



FALL / WINTER 2020 / 21 AUTHORIZED PROGRAM

PLEASE COMPLETE ALL CELLS - THANK YOU

SUPPLIER INFO	SUPPLIER NAME	SWANY AMERICA CORP		
	SUPPLIER ADDRESS	115 CORPORATE DRIVE		
	CITY	JOHNSTOWN	STATE	NY ZIP 12095
	WEBSITE LINK	www.swanyamerica.com	B2B SITE	NuOrder
	CATEGORY	ACCESSORIES	SUB-CATEGORY	SKI GLOVES

PRESEASON PROGRAM INFO	ORDER DEADLINE	3/1/2020		
	ORDER DISCOUNT	20%		
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)	NA	EARLY ORDER DEADLINE	NA
	PAYMENT TERMS	2/15/2021		
	FREIGHT	FOB	FOB POINT	JOHNSTOWN NY
	START SHIP DATE	9/1/2020		
	ANTICIPATION	NA		

ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, one-time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred)		

REORDER	REORDER DISCOUNT	20%		
	REORDER TERMS	NET 60		
	REORDER FREIGHT	FOB	FOB POINT	JOHNSTOWN NY

SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)		
	Will offer HotBuy! at 35% off X-Over Glove and Mitts.		

MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc. NA		
	CONTACT PERSON	John Kloser	EMAIL	jkloser@swanyamerica.com
	DIGITAL CATALOG LINK	https://www.dropbox.com/sh/7xznzbs2dtm9mejd/AAAE5bWi4e5WbbyQWW909kIJa?dl=0		

CUSTOMER SERVICE	CS REP	REGINA DURIN	CREDIT MANAGER	SUPPLIER	SWANY AMERICA CORP
	CS EMAIL	regina@swanyamerica.com		CONTACT	BETH FRAKER
	CS DIRECT PHONE	518-725-3333 x 120		EMAIL	beth@swanyamerica.com
	COMPANY MAIN PHONE	518-725-3333		PHONE	518-725-3333 X 108