



FALL / WINTER 2020-21 APPROVED BUYING PROGRAM

SUPPLIER INFO	SUPPLIER NAME	Arbor Snowboards- Motion Watersports		
	SUPPLIER ADDRESS	7926 Bracken Pl SE		
	CITY	Snoqualmie	STATE	WA
			ZIP	98065
	WEBSITE LINK	www.arborcollective.com	B2B SITE	rborcollective.app.box.com/v/arborcollective PW: Arbc
CATEGORY	SNOWBOARD	SUB-CATEGORY		
PRESEASON PROGRAM INFO	ORDER DEADLINE	2/8/20		
	ORDER DISCOUNT	10%		
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)		EARLY ORDER DEADLINE (WHEN APPLICABLE)	
	PAYMENT TERMS	Net 120 (applicable to backorders from prebook as well)		
	FREIGHT		FOB POINT	
	START SHIP DATE	8/1/20		
	ANTICIPATION			
ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, on time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred) Bullet points stand out to the buyers better			
REORDER	REORDER DISCOUNT	10%		
	REORDER TERMS	Net 90		
	REORDER FREIGHT		FOB POINT	
SSL REBATE DETAILS	Please use the space below to provide details on any rebate program and qualifications you are offering:			
SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred) 15% off Crosscut Rocker and Camber, Coda Camber and Rocker, Formula Rocker and Camber, Poparazzi Rocker and Camber, Draft, Element Rocker and Camber, Veda 15% off All Cypress, Hemlock and Sequoia Bindings			
MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc.		
	CONTACT PERSON	John Crouch	EMAIL	johnc@arborcollective.com
	DIGITAL CATALOG LINK	https://issuu.com/johnc-arborcollective/docs/2021_snow_catalog		
CUSTOMER SERVICE	CS REP	Valerie Whalen		
	CS EMAIL	valeriew@arborcollective.com		
	CS DIRECT PHONE	310-577-1120 ext 232		
	COMPANY MAIN PHONE	310-577-1120		
CREDIT MANAGER	SUPPLIER			
	CONTACT	Kelly Laursen		
	EMAIL	kellyl@motionwatersports.com		
	PHONE	425-831-1079		



2020-21 SSL Concentration Models

ITEM NUMBER	UPC	DESCRIPTION	USA WHOLESALE	USA RETAIL	DISCOUNT %	YOUR PRICE	Margin
12116540	13576483184	CROSSCUT SNOWBOARD	\$299.99	\$499.99	15%	\$254.99	49%
12114620	13576483146	CODA SNOWBOARD	\$347.99	\$579.99	15%	\$295.79	49%
12137450	13576485928	VEDA SNOWBOARD	\$299.99	\$499.99	15%	\$254.99	49%
12109622	13576482828	FORMULA SNOWBOARD	\$215.99	\$359.99	15%	\$183.59	49%
12127380	13576483450	POPARAZZI WOMENS SNOWBOARD	\$215.99	\$359.99	15%	\$183.59	49%
12110590	13576482873	ELEMENT SNOWBOARD	\$269.99	\$449.99	15%	\$229.49	49%
12101560	13576480596	DRAFT SNOWBOARD	\$239.99	\$399.99	15%	\$203.99	49%
ITEM NUMBER	UPC	DESCRIPTION	USA WHOLESALE	USA RETAIL	DISCOUNT %	YOUR PRICE	Margin
120980401	13576467344	HEMLOCK BLACK SNOWBOARD BINDING	\$125.99	\$209.99	15%	\$107.09	49%
121980502	13576485713	HEMLOCK FATIGUE SNOWBOARD BINDING	\$125.99	\$209.99	15%	\$107.09	49%
121980603	13576485751	HEMLOCK MATTE BLACK FA SNOW BINDING	\$125.99	\$209.99	15%	\$107.09	49%
120990101	13576467436	CYPRESS BLACK SNOWBOARD BINDING	\$158.99	\$264.99	15%	\$135.14	49%
121990203	13576485782	CYPRESS BONE SNOWBOARD BINDING	\$158.99	\$264.99	15%	\$135.14	49%
121990301	13576485799	CYPRESS DESERT SNOWBOARD BINDING	\$158.99	\$264.99	15%	\$135.14	49%
120960902	13576467290	SEQUOIA BLACK WOMENS BINDING	\$125.99	\$209.99	15%	\$107.09	49%
121961001	13576485669	SEQUOIA MFR COOL GRAY SNOWBOARD BINDING	\$125.99	\$209.99	15%	\$107.09	49%
121961102	13576485690	SEQUOIA MUSTARD SNOWBOARD BINDING	\$125.99	\$209.99	15%	\$107.09	49%

