

Welcome to Preseason 2016/2017



TUNE YOUR FEET

Sports Specialists Limited



Preseason Pricing Program

16/17

Part of
WINTERSTEIGER
Group

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Tune your feet

PERFORMANCE

ACTIVE

RECREATIONAL

SAISON

3-ARCH

FOREFOOT
Width in mm

HEATING TIME
in seconds

VOLUME

CONSTRUCTION

TOP COVER

3D RACE S9
01-0400-066-x



■ ■ ■

95

120^s

LOW

3D Flat
Vacutec

PE Top-Grip 1.6 mm

FF COMFORT S9
01-0400-104-x



■ ■ ■

95

45^s

MID

3D Flat / 3D Preshape
Vacutec

Microfiber AOF

FF S9
01-0400-071-x



■ ■ ■

95

30^s

LOW

3D Preshape
Vacutec

PE Top-Grip perforated
2 mm

ADVENTURE T9
01-0400-098-x



■ ■ ■

95

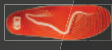
30^s

MID

3D Preshape
Thermoflux

Leather perforated
1.5 mm

PERFORMANCE R9
01-0400-102-x



■ ■ ■

95

30^s

MID

3D Preshape
Thermoflux

Microfiber-Jersey
AOF

BIKE B9
01-0400-080-x



■ ■ ■

90

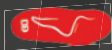
30^s

LOW

Step-In
Thermoflux

EVA Top-Grip perforated
1.2 mm

3D X-WIDEBODY
01-0409-021-x



■ ■ ■

110

120^s

MID

3D Flat
Vacutec

PE Top-Grip
2 mm

3D CLASSIC S7
01-0400-064-x



■ ■ ■

95

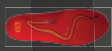
120^s

LOW

3D Flat
Vacutec

PE Top-Grip
1.6 mm

COMFORT S7
01-0400-10-x



■ ■ ■



90

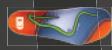
30^s

MID

Step-In
Full-Shell / EVA

Microfiber
AOF

SENSO R9
01-04009-007-x



■ ■ ■

90

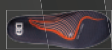
20^s

MID

Step-In
Dynamic Breath

Microfiber-Jersey
AOF

STABILITY 7
01-0409-00-x



■ ■ ■

90

20^s

MID

Step-In
Semi-Shell / EVA

Grip-Mesh
AOF

ARCTIC S5
01-0409-023-x



■ ■ ■



90

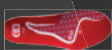
20^s

LOW

Step-In
Dynamic Sport

Synthetic fur 4 mm

S5
01-0400-02-x



■ ■ ■

90

20^s

LOW

Step-In
Dynamic Sport

Mesh AOF

CORK T5
01-0400-100-x



■ ■ ■

90

20^s

LOW

Step-In
Dynamic Sport

Cork 1 mm

B5
01-040x-026-x



■ ■ ■

90

20^s

LOW

Step-In
Dynamic Sport

EVA Top-Grip perforated
2 mm

MOTION 5
01-0409-011-x



■ ■ ■

90

20^s

LOW

Step-In
Dynamic Sport

EVA Top-Grip
2 mm

RENTAFIT 5
01-0409-005-x



■ ■ ■

90

20^s

LOW

Step-In
Dynamic Sport

Mesh AOF

■ ■ ■ = Outdoor, ■ ■ ■ = Winter, ■ ■ ■ = Multisport

● = BD Speed Heat Digital, ● = 3D Heater

INTRODUCTION

HEEL INSOLES

3D INSOLES

POWER FIT
SOCKS

FOAM
LINERS

ANALYSIS &
FITTING

FITTING
MATERIALS

MARSHALL



THE RIGHT SIZE

FOR THE PERFECT FIT



INSOLES

BD	XS		S		M	
Length (mm)	217	227	237	247	257	267
MP	21	22	23	24	25	26
EU	32 - 33,5	34 - 35,5	36 - 37,5	38 - 38,5	39 - 40	40,5 - 41,5
US	3	4	4 1/2 - 5	5 1/2 - 6	6 1/2 - 7	7 1/2 - 8
UK	2	3	3 1/2 - 4	4 1/2 - 5	5 1/2 - 6	6 1/2 - 7

BD	L		XL		XXL	
Length (mm)	277	287	297	307	317	
MP	27	28	29	30	31	
EU	42 - 42,5	43 - 44	44,5 - 45,5	46 - 47	48 - 49	
US	8 1/2 - 9	9 1/2 - 10	10 1/2 - 11	11 1/2 - 12	12 1/2 - 13 1/2	
UK	7 1/2 - 8	8 1/2 - 9	9 1/2 - 10	10 1/2 - 11	11 1/2 - 12 1/2	



POWER FIT SOCKS

S	35 - 38	4 - 6	5 - 7	3 - 5	220 - 240	< 36 cm	> 36 cm
M	39 - 41	7 - 8	8 - 9	6 - 7	250 - 260	< 39 cm	> 39 cm
L	42 - 44	9 - 10	10 - 11	8 - 9	270 - 280	< 42 cm	> 42 cm
XL	45 - 48	11 - 13	12 - 14	10 - 12	290 - 310	< 44 cm	> 44 cm

BD	EU	US/CA MEN	US/CA WOMAN	UK	METRIC	CW S	CW W
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CW = CALF WIDTH

PFI POWER FIT INDEX



THE POWER FIT INDEX

The Power Fit Index (PFI) indicates how strong the overall level of gradual compression is: PFI 50 designates light compression, while PFI 90 is classified as strong and is therefore only found in our performance series.



BD Preseason Volume Discount Program 16/17 USA - Buying Group

BD PRESEASON VOLUME DISCOUNT PROGRAM

The following program is in effect through May 31, 2016, on all Pre-Season orders placed with BD and is subject to the Wintersteiger General Terms and Conditions as set forth in the following pages. **Pricing is in US DOLLARS.**

Item Nbr	Description	Sggst Retail	Gross Whlsl	BUYING GROUP Volume Discount Levels							
				Buying Group		EOI March		EOI February		EOI SIA Denver	
				288+	Disc	Mar	Disc	Feb	Disc	Feb 2	Disc
TERMS PER DISCOUNT LEVEL (UCA - Upon Credit Approval)				Seasonal		Seasonal		Seasonal		Seasonal	
Winter Step-In 3D Preshape insoles											
01-0400-104-X	BD FF Comfort S9	\$ 79.95	\$ 42.95	\$ 37.37	13%	\$ 36.51	15%	\$ 35.65	17%	\$ 34.79	19%
01-0400-071-X	BD FF S9	\$ 69.95	\$ 37.95	\$ 33.02	13%	\$ 32.26	15%	\$ 31.50	17%	\$ 30.74	19%
Winter Step-In Insoles											
01-0400-105-x	BD COMFORT S7 Low Arch	\$ 49.95	\$ 26.95	\$ 23.45	13%	\$ 22.91	15%	\$ 22.37	17%	\$ 21.83	19%
01-0400-106-x	BD COMFORT S7 Mid Arch	\$ 49.95	\$ 26.95	\$ 23.45	13%	\$ 22.91	15%	\$ 22.37	17%	\$ 21.83	19%
01-0400-107-x	BD COMFORT S7 High Arch	\$ 49.95	\$ 26.95	\$ 23.45	13%	\$ 22.91	15%	\$ 22.37	17%	\$ 21.83	19%
01-0409-001-x	BD STABILITY 7 Low Arch	\$ 39.95	\$ 21.95	\$ 19.10	13%	\$ 18.66	15%	\$ 18.22	17%	\$ 17.78	19%
01-0409-002-x	BD STABILITY 7 Mid Arch	\$ 39.95	\$ 21.95	\$ 19.10	13%	\$ 18.66	15%	\$ 18.22	17%	\$ 17.78	19%
01-0409-003-x	BD STABILITY 7 High Arch	\$ 39.95	\$ 21.95	\$ 19.10	13%	\$ 18.66	15%	\$ 18.22	17%	\$ 17.78	19%
01-0409-023-x	BD Arctic S5	\$ 37.95	\$ 19.95	\$ 17.36	13%	\$ 16.96	15%	\$ 16.56	17%	\$ 16.16	19%
Rental Insoles											
01-0400-02x-x	BD S5 (Blister Packaging)	\$ 32.95	\$ 17.95	\$ 15.62	13%	\$ 15.26	15%	\$ 14.90	17%	\$ 14.54	19%
01-0409-005-x	BD RENTAFIT 5 *NEW		\$ 11.50	\$ 10.01	13%	\$ 9.78	15%	\$ 9.55	17%	\$ 9.32	19%
HIKE & TRAIL step-in Insoles											
01-0400-098-X	BD Adventure T9	\$ 54.95	\$ 29.95	\$ 26.06	13%	\$ 25.46	15%	\$ 24.86	17%	\$ 24.26	19%
01-0409-001-x	BD STABILITY 7 Low Arch	\$ 39.95	\$ 21.95	\$ 19.10	13%	\$ 18.66	15%	\$ 18.22	17%	\$ 17.78	19%
01-0409-002-x	BD STABILITY 7 Mid Arch	\$ 39.95	\$ 21.95	\$ 19.10	13%	\$ 18.66	15%	\$ 18.22	17%	\$ 17.78	19%
01-0409-003-x	BD STABILITY 7 High Arch	\$ 39.95	\$ 21.95	\$ 19.10	13%	\$ 18.66	15%	\$ 18.22	17%	\$ 17.78	19%
01-0400-100-X	BD Cork T5	\$ 37.95	\$ 19.95	\$ 17.36	13%	\$ 16.96	15%	\$ 16.56	17%	\$ 16.16	19%
RUN & ACTIVE Step-In Insoles											
01-0409-102-x	BD Performance Run	\$ 49.95	\$ 26.95	\$ 23.45	13%	\$ 22.91	15%	\$ 22.37	17%	\$ 21.83	19%
01-0409-001-x	BD STABILITY 7 Low Arch	\$ 39.95	\$ 21.95	\$ 19.10	13%	\$ 18.66	15%	\$ 18.22	17%	\$ 17.78	19%
01-0409-002-x	BD STABILITY 7 Mid Arch	\$ 39.95	\$ 21.95	\$ 19.10	13%	\$ 18.66	15%	\$ 18.22	17%	\$ 17.78	19%
01-0409-003-x	BD STABILITY 7 High Arch	\$ 39.95	\$ 21.95	\$ 19.10	13%	\$ 18.66	15%	\$ 18.22	17%	\$ 17.78	19%
01-0400-080-x	BD BIKE B9	\$ 89.95	\$ 48.95	\$ 42.59	13%	\$ 41.61	15%	\$ 40.63	17%	\$ 39.65	19%
01-0409-007-x	BD SENSO R9	\$ 44.95	\$ 24.95	\$ 21.71	13%	\$ 21.21	15%	\$ 20.71	17%	\$ 20.21	19%
01-0409-011-x	BD MOTION 5	\$ 32.95	\$ 17.95	\$ 15.62	13%	\$ 15.26	15%	\$ 14.90	17%	\$ 14.54	19%
01-040x-026-x	BD B5	\$ 34.95	\$ 18.95	\$ 16.49	13%	\$ 16.11	15%	\$ 15.73	17%	\$ 15.35	19%
BD 3D - Insoles											
01-0400-066-x	BD 3D RACE S9	\$ 94.95	\$ 49.95	\$ 43.46	13%	\$ 42.46	15%	\$ 41.46	17%	\$ 40.46	19%
01-0409-021-x	BD 3D X-WIDEBODY	\$ 89.95	\$ 47.95	\$ 41.72	13%	\$ 40.76	15%	\$ 39.80	17%	\$ 38.84	19%
01-0400-064-x	BD 3D CLASSIC S7	\$ 69.95	\$ 36.95	\$ 32.15	13%	\$ 31.41	15%	\$ 30.67	17%	\$ 29.93	19%
BD Ski Comp Power Fit Socks											
01-0500-100-x	BD BEEDEE PFI 90 (S)	\$ 59.95	\$ 31.95	\$ 27.80	13%	\$ 27.16	15%	\$ 26.52	17%	\$ 25.88	19%
01-0500-101-x	BD BEEDEE PFI 90 (W)	\$ 59.95	\$ 31.95	\$ 27.80	13%	\$ 27.16	15%	\$ 26.52	17%	\$ 25.88	19%
01-0500-102-x	BD SOUL PFI 90 (S)	\$ 59.95	\$ 31.95	\$ 27.80	13%	\$ 27.16	15%	\$ 26.52	17%	\$ 25.88	19%
01-0500-103-x	BD SOUL PFI 90 (W)	\$ 59.95	\$ 31.95	\$ 27.80	13%	\$ 27.16	15%	\$ 26.52	17%	\$ 25.88	19%
01-0500-104-x	BD ICE PFI 90 (S)	\$ 59.95	\$ 31.95	\$ 27.80	13%	\$ 27.16	15%	\$ 26.52	17%	\$ 25.88	19%
01-0500-105-x	BD ICE PFI 90 (W)	\$ 59.95	\$ 31.95	\$ 27.80	13%	\$ 27.16	15%	\$ 26.52	17%	\$ 25.88	19%
BD Merino Power Fit Socks											
01-0500-106-x	BD LAVA PFI 70	\$ 49.95	\$ 26.95	\$ 23.45	13%	\$ 22.91	15%	\$ 22.37	17%	\$ 21.83	19%
01-0500-107-x	BD FIRE PFI 70	\$ 49.95	\$ 26.95	\$ 23.45	13%	\$ 22.91	15%	\$ 22.37	17%	\$ 21.83	19%
01-0500-108-x	BD PURPLE PFI 70	\$ 49.95	\$ 26.95	\$ 23.45	13%	\$ 22.91	15%	\$ 22.37	17%	\$ 21.83	19%
BD Active Power Fit Socks											
01-0500-109-x	BD STYLE PFI 50	\$ 35.95	\$ 18.95	\$ 16.49	13%	\$ 16.11	15%	\$ 15.73	17%	\$ 15.35	19%
01-0500-110-x	BD SMOKE PFI 50	\$ 35.95	\$ 18.95	\$ 16.49	13%	\$ 16.11	15%	\$ 15.73	17%	\$ 15.35	19%
01-0500-111-x	BD FASHION PFI 50	\$ 35.95	\$ 18.95	\$ 16.49	13%	\$ 16.11	15%	\$ 15.73	17%	\$ 15.35	19%
Item Nbr	Description	Sggst Retail	Gross Whlsl	BUYING GROUP Volume Discount Levels							
				Buying Group		EOI March		EOI February		EOI SIA Denver	
				288+	Disc	Mar	Disc	Feb	Disc	Feb 2	Disc
TERMS PER DISCOUNT LEVEL (UCA - Upon Credit Approval)				Seasonal		Seasonal		Seasonal		Seasonal	
BD Pro Series Power Fit Socks											
01-0500-114-x	BD TAPEVENE PFI 90 White/Red	\$ 49.95	\$ 26.95	\$ 23.45	13%	\$ 22.91	15%	\$ 22.37	17%	\$ 21.83	19%
01-0500-115-x	BD TAPEVENE PFI 90 Black/Grey	\$ 49.95	\$ 26.95	\$ 23.45	13%	\$ 22.91	15%	\$ 22.37	17%	\$ 21.83	19%
01-0500-080-x	BD CALF ENERGY PFI 90 Orange	\$ 35.95	\$ 18.95	\$ 16.49	13%	\$ 16.11	15%	\$ 15.73	17%	\$ 15.35	19%
01-0500-117-x	BD CALF ENERGY PFI 90 White	\$ 35.95	\$ 18.95	\$ 16.49	13%	\$ 16.11	15%	\$ 15.73	17%	\$ 15.35	19%
BD Run and Outdoor Power Fit Socks											
01-0500-119-x	BD TAPEVENE Active PFI 70 Black	\$ 29.95	\$ 15.95	\$ 13.88	13%	\$ 13.56	15%	\$ 13.24	17%	\$ 12.92	19%
01-0500-121-x	BD TAPEVENE Merino PFI 70 Sand/Blue	\$ 29.95	\$ 15.95	\$ 13.88	13%	\$ 13.56	15%	\$ 13.24	17%	\$ 12.92	19%

Item Nbr	Description	Sggst Retail	Gross Whlsl	Buying Group		EOI March		EOI February		EOI SIA Denver	
				96+	Disc	Mar	Disc	Feb	Disc	Feb 2	Disc
TERMS PER DISCOUNT LEVEL (UCA - Upon Credit Approval)				Seasonal		Seasonal		Seasonal		Seasonal	
BD Foam Liners											
01-0900-019-x	BD WORLDCUP FOAM	\$ 379.95	\$ 199.95	\$ 173.96	13%	\$ 169.96	15%	\$ 165.96	17%	\$ 161.96	19%
01-0900-017-x	BD QUICK FOAM	\$ 299.95	\$ 159.95	\$ 139.16	13%	\$ 135.96	15%	\$ 132.76	17%	\$ 129.56	19%
01-0900-015-x	BD FREESKI FOAM	\$ 299.95	\$ 159.95	\$ 139.16	13%	\$ 135.96	15%	\$ 132.76	17%	\$ 129.56	19%
01-0900-014-x	BD COMFORT FOAM	\$ 249.95	\$ 131.95	\$ 114.80	13%	\$ 112.16	15%	\$ 109.52	17%	\$ 106.88	19%
01-0900-007-x	BD FOAM TONGUE	\$ 129.95	\$ 68.95	\$ 59.99	13%	\$ 58.61	15%	\$ 57.23	17%	\$ 55.85	19%
Item Nbr	Description	Sggst Retail	Gross Whlsl	Buying Group							
TERMS PER DISCOUNT LEVEL (UCA - Upon Credit Approval)				Seasonal							
BD - COMPONENT PARTS & ACCESSORIES											
BD Accessories											
01-2100-060-X	BD Neopren Foot Cover WARM&DRY	\$ 29.95	\$ 14.95	\$ 13.75	8%						
01-2100-062-X	BD Neopren Foot Cover WARM&DRY (15pr)	\$ 29.95	\$ 209.00	\$ 192.28	8%						
01-2100-017	BD GEL PADS	\$ 39.95	\$ 19.95	\$ 18.35	8%						
01-2100-058	BD GEL PAD DISPENSER (20pr)	\$ 39.95	\$ 359.95	\$ 331.15	8%						
BD FOAM LINERS - ACCESSORIES											
01-0900-010	BD TONGUE GUN		\$ 60.00	\$ 55.20	8%						
01-2100-057	BD FOAM TONGUE VELCRO		\$ 25.00	\$ 23.00	8%						
01-0900-013-x	BD TOE CAPS		\$ 8.95	\$ 8.23	8%						
01-2100-026	BD RACING BAG		\$ 33.00	\$ 30.36	8%						
01-2100-025	BD RACING BAG Junior		\$ 25.00	\$ 23.00	8%						
01-2100-024	BD SKIBOOT BAG		\$ 17.00	\$ 15.64	8%						
01-0900-021-x	BD PRESSURE FOAM KIT (Pressure Foam)		\$ 59.00	\$ 54.28	8%						
01-0900-020-x	BD FOAM KIT (Quick Foam)		\$ 59.00	\$ 54.28	8%						
01-0900-012-x	BD TONGUE FOAM KIT EXTRA		\$ 39.00	\$ 35.88	8%						
BD FITTING MATERIALS											
01-2100-070	BD Claw (Ski Boot Expander) *NEW		\$ 1,250.00	\$ 1,150.00	8%						
01-2100-071	BD Clamp Set for claw *NEW		\$ 385.00	\$ 354.20	8%						
01-2100-072	BD Claw Adapter BootDoc *NEW		\$ 105.00	\$ 96.60	8%						
01-2100-073	BD Claw Adapter Competition *NEW		\$ 105.00	\$ 96.60	8%						
01-2100-040	BD FIT MAT RAW		\$ 27.95	\$ 25.71	8%						
01-2100-027	BD FIT MATERIAL		\$ 34.95	\$ 32.15	8%						
01-2100-054	BD FIT MAT FOAM		\$ 20.57	\$ 18.92	8%						
57-305-216	BD Wrap Around Pad 1/8" Firm		\$ 36.95	\$ 33.99	8%						
57-305-217	BD Wrap Around Pad 3/16" Soft		\$ 42.95	\$ 39.51	8%						
57-305-220	X-Large Tonge Pad		\$ 17.95	\$ 16.51	8%						
57-305-221	Narrow Long Tongue Pad		\$ 17.95	\$ 16.51	8%						
57-305-218	BD Modified Wrap Around Pad 1/8" Firm		\$ 25.95	\$ 23.87	8%						
57-305-219	BD Modified Wrap Around Pad 3/16" Soft		\$ 31.95	\$ 29.39	8%						
57-305-222	Tapered Shin Pad		\$ 49.95	\$ 45.95	8%						
57-305-213	C Pads		\$ 24.95	\$ 22.95	8%						
57-305-214	L Pad 1/8" Firm		\$ 11.95	\$ 10.99	8%						
57-305-215	L Pad 3/16" Soft		\$ 13.95	\$ 12.83	8%						
01-2100-050	BD FIT TEMPALTES		\$ 14.95	\$ 13.75	8%						
57-305-190	1/4" Thick, Large Soft Pink Heel Wedges 10pr		\$ 9.95	\$ 9.15	8%						
57-305-191	1/4" Thick, Medium Soft Pink Heel Wedges 10pr		\$ 8.95	\$ 8.23	8%						
57-305-192	1/4" Thick, Small Soft Pink Heel Wedges 10pr		\$ 7.25	\$ 6.67	8%						
57-305-19x	1/4" Thick,S, M, L Soft Pink Heel Lift 10pr		\$ 10.95	\$ 10.07	8%						
Item Nbr	Description	Sggst Retail	Gross Whlsl	Buying Group							
57-305-236	Boot Foam 3/16" Firm		\$ 59.95	\$ 55.15	8%						
57-305-238	Boot Foam 3/16" Extra Firm		\$ 69.95	\$ 64.35	8%						
57-305-239	Boot Foam 3/16" Soft		\$ 59.95	\$ 55.15	8%						
57-305-230	Full Length Wedges each		\$ 6.25	\$ 5.75	8%						
57-305-170	BD Insole Shims 1/16", 6/7, 10 pr		\$ 9.95	\$ 9.15	8%						
57-305-171	BD Insole Shims 1/16", 8/9, 10 pr		\$ 10.95	\$ 10.07	8%						
57-305-172	BD Insole Shims 1/16", 10.11, 10 pr		\$ 11.95	\$ 10.99	8%						
57-305-173	BD Insole Shims 1/16", 12/13. 10 pr		\$ 12.95	\$ 11.91	8%						
57-305-174	BD Insole Shims 1/8", 6/7, 10 pr		\$ 17.95	\$ 16.51	8%						
57-305-175	BD Insole Shims 1/8", 8/9, 10 pr		\$ 19.25	\$ 17.71	8%						
57-305-176	BD Insole Shims 1/8", 10.11, 10 pr		\$ 21.95	\$ 20.19	8%						
57-305-177	BD Insole Shims 1/8", 12/13. 10 pr		\$ 22.95	\$ 21.11	8%						
57-305-180	Heel Wedges Premium Black, 3/8" Large, 10 pr		\$ 14.95	\$ 13.75	8%						
57-305-181	Heel Wedges Premium Black, 3/8" Medium, 10 pr		\$ 13.95	\$ 12.83	8%						
57-305-182	Heel Wedges Premium Black, 3/8" Small, 10 pr		\$ 13.50	\$ 12.42	8%						
57-305-183	Heel Lifts Premium Black, 3/8" Large, 10 pr		\$ 18.95	\$ 17.43	8%						
57-305-184	Heel Lifts Premium Black, 3/8" Medium, 10 pr		\$ 18.50	\$ 17.02	8%						
57-305-185	Heel Lifts Premium Black, 3/8" Small, 10 pr		\$ 17.95	\$ 16.51	8%						

The EARLY ORDER INCENTIVES of 6%, 4%, 2% extend to Insoles, Socks and Liners only.

VOLUME DISCOUNT LEVELS are determined by the combined initial volume ordered in Insoles and Sock units combined, and Liners separately.

Item Nmbr	Description	Sggst Retail	Gross Whlsl	Buying Group Disc	
BD FITTING MATERIALS					
01-2100-047	BD FITTING TOOLS SET w/ box		\$ 1,895.00	\$ 1,743.40	8%
01-5000-031	BD Box for Fitting Tool Set (Box Only)		\$ 79.00	\$ 72.68	8%
01-2300-026	BD WOODEN LAST SET		\$ 575.00	\$ 529.00	8%
01-2100-048-01	BD PRESS TOOL		\$ 1,450.00	\$ 1,334.00	8%
55-104-125	ULTRACAM BOOT TOOL		\$ 325.00	\$ 299.00	8%
01-2100-044-01	BD ANKLE HAND SET w/ Box		\$ 695.00	\$ 639.40	8%
01-5000-030	BD Box for Ankle and Hand Set (box only)		\$ 79.00	\$ 72.68	8%
57-305-260	Foredom FLEXIBLE SHAFT GRINDER		\$ 320.00	\$ 294.40	8%
57-305-290	Carbide Burr 1" Ball		\$ 57.00	\$ 52.44	8%
57-305-291	Carbide Burr 1/2" Ball		\$ 24.95	\$ 22.95	8%
57-305-292	Carbide Burr 1/4" Cylinder		\$ 28.95	\$ 26.63	8%
57-305-293	Carbide Burr 1/2" Egg		\$ 24.95	\$ 22.95	8%
57-305-913	Fastech Drum Grinder 4" *NEW		\$ 799.00	\$ 735.08	8%
57-305-914	Replacement Grinding Sleeves 4" (6 pack) *NEW		\$ 39.95	\$ 36.75	8%
55-104-165	ULTRACAM TOP PLUS DIGITAL		\$ 4,629.85	\$ 4,259.46	8%
55-104-115	ULTRACAM UNIVERSAL TOP PLUS		\$ 4,114.85	\$ 3,785.66	8%
55-104-200	ULTRACAM LAST SET		\$ 216.30	\$ 199.00	8%
01-2200-040	BD HEEL CUP PERFORMANCE		\$ 8.95	\$ 8.23	8%
01-2200-041	BD HEEL CUP COMFORT		\$ 8.95	\$ 8.23	8%
01-2200-03x-x	BD HEEL CUP STIFF		\$ 6.95	\$ 6.39	8%
01-2200-03x-x	BD HEEL CUP SOFT		\$ 6.95	\$ 6.39	8%
01-2100-029-x	BD PELOT		\$ 14.95	\$ 13.75	8%
01-2200-030	BD HEEL GRIP		\$ 27.95	\$ 25.71	8%
01-2200-042-x	BD REFOSTAB 3/4		\$ 6.95	\$ 6.39	8%
01-2200-043-x	BD REFOSTAB ARCH		\$ 6.95	\$ 6.39	8%
01-2200-044-x	BD REFOSTAB HEEL		\$ 6.95	\$ 6.39	8%
01-2200-033	BD TEMPLATES 3D		\$ 14.95	\$ 13.75	8%
57-303-16X	Molded Heel Post, S, M, L, XL		\$ 5.25	\$ 4.83	8%
57-308-101	Thermal Cork 4mm, L, pr		\$ 5.50	\$ 5.06	8%
57-308-102	Thermal Cork 4mm, XL, pr		\$ 7.50	\$ 6.90	8%
57-308-103	Thermal Cork 4mm, XXL, pr		\$ 8.50	\$ 7.82	8%
57-305-142	Precut EVA Pstosing, 1/4", 7 lbs.		\$ 6.50	\$ 5.98	8%
57-305-143	Precut EVA Pstosing, 1/4", 12 lbs.		\$ 6.50	\$ 5.98	8%
57-305-145	EVA Sheets 7 lbs.		\$ 39.95	\$ 36.75	8%
57-305-146	EVA Sheets 12 lbs.		\$ 46.95	\$ 43.19	8%
57-305-147	EVA Sheets 16 lbs.		\$ 49.95	\$ 45.95	8%
01-2200-051-2	BD ARCH POST (XS-S) black *NEW		\$ 6.00	\$ 5.52	8%
01-2200-051-3	BD ARCH POST (M-L) black *NEW		\$ 6.00	\$ 5.52	8%
01-2200-051-4	BD ARCH POST (XL-XXL) black *NEW		\$ 6.00	\$ 5.52	8%
01-2200-052-2	Cork Posting Kits Small *NEW		\$ 12.00	\$ 11.04	8%
01-2200-052-3	Cork Posting Kits Medium *NEW		\$ 12.00	\$ 11.04	8%
01-2200-052-4	Cork Posting Kits Large *NEW		\$ 12.00	\$ 11.04	8%
01-2200-052-5	Cork Posting Kits X-Large *NEW		\$ 12.00	\$ 11.04	8%
57-305-320	CR BootLift Kit 3mm		\$ 34.95	\$ 32.15	8%
57-305-321	CR BootLift Kit 5mm		\$ 34.95	\$ 32.15	8%
57-305-322	CR BootLift Kit 7mm		\$ 34.95	\$ 32.15	8%
57-305-33x	CR Pre-canted boot lifts		\$ 34.95	\$ 32.15	8%
57-305-351	CR Router Arbor Assembly		\$ 165.00	\$ 151.80	8%
57-305-350	CR DIN Height Guage		\$ 34.95	\$ 32.15	8%
57-304-310	EazyOn Spray	\$ 14.99	\$ 7.50	\$ 6.90	8%
01-2100-055	BD TOP MICROFIBRE		\$ 49.50	\$ 45.54	8%
01-2100-056	BD TOP SYNTH. LEATHER		\$ 49.50	\$ 45.54	8%
01-2100-060	BD Top Cambrelle 0.6mm		\$ 49.50	\$ 45.54	8%
01-2300-082	BD Scissors Straight		\$ 29.95	\$ 27.55	8%
01-2300-084	BD Scissors Curved		\$ 29.95	\$ 27.55	8%
01-2300-083	BD Knife		\$ 19.95	\$ 18.35	8%

The EARLY ORDER INCENTIVES of 6%, 4%, 2% extend to Insoles, Socks and Liners only.

VOLUME DISCOUNT LEVELS are determined by the combined initial volume ordered in Insoles and Sock units combined, and Liners seperatley.

SHIP DATES

EARLIEST SHIP DATE: March1, 2016 for Summer Insoles and Socks; August 1, 2016 For Winters Insoles, Socks and Liners

LATEST SHIP DATE: February 1, 2017 For Winter Insoles, Socks and liners.

PRESEASON : DISCOUNT AND TERMS FOR INITIAL ORDERS PLACED PRESEASON AND THEIR SUBSEQUENT REORDERS

Initial Orders placed PRESEASON and their subsequent Reorders will receive the earned Preseason Program Discounts and Terms as determined by the combined initial volume level ordered in Insoles and Sock Units and Combined initial volume levels for liners. Seasonal Terms for Buying Groups is January 10, 2016 or Net 30 Days which ever is later. Reorders range from Prepaid to Net 30 UCA.

INSEASON : DISCOUNT AND TERMS FOR INITIAL ORDERS PLACED INSEASON AND THEIR SUBSEQUENT REORDERS

Initial Orders placed INSEASON (NOT Preseason) and their subsequent Reorders will receive the earned Inseason Program Discounts and Terms as determined by the combined initial volume level ordered in insoles and Sock Units and Combined initial volume levels for liners. Terms range from Prepaid to Net 30 UCA.



BD Preseason Early Order Incentives 16/17 USA

The following **Early Order Incentives** are offered for Preseason 15/16:

+6%

...by the end of...

SIA Denver Show

DEADLINE For receiving your order by the end of the **SIA Denver Show, February 1, 2016.**
DISCOUNT An **additional 6%** added to your earned volume discount level for Insoles and Socks Combined Units and Liners.
TERMS City shops December 10, 2016 or Net 30 days, whichever is later.
Mountain shops January 10, 2017 or Net 30 days, whichever is later.

+4%

...by the end of...

February Regional Show

DEADLINE For receiving your order by the end of your **February Regional Show.**
DISCOUNT An **additional 4%** added to your earned volume discount level for Insoles and Socks Combined Units and Liners.
TERMS City shops December 10, 2016 or Net 30 days, whichever is later.
Mountain shops January 10, 2017 or Net 30 days, whichever is later.

+2%

...by the end of...

March Regional Show

DEADLINE For receiving your order by the end of your **March Regional Show.**
DISCOUNT An **additional 2%** added to your earned volume discount level for Insoles and Socks Combined Units and Liners.
TERMS City shops December 10, 2016 or Net 30 days, whichever is later.
Mountain shops January 10, 2017 or Net 30 days, whichever is later.

Preseason

...by the end of...

May 2016

DEADLINE For receiving your order by May 31, 2016.
DISCOUNT Is your earned volume discount level.
TERMS City shops December 10, 2016 or Net 30 days, whichever is later.
Mountain shops January 10, 2017 or Net 30 days, whichever is later.

NOTES

Early Order Incentives

- The above Early Order Incentives apply to Insoles and Socks Combined Units and Liners only.
- Reorders will receive the same discount as earned by the initial order(s) placed preseason, Early Order Incentives included.

"BD" Order Form Winter/Summer 2016

Wintersteiger, Inc
 4705 Amelia Earhart Drive
 Salt Lake City, UT 84116
 Phone: 800-621-1657; Fax: 801-355-6541
mailbox@wintersteiger.com

Customer # _____	Person Ordering _____	
Customer Name _____	Ship Name _____	
Address _____	Ship Address _____	
City, ST ZIP _____	Ship City, ST ZIP _____	
Phone _____	Ship Phone _____	
Email _____	Purchase Order # _____	
Terms _____	Ship Via _____	Ship Date _____

BD Insoles BD Winter Step-in

BD FF Comfort S9

01-0400-104-							Total	List	Extended	
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP
Order Qty								\$ 42.95		\$ 79.95

BD FF S9

01-0400-071-							Total	List	Extended	
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP
Order Qty								\$ 37.95		\$ 69.95

BD Comfort S7

Low Arch													
01-0400-105-										Total	List	Extended	
Size	230	240	250	260	270	280	290	300	310	QTY	Price	Price	SRP
Order Qty											\$ 26.95		\$ 49.95
Mid Arch													
01-0400-106-										Total	List	Extended	
Size	230	240	250	260	270	280	290	300	310	QTY	Price	Price	SRP
Order Qty											\$ 26.95		\$ 49.95
High Arch													
01-0400-107-										Total	List	Extended	
Size	230	240	250	260	270	280	290	300	310	QTY	Price	Price	SRP
Order Qty											\$ 26.95		\$ 49.95

BD Stability 7

Low Arch													
01-0409-001-										Total	List	Extended	
Size	230	240	250	260	270	280	290	300	310	QTY	Price	Price	SRP
Order Qty											\$ 21.95		\$ 39.95
Mid Arch													
01-0409-002-										Total	List	Extended	
Size	230	240	250	260	270	280	290	300	310	QTY	Price	Price	SRP
Order Qty											\$ 21.95		\$ 39.95
High Arch													
01-0409-003-										Total	List	Extended	
Size	230	240	250	260	270	280	290	300	310	QTY	Price	Price	SRP
Order Qty											\$ 21.95		\$ 39.95

BD Arctic S5

01-0409-023							Total	List	Extended	
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP
Order Qty								\$ 19.95		\$ 37.95

BD S5

Blister										Total	List	Extended	SRP
01-0400-	020-	021-	022-	023-	024-	025-	026-	027-	028-	QTY	Price	Price	SRP
Size	230	240	250	260	270	280	290	300	310		\$ 17.95		\$ 32.95
Order Qty													

BD RENTAFIT 5

										Total	List	Extended	
01-0409-005-										QTY	Price	Price	
Size	230	240	250	260	270	280	290	300	310		\$ 11.50		
Order Qty													

Gel Pads

part number	description	Unit	QTY	List price	SRP	discount %	Ext. Price
01-2100-017	BD Gel Pads	PA		\$ 19.95	\$ 39.95		
01-2100-058	BD Gel Pad Dispenser (20x)	PK		\$ 359.95	\$ 39.95		
	Total Gel Pads						

Neoprene Covers

part number	description	Unit	QTY	List price	SRP	discount %	Ext. Price
01-2100-060-S	BD Neoprene Cover, S	PA		\$ 14.95	\$ 29.95		
01-2100-060-M	BD Neoprene Cover, M	PA		\$ 14.95	\$ 29.95		
01-2100-060-L	BD Neoprene Cover, L	PA		\$ 14.95	\$ 29.95		
01-2100-062	BD Neoprene Cover Dispenser Pre-Pack (5 S, 5 M, 5 L)	PK		\$ 209.00	\$ 29.95		
	Total Neoprene Covers						

BD Summer Collection Step-ins BD Hiking & Trekking

BD Adventure T9

01-0400-098-							Total	List	Extended	SRP
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP
Order Qty								\$ 29.95		\$ 54.95

BD Stability 7

Low Arch										Total	List	Extended	SRP
01-0409-001-										QTY	Price	Price	SRP
Size	230	240	250	260	270	280	290	300	310		\$ 21.95		\$ 39.95
Order Qty													

Mid Arch										Total	List	Extended	SRP
01-0409-002-										QTY	Price	Price	SRP
Size	230	240	250	260	270	280	290	300	310		\$ 21.95		\$ 39.95
Order Qty													

High Arch										Total	List	Extended	SRP
01-0409-003-										QTY	Price	Price	SRP
Size	230	240	250	260	270	280	290	300	310		\$ 21.95	\$ -	\$ 39.95
Order Qty													

BD Cork T5

01-0400-100-										List Price	SRP		
Size	210	220	230	240	250	260	270	280	290	300	310	\$ 19.95	\$ 37.95
Order Qty												Total QTY	Ext. Price

BD Active/Running Insoles

BD Performance Run R9

01-0400-102-							Total	List	Extended		
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP	
Order Qty								\$ 26.95		\$ 49.95	

BD Stability 7

Low Arch															
01-0409-001-											Total	List	Extended		
Size	230	240	250	260	270	280	290	300	310	QTY	Price	Price	SRP		
Order Qty											\$ 21.95		\$ 39.95		
Mid Arch															
01-0409-002-											Total	List	Extended		
Size	230	240	250	260	270	280	290	300	310	QTY	Price	Price	SRP		
Order Qty											\$ 21.95		\$ 39.95		
High Arch															
01-0409-003-											Total	List	Extended		
Size	230	240	250	260	270	280	290	300	310	QTY	Price	Price	SRP		
Order Qty											\$ 21.95		\$ 39.95		

BD Bike B9

01-0400-080-						Total	List	Extended			
Size	S	M	L	XL	XXL	QTY	Price	Price	SRP		
Order Qty							\$ 48.95		\$ 89.95		

BD Senso R9

01-0409-007-						Total	List	Extended			
Size	S	M	L	XL	XXL	QTY	Price	Price	SRP		
Order Qty							\$ 24.95		\$ 44.95		

BD Motion 5

01-0409-011-											List Price	SRP			
Size	210	220	230	240	250	260	270	280	290	300	310	\$ 17.95	\$ 32.95		
Order Qty												Total QTY	Ext. Price		

BD B5

01-	0402-026-	0403-026-	0404-026-	0405-026-	0406-026-						Total	List	Extended		
Size	S	M	L	XL	XXL	QTY	Price	Price	SRP						
Order Qty							\$ 18.95		\$ 34.95						

BD Winter 3D Insoles

BD 3D Race S9

01-0400-066-							Total	List	Extended			
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP		
Order Qty								\$ 49.95		\$ 94.95		
01-0400-090-	5 pack bulk without packaging						Total	List	Extended			
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP		
Order Qty								\$ 242.25		\$ 94.95		

BD 3D X-Widebody S9

01-0409-021-							Total	List	Extended			
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP		
Order Qty								\$ 47.95		\$ 89.95		
01-0400-092-	5 pack bulk without packaging						Total	List	Extended			
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP		
Order Qty							-	\$ 232.55		\$ 89.95		

BD 3D Classic S7

01-0400-064-							Total	List	Extended			
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP		
Order Qty								\$ 36.95		\$ 69.95		
01-0400-088-	5 pack bulk without packaging						Total	List	Extended			
Size	XS	S	M	L	XL	XXL	QTY	Price	Price	SRP		
Order Qty								\$ 179.25		\$ 69.95		

BD Power Fit Socks

BD Ski Comp Powerfit Socks

BEE DEE PFI 90

Slim					Total QTY	List Price	Extended Price	SRP
01-0500-100-	S	M	L	XL				
Size								
Order Qty						\$ 31.95		\$ 59.95

Wide					Total QTY	List Price	Extended Price	SRP
01-0500-101-	S	M	L	XL				
Size								
Order Qty						\$ 31.95		\$ 59.95

Soul PFI 90

Slim					Total QTY	List Price	Extended Price	SRP
01-0500-102-	S	M	L	XL				
Size								
Order Qty						\$ 31.95		\$ 59.95

Wide					Total QTY	List Price	Extended Price	SRP
01-0500-103-	S	M	L	XL				
Size								
Order Qty						\$ 31.95		\$ 59.95

ICE PFI 90

Slim					Total QTY	List Price	Extended Price	SRP
01-0500-104-	S	M	L	XL				
Size								
Order Qty						\$ 31.95		\$ 59.95

Wide					Total QTY	List Price	Extended Price	SRP
01-0500-105-	S	M	L	XL				
Size								
Order Qty						\$ 31.95		\$ 59.95

BD Merino Power Fit Socks

Lava PFI 70

Slim					Total QTY	List Price	Extended Price	SRP
01-0500-106-	S	M	L	XL				
Size								
Order Qty						\$ 26.95		\$ 49.95

Fire PFI 70

Wide					Total QTY	List Price	Extended Price	SRP
01-0500-107-	S	M	L	XL				
Size								
Order Qty						\$ 26.95		\$ 49.95

Purple PFI 70

Slim					Total QTY	List Price	Extended Price	SRP
01-0500-108-	S	M	L	XL				
Size								
Order Qty						\$ 26.95		\$ 49.95

BD Active Power Fit Socks

Style PFI 50

Slim					Total QTY	List Price	Extended Price	SRP
01-0500-109-	S	M	L	XL				
Size								
Order Qty						\$ 18.95		\$ 35.95

Smoke PFI 50

Wide					Total QTY	List Price	Extended Price	SRP
01-0500-110-	S	M	L	XL				
Size								
Order Qty						\$ 18.95		\$ 35.95

Fashion PFI 50

Slim					Total QTY	List Price	Extended Price	SRP
01-0500-111-	S	M	L	XL				
Size								
Order Qty						\$ 18.95		\$ 35.95

BD Pro Series Power Fit Socks

Tapevene PFI 90

White/Red					Total	List	Extended	SRP	
01-0500-114-	Size	S	M	L	XL	QTY	Price	Price	
Order Qty							\$ 26.95		\$ 49.95

Black/Grey					Total	List	Extended	SRP	
01-0500-115-	Size	S	M	L	XL	QTY	Price	Price	
Order Qty							\$ 26.95		\$ 49.95

BD Calf Energy PFI 90

Orange					Total	List	Extended	SRP	
01-0500-080-	Size	S	M	L	XL	QTY	Price	Price	
Order Qty							\$ 18.95		\$ 35.95

White					Total	List	Extended	SRP	
01-0500-117-	Size	S	M	L	XL	QTY	Price	Price	
Order Qty							\$ 18.95		\$ 35.95

BD Run & Outdoor Power Fit Socks

BD Tapevene Active PFI 70

01-0500-119-					Total	List	Extended	SRP
Size	S	M	L	XL	QTY	Price	Price	
Order Qty						\$ 15.95		\$ 29.95

BD Tapevene Merino PFI 70

01-0500-087-					Total	List	Extended	SRP
Size	S	M	L	XL	QTY	Price	Price	
Order Qty						\$ 15.95		\$ 29.95

BD Foam Liners

BD World Cup Foam

01-0900-019-										Total	List	Extended
Size	230	240	250	260	270	280	290	300	310	QTY	Price	Price
Order Qty											\$	199.95

BD Quick Foam

01-0900-017-										Total	List	Extended	
Size	220	230	240	250	260	270	280	290	300	310	QTY	Price	Price
Order Qty												\$	159.95

BD Freeski Foam

01-0900-015-										Total	List	Extended	
Size	220	230	240	250	260	270	280	290	300	310	QTY	Price	Price
Order Qty												\$	159.95

BD Comfort Foam

01-0900-014-										Total	List	Extended	
Size	230	240	250	260	270	280	290	300	310	QTY	Price	Price	
Order Qty												\$	131.95

BD Foam Tongue

01-0900-007-										Total	List	Extended	
Size	220	230	240	250	260	270	280	290	300	310	QTY	Price	Price
Order Qty												\$	68.95

BD Foam Materials

part number	description	Unit	QTY	List price	discount %	Ext. Price
01-0900-010	BD Tongue Foaming Gun	ST		\$ 60.00		
01-2100-057	BD Foam Tongue Velcro	ST		\$ 25.00		
01-0900-013-L	BD Toe Cap L	PA		\$ 8.95		
01-0900-013-M	BD Toe Cap M	PA		\$ 8.95		
01-0900-013-S	BD Toe Cap S	PA		\$ 8.95		

part number	description	Unit	QTY	List price	discount %	Ext. Price
01-0900-012-230250	BD Tongue Foam Kit 22.0 - 25.0	ST		\$ 39.00		
01-0900-012-260270	BD Tongue Foam Kit 26.0 - 27.0	ST		\$ 39.00		
01-0900-012-280290	BD Tongue Foam Kit 28.0 - 29.0	ST		\$ 39.00		
01-0900-012-300310	BD Tongue Foam Kit 30.0 - 31.0	ST		\$ 39.00		
01-0900-020-220	BD Quick Foam Kit Extra 22.0	ST		\$ 59.00		
01-0900-020-230	BD Quick Foam Kit Extra 23.0	ST		\$ 59.00		
01-0900-020-240	BD Quick Foam Kit Extra 24.0	ST		\$ 59.00		
01-0900-020-250	BD Quick Foam Kit Extra 25.0	ST		\$ 59.00		
01-0900-020-260	BD Quick Foam Kit Extra 26.0	ST		\$ 59.00		
01-0900-020-270	BD Quick Foam Kit Extra 27.0	ST		\$ 59.00		
01-0900-020-280	BD Quick Foam Kit Extra 28.0	ST		\$ 59.00		
01-0900-020-290	BD Quick Foam Kit Extra 29.0	ST		\$ 59.00		
01-0900-020-300	BD Quick Foam Kit Extra 30.0	ST		\$ 59.00		
01-0900-020-310	BD Quick Foam Kit Extra 31.0	ST		\$ 59.00		
01-0900-021-220	BD Pressure Foam Kit Extra 22.0	ST		\$ 59.00		
01-0900-021-230	BD Pressure Foam Kit Extra 23.0	ST		\$ 59.00		
01-0900-021-240	BD Pressure Foam Kit Extra 24.0	ST		\$ 59.00		
01-0900-021-250	BD Pressure Foam Kit Extra 25.0	ST		\$ 59.00		
01-0900-021-260	BD Pressure Foam Kit Extra 26.0	ST		\$ 59.00		
01-0900-021-270	BD Pressure Foam Kit Extra 27.0	ST		\$ 59.00		
01-0900-021-280	BD Pressure Foam Kit Extra 28.0	ST		\$ 59.00		
01-0900-021-290	BD Pressure Foam Kit Extra 29.0	ST		\$ 59.00		
01-0900-021-300	BD Pressure Foam Kit Extra 30.0	ST		\$ 59.00		
01-0900-021-310	BD Pressure Foam Kit Extra 31.0	ST		\$ 59.00		
Total Foam Materials						

BD Analysis Tools

BD Scan Station						
part number	description	Unit	QTY	List price	discount %	Ext. Price
01-2300-090	BD Scan Station complete 2.0 (incl. 19" Touch PC, Software & Scanner)	PA		\$ 15,450.00		
01-2300-009	BD Foot Analysis inkl. Software und Scanner 110 - 230 V	PA		\$ 6,500.00		
01-2300-041	BD Screen Bracket	PA		\$ 36.00		
01-2300-044	BD Scan PC All in One	PA		\$ 3,500.00		
01-2000-001	SEAS. SOFTWARE UPD.&SUPPORT	PA		\$ 195.00		
	Total Scan Station					

BD PODOSCOPE						
part number	description	Unit	QTY	List price	discount %	Ext. Price
01-2300-062	BD Podoscope 110V incl. LW-measurement	PK		\$ 1,800.00		
01-2300-087	BD Speed Heat 110V	PK		\$ 925.00		
01-2300-058	BD Pillows 13 (incl. Silicone)	PA		\$ 99.00		
10-3100-283	BD Foam Wedge for Podoscope (57,5x43,5x10)	ST		\$ 365.00		
01-2200-050	BD L & W Measuring Gauge	ST		\$ 69.00		
01-2300-057	LASERSET (for PODO)	PK		\$ 500.00		
01-2300-076	Rolling Wheels for Podo	PA		\$ 35.00		
	Total Podoscope					

BD Measuring Devices						
part number	description	Unit	QTY	List price	discount %	Ext. Price
01-2300-072	BD Feet View	ST		\$ 150.00		
01-2200-049	BD Foil for Feet View (5 pack)	PK		\$ 39.00		
57-305-004	Brannock Foot Measuring Device	PK		\$ 68.95		
57-305-007	Brannock Foot Measuring Device - Junior	PK		\$ 68.95		
	Total Measuring Devices					

BD Heating and Fitting Systems						
part number	description	Unit	QTY	List price	discount %	Ext. Price
01-2300-018	BD 3D Heater 110 V	PK		\$ 1,000.00		
01-2300-087	BD Speed Heat 110V	PK		\$ 925.00		
01-2300-053	BD SPEEDHEAT LAMP (2x 230V/400W)	PA		\$ 20.00		
57-305-251	EDDY Heat Gun 110 V	ST		\$ 99.95		
01-2300-078	BD VAC III Electric	PK		\$ 3,500.00		
01-2300-070	BD VAC III Manual	PK		\$ 3,000.00		
01-2300-058	BD Pillows 13 (incl. Silicone)	PA		\$ 99.00		
01-2300-055	BD Silicone Cover 2012	PA		\$ 30.00		
01-2300-085	BD VAC III Replacement Pillow	ST		\$ 700.00		
01-3100-283	BD Foaming Wedge	ST		\$ 365.00		
01-2300-095	BD Custom Molding Tool	ST		\$ 990.00		
01-2300-104	BD CMT Replacement Pillow Left	ST		\$ 450.00		
01-2300-105	BD CMT Replacement Pillow Right	ST		\$ 450.00		
	Total Heating & Fitting Systems					

BD Fit Modules

part number	description	Unit	QTY	List price	discount %	Ext. Price
01-2300-073	BD FIT Module 2.0	PK		\$ 2,300.00		
01-2300-075	BD Podoscope for FIT Module 2.0 110V	PK		\$ 1,500.00		
	Total Fit Module					

BD Fit Materials

part number	description	Unit	QTY	List price	discount %	Ext. Price
01-2100-070	BD Claw (Ski Boot Expander) *NEW	ST		\$ 1,250.00		
01-2100-071	BD Clamp Set for claw *NEW	ST		\$ 385.00		
01-2100-072	BD Claw Adapter BootDoc *NEW	ST		\$ 105.00		
01-2100-073	BD Claw Adapter Competition *NEW	ST		\$ 105.00		
01-2100-040	BD Fit Mat Raw (10x)	PK		\$ 27.95		
01-2100-027	BD Fit Material (5x)	PK		\$ 34.95		
01-2100-054	BD Fit Mat Foam 10 pcs.	PK		\$ 20.57		
57-305-216	Wrap Around 1/8" Firm Density, 12 Pair	PK		\$ 36.95		
57-305-217	Wrap Around 3/16" Soft Density, 12 pair	PK		\$ 42.95		
57-305-220	Tongue Pads, X-Large, Felt, 12 pair	PK		\$ 17.95		
57-305-221	Tongue Pads, Narrow Long Foam, 12 pair	PK		\$ 17.95		
57-305-218	Modified Wrap Around 1/8" Firm Density, 12 Pair	PK		\$ 25.95		
57-305-219	Modified Wrap Around 3/16" Soft Density, 12 pair	PK		\$ 31.95		
57-305-222	Tapered Shin Pad, 12 pair	PK		\$ 49.95		
57-305-213	C-Pad Tapered, 12 pair	PK		\$ 24.95		
57-305-214	L-Pad 1/8" Firm Density, 12 pair	PK		\$ 11.95		
57-305-215	L-Pad 3/16" Firm Density, 12 pair	PK		\$ 13.95		
01-2100-050	BD FIT Templates	PK		\$ 14.95		
57-305-190	1/4" Thick, Large Soft Pink Heel Wedges 10pr	ST		\$ 9.95		
57-305-191	1/4" Thick, Medium Soft Pink Heel Wedges 10pr	ST		\$ 8.95		
57-305-192	1/4" Thick, Small Soft Pink Heel Wedges 10pr	ST		\$ 7.25		
57-305-193	1/4" Thick, L Soft Pink Heel Lift 10pr	ST		\$ 10.95		
57-305-194	1/4" Thick, M Soft Pink Heel Lift 10pr	ST		\$ 10.95		
57-305-195	1/4" Thick, S Soft Pink Heel Lift 10pr	ST		\$ 10.95		
57-305-236	Boot Foam Firm 3/16" thick 38" x 58"	ST		\$ 59.95		
57-305-238	Boot Foam Extra Firm 3/16" thick 36" x 42"	ST		\$ 69.95		
57-305-239	Boot Foam Soft 3/16" thick 36" x 44"	ST		\$ 59.95		
57-305-230	Full Length Wedges	ST		\$ 6.25		
57-305-170	Insole Shims, 6/7, 1/16" Thick, 10 Pairs	PK		\$ 9.95		
57-305-171	Insole Shims, 8/9, 1/16" Thick, 10 Pairs	PK		\$ 10.95		
57-305-172	Insole Shims, 10/11, 1/16" Thick, 10 Pairs	PK		\$ 11.95		
57-305-173	Insole Shims, 12/13, 1/16" Thick, 10 Pairs	PK		\$ 12.95		
57-305-174	Insole Shims, 6/7, 1/8" Thick, 10 Pairs	PK		\$ 17.95		
57-305-175	Insole Shims, 8/9, 1/8" Thick, 10 Pairs	PK		\$ 19.25		
57-305-176	Insole Shims, 10/11, 1/8" Thick, 10 Pairs	PK		\$ 21.95		
57-305-177	Insole Shims, 12/13, 1/8" Thick, 10 Pairs	PK		\$ 22.95		
57-305-180	Heel Wedges, 3/8" thick, Large, 10 pair	PK		\$ 14.95		
57-305-181	Heel Wedges, 3/8" thick, Medium, 10 pair	PK		\$ 13.95		
57-305-182	Heel Wedges, 3/8" thick, Small, 10 pair	PK		\$ 13.50		
57-305-183	Heel Lifts, 3/8" thick, Large, 10 pair	PK		\$ 18.95		
57-305-184	Heel Lifts, 3/8" thick, Medium, 10 pair	PK		\$ 18.50		
57-305-185	Heel Lifts, 3/8" thick, Small, 10 pair	PK		\$ 17.95		
01-2100-047	BD FITTING TOOLS SET, incl. case	ST		\$ 1,895.00		
01-5000-031	Case only for fitting tool set	ST		\$ 79.00		
01-2300-026	BD WOODEN LAST SET	ST		\$ 575.00		
01-2100-048-01	BD Press Tool	ST		\$ 1,450.00		
55-104-125	ULTRACAM BOOT OPENER TOOL	ST		\$ 325.00		
01-0900-010	BD Tongue Foaming Gun	ST		\$ 60.00		
01-2100-044-01	BD ANKLE HAND SET, Incl. Case	ST		\$ 695.00		
10-5000-030	Case only for Ankle Hand Set	ST		\$ 79.00		
57-305-260	Foredom Flexible Shaft Grinder Kit	ST		\$ 320.00		
57-305-290	Carbide Burr 1" Ball	ST		\$ 57.00		
57-305-291	Carbide Burr 1/2" Ball	ST		\$ 24.95		
57-305-292	Carbide Burr 1" Cylinder	ST		\$ 28.95		
57-305-293	Carbide Burr 1/2" Egg	ST		\$ 24.95		
57-305-913	Fastech Drum Grinder 4" *NEW	ST		\$ 799.00		
57-305-914	Replacement Grinding Sleeves 4: (6 pack) *NEW	ST		\$ 39.95		
55-104-165	ULTRACAM TOP PLUS DIGITAL	ST		\$ 4,629.85		
55-104-115	ULTRACAM UNIVERSAL TOP PLUS	ST		\$ 4,114.85		
55-104-200	ULTRACAM SKATE & HIKING LAST SET	ST		\$ 216.30		
01-2200-040	BD Heel Cup EVA Performance	PA		\$ 8.95		
01-2200-041	BD Heel Cup EVA Comfort	PA		\$ 8.95		
01-2200-031-XS-S	BD Heel Cup Stiff XS-S	PA		\$ 6.95		
01-2200-032-M-L	BD Heel Cup Stiff M-L	PA		\$ 6.95		
01-2200-034-XL-XXL	BD Heel Cup Stiff XL-XXL	PA		\$ 6.95		
01-2200-035-XS-S	BD Heel Cup Soft XS-S	PA		\$ 6.95		

part number	description	Unit	QTY	List price	discount %	Ext. Price
01-2200-036-M-L	BD Heel Cup Soft M-L	PA		\$ 6.95		
01-2200-037-XL-XXL	BD Heel Cup Soft XL-XXL	PA		\$ 6.95		
01-2100-029-S	BD Pelotten (met pads), Small, 10 pair	PK		\$ 14.95		
01-2100-029-M	BD Pelotten (met pads), Medium, 10 pair	PK		\$ 14.95		
01-2100-029-L	BD Pelotten (met pads), Large, 10 pair	PK		\$ 14.95		
01-2100-029-XL	BD Pelotten (met pads), X-Large, 10 pair	PK		\$ 14.95		
01-2100-030	Heel Grip, 20 pair (Heel Protect)	PK		\$ 27.95		
01-2200-042-XS-S	BD REFOSTAB 3/4 XS-S	PA		\$ 6.95		
01-2200-042-M-L	BD REFOSTAB 3/4 M-L	PA		\$ 6.95		
01-2200-042-XL-XXL	BD REFOSTAB 3/4 XL-XXL	PA		\$ 6.95		
01-2200-043-XS-S	BD REFOSTAB ARCH XS-S	PA		\$ 6.95		
01-2200-043-M-L	BD REFOSTAB ARCH M-L	PA		\$ 6.95		
01-2200-043-XL-XXL	BD REFOSTAB ARCH XL-XXL	PA		\$ 6.95		
01-2200-044-XS-S	BD REFOSTAB HEEL XS-S	PA		\$ 6.95		
01-2200-044-M-L	BD REFOSTAB HEEL M-L	PA		\$ 6.95		
01-2200-044-XL-XXL	BD REFOSTAB HEEL XL-XXL	PA		\$ 6.95		
01-2200-033	BD Templates 3D	PK		\$ 14.95		
57-305-165	Molded Heel Post Small (pair)	PR		\$ 5.25		
57-305-166	Molded Heel Post Medium (pair)	PR		\$ 5.25		
57-305-167	Molded Heel Post Large (pair)	PR		\$ 5.25		
57-305-168	Molded Heel Post X-Large (pair)	PR		\$ 5.25		
57-308-101	Thermal Cork Posting Material Large (pair)	PR		\$ 5.50		
57-308-102	Thermal Cork Posting Material X-Large (pair)	PR		\$ 7.50		
57-308-103	Thermal Cork Posting Material XX-Large (pair)	PR		\$ 8.50		
57-305-142	Precut EVA Posting Foam 7 lbs. Blue	PR		\$ 6.50		
57-305-143	Precut EVA Posting Foam 12 lbs. Grey	PR		\$ 6.50		
57-305-145	EVA Sheets 7 lbs. Blue	ST		\$ 39.95		
57-305-146	EVA Sheets 12 lbs. Grey	ST		\$ 46.95		
57-305-147	EVA Sheets 16 lbs. Brown	ST		\$ 49.95		
01-2200-051-2	BD ARCH POST (XS-S) black *NEW	ST		\$ 6.00		
01-2200-051-3	BD ARCH POST (M-L) black *NEW	ST		\$ 6.00		
01-2200-051-4	BD ARCH POST (XL-XXL) black *NEW	ST		\$ 6.00		
01-2200-052-2	Cork Posting Kits Small *NEW	ST		\$ 12.00		
01-2200-052-3	Cork Posting Kits Medium *NEW	ST		\$ 12.00		
01-2200-052-4	Cork Posting Kits Large *NEW	ST		\$ 12.00		
01-2200-052-5	Cork Posting Kits X-Large *NEW	ST		\$ 12.00		
57-305-320	CR BootLift Kit 3mm *NEW	ST		\$ 34.95		
57-305-321	CR BootLift Kit 5mm *NEW	ST		\$ 34.95		
57-305-322	CR BootLift Kit 7mm *NEW	ST		\$ 34.95		
57-305-33x	CR Pre-canted boot lifts *NEW	ST		\$ 34.95		
57-305-351	CR Router Arbor Assembly *NEW	ST		\$ 165.00		
57-305-350	CR DIN Height Guage *NEW	ST		\$ 34.95		
57-304-310	EAZYON Boot Spray	ST		\$ 7.50		
01-2100-055	BD Top Cover Microfiber (10m/120mm)	ST		\$ 49.50		
01-2100-056	BD Top Cover Leather (10m/120mm)	ST		\$ 49.50		
01-2300-082	BD Scissors Straight	ST		\$ 29.95		
01-2300-084	BD Scissors Curved	ST		\$ 29.95		
01-2300-083	BD Knife	ST		\$ 19.95		
Total Fit Materials						

BD Selling Tools

part number	description	Unit	QTY	List price	discount %	Ext. Price
10-3100-322	BD/HOT Deskdisplay *NEW	ST		\$ 102.35		
10-3100-323	BD/HOT Roomdisplay *NEW	ST		\$ 287.50		
10-3100-324	Slatwall Hook Universal *NEW	PK		\$ 23.00		
10-3100-325	Slatwall Hook Logo Hotronic *NEW	PK		\$ 27.60		
10-3100-326	Slatwall Hook Logo Bootdoc *NEW	PK		\$ 27.60		
10-3100-327	BD Magnet sign deskdisplayfolie *NEW	ST		\$ 8.05		
10-3100-328	HOT Magnet sign deskdisplayfolie *NEW	ST		\$ 8.05		
10-3100-329	BD Magnetsign roomdisplay *NEW	ST		\$ 14.95		
10-3100-330	HOT Magnetsign roomdisplay *NEW	ST		\$ 14.95		
10-3100-331	BD Slatwallpresenter *NEW	ST		\$ 29.95		
10-3100-332	BD Statwall sign *NEW	ST		\$ 78.20		
10-3100-333	HOT Slatwall sign *NEW	PK		\$ 78.20		
57-305-006	BD Foot model Skeleton	PA		\$ 129.95		
10-3100-083	BD Foot model Neutral foot	PA		\$ 99.00		
10-3100-084	BD Foot model Pronated Foot	PA		\$ 99.00		
10-3100-085	BD Foot Model Supinated Foot	PA		\$ 99.00		
10-3200-138	BD Silicon Foot Model	PA		\$ 290.00		
10-3100-263	BD Foot Model Sock Presentation Full Length	PA		\$ 41.25		
10-3100-264	BD Foot Model Sock Presentation 3/4 Length	PA		\$ 41.25		
10-3100-307	BD INFOBAR for presentation foot	PA		\$ 9.90		

part number	description	Unit	QTY	List price	discount %	Ext. Price
10-3100-288	BD Sample Ring	PK		\$ 49.00		
10-3200-057	BD Notepad Foot Type	ST		\$ 2.00		
10-3100-312	BD Sample Box	ST		\$ 65.00		
01-0400-115	BD Insole Test Samples Left, 23.0 - 30.0	PK		\$ 49.00		
01-0400-116	BD Insole Test Samples Right, 23.0 - 30.0	PK		\$ 49.00		
10-3100-086	BD Floor Carpet 75x50 cm	PA		\$ 49.00		
10-3100-291	BD Carpet Foot Check 75x120 cm	PA		\$ 125.00		
10-3100-289	BD Tent 3 X 3m	ST		\$ 1,500.00		
10-3100-080	BD Beach Flag 200cm	PA		\$ 80.00		
10-3100-286	BD Beach Flag 500cm	PA		\$ 100.00		
10-3100-081	BD Banner (2 x 1 m)	PA		\$ 100.00		
10-3100-281	BD Banner (4 x 1 m)	PA		\$ 135.00		
01-2100-026	BD Racing Bag 35x35x50 cm	PA		\$ 33.00		
01-2100-025	BD Racing Bag Jr. 27x30x45 cm	PA		\$ 25.00		
01-2100-024	BD Ski boot Bag 25x35x40 cm	PA		\$ 17.00		
10-3100-292	BD Salesman Roller Bag	ST		\$ 104.00		
10-3100-304	BD Socks Hand	ST		\$ 43.00		
01-2300-037	BD Metric measuring tape (soft)	PA		\$ 4.00		
10-3100-287	BD AIRREFRESHER (10X)	PK		\$ 16.00		
10-3100-250	BD Cube Seat	ST		\$ 85.00		
10-3100-298	BD Poster Alpine Performance	ST		\$ 2.00		
10-3100-299	BD Poster 3-Arch Concept	ST		\$ 2.00		
10-3100-275	BD Poster Running	ST		\$ 2.00		
10-3100-276	BD Poster Hiking	ST		\$ 2.00		
10-3200-118	BD Info Booklet Winter (FR/EN)	ST		\$ 2.00		
10-3200-120	BD Info Booklet Run & Hike (FR/EN)	ST		\$ 2.00		
10-3200-121	BD Silent Seller (Small)	ST		\$ 1.00		
10-3200-122	BD Silent Seller (Large)	ST		\$ 1.00		
10-3200-134	BD Logo Sticker BD Small	ST		\$ 2.00		
10-3200-135	BD Logo Sticker BD Big	ST		\$ 2.20		
10-3200-136	BD Logo Sticker BOOTDOC Small	ST		\$ 2.40		
10-3200-137	BD Logo Sticker BOOTDOC Large	ST		\$ 2.80		
10-3100-278	BD Tuning Partner Sticker	ST		\$ 3.00		
10-3300-015-S	BD Hoody, Small	ST		\$ 45.00		
10-3300-015-M	BD Hoody, Medium	ST		\$ 45.00		
10-3300-015-L	BD Hoody, Large	ST		\$ 45.00		
10-3300-015-XL	BD Hoody, X-Large	ST		\$ 45.00		
10-3300-015-XXL	BD Hoody, XX-Large	ST		\$ 45.00		
10-3300-015-XXXL	BD Hoody, XXX-Large	ST		\$ 45.00		
10-3300-018-S	BD Polo (Black) S	ST		\$ 29.00		
10-3300-018-M	BD Polo (Black) M	ST		\$ 29.00		
10-3300-018-L	BD Polo (Black) L	ST		\$ 29.00		
10-3300-018-XL	BD Polo (Black) XL	ST		\$ 29.00		
10-3300-018-XXL	BD Polo (Black) XXL	ST		\$ 29.00		
10-3300-018-XXXL	BD Polo (Black) XXXL	ST		\$ 29.00		
10-3300-017-S	BD V-Neck T, S	ST		\$ 16.00		
10-3300-017-M	BD V-Neck T, M	ST		\$ 16.00		
10-3300-017-L	BD V-Neck T, L	ST		\$ 16.00		
10-3300-017-XL	BD V-Neck T, XL	ST		\$ 16.00		
10-3300-017-XXL	BD V-Neck T, XXL	ST		\$ 16.00		
10-3300-017-XXXL	BD V-Neck T, XXXL	ST		\$ 16.00		
10-3300-014-S	BD Jacket	ST		\$ 75.00		
10-3300-014-M	BD Jacket	ST		\$ 75.00		
10-3300-014-L	BD Jacket	ST		\$ 75.00		
10-3300-014-XL	BD Jacket	ST		\$ 75.00		
10-3300-014-XXL	BD Jacket	ST		\$ 75.00		
10-3300-014-XXXL	BD Jacket	ST		\$ 75.00		
10-3300-009	BD Cap	PA		\$ 15.00		
10-3300-020	BD Beanie	PA		\$ 19.00		
Total BD Marketing Tools						

	QTY Above	Cost Above	Discount	EXT Total
Total Insoles				
Total Socks				
Total Liners				
Total Accessories and Fit Materials				
Total Analysis Tools				
Total Selling Tools				
Order Total				



2016 BD TOOLING SPECIALS

Scanner Station Special

Purchase \$18,000.00 (net) a year in Combined BD Insoles, Socks and Liners for Three years and receive a complete BD Scan Station at No Charge

Includes: BD HRC Photo Scanner w/ Software, PC and complete Module
3 years of software upgrades support

Scanner Special

Purchase \$12,000.00 (net) a year in Combined BD Insoles, Socks and Liners for Three years and receive a BD Scanner at No Charge

Includes: BD HRC Photo Scanner w/ Software
BD Touch All-in-one PC
3 years of software upgrades support

Podoscope Special

Purchase \$2,500.00 (net) a year in BD Step-in Insoles for Three years and receive a complete Podoscope at No Charge

Includes: Podoscope w/ TFA measuring device
Speed Heater
Pillows including silicone cover



Custom Special

Purchase \$4,500.00 (net) a year in BD 3D Insoles for three years and receive a customization set at no charge

Includes: BD VAC III
3D Heater

*****All programs and specials not valid with any other offer*****

*****All Orders to qualify for Tooling Specials must be submitted no later than May 31, 2016*****

BD Tooling Specials require a commitment of 3 years of purchases. Wintersteiger will maintain ownership of tooling until the total dollar amount of the commitment has been reached for each category. An Audit will be taken at the end of each fiscal year to determine if the product commitment has been reached. If not, an Invoice for the tooling will be sent to the customer.

WINTERSTEIGER

USA: 4705 Amelia Earhart Dr Salt Lake City, UT 84118

Phone: 800-227-7440 Fax: 801-355-6541

mailbox@wintersteiger.com



Wintersteiger - BD General Terms & Conditions USA

General Conditions	All orders are subject to acceptance by Wintersteiger. In the event of discrepancies between a Dealer's purchase order and Wintersteiger's BD printed programs, the Wintersteiger-BD, printed program prices prevail.
Prices	All prices and terms are effective as of the dates specified on the current BD Price List and General Terms and Conditions.
Discount Qualifications	To qualify for volume discounts, all orders must be firm orders. Any cancellations will change the discount on all orders. Orders requiring written or verbal confirmation prior to shipping are not treated as firm orders and therefore will not count toward the volume discounts.
Preseason Orders	Initial orders placed prior to May 31 of each year, for delivery July 1 or later of the same year, are considered preseason orders and are subject to the BD, Preseason Volume Discount Program.
Preseason Delivery Dates	The earliest ship date for preseason orders is July 1 of the year the order is placed. The latest ship date is February 1, of the following year. Wintersteiger - BD will ship within two weeks on either side of the requested ship date depending on availability. Any change or cancellation must be in writing and received 14 days prior to the requested ship date.
Preseason Reorders	Reorders placed subsequent to initial orders placed preseason will receive the earned preseason volume discount when the minimum reorder requirements are met as specified on the current BD Price List.
In season Orders	Initial orders placed after May 31 of each year are considered in season orders and are subject to the current BD in season Volume Discount Program.
In season Delivery Dates	The earliest ship date for in season orders is July 1 of the year the order is placed. The latest ship date is March 31 of the following year. Wintersteiger - BD will ship within two weeks on either side of the requested ship date depending on availability. Any change or cancellation must be in writing and received 14 days prior to the requested ship date.
In season Reorders	Reorders placed subsequent to initial orders placed in season will receive the earned in season volume discount when the minimum reorder requirements are met as specified on the current BD Price List.
Split Shipments	Split shipments are accepted on preseason orders only. Each split shipment must be written as a separate order with all orders being placed simultaneously with Wintersteiger to qualify for the volume discounts. Split shipment orders requiring written or verbal confirmation prior to shipment are not treated as firm orders and therefore will not count toward the volume discounts.
Freight	All shipments are FOB, Salt Lake City, UT. Title passes to the purchaser when goods are consigned to a common carrier. Wintersteiger - BD shall endeavor to arrange the least expensive, timely mode of transport to the Dealer but has no responsibility after the consignment of the goods. In event of freight loss, the purchaser must initiate a freight claim with the carrier. Wintersteiger bears no responsibility for freight claims.
Sales Manager	Ryan Eittreim

Sales Team - USA



Welcome to BootDoc for 2016/2017

SALES REPRESENTATIVES

PACIFIC NORTHWEST

AK, WA, OR, ID, MT

Matt Cassidy

302 8th Avenue
Kirkland, WA 98033
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matt.cassidy@comcast.net

PACIFIC CENTRAL

N.CA, N.NV

Steve Baugh

2301 Lake Tahoe Blvd, Suite 14-248
South Lake Tahoe, CA 96150
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steve.baugh@gmail.com

PACIFIC SOUTHWEST

S.CA, AZ, S.NV

Steve Brock

5380 East Pacific Coast Highway
Long Beach, CA 90804
562-682-3164 cell
stevebrock2@verizon.net

INTERMOUNTAIN

UT, W. WY

Ryan Eittreim (Sales Manager)

Jerome Kuntz (Customer Service)

4705 Amelia Earhart Dr
Salt Lake City, UT 84116
801-355-6550 phone
801-355-6541 fax
mailbox@wintersteiger.com

ROCKY MOUNTAIN

CO, E. WY, NM

Todd Carroll

2585 Coach House Loop
Castle Rock, CO 80109
802-734-1792 phone
todd@coupedumondesports.com

WESTERN GREAT LAKES

ND, SD, NB, MN, IA, MO, UP, WI, IL

Bill Ehmke

5391 Maple Ridge Court
Minnetonka, MN 55343
952-936-0272 phone
952-936-0279 fax
billehmke@comcast.net
Mason Rickert (Sales Associate)

612-819-0022 phone

masonskr@hotmail.com

EASTERN GREAT LAKES

MI, IN, OH

Ray Skelton

1920 Belwood Drive
Okemos, MI 48864
517-290-0571 cell
517-381-0465 fax
rayskelton@sbcglobal.net

NEW ENGLAND

ME, NH, VT, MA, RI, CT

Peter Goodell

Winter Sport, Inc.
79 Oak Hill Drive
Loudon, NH 03307
603-224-6098 phone
603-225-9822 fax
603-545-1486 cell
peter@petergoodell.com

UPPER MID ATLANTIC

NY, W.PA

Rob Haggerty

425 Clover Hills Drive
Rochester, NY 14618
585-261-1209 cell
robhaggerty@frontiernet.net

LOWER MID ATLANTIC

Metro NY, NJ, DE, E.PA

Rick Cherashore

218 Baywood Road
West Chester, PA 19382
610-573-6084 cell
ricec@aol.com

SOUTHEAST

MD, VA, WV, KY, TN, NC, SC, GA,
AL, MS, FL, DC

Mike Lamb

318 Coffey Knob Road
Boone, NC 28607
828-263-0005 phone
828-263-0006 fax
770-335-2850 cell
mlamb777@aol.com

COMPANY CONTACTS

MAIN OFFICE

Wintersteiger

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Salt Lake City UT 84116
801-355-6550 phone
801-355-6541 fax

CREDIT MANAGER

Ben Whitaker

ben.whitaker@wintersteiger.com

CUSTOMER SERVICE

Jerome Kuntz

jerome.kuntz@wintersteiger.com

SALES MANAGER

Ryan Eittreim

Ryan.eittreim@wintersteiger.com