



SSL FALL/WINTER 2017 AUTHORIZED PROGRAM

SUPPLIER **UVEX SPORTS INC.**

WEBSITE **WWW.UVEX-SPORTS.COM**

CATEGORY **ACCESSORIES-GOGGLES/HELMETS**

PROGRAM DEADLINE

3/15/17

| | | | | |
|------------------------------|-------------------|------------------------|----------|---------------|
| PRESEASON | ORDER DEADLINE | 3/15/17 | | |
| | DISCOUNT | 30% ON PROGRAM BUY | | |
| | TERMS | CITY: 1/15 : AREA:2/15 | | |
| | FREIGHT | FOB HAVERHILL, MA | FOB | HAVERHILL, MA |
| REORDER | REORDER DISCOUNT | 20% | | |
| | REORDER TERMS | NET 60 | | |
| | REORDER FREIGHT | FOB HAVERHILL, MA | FOB | HAVERHILL, MA |
| EXTRAS | CO-OP | NONE | | |
| | EARLY ORDER DISC. | NONE | DEADLINE | N/A |
| | ANTICIPATION | 2% 30 | | |
| PROGRAM DETAILS | | | | |
| CONCENTRATION MODELS | SEE ATTACHED | | | |
| INDIVIDUAL DEALER INCENTIVES | NONE | | | |
| SSL REBATE PROGRAM | NONE | | | |

| | | | | | |
|------------------|------------|-------------------------|-------------|---------|-------------------------|
| CUSTOMER SERVICE | CS REP | INGRID JOHNSON | B2B WEBSITE | ADDRESS | NONE |
| | CS EMAIL | IJOHNSON@UVEXSPORTS.COM | | CONTACT | JEFF BURKLEY |
| | CS PHONE | 978-478-6085 | | EMAIL | JBURKLEY@UVEXSPORTS.COM |
| | MAIN PHONE | 978-909-9482 | | PHONE | 0 |



Winter Sports Goggles and Helmets

2017 / 2018 Buying Group Show Specials

These discounts are based on order date requirements, and will be recognized when invoices are paid in full by the due date and customer account is current.

Deadline: March 15, 2018

Discounts: 30% Discount - Selected Program Buy

Payment due: **City Shops:** January 15, 2018

Area Shops: February 15, 2018

Back-up orders: Welcomed, terms are net 60 days from date of shipment.

Reorders: 20% discount from original wholesale available thru the year for retailers that place a pre-order.

Freight: FOB Haverhill MA

Anticipation: Dealers paying their invoice in full at least 60 days before the invoice due date can earn anticipation. Credit card payments are not eligible for anticipation. Contact Uvex Sports INC for specific information.

2017-2018 Buying Group Price Sheet



| Item # | Model | | Wholesale | Retail | 30% off |
|----------------|--------------------------------------|------------|-----------|----------|---------|
| Helmets | | | | | |
| | uvex JAKK + NEW | all colors | \$85.00 | \$170.00 | \$59.50 |
| 566206 | uvex jimm | all colors | \$70.00 | \$140.00 | \$49.00 |
| 566153.... | uvex plus 2.0 NEW | all colors | \$60.00 | \$120.00 | \$42.00 |
| 566198 | uvex gamma NEW | all colors | \$50.00 | \$100.00 | \$35.00 |
| Visor | | | | | |
| | uvex hlmt 400 visor style NEW | all colors | \$100.00 | \$200.00 | \$70.00 |
| Goggles | | | | | |
| 550111... | uvex downhill 2000 VPX | all colors | \$115.00 | \$230.00 | \$80.50 |
| 550115... | uvex downhill 2000 FM | all colors | \$60.00 | \$120.00 | \$42.00 |
| 550109... | uvex downhill 2000 LM NEW | all colors | \$55.00 | \$110.00 | \$38.50 |
| 550437... | uvex downhill 2000 S FM | all colors | \$60.00 | \$120.00 | \$42.00 |
| 550438.... | uvex downhill 2000 S LM NEW | all colors | \$50.00 | \$100.00 | \$35.00 |
| 550421.... | uvex skyper LM | all colors | \$40.00 | \$80.00 | \$28.00 |
| S550213... | uvex g.gl 300 TO | all colors | \$70.00 | \$140.00 | \$49.00 |
| 550215.... | uvex g.gl 300 | all colors | \$30.00 | \$60.00 | \$21.00 |
| 551209.... | uvex comanche TO | all colors | \$70.00 | \$140.00 | \$49.00 |
| 551092.... | uvex comanche | all colors | \$30.00 | \$60.00 | \$21.00 |