



**SSL FALL/WINTER 2017 AUTHORIZED PROGRAM**

SUPPLIER **C3 Worldwide / CAPiTA / COAL / UNION**

WEBSITE **www.c3-shop.com**

CATEGORY **Snowboarding-**

PROGRAM DEADLINE

**2/6/17**

PRESEASON	ORDER DEADLINE	2/6/17		
	DISCOUNT	Union/Capita : 6%   Coal : 8% (+1% if 2 brands booked, +4% if all 3 brands are booked)		
	TERMS	1/1/18		
	FREIGHT	no	FOB	FOB
REORDER	REORDER DISCOUNT	wholesale		
	REORDER TERMS	60 days		
	REORDER FREIGHT	no	FOB	FOB
EXTRAS	CO-OP	none		
	EARLY ORDER DISC.	NONE	DEADLINE	N/A
	ANTICIPATION	NONE		
PROGRAM DETAILS	See attached prgram.			
CONCENTRATION MODELS	see attached			
INDIVIDUAL DEALER INCENTIVES	Growth Discount: Dealers growing their pre-book business by 20% or more will receive an additional 2% discount.			
SSL REBATE PROGRAM	NONE			

CUSTOMER SERVICE	CS REP	Cynthia Lykins
	CS EMAIL	cynthial@c3ww.com
	CS PHONE	same x103
	MAIN PHONE	206 632 1601

B2B WEBSITE	ADDRESS	NONE
	CONTACT	Cynthia Lykins
	EMAIL	
	PHONE	0



**2017-2018 Buying Program:** A 2017 CAPiTA, COAL and Union order placed by the deadline of February 6th, 2017 and confirmed by C3 Worldwide will be considered a pre-season order.

**Shipping Window:** August 15 – November 15, 2017.

**Buying Group Discount:** A 6% discount will be available for CAPiTA and Union and a 8% for COAL to those placing orders prior to February 6th, 2016.

**Multi Brand Discount:** Dealers pre-booking all 3 brands, that meet order minimums by the March 1st order deadline will qualify for an additional 4% discount. Dealers pre-booking 2 brands from C3, that meet order minimums by the March 1st order deadline will qualify for an additional 1% discount.

**Growth Discount:** Dealers growing their pre-book business by 20% or more will receive an additional 2% discount.

**Buying Group Incentive:** If the group hits the group sales goal, re-orders will receive preseason discounts.

**C3 Package Deals:** C3 has selected COAL, CAPiTA and Union product offerings for enhanced dealer margin. See orderform for details. Order deadline is March 1st.

**Order Minimums:** C3 requires a minimum order for each brand to become an authorized dealer listed on our websites. Coal requires a 100 piece minimum, Capita an 20 board order and Union a 30 binding order.

**Terms:** No orders will be shipped without C3 Worldwide receiving a completed dealer agreement form and credit application prior to shipment. Upon approved credit, Buying Group payment is due January 1, 2018. New accounts or accounts not passing credit may be offered the option of paying with post dated checks. Accounts that are not offered terms or the post dated check option will be shipped on Visa / Mastercard or COD guaranteed prepayment basis only.

**Re-orders:** Orders placed after the March 16, 2017 preseason deadline will be considered a re-order and are subject to C3 standard terms and conditions, which are C.O.D., Net 30 or Credit Card, based upon your current credit status. No discounts will apply to these orders. If your account reaches your credit limit, further shipment may be made only on a C.O.D. basis until payment is received. If you have any questions regarding your credit, please contact our credit department at 206-632-1601.

**Order Changes:** Late payment, order cancellations and/or changes that exceed 10% will forfeit all discounts.

**Returns:** C3 Worldwide does not accept product returns. In those extreme cases where C3 authorizes returns, there will be a restocking fee of 15% per item. All returns must have prior authorization by C3 and must be marked with a return authorization number, which may be obtained by contacting C3 Customer Service at (206) 632-1601.

<b>Sold To:</b>		<b>Ship To:</b>	
<b>PO #</b>		<b>Ship. Instr.</b>	
<b>Ship Date</b>	9/1 or later	<b>Cxl Date</b>	10/1 or later

**CAPiTA / Union Package deal:** Equal units of boards must be purchased to equal units of bindings.  
Boards and bindings may be sold separately, packaged up and at the minimum allowed advertised pricing.

UPC	SKU	Name	W/Sale	M.S.R.P.	Color	Size	Quantity	Total
842852185203	1734011	Union T100™	\$ 89.97	\$ 199.95	Black	S		\$ -
842852185210	1734013					M		\$ -
842852185227	1734015					L		\$ -
842852185234	1734023				White	M		\$ -
842852185241	1734025					L		\$ -
<b>Totals</b>							-	\$ -
Margin if sold at M.S.R.P.							55%	\$ 199.95
Margin if sold at M.A.P.							50%	\$ 179.95

UPC	SKU	Name	W/Sale	M.S.R.P.	Color	Size	Quantity	Total
842852182707	1712101	Children Of The Gnar	\$ 209.97	\$ 349.95	White	137		\$ -
842852182714	1712102					141		\$ -
842852182721	1712103					145		\$ -
842852182738	1712104					149		\$ -
842852184824	1731111	Flite Pro™	\$ 89.97	\$ 149.95	Black	S		\$ -
842852184831	1731113					M		\$ -
842852184848	1731115					L		\$ -
842852184855	1731123				Red	M		\$ -
842852184862	1731125					L		\$ -
842852184879	1731133				Dark Grey	M		\$ -
842852184886	1731135					L		\$ -
CAPiTA / Union package deal discount 15%							-	\$ -
Margin if sold at suggested retail							49%	\$ 499.95
Minimum allowed advertised price of package							41%	\$ 429.90

UPC	SKU	Name	W/Sale	M.S.R.P.	Color	Size	Quantity	Total
842852182745	1712201	Micro-Scope	\$ 155.97	\$ 259.95	Black	115		\$ -
842852182752	1712202					120		\$ -
842852182769	1712203					125		\$ -
842852182776	1712204					130		\$ -
842852182783	1712205					135		\$ -
842852184893	1732011	Cadet™	\$ 77.97	\$ 129.95	Black	YS		\$ -
842852184909	1732013					YM		\$ -
CAPiTA / Union package deal discount 15%							-	\$ -
Margin if sold at suggested retail							50%	\$ 399.95
Minimum allowed advertised price of package							40%	\$ 329.90

					<b>CAPiTA / Union package deal total</b>	-	\$ -
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