20.84	13%	\$ 20.36	15%	\$ 19.88	17%	\$ 19.40	19%	
01-0409-002-x	BD STABILITY 7 Mid Arch	\$ 44.95	\$ 23.95	\$ 20.84	13%	\$ 20.36	15%	\$ 19.88	17%	\$ 19.40	19%	
01-0409-003-x	BD STABILITY 7 High Arch	\$ 44.95	\$ 23.95	\$ 20.84	13%	\$ 20.36	15%	\$ 19.88	17%	\$ 19.40	19%	
01-040x-008-x	BD COMFORT S7 Low Arch	\$ 49.95	\$ 26.95	\$ 23.45	13%	\$ 22.91	15%	\$ 22.37	17%	\$ 21.83	19%	
01-040x-009-x	BD COMFORT S7 Mid Arch	\$ 49.95	\$ 26.95	\$ 23.45	13%	\$ 22.91	15%	\$ 22.37	17%	\$ 21.83	19%	
01-0409-036-x	BD COMFORT S7 High Arch	\$ 49.95	\$ 26.95	\$ 23.45	13%	\$ 22.91	15%	\$ 22.37	17%	\$ 21.83	19%	
BD Summer/Active - Insoles												
01-0409-024-x	BD PRO RUN R9	\$ 68.95	\$ 36.95	\$ 32.15	13%	\$ 31.41	15%	\$ 30.67	17%	\$ 29.93	19%	
01-0409-007-x	BD SENSO R9	\$ 49.95	\$ 26.95	\$ 23.45	13%	\$ 22.91	15%	\$ 22.37	17%	\$ 21.83	19%	
01-0409-011-x	BD MOTION 5	\$ 31.95	\$ 16.95	\$ 14.75	13%	\$ 14.41	15%	\$ 14.07	17%	\$ 13.73	19%	
01-0400-080-x	BD BIKE B9	\$ 91.95	\$ 49.95	\$ 43.46	13%	\$ 42.46	15%	\$ 41.46	17%	\$ 40.46	19%	
01-0400-077-x	BD GOLF G9	\$ 55.95	\$ 29.95	\$ 26.06	13%	\$ 25.46	15%	\$ 24.86	17%	\$ 24.26	19%	
01-0400-078-x	BD F9	\$ 74.95	\$ 39.95	\$ 34.76	13%	\$ 33.96	15%	\$ 33.16	17%	\$ 32.36	19%	
01-040x-026-x	BD B5	\$ 42.95	\$ 22.95	\$ 19.97	13%	\$ 19.51	15%	\$ 19.05	17%	\$ 18.59	19%	
BD Compression Socks												
01-0500-030-x	BD BEEDEE (S)	\$ 48.95	\$ 25.95	\$ 22.58	13%	\$ 22.06	15%	\$ 21.54	17%	\$ 21.02	19%	
01-0500-031-x	BD BEEDEE (W)	\$ 48.95	\$ 25.95	\$ 22.58	13%	\$ 22.06	15%	\$ 21.54	17%	\$ 21.02	19%	
01-0500-041-x	BD SOUL (S)	\$ 48.95	\$ 25.95	\$ 22.58	13%	\$ 22.06	15%	\$ 21.54	17%	\$ 21.02	19%	
01-0500-042-x	BD SOUL (W)	\$ 48.95	\$ 25.95	\$ 22.58	13%	\$ 22.06	15%	\$ 21.54	17%	\$ 21.02	19%	
01-0500-033-x	BD ICE (S)	\$ 48.95	\$ 25.95	\$ 22.58	13%	\$ 22.06	15%	\$ 21.54	17%	\$ 21.02	19%	
01-0500-034-x	BD ICE (W)	\$ 48.95	\$ 25.95	\$ 22.58	13%	\$ 22.06	15%	\$ 21.54	17%	\$ 21.02	19%	
01-0500-064-x	BD LAVA 7	\$ 46.95	\$ 24.95	\$ 21.71	13%	\$ 21.21	15%	\$ 20.71	17%	\$ 20.21	19%	
01-0500-085-x	BD PURPLE 7	\$ 46.95	\$ 24.95	\$ 21.71	13%	\$ 21.21	15%	\$ 20.71	17%	\$ 20.21	19%	
01-0500-043-x	BD STYLE 7	\$ 37.95	\$ 19.95	\$ 17.36	13%	\$ 16.96	15%	\$ 16.56	17%	\$ 16.16	19%	
01-0500-040-x	BD SHADOW 7	\$ 37.95	\$ 19.95	\$ 17.36	13%	\$ 16.96	15%	\$ 16.56	17%	\$ 16.16	19%	
01-0500-094-x	BD LIGHT COMPRESSION 5	\$ 31.95	\$ 16.95	\$ 14.75	13%	\$ 14.41	15%	\$ 14.07	17%	\$ 13.73	19%	
01-0500-092-x	BD TAPEVENE 9 (S) limegreen	\$ 48.95	\$ 25.95	\$ 22.58	13%	\$ 22.06	15%	\$ 21.54	17%	\$ 21.02	19%	
01-0500-083-x	BD TAPEVENE 9 (W) limegreen	\$ 48.95	\$ 25.95	\$ 22.58	13%	\$ 22.06	15%	\$ 21.54	17%	\$ 21.02	19%	
01-0500-091-x	BD TAPEVENE 9 (S) orange	\$ 48.95	\$ 25.95	\$ 22.58	13%	\$ 22.06	15%	\$ 21.54	17%	\$ 21.02	19%	
01-0500-081-x	BD TAPEVENE 9 (W) orange	\$ 48.95	\$ 25.95	\$ 22.58	13%	\$ 22.06	15%	\$ 21.54	17%	\$ 21.02	19%	
01-0500-080-x	BD CALF ENERGY 9	\$ 35.95	\$ 18.95	\$ 16.49	13%	\$ 16.11	15%	\$ 15.73	17%	\$ 15.35	19%	
01-0500-093-x	BD TAPEVENE RUN R9	\$ 29.95	\$ 15.95	\$ 13.88	13%	\$ 13.56	15%	\$ 13.24	17%	\$ 12.92	19%	
01-0500-087-x	BD BIKE COMP MID 9	\$ 31.95	\$ 16.95	\$ 14.75	13%	\$ 14.41	15%	\$ 14.07	17%	\$ 13.73	19%	
01-0500-056-x	BD SENSOVENE R9 (S)	\$ 44.95	\$ 22.95	\$ 19.97	13%	\$ 19.51	15%	\$ 19.05	17%	\$ 18.59	19%	
01-0500-057-x	BD SENSOVENE R9 (W)	\$ 44.95	\$ 22.95	\$ 19.97	13%	\$ 19.51	15%	\$ 19.05	17%	\$ 18.59	19%	
01-0500-058-x	BD RECOVENE 7	\$ 31.95	\$ 16.95	\$ 14.75	13%	\$ 14.41	15%	\$ 14.07	17%	\$ 13.73	19%	
Item Nbr	Description	Sggst Retail	Gross Whlsl	Buying Group		EOI March		EOI February		EOI SIA Denver		
TERMS PER DISCOUNT LEVEL (UCA - Upon Credit Approval)												
				96+	Disc	Mar	Disc	Feb	Disc	Feb 2	Disc	
				Seasonal			Seasonal			Seasonal		
BD Foam Liners												
01-0900-019-x	BD WORLDCUP FOAM	\$ 379.95	\$ 204.95	\$ 178.31	13%	\$ 174.21	15%	\$ 170.11	17%	\$ 166.01	19%	
01-0900-017-x	BD QUICK FOAM	\$ 299.95	\$ 159.95	\$ 139.16	13%	\$ 135.96	15%	\$ 132.76	17%	\$ 129.56	19%	
01-0900-016-x	BD LADY FOAM	\$ 299.95	\$ 159.95	\$ 139.16	13%	\$ 135.96	15%	\$ 132.76	17%	\$ 129.56	19%	
01-0900-015-x	BD FREESKI FOAM	\$ 299.95	\$ 159.95	\$ 139.16	13%	\$ 135.96	15%	\$ 132.76	17%	\$ 129.56	19%	
01-0900-018-x	BD SBT FOAM (Snowboard & Touring)	\$ 299.95	\$ 159.95	\$ 139.16	13%	\$ 135.96	15%	\$ 132.76	17%	\$ 129.56	19%	
01-0900-014-x	BD COMFORT FOAM	\$ 249.95	\$ 134.95	\$ 117.41	13%	\$ 114.71	15%	\$ 112.01	17%	\$ 109.31	19%	
01-0900-007-x	BD FOAM TONGUE	\$ 129.95	\$ 69.95	\$ 60.86	13%	\$ 59.46	15%	\$ 58.06	17%	\$ 56.66	19%	

Item Nbr	Description	Sggst Retail	Gross Whlsl	Buying Group					
				96+	Disc				
TERMS PER DISCOUNT LEVEL (UCA - Upon Credit Approval)									
BD - COMPONENT PARTS & ACCESSORIES									
BD GEL PADS									
01-2100-017	BD GEL PADS	\$ 39.95	\$ 19.95	\$ 18.35	8%				
01-2100-058	BD GEL PAD DISPENSER	\$ 39.95	\$ 359.95	\$ 331.15	8%				
BD FOAM LINERS - ACCESSORIES									
01-0900-010	BD TONGUE GUN		\$ 60.00	\$ 55.20	8%				
01-2100-057	BD FOAM TONGUE VELCRO		\$ 25.00	\$ 23.00	8%				
01-0900-013-x	BD TOE CAPS		\$ 8.95	\$ 8.23	8%				
01-2100-026	BD RACING BAG		\$ 33.00	\$ 30.36	8%				
01-2100-025	BD RACING BAG Junior		\$ 25.00	\$ 23.00	8%				
01-2100-024	BD SKIBOOT BAG		\$ 17.00	\$ 15.64	8%				
01-0900-021-x	BD PRESSURE FOAM KIT (Pressure Foam)		\$ 59.00	\$ 54.28	8%				
01-0900-020-x	BD FOAM KIT (Quick Foam)		\$ 59.00	\$ 54.28	8%				
01-0900-012-x	BD TONGUE FOAM KIT EXTRA		\$ 39.00	\$ 35.88	8%				
BD FITTING MATERIALS									
01-2100-021-XS-S	BD Toe Grip XS-S		\$ 7.50	\$ 6.90	8%				
01-2100-022-M-L	BD Toe Grip M-L		\$ 7.50	\$ 6.90	8%				
01-2100-023-XL-XXL	BD Toe Grip XL-XXL		\$ 7.50	\$ 6.90	8%				
01-2100-028-XS-S	BD Bike Wedges XS-S		\$ 7.50	\$ 6.90	8%				
01-2100-028-M-L	BD Bike Wedges M-L		\$ 7.50	\$ 6.90	8%				
01-2100-028-XL-XXL	BD Bike Wedges XL-XXL		\$ 7.50	\$ 6.90	8%				
01-2100-040	BD FIT MAT RAW		\$ 27.23	\$ 25.05	8%				
01-2100-027	BD FIT MATERIAL		\$ 34.49	\$ 31.73	8%				
57-305-236	Boot Foam 3/16" Firm		\$ 59.95	\$ 55.15	8%				
57-305-238	Boot Foam 3/16" Extra Firm		\$ 69.95	\$ 64.35	8%				
57-305-239	Boot Foam 3/16" Soft		\$ 59.95	\$ 55.15	8%				
57-305-216	BD Wrap Around Pad 1/8" Firm		\$ 36.95	\$ 33.99	8%				
57-305-217	BD Wrap Around Pad 3/16" Soft		\$ 42.95	\$ 39.51	8%				
57-305-220	X-Large Tonge Pad		\$ 17.95	\$ 16.51	8%				
57-305-221	Narrow Long Tongue Pad		\$ 17.95	\$ 16.51	8%				
57-305-218	BD Modified Wrap Around Pad 1/8" Firm		\$ 25.95	\$ 23.87	8%				
57-305-219	BD Modified Wrap Around Pad 3/16" Soft		\$ 31.95	\$ 29.39	8%				
57-305-222	Tapered Shin Pad		\$ 49.95	\$ 45.95	8%				
57-305-213	C Pads		\$ 24.95	\$ 22.95	8%				
57-305-214	L Pad 1/8" Firm		\$ 11.95	\$ 10.99	8%				
57-305-215	L Pad 3/16" Soft		\$ 13.95	\$ 12.83	8%				
01-2100-050	BD FIT TEMPALTES		\$ 14.95	\$ 13.75	8%				
57-305-17x	BD Insole Shims 1/16"		\$ 12.95	\$ 11.91	8%				
57-305-17x	BD Insole Shims 1/8"		\$ 22.95	\$ 21.11	8%				
57-305-180	BD FIT MAT HEEL Lift/WEDGE		\$ 18.95	\$ 17.43	8%				
BD FITTING TOOLS									
01-2100-047	BD FITTING TOOLS SET		\$ 1,845.00	\$ 1,697.40	8%				
01-2300-026	BD WOODEN LAST SET		\$ 575.00	\$ 529.00	8%				
01-2100-048	BD PRESS TOOL		\$ 1,450.00	\$ 1,334.00	8%				
55-104-125	ULTRACAM BOOT TOOL		\$ 325.00	\$ 299.00	8%				
01-2100-044	BD ANKLE HAND SET		\$ 615.00	\$ 565.80	8%				
57-305-260	Foredom FLEXIBLE SHAFT GRINDER		\$ 320.00	\$ 294.40	8%				
57-305-910	Fastech Drum Grinder		\$ 675.00	\$ 621.00	8%				
57-305-911	Replacement Grinding discs		\$ 5.25	\$ 4.83	8%				
01-2300-058	BD PILLOWS 13 (inkl. Silikoncover)		\$ 99.00	\$ 91.08	8%				
55-104-165	ULTRACAM TOP PLUS DIGITAL		\$ 4,629.85	\$ 4,259.46	8%				
55-104-115	ULTRACAM UNIVERSAL TOP PLUS		\$ 4,114.85	\$ 3,785.66	8%				
55-104-200	ULTRACAM LAST SET		\$ 216.30	\$ 199.00	8%				
01-2200-040	BD HEEL CUP PERFORMANCE		\$ 8.95	\$ 8.23	8%				
01-2200-041	BD HEEL CUP COMFORT		\$ 8.95	\$ 8.23	8%				
01-2200-03x-x	BD HEEL CUP STIFF		\$ 6.95	\$ 6.39	8%				
01-2200-03x-x	BD HEEL CUP SOFT		\$ 6.95	\$ 6.39	8%				
01-2100-029-x	BD PELOT		\$ 14.95	\$ 13.75	8%				
01-2200-030	BD HEEL GRIP		\$ 27.95	\$ 25.71	8%				
01-2200-042-x	BD REFOSTAB 3/4		\$ 6.95	\$ 6.39	8%				
01-2200-043-x	BD REFOSTAB ARCH		\$ 6.95	\$ 6.39	8%				
01-2200-044-x	BD REFOSTAB HEEL		\$ 5.50	\$ 5.06	8%				
01-2200-033	BD TEMPLATES 3D		\$ 14.95	\$ 13.75	8%				
01-2100-055	BD TOP MICROFIBRE		\$ 49.50	\$ 45.54	8%				
01-2100-056	BD TOP SYNTH. LEATHER		\$ 49.50	\$ 45.54	8%				
SHIP DATES									
EARLIEST SHIP DATE: April 1, 2014 for Summer Insoles and Socks; August 1, 2014 For Winters Insoles, Socks and Liners									
LATEST SHIP DATE: February 1, 2015 For Winter Insoles, Socks and liners.									
PRESEASON : DISCOUNT AND TERMS FOR INITIAL ORDERS PLACED PRESEASON AND THEIR SUBSEQUENT REORDERS									
Initial Orders placed PRESEASON and their subsequent Reorders will receive the earned <u>Preseason Program Discounts and Terms</u> as determined by the <u>combined initial volume level ordered</u> in Insoles and Sock Units and Combined initial volume levels for liners. Seasonal Terms for Buying Groups orders is January 10, 2015 or Net 30 Days which ever is later. Reorders range from Prepaid to Net 30 UCA.									
INSEASON : DISCOUNT AND TERMS FOR INITIAL ORDERS PLACED INSEASON AND THEIR SUBSEQUENT REORDERS									
Initial Orders placed INSEASON (NOT Preseason) and their subsequent Reorders will receive the earned <u>Inseason Program Discounts and Terms</u> as determined by the <u>combined initial volume level ordered</u> in insoles and Sock Units and Combined initial volume levels for liners. Terms range from Prepaid to Net 30 UCA.									

The EARLY ORDER INCENTIVES of 6%, 4%, 2% extend to Insoles, Socks and Liners only.

VOLUME DISCOUNT LEVELS are determined by the combined initial volume ordered in Insoles and Sock units combined, and Liners seperately.

The EARLY ORDER INCENTIVES of 6%, 4%, 2% extend to Insoles, Socks and Liners only.

VOLUME DISCOUNT LEVELS are determined by the combined initial volume ordered in Insoles and Sock units combined, and Liners seperately.



BD Preseason Early Order Incentives 14/15 Buying Groups USA

The following **Early Order Incentives** are offered for Preseason 14/15:

+6% **...by the end of...** **SIA Denver Show**

DEADLINE For receiving your order by the end of the **SIA Denver Show, February 2, 2014.**
DISCOUNT An **additional 6%** added to your earned volume discount level for Insoles and Socks Combined Units and Liners.
TERMS January 10, 2014 or Net 30 days, whichever is later.

+4% **...by the end of...** **February Regional Show**

DEADLINE For receiving your order by the end of your **February Regional Show.**
DISCOUNT An **additional 4%** added to your earned volume discount level for Insoles and Socks Combined Units and Liners.
TERMS January 10, 2014 or Net 30 days, whichever is later.

+2% **...by the end of...** **March Regional Show**

DEADLINE For receiving your order by the end of your **March Regional Show.**
DISCOUNT An **additional 2%** added to your earned volume discount level for Insoles and Socks Combined Units and Liners.
TERMS January 10, 2014 or Net 30 days, whichever is later.

Preseason **...by the end of...** **May 2014**

DEADLINE For receiving your order by May 31, 2014.
DISCOUNT Is your earned volume discount level.
TERMS January 10, 2014 or Net 30 days, whichever is later.

NOTES **Early Order Incentives**

- The above Early Order Incentives apply to Insoles and Socks Combined Units and Liners only.
- Reorders will receive the same discount as earned by the initial order(s) placed preseason, Early Order Incentives included.

"BD" Order Form Winter/Summer 2014

Wintersteiger, Inc
 4705 Amelia Earhart Drive
 Salt Lake City, UT 84116
 Phone: 800-621-1657; Fax: 801-355-6541
mailbox@wintersteiger.com

Customer # _____	Person Ordering _____	
Customer Name _____	Ship Name _____	
Address _____	Ship Address _____	
City, ST ZIP _____	Ship City, ST ZIP _____	
Phone _____	Ship Phone _____	
Email _____	Purchase Order # _____	
Terms _____	Ship Via _____	Ship Date _____

BD Analysis Tools

BD Scan Station						
part number	description	Unit	QTY	List price	discount %	Ext. Price
01-2300-038 (-009)	BD Foot Analysis inkl. Software und Scanner 110 V (230 V)	PA		\$ 6,500.00		
01-2300-039	BD Modul Scan	PA		\$ 2,400.00		
01-2300-041	BD Screen Bracket	PA		\$ 36.00		
01-2300-044	BD Scan PC All in One	PA		\$ 3,500.00		
01-2000-001	SEAS. SOFTWARE UPD.&SUPPORT	PA		\$ 195.00		
	Total Scan Station					

BD PODOSCOPE						
part number	description	Unit	QTY	List price	discount %	Ext. Price
01-2300-049 (-061)	BD Podoskop 110V (230V) incl. LW-measurement	PK		\$ 1,800.00		
01-2300-051 (-045)	BD Speed Heat 110V (230V)	PK		\$ 925.00		
01-2300-058	BD Pillowa 13 (incl. Silicone)	PA		\$ 99.00		
01-2300-057	LASERSET (for PODO / PFB)	PK		\$ 500.00		
10-3100-283	BD Foam Wedge for Podoscope (57,5x43,5x10)	ST		\$ 365.00		
01-2300-076	Rolling Wheels for Podo	PA		\$ 35.00		
	Total Podoscope					

BD Measuring Devices						
part number	description	Unit	QTY	List price	discount %	Ext. Price
01-2300-072	BD Feet View	ST		\$ 150.00		
01-2300-016	BD FEET ANALYSER INCL. LW (TFA)	PK		\$ 299.00		
01-2200-027	BD TFA - Feet Analyzer Thermofoil High Temp (Paar)	ST		\$ 99.00		
01-2200-028	BD TFA - Feet Analyzer Thermofoil Low Temp (Paar)	ST		\$ 99.00		
57-305-004	Brannock Foot Measuring Device	PK		\$ 68.95		
57-305-007	Brannock Foot Measuring Device - Junior	PK		\$ 68.95		
	Total Measuring Devices					

BD Heating and Fitting Systems						
part number	description	Unit	QTY	List price	discount %	Ext. Price
01-2300-051 (-045)	BD Speed Heat 110V (230V)	PK		\$ 925.00		
01-2300-053	BD SPEEDHEAT LAMP (2x 230V/400W)	PA		\$ 20.00		
01-2300-018	BD 3D Heater 230V	PK		\$ 1,000.00		
57-305-915	Transformer 110 V - 230 V	PK		\$ 225.00		
01-2300-046	BD VAC II (110V)	PK		\$ 3,200.00		
01-2300-070	BD VAC III Manual	PK		\$ 3,000.00		
01-2300-058	BD Pillowa 13 (incl. Silicone)	PA		\$ 99.00		
01-2300-055	BD Silicone Cover 2012	PA		\$ 30.00		
	Total Heating & Fitting Systems					

BD Sit & Fit Modules									
part number	description				Unit	QTY	List price	discount %	Ext. Price
01-2300-073	BD FIT Module				PK		\$ 2,145.00		
01-2300-051 (-045)	BD Speed Heat 110V (230V)				PK		\$ 925.00		
01-2300-018	BD 3D Heater (230V)				PK		\$ 1,000.00		
01-2300-075	BD Podoscope for FIT Module 110V				PK		\$ 1,500.00		
01-2300-070	BD VAC III Manual				PK		\$ 3,000.00		
01-2300-058	BD Pillowa 13 (incl. Silicone)				PA		\$ 99.00		
10-2100-135	BD FOAM WEDGE (56,5x56x13,5)				ST		\$ 285.00		
Total Tooling									

BD Winter Collection

BD 3D Insoles

BD 3D Race S9

01-0400-066-							Total	List	Extended	
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP
Order Qty								\$ 49.95		\$ 92.95

BD 3D FF S9

01-0400-072-							Total	List	Extended	
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP
Order Qty								\$ 41.95		\$ 78.95

BD 3D X-Widebody S9

01-0409-021-							Total	List	Extended	
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP
Order Qty								\$ 47.95		\$ 89.95

BD 3D Classic S7

01-0400-064-							Total	List	Extended	
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP
Order Qty								\$ 35.95		\$ 66.95

BD Refostab

part number	description				Unit	QTY	List price		Ext. Price
01-2200-042-XS-S	BD REFOSTAB 3/4 XS-S				PA		\$ 6.95		
01-2200-042-M-L	BD REFOSTAB 3/4 M-L				PA		\$ 6.95		
01-2200-042-XL-XXL	BD REFOSTAB 3/4 XL-XXL				PA		\$ 6.95		
01-2200-043-XS-S	BD REFOSTAB ARCH XS-S				PA		\$ 6.95		
01-2200-043-M-L	BD REFOSTAB ARCH M-L				PA		\$ 6.95		
01-2200-043-XL-XXL	BD REFOSTAB ARCH XL-XXL				PA		\$ 6.95		
01-2200-044-XS-S	BD REFOSTAB HEEL XS-S				PA		\$ 6.95		
01-2200-044-M-L	BD REFOSTAB HEEL M-L				PA		\$ 6.95		
01-2200-044-XL-XXL	BD REFOSTAB HEEL XL-XXL				PA		\$ 6.95		
Total Refostab									

BD Step-In Insoles

BD World Cup S9

01-0400-070-						Total	List	Extended	
Size	S	M	L	XL	XXL	QTY	Price	Price	SRP
Order Qty							\$ 34.95		\$ 69.95

BD FF S9

01-0400-071							Total	List	Extended	
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP
Order Qty								\$ 39.95		\$ 74.95

BD Arctic S5

01-0400-023							Total	List	Extended	
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP
Order Qty								\$ 19.95		\$ 37.95

BD S5

Blister													
01-0400-	020-	021-	022-	023-	024-	025-	026-	027-	028-	Total	List	Extended	
Size	230	240	250	260	270	280	290	300	310	QTY	Price	Price	SRP
Order Qty											\$ 16.95		\$ 31.95

Gel Pads

part number	description	Unit	QTY	List price	SRP	Ext. Price
01-2100-017	BD Gel Pads	PA		\$ 19.95	\$ 39.95	
01-2100-058	BD Gel Pad Dispenser (20x)	PK		\$ 359.95	\$ 39.95	
Total Gel Pads						

BD 3 Arch Insoles

BD Stability 7

Low Arch													
01-0409-001-										Total	List	Extended	
Size	230	240	250	260	270	280	290	300	310	QTY	Price	Price	SRP
Order Qty											\$ 23.95		\$ 44.95
Mid Arch													
01-0409-002-										Total	List	Extended	
Size	230	240	250	260	270	280	290	300	310	QTY	Price	Price	SRP
Order Qty											\$ 23.95		\$ 44.95
High Arch													
01-0409-003-										Total	List	Extended	
Size	230	240	250	260	270	280	290	300	310	QTY	Price	Price	SRP
Order Qty											\$ 23.95		\$ 44.95

BD Comfort S7

Low Arch														
01-	0401-	0402-	0403-	0404-	0405-	0406-					Total	List	Extended	
Size	008-XS	008-S	008-M	008-L	008-XL	008-XXL					QTY	Price	Price	SRP
Order Qty												\$ 26.95		\$ 49.95
Mid Arch														
01-	0401-	0402-	0403-	0404-	0405-	0406-					Total	List	Extended	
Size	009-XS	009-S	009-M	009-L	009-XL	009-XXL					QTY	Price	Price	SRP
Order Qty												\$ 26.95		\$ 49.95
High Arch														
01-	0409-	0409-	0409-	0409-	0409-	0409-					Total	List	Extended	
Size	036-XS	036-S	036-M	036-L	036-XL	036-XXL					QTY	Price	Price	SRP
Order Qty												\$ 26.95		\$ 49.95

BD Summer Collection

BD Active/Running Insoles

BD Pro Run R9

01-0409-024-							Total	List	Extended	
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP
Order Qty								\$ 36.95		\$ 68.95

BD Senso R9

01-0409-007-						Total	List	Extended	
Size	S	M	L	XL	XXL	QTY	Price	Price	SRP
Order Qty							\$ 26.95		\$ 49.95

BD Motion 5

01-0409-011- Size Order Qty												List Price	SRP
	210	220	230	240	250	260	270	280	290	300	310	\$ 16.95	\$ 31.95
												Total QTY	Ext. Price

BD Bike B9

01-0400-080- Size Order Qty						Total QTY	List Price	Extended Price	SRP
	S	M	L	XL	XXL				

BD Bike Grips & Wedges

part number	description	Unit	QTY	List price	SRP	Ext. Price
01-2100-021-XS-S	BD TOE GRIP Gr. XS - S	PA		\$ 7.50	\$ 14.50	
01-2100-022-M-L	BD TOE GRIP Gr. M - L	PA		\$ 7.50	\$ 14.50	
01-2100-023-XL-XXL	BD TOE GRIP Gr. XL - XXL	PA		\$ 7.50	\$ 14.50	
01-2100-028-XS-S	BD BIKE WEDGE XS-S	PA		\$ 7.50	\$ 14.50	
01-2100-028-M-L	BD BIKE WEDGE M-L	PA		\$ 7.50	\$ 14.50	
01-2100-028-XL-XXL	BD BIKE WEDGE XL-XXL	PA		\$ 7.50	\$ 14.50	
Total Bike Grips & Wedges						

BD Golf G9

01-0400-077- Size Order Qty							Total QTY	List Price	Extended Price	SRP
	XS	S	M	L	XL	XXL				

BD F9

01-0400-078- Size Order Qty						Total QTY	List Price	Extended Price	SRP
	S	M	L	XL	XXL				

BD B5

01- Size Order Qty	0402-	0403-	0404-	0405-	0406-	Total QTY	List Price	Extended Price	SRP
	026-S	026-M	026-L	026-XL	026-XXL				

BD Foam Liners

BD World Cup Foam

01-0900-019- Size Order Qty											Total QTY	List Price	Extended Price
	230	240	250	260	270	280	290	300	310	\$ 204.95			

BD Quick Foam

01-0900-017- Size Order Qty											Total QTY	List Price	Extended Price
	220	230	240	250	260	270	280	290	300	310			

BD Lady Foam

01-0900-016- Size Order Qty							Total QTY	List Price	Extended Price
	220	230	240	250	260	270			

BD Freeski Foam

01-0900-015- Size Order Qty											Total QTY	List Price	Extended Price
	230	240	250	260	270	280	290	300	310	\$ 159.95			

BD SBT Foam

01-0900-018- Size Order Qty											Total QTY	List Price \$ 159.95	Extended Price
	230	240	250	260	270	280	290	300	310				

BD Comfort Foam

01-0900-014- Size Order Qty											Total QTY	List Price \$ 134.95	Extended Price
	230	240	250	260	270	280	290	300	310				

BD Foam Tongue

01-0900-007- Size Order Qty											Total QTY	List Price \$ 69.95	Extended Price
	220	230	240	250	260	270	280	290	300	310			

BD Foam Materials

part number	description	Unit	QTY	List price		Ext. Price
01-0900-010	BD Tongue Foaming Gun	ST		\$ 60.00		
01-2100-057	BD Foam Tongue Velcro	ST		\$ 25.00		
01-0900-013-L	BD Toe Cap L	PA		\$ 8.95		
01-0900-013-M	BD Toe Cap M	PA		\$ 8.95		
01-0900-013-S	BD Toe Cap S	PA		\$ 8.95		
01-0900-012-230250	BD Tongue Foam Kit 22.0 - 25.0	ST		\$ 52.00		
01-0900-012-260270	BD Tongue Foam Kit 26.0 - 27.0	ST		\$ 52.00		
01-0900-012-280290	BD Tongue Foam Kit 28.0 - 29.0	ST		\$ 52.00		
01-0900-012-300310	BD Tongue Foam Kit 30.0 - 31.0	ST		\$ 52.00		
01-0900-020-220	BD Quick Foam Kit Extra 22.0	ST		\$ 59.00		
01-0900-020-230	BD Quick Foam Kit Extra 23.0	ST		\$ 59.00		
01-0900-020-240	BD Quick Foam Kit Extra 24.0	ST		\$ 59.00		
01-0900-020-250	BD Quick Foam Kit Extra 25.0	ST		\$ 59.00		
01-0900-020-260	BD Quick Foam Kit Extra 26.0	ST		\$ 59.00		
01-0900-020-270	BD Quick Foam Kit Extra 27.0	ST		\$ 59.00		
01-0900-020-280	BD Quick Foam Kit Extra 28.0	ST		\$ 59.00		
01-0900-020-290	BD Quick Foam Kit Extra 29.0	ST		\$ 59.00		
01-0900-020-300	BD Quick Foam Kit Extra 30.0	ST		\$ 59.00		
01-0900-020-310	BD Quick Foam Kit Extra 31.0	ST		\$ 59.00		
01-0900-021-220	BD Pressure Foam Kit Extra 22.0	ST		\$ 59.00		
01-0900-021-230	BD Pressure Foam Kit Extra 23.0	ST		\$ 59.00		
01-0900-021-240	BD Pressure Foam Kit Extra 24.0	ST		\$ 59.00		
01-0900-021-250	BD Pressure Foam Kit Extra 25.0	ST		\$ 59.00		
01-0900-021-260	BD Pressure Foam Kit Extra 26.0	ST		\$ 59.00		
01-0900-021-270	BD Pressure Foam Kit Extra 27.0	ST		\$ 59.00		
01-0900-021-280	BD Pressure Foam Kit Extra 28.0	ST		\$ 59.00		
01-0900-021-290	BD Pressure Foam Kit Extra 29.0	ST		\$ 59.00		
01-0900-021-300	BD Pressure Foam Kit Extra 30.0	ST		\$ 59.00		
01-0900-021-310	BD Pressure Foam Kit Extra 31.0	ST		\$ 59.00		
01-2100-026	BD Racing Bag 35x35x50 cm	PA		\$ 33.00		
01-2100-025	BD Racing Bag Jr. 27x30x45 cm	PA		\$ 25.00		
01-2100-024	BD Skiboot Bag 25x35x40 cm	PA		\$ 17.00		
	Total Foam Materials					

BD Fit Materials

part number	description	Unit	QTY	List price		Ext. Price
01-2100-040	BD Fit Mat Raw (10x)	PK		\$ 27.95		
01-2100-027	BD Fit Material (5x)	PK		\$ 34.95		
57-305-236	Boot Foam Firm 3/16" thick 38" x 58"	ST		\$ 59.95		
57-305-238	Boot Foam Extra Firm 3/16" thick 36" x 42"	ST		\$ 69.95		
57-305-239	Boot Foam Soft 3/16" thick 36" x 44"	ST		\$ 59.95		
57-305-216	Wrap Around 1/8" Firm Density, 12 Pair	PK		\$ 36.95		
57-305-217	Wrap Around 3/16" Soft Density, 12 pair	PK		\$ 42.95		
57-305-220	Tongue Pads, X-Large, Felt, 12 pair	PK		\$ 17.95		
57-305-221	Tongue Pads, Narrow Long Foam, 12 pair	PK		\$ 17.95		

part number	description	Unit	QTY	List price		Ext. Price
57-305-218	Modified Wrap Around 1/8" Firm Density, 12 Pair	PK		\$ 25.95		
57-305-219	Modified Wrap Around 3/16" Soft Density, 12 pair	PK		\$ 31.95		
57-305-222	Tapered Shin Pad, 12 pair	PK		\$ 49.95		
57-305-213	C-Pad Tapered, 12 pair	PK		\$ 24.95		
57-305-214	L-Pad 1/8" Firm Density, 12 pair	PK		\$ 11.95		
57-305-215	L-Pad 3/16" Firm Density, 12 pair	PK		\$ 13.95		
01-2100-050	BD Fit Templates	ST		\$ 14.95		
57-305-170	Insole Shims, 6/7, 1/16" Thick, 10 Pairs	PK		\$ 9.95		
57-305-171	Insole Shims, 8/9, 1/16" Thick, 10 Pairs	PK		\$ 10.95		
57-305-172	Insole Shims, 10/11, 1/16" Thick, 10 Pairs	PK		\$ 11.95		
57-305-173	Insole Shims, 12/13, 1/16" Thick, 10 Pairs	PK		\$ 12.95		
57-305-174	Insole Shims, 6/7, 1/8" Thick, 10 Pairs	PK		\$ 17.95		
57-305-175	Insole Shims, 8/9, 1/8" Thick, 10 Pairs	PK		\$ 19.25		
57-305-176	Insole Shims, 10/11, 1/8" Thick, 10 Pairs	PK		\$ 21.95		
57-305-177	Insole Shims, 12/13, 1/8" Thick, 10 Pairs	PK		\$ 22.95		
57-305-180	Heel Wedges, 3/8" thick, Large, 10 pair	PK		\$ 14.95		
57-305-181	Heel Wedges, 3/8" thick, Medium, 10 pair	PK		\$ 13.95		
57-305-182	Heel Wedges, 3/8" thick, Small, 10 pair	PK		\$ 13.50		
57-305-183	Heel Lifts, 3/8" thick, Large, 10 pair	PK		\$ 18.95		
57-305-184	Heel Lifts, 3/8" thick, Medium, 10 pair	PK		\$ 18.50		
57-305-185	Heel Lifts, 3/8" thick, Small, 10 pair	PK		\$ 17.95		
01-2100-047	BD FITTING TOOLS SET	ST		\$ 1,845.00		
01-2300-026	BD WOODEN LAST SET	ST		\$ 575.00		
01-2100-048	BD Press Tool	ST		\$ 1,450.00		
55-104-125	ULTRACAM BOOT OPENER TOOL	ST		\$ 325.00		
01-0900-010	BD Tongue Foaming Gun	ST		\$ 69.95		
01-2100-044	BD ANKLE HAND SET	ST		\$ 615.00		
57-305-260	Foredom Flexible Shaft Grinder Kit	ST		\$ 320.00		
57-305-910	Fastech Drum Grinder	ST		\$ 675.00		
57-305-911	Replacement Grinding Discs	ST		\$ 5.25		
01-2300-058	BD Pillows 13 (incl. Silicone)	PA		\$ 99.00		
55-104-165	ULTRACAM TOP PLUS DIGITAL	ST		\$ 4,629.85		
55-104-115	ULTRACAM UNIVERSAL TOP PLUS	ST		\$ 4,114.85		
55-104-200	ULTRACAM SKATE & HIKING LAST SET	ST		\$ 216.30		
01-2200-040	BD Heel Cup EVA Performance	PA		\$ 8.95		
01-2200-041	BD Heel Cup EVA Comfort	PA		\$ 8.95		
01-2200-031-XS-S	BD Heel Cup Stiff XS-S	PA		\$ 6.95		
01-2200-032-M-L	BD Heel Cup Stiff M-L	PA		\$ 6.95		
01-2200-034-XL-XXL	BD Heel Cup Stiff XL-XXL	PA		\$ 6.95		
01-2200-035-XS-S	BD Heel Cup Soft XS-S	PA		\$ 6.95		
01-2200-036-M-L	BD Heel Cup Soft M-L	PA		\$ 6.95		
01-2200-037-XL-XXL	BD Heel Cup Soft XL-XXL	PA		\$ 6.95		
01-2100-029-S	BD Pelotten (met pads), Small, 10 pair	PK		\$ 14.95		
01-2100-029-M	BD Pelotten (met pads), Medium, 10 pair	PK		\$ 14.95		
01-2100-029-L	BD Pelotten (met pads), Large, 10 pair	PK		\$ 14.95		
01-2100-029-XL	BD Pelotten (met pads), X-Large, 10 pair	PK		\$ 14.95		
01-2200-030	Heel Grip, 20 pair	PK		\$ 27.95		
01-2200-042-XS-S	BD REFOSTAB 3/4 XS-S	PA		\$ 6.95		
01-2200-042-M-L	BD REFOSTAB 3/4 M-L	PA		\$ 6.95		
01-2200-042-XL-XXL	BD REFOSTAB 3/4 XL-XXL	PA		\$ 6.95		
01-2200-043-XS-S	BD REFOSTAB ARCH XS-S	PA		\$ 6.95		
01-2200-043-M-L	BD REFOSTAB ARCH M-L	PA		\$ 6.95		
01-2200-043-XL-XXL	BD REFOSTAB ARCH XL-XXL	PA		\$ 6.95		
01-2200-044-XS-S	BD REFOSTAB HEEL XS-S	PA		\$ 6.95		
01-2200-044-M-L	BD REFOSTAB HEEL M-L	PA		\$ 6.95		
01-2200-044-XL-XXL	BD REFOSTAB HEEL XL-XXL	PA		\$ 6.95		
01-2200-033	BD Templates 3D	PK		\$ 14.95		
01-2100-055	BD Top Cover Microfiber (10m/120mm)	ST		\$ 49.50		
01-2100-056	BD Top Cover Leather (10m/120mm)	ST		\$ 49.50		
	Total Fit Materials					

BD Performance Compression Socks

BD Ski Compression 9

BEE DEE

Slim							Total	List	Extended	
01-0500-030-	Size	XS	S	M	L	XL	QTY	Price	Price	SRP
Order Qty								\$ 25.95		\$ 48.95

Wide							Total	List	Extended	
01-0500-031-	Size	XS	S	M	L	XL	QTY	Price	Price	SRP
Order Qty								\$ 25.95		\$ 48.95

Soul

Slim							Total	List	Extended	
01-0500-041-	Size	XS	S	M	L	XL	QTY	Price	Price	SRP
Order Qty								\$ 25.95		\$ 48.95

Wide							Total	List	Extended	
01-0500-042-	Size	XS	S	M	L	XL	QTY	Price	Price	SRP
Order Qty								\$ 25.95		\$ 48.95

ICE

Slim							Total	List	Extended	
01-0500-033-	Size	XS	S	M	L	XL	QTY	Price	Price	SRP
Order Qty							-	\$ 25.95	\$ -	\$ 48.95

Wide							Total	List	Extended	
01-0500-034-	Size	XS	S	M	L	XL	QTY	Price	Price	SRP
Order Qty								\$ 25.95		\$ 48.95

BD Merino Compression 7

Lava

							Total	List	Extended	
01-0500-064-	Size	XS	S	M	L	XL	QTY	Price	Price	SRP
Order Qty								\$ 24.95		\$ 46.95

Purple

							Total	List	Extended	
01-0500-085-	Size	XS	S	M	L	XL	QTY	Price	Price	SRP
Order Qty								\$ 24.95		\$ 46.95

BD Comfort socks 7

Style

							Total	List	Extended	
01-0500-043-	Size	XS	S	M	L	XL	QTY	Price	Price	SRP
Order Qty								\$ 19.95		\$ 37.95

Shadow

							Total	List	Extended	
01-0500-040-	Size	XS	S	M	L	XL	QTY	Price	Price	SRP
Order Qty								\$ 19.95		\$ 37.95

BD Light Compression 5

							Total	List	Extended	
01-0500-094-	Size	XS	S	M	L	XL	QTY	Price	Price	SRP
Order Qty								\$ 16.95		\$ 31.95

BD Tapevene 9 Limegreen

Slim							Total	List	Extended	
01-0500-092-	Size	XS	S	M	L	XL	QTY	Price	Price	SRP
Order Qty								\$ 25.95		\$ 48.95

Wide							Total	List	Extended	
01-0500-083-	Size	XS	S	M	L	XL	QTY	Price	Price	SRP
Order Qty								\$ 25.95		\$ 48.95

Orange

Slim							Total	List	Extended	
01-0500-091-	Size	XS	S	M	L	XL	QTY	Price	Price	SRP
Order Qty								\$ 25.95		\$ 48.95

Wide							Total	List	Extended	
01-0500-081-	Size	XS	S	M	L	XL	QTY	Price	Price	SRP
Order Qty								\$ 25.95		\$ 48.95

BD Calf Energy 9

01-0500-080-					Total	List	Extended	
Size	S	M	L	XL	QTY	Price	Price	SRP
Order Qty						\$ 18.95		\$ 35.95

BD Tapevene R9

01-0500-093-							Total	List	Extended	
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP
Order Qty								\$ 15.95		\$ 29.95

BD Bike Comp MID 9

01-0500-087-							Total	List	Extended	
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP
Order Qty								\$ 16.95		\$ 31.95

BD Socks Sensovene R9

White/Black

Slim							Total	List	Extended	
01-0500-056-	Size	XS	S	M	L	XL	QTY	Price	Price	SRP
Order Qty								\$ 22.95		\$ 44.95

Wide							Total	List	Extended	
01-0500-057-	Size	XS	S	M	L	XL	QTY	Price	Price	SRP
Order Qty								\$ 22.95		\$ 44.95

BD Socks Recovene 7

Black

01-0500-058-							Total	List	Extended	
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP
Order Qty								\$ 16.95		\$ 31.95

BD Marketing Tools

part number	description	Unit	QTY	List price	discount %	Ext. Price
57-305-006	BD Foot model Skeleton	PA		\$ 129.95		
10-3100-083	BD Foot model Neutral foot	PA		\$ 99.00		
10-3100-084	BD Foot model Pronated Foot	PA		\$ 99.00		
10-3100-085	BD Foot Model Supinated Foot	PA		\$ 99.00		
10-3100-263	BD Foot Model Sock Presentation Full Length	PA		\$ 41.25		

part number	description	Unit	QTY	List price	discount %	
10-3100-264	BD Foot Model Sock Presentation 3/4 Length	PA		\$ 41.25		
10-3100-307	BD INFOBAR for presentation foot	PA		\$ 9.90		
10-3100-290	BD Display incl. LCD monitor	ST		\$ 165.00		
10-3100-285	BD Display Socks & Footbeds	ST		\$ 325.00		
10-3100-086	BD Floor Carpet 80x50 cm	PA		\$ 30.00		
10-3100-291	BD Carpet Foot Check	PA		\$ 30.00		
10-3100-289	BD Tent 3 X 3m	ST		\$ 1,500.00		
10-3100-080	BD Beach Flag 200cm	PA		\$ 59.00		
10-3100-080	BD Beach Flag 500cm	PA		\$ 104.00		
10-3100-081	BD Banner (50 x 100cm)	PA		\$ 30.00		
10-3100-281	BD Banner (100 x 200cm)	PA		\$ 89.00		
10-3100-288	BD Sample Ring			\$ 45.00		
10-3100-292	BD Salesman Roller Bag	ST		\$ 104.00		
10-3100-304	BD Socks Hand	ST		\$ 43.00		
10-3100-298	BD Poster Austrian Ski Pool Alpine	ST		\$ 9.00		
10-3100-297	BD Poster Austrian Ski Pool Nordic	ST		\$ 9.00		
10-3100-273	BD Poster Freeride	ST		\$ 9.00		
10-3100-274	BD Poster Downhill	ST		\$ 9.00		
10-3100-275	BD Poster Running	ST		\$ 9.00		
10-3100-276	BD Poster Emotion	ST		\$ 9.00		
10-3100-299	BD Poster 3-Arch Concept	ST		\$ 9.00		
01-3300-014-S	BD V-Neck Pullover (Black) S	ST		\$ 45.00		
01-3300-014-M	BD V-Neck Pullover (Black) M	ST		\$ 45.00		
01-3300-014-L	BD V-Neck Pullover (Black) L	ST		\$ 45.00		
01-3300-014-XL	BD V-Neck Pullover (Black) XL	ST		\$ 45.00		
01-3300-014-XXL	BD V-Neck Pullover (Black) XXL	ST		\$ 45.00		
01-3300-014-XXXL	BD V-Neck Pullover (Black) XXXL	ST		\$ 45.00		
01-3300-015-S	BD Sleeveless V-Neck Pullover (Black) S	ST		\$ 35.00		
01-3300-015-M	BD Sleeveless V-Neck Pullover (Black) M	ST		\$ 35.00		
01-3300-015-L	BD Sleeveless V-Neck Pullover (Black) L	ST		\$ 35.00		
01-3300-015-XL	BD Sleeveless V-Neck Pullover (Black) XL	ST		\$ 35.00		
01-3300-015-XXL	BD Sleeveless V-Neck Pullover (Black) XXL	ST		\$ 35.00		
01-3300-015-XXXL	BD Sleeveless V-Neck Pullover (Black) XXXL	ST		\$ 35.00		
01-3300-017-S	BD Polo (grey) S	ST		\$ 28.00		
01-3300-017-M	BD Polo (grey) M	ST		\$ 28.00		
01-3300-017-L	BD Polo (grey) L	ST		\$ 28.00		
01-3300-017-XL	BD Polo (grey) XL	ST		\$ 28.00		
01-3300-017-XXL	BD Polo (grey) XXL	ST		\$ 28.00		
01-3300-017-XXXL	BD Polo (grey) XXXL	ST		\$ 28.00		
01-3300-018-S	BD Polo (Black) S	ST		\$ 22.00		
01-3300-018-M	BD Polo (Black) M	ST		\$ 22.00		
01-3300-018-L	BD Polo (Black) L	ST		\$ 22.00		
01-3300-018-XL	BD Polo (Black) XL	ST		\$ 22.00		
01-3300-018-XXL	BD Polo (Black) XXL	ST		\$ 22.00		
01-3300-018-XXXL	BD Polo (Black) XXXL	ST		\$ 22.00		
01-3300-016-S	BD Classic Fit Long (grey) S	ST		\$ 37.00		
01-3300-016-M	BD Classic Fit Long (grey) M	ST		\$ 37.00		
01-3300-016-L	BD Classic Fit Long (grey) L	ST		\$ 37.00		
01-3300-016-XL	BD Classic Fit Long (grey) XL	ST		\$ 37.00		
01-3300-016-XXL	BD Classic Fit Long (grey) XXL	ST		\$ 37.00		
01-3300-016-XXXL	BD Classic Fit Long (grey) XXXL	ST		\$ 37.00		
01-3300-012-S-M	BD Cap (grey/blue)	PA		\$ 18.00		
01-3300-012-L-XL	BD Cap (grey/blue)	PA		\$ 18.00		
01-3300-009-S-M	BD Cap (grey/Yellow)	PA		\$ 18.00		
01-3300-009-L-XL	BD Cap (grey/Yellow)	PA		\$ 18.00		
10-3100-287	BD AIRREFRESHER (50X)	PK		\$ 18.00		
01-2300-037	BD Metric measuring tape (soft)	PA		\$ 4.00		
10-3100-278	BD Tuning Sticker	PA		\$ 22.00		
10-3100-255	BD Logo Sticker S	5 stk		\$ 18.00		
10-3100-226	BD Logo Sticker M	2 stk		\$ 27.00		
10-3100-227	BD Logo Sticker L	1 stk		\$ 52.00		
	Total BD Marketing Tools					

	QTY Above	Cost Above	Discount	EXT Total
Total Insoles				
Total Socks				
Total Liners				
Total Accessories and Fit Materials				
Total Analysis Tools				
Total Marketing Tools				
Order Total				



2014 BD TOOLING SPECIALS

Scan Station Special

Purchase \$12,000.00 (net) a year in Combined BD Insoles, Socks and Liners for Three years and receive a BD Scan Station at No Charge

Includes: BD HRC Photo Scanner w/ Software
BD Touch All-in-one PC
3 years of software upgrades support

Podoscope Special

Purchase \$2,500.00 (net) a year in BD Step-in Insoles for Three years and receive a complete Podoscope at No Charge

Includes: Podoscope w/ TFA measuring device
Speed Heater
Pillows including silicone cover



Custom Special

Purchase \$4,500.00 (net) a year in BD 3D Insoles for three years and receive a customization set at no charge

Includes: BD VAC III
3D Heater

Extra Module Specials

Receive a 40% discount on the BD Fit module with the purchase of either the Podoscope or Custom Tooling Specials listed above. Receive a 35% discount on the Scan Module with the purchase of the Scan Station Special.

*****All programs and specials not valid with any other offer*****

*****All Order to qualify for Tooling Specials must be submitted no later than May 31, 2014*****

BD Tooling Specials require a commitment of 3 years of purchases. Wintersteiger will maintain ownership of tooling until the total dollar amount of the commitment has been reached for each category. An Audit will be taken at the end of each fiscal year to determine if the product commitment has been reached. If not, an Invoice for the tooling will be sent to the customer.

WINTERSTEIGER

USA: 4705 Amelia Earhart Dr Salt Lake City, UT 84118

Phone: 800-227-7440 Fax: 801-355-6541

mailbox@wintersteiger.com



Wintersteiger - BD General Terms & Conditions USA

General Conditions	All orders are subject to acceptance by Wintersteiger. In the event of discrepancies between a Dealer's purchase order and Wintersteiger's BD printed programs, the Wintersteiger-BD, printed program prices prevail.
Prices	All prices and terms are effective as of the dates specified on the current BD Price List and General Terms and Conditions.
Discount Qualifications	To qualify for volume discounts, all orders must be firm orders. Any cancellations will change the discount on all orders. Orders requiring written or verbal confirmation prior to shipping are not treated as firm orders and therefore will not count toward the volume discounts.
Preseason Orders	Initial orders placed prior to May 31 of each year, for delivery July 1 or later of the same year, are considered preseason orders and are subject to the BD, Preseason Volume Discount Program.
Preseason Delivery Dates	The earliest ship date for preseason orders is July 1 of the year the order is placed. The latest ship date is February 1, of the following year. Wintersteiger - BD will ship within two weeks on either side of the requested ship date depending on availability. Any change or cancellation must be in writing and received 14 days prior to the requested ship date.
Preseason Reorders	Reorders placed subsequent to initial orders placed preseason will receive the earned preseason volume discount when the minimum reorder requirements are met as specified on the current BD Price List.
In season Orders	Initial orders placed after May 31 of each year are considered in season orders and are subject to the current BD in season Volume Discount Program.
In season Delivery Dates	The earliest ship date for in season orders is July 1 of the year the order is placed. The latest ship date is March 31 of the following year. Wintersteiger - BD will ship within two weeks on either side of the requested ship date depending on availability. Any change or cancellation must be in writing and received 14 days prior to the requested ship date.
In season Reorders	Reorders placed subsequent to initial orders placed in season will receive the earned in season volume discount when the minimum reorder requirements are met as specified on the current BD Price List.
Split Shipments	Split shipments are accepted on preseason orders only. Each split shipment must be written as a separate order with all orders being placed simultaneously with Wintersteiger to qualify for the volume discounts. Split shipment orders requiring written or verbal confirmation prior to shipment are not treated as firm orders and therefore will not count toward the volume discounts.
Freight	All shipments are FOB, Salt Lake City, UT. Title passes to the purchaser when goods are consigned to a common carrier. Wintersteiger - BD shall endeavor to arrange the least expensive, timely mode of transport to the Dealer but has no responsibility after the consignment of the goods. In event of freight loss, the purchaser must initiate a freight claim with the carrier. Wintersteiger bears no responsibility for freight claims.
Sales Manager	Ryan Eittreim



Sales Team - USA

Welcome to BD for 2014/2015

SALES REPRESENTATIVES

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Tuning for your Feet!