

2017

SOFTGOODS SPRING/SUMMER PROGRAM WORKBOOK

CONFIDENTIAL :: FOR SSL BUYERS ONLY

SSL SPRING/SUMMER 2017 AUTHORIZED PROGRAM

CHAOS/CTR SUPPLIER

www.chaoshats.com WEBSITE

CATEGORY Headwear-Accessories

PROGRAM DEADLINE

9/5/2016

	ORDER DEADLINE	9/5/2016				
	DISCOUNT	12% discount				
PRESEASON	TERMS	NET 90				
	FREIGHT	0			FOB	0
	REORDER DISCOUNT	members can reorder at show presea	asor	n pricing providing they h	ave placed a presea	ason order
REORDER	REORDER TERMS	Net 30				
RE	REORDER FREIGHT	0			FOB	0
J.S.	СО-ОР	NONE				
EXTRAS	EARLY ORDER DISC.	NONE			DEADLINE	N/A
	ANTICIPATION	NONE				
PROGRAM DETAILS						
INDIVIDUAL DEALER INCENTIVES	NONE					
SSL REBATE PROGRAM	Yes					
ĘĘ.	CS REP	Tom Lorger	щ	ADDRESS	NONE	
CUSTOMER SERVICE	CS EMAIL cust	omerservice@chaoshats.com	B2B WEBSITE	CONTACT		
TOME	CS PHONE	9708711193	2B W	EMAIL		
CUS	MAIN PHONE	970-871-1193	B	PHONE	0	

SSL SPRING/SUMMER 2017 AUTHORIZED PROGRAM



SUPPLIER **C3**

WEBSITE www.coalheadwear.com

		CATEGORY softgoods-		PROGRAM DEADLINE	8/25/2016
	ORDER DEADLINE	8/25/2016			
	DISCOUNT	15% on order turned in before 8	3-25-16		
Z					
PRESEASON	TERMS	NET 60 on approval			
PRES					
	FREIGHT	fedex		FOB	
	FREIGHT	ledex		ГОВ	na
Н					
	REORDER DISCOU	NT 0%			
DER	REORDER TERMS	net 30			
REORDER					
=	REORDER FREIGHT	fedex		FOB	na
Ш					
	CO-OP	NONE			
RAS					
EXTRAS	EARLY ORDER DIS	C. NONE		DEADLINE	N/A
	ANTICIPATION	NONE			
AILS	Early Order Discou				
PROGRAM DETAILS	COAL Spring and S	ummer orders placed by August 25th v	vill receive a 10% prebo	ook discount.	
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IVES	NONE				
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AL D					
MIDU					
INDIVIDUAL DEALER INCENTIVE					
ш					
SSL REBATE PROGRAM					
3L REBAT					
JCE	CS REP	Cynthia	ա ADDRESS	NONE	

CS REP	Cynthia
CS EMAIL	Cynthia@c3ww.com
CS PHONE	206-632-1601 x103
MAIN PHONE	206-632-1601
	CS EMAIL CS PHONE

ш	ADDRESS	NONE
EBSIT	CONTACT	Cooper
BW	EMAIL	Cooper@c3ww.com
B2B	PHONE	206-632-1601 x114

SSL SPRING/SUMMER 2017AUTHORIZED PROGRAM



SUPPLIER **Columbia**

WEBSITE 0

CATEGORY Softgoods/footwear-

PROGRAM DEADLINE ategory see attached a

		CATEGORT	FROGIV	AIVI DEADEINE	tegory see attached t
	ORDER DEADLINE	Based on category see attached a	nd below		
	DISCOUNT	8% Apparel, 10% Accessories, 6%	Footwear		
PRESEASON	TERMS	Net 90 on all qualifying orders(N	linimum 2000.)		
	FREIGHT	Added to invoice		FOB	Oregon
	REORDER DISCOUNT	Same as preseason			
REORDER	REORDER TERMS	Same as preseason			
RE	REORDER FREIGHT	Added to invoice		FOB	Oregon
_					
AS	СО-ОР	NONE			
EXTRAS	EARLY ORDER DISC.	2% on Footwear		DEADLINE	8/5/2016
	ANTICIPATION	NONE			
PROGRAM DETAILS	Minimum Order to qualify 2000. Includes all categories combined Order deadline Apparel & Accessories - 7/6/2016 EDI 7/8/16 Col Connect Footwear 8/5/16 (Early Booking) 9/7/16 EDI 9/9/16 Col Connect All orders must be placed with Columbia through the SSL program and billed through SSL. See attached for details.				
INDIVIDUAL DEALER INCENTIVES	Qualifying accounts wh Footwear.	o submit the combined minimum v	volume by 8/5/16 will qualify for	an additional 2%	discount on
SSL REBATE PROGRAM	Yes				
щ	CS REP	Jennie Staudacher	ADDRESS	NONE	

CS REP	Jennie Staudacher
CS EMAIL	jstaudacher2COLUMBIA.COM
CS PHONE	5039854346
MAIN PHONE	0
	CS PHONE

ADDRESS	NONE
CONTACT	
EMAIL	
PHONE	0
	CONTACT



Spring 2017 SSL

This program offers SSL members a chance to participate in a multi-category based program. The goal of this program is to create a strong head-to-toe presentation of Columbia across all product lines.

Combined Min. vol.	Dating	Discount	Product	Order Entry Deadline
\$2,000		8%	Apparel	7/6/2016 EDI
		10%	Accessories	7/8/2016 Col Connect
	N90	6%	Footwear	8/5/2016 (early booking) 9/7/2016 EDI 9/9/2016 Col Connect

FOOTWEAR ONLY EARLY BOOKING INCENTIVE: Qualifying accounts who submit the combined minimum volume by the 8/5/16 deadline qualify for an additional 2% discount to be applied after the order deadline.

Reorder Discount:

Retailers who qualify for this program will receive their discount and terms on all fill-in orders.

Additional Information:

- Orders for SSL members must be placed with Columbia through the SSL program.
- All orders are based on availability of merchandise.
- Qualifying orders and non-closeout reorders will accrue 1% co-op to use toward product marketing.
- Terms subject to Credit approval.
- Qualifying order volume will be consolidated by start-ship dates and/or ship-to locations.

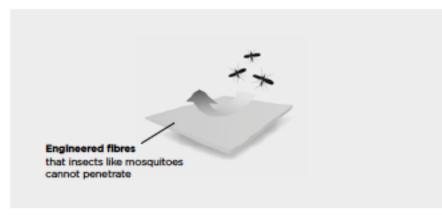


Men's Nosi Defense Story

- Price-pointed NosiLife alternative
- Enhanced Margin
- Classic Outdoor "look"



Keep bugs at arm's length.



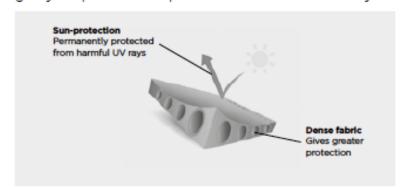
What is NosiDefence?

NosiDefence provides a robust barrier of specially constructed fibres which are too tough for insects like mosquitoes to penetrate.

NosiDefence fabric will help to protect your skin from insect bites allowing you to enjoy your adventures carefree.



Get out there and enjoy the sun without taking risks. Our SolarShield fabric technology has been tried and tested to give you up to UPF50+ protection from harmful UV rays.



SolarShield is Craghoppers' range of permanent sun-protective fabric tested for UV-protection up to UPF50+.

Sun-protection is given by a combination of 3 things, the density of the fabric construction, the type of yarns used and its colour.

SolarShield Rating: Excellent UPF Index: 50+ Blocked UVR: 97.5%+ UV Radiation: 2.5% or less



KIWI TREK LONG-SLEEVED SHIRT

CMS477

Kiwi Trek is designed to go the distance. Constructed from tried-and-tested Kiwi fabric with inbuilt sun-protection and Nosi Defence insect-proof weave, but with more streamlined, contemporary fit for enhanced comfort. An impressive performer in the proud Kiwi tradition.





KIWI TREK SHORT-SLEEVED SHIRT

CMS476

Kiwi Trek is an outdoor shirt for a new generation of hikers. Constructed from classic Kiwi sun-protective fabric with UV protection and Nosi Defence insect-proof weave, our latest shirt has a sleeker, more contemporary fit for comfort and style. This short-sleeved version is ideal for travel.









Polyester cotton

65% polyester, 35% cotton S/M/L/XL/XXL | 235g | Adventure Fit







SolarShield collar • Drying loops • Roll-up sleeves • 30" length • 2 pockets: including 1 zipped





WHSL	MSRP
\$25	\$50

Polyester cotton

65% polyester, 35% cotton S/M/L/XL/XXL | 1859 | Adventure Flt







SolarShield collar • Drying loops • 30" length • 2 pockets: including 1 zipped









\$18.75 **SPECIAL**

WHSL	MSRP		
\$22.50	\$45		



KIWI LONG-SLEEVED SHIRT

CMS338

Perennially popular, Kiwi classic outdoor shirt is built for the outdoors and is tough enough to endure the rigours of the trail, wherever you're headed. Constructed from sunprotective, insect bite-proof fabric for reliable, effective coverage that's hard to beat.

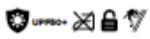






Polyester cotton

65% polyester, 35% cotton S/M/L/XL/XXL | 255g | Classic Fit



SolarShield collar • Drying loops • Roll-up sleeves • 31" length • 3 pockets: including 1 zipped



STE

\$18.75 **SPECIAL**

WHSL	MSRP
\$22.50	\$45

KIWI SHORT-SLEEVED SHIRT

CMS339

Our versatile outdoor shirt is constructed from classic Kiwi quickdrying, sun-protective polyester cotton with insect bite-proof tech for a no-fuss approach to year-round adventure. A classic walking shirt with impressive credentials that's built for the trail.







Polyester cotton

65% polyester, 35% cotton S/M/L/XL/XXL | 195g | Classic Fit

12.1







SolarShield collar • Drying loops • 31" length • 3pockets: including 1 zipped













WHSL	MSRP
\$20	\$40



KIWI CONVERTIBLE TROUSERS

CMJ107 S/R/L

When space is at a premium, it makes good sense to pack clothes that will earn their keep by performing more than one function. Our best-selling convertibles certainly work hard for their living, offering comfortable, sun-protective and insect bite-proof performance in short and long formats.



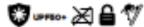






Peached polyester cotton with DWR finish

65% polyester, 35% cotton S/R/L: 30/32/34/36/38/40/42 | 505g |







Heel tape • Double seat • Double knee • Belt included • 9 pockets: including 5 zipped, 1 mobile phone • Part-elasticated waist at sides . Zip-off trousers with S/R: 8", L/XL: 9" length shorts



Pepper







WHSL	MSRP
\$32.50	\$65

KIWI TROUSERS

CMJ100 S/R/L

They're not our best-selling outdoor trousers for nothing! Sun-protective, insect bite-proof and ready for action wherever and whenever you are, Kiwi Trousers put other, more expensive, trousers well and truly in the shade. Pick a pair this season and you'll never look back.







SPRING SUMMER 17

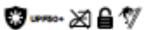


Peached polyester cotton with DWR finish

65% polyester, 35% cotton S/R/L: 30/32/34/36/38/40/42 | 465g | Classic Fit







Heel tape • Double seat • Double knee • Belt included • 9 pockets: including 5 zipped, 1 mobile phone, 1 map • Part-elasticated waist at sides



Pepper













KIWI LONG SHORT

CMJ228

Everything we know about outdoor trousers, distilled into a more concise Kiwi! These slightly longer-length shorts are a great spring and summer favourite. All the same performance and protection you'd expect from Kiwi, but with the unrestricted freedom of movement that only shorts can deliver.



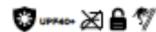






Peached polyester cotton with DWR finish

65% polyester, 35% cotton 30/32/34/36/38/40/42 | 3359 | Classic Fit





Double seat • 9 pockets: including 5 zipped, 1 mobile phone, 1 O/S Map · Part-elasticated waist at sides • 12" length short





Pepper



SPECIAL WHSL MSRP

\$50

\$25

\$20.85

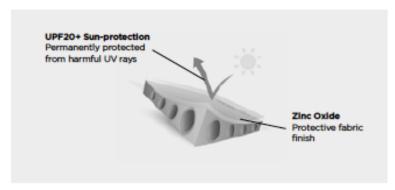


Men's Summer Lifestyle Story

- Enhanced Margin
- Traditional Outdoor Lifestyle "look"
- Solar protection



UVA & UVB protection for the lifetime of the garment.



Why Use Zinc Oxide?

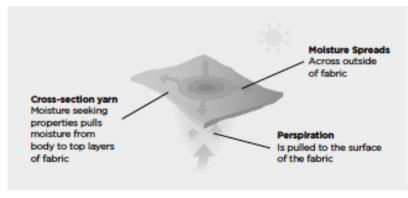
Zinc Oxide is safe & skin friendly. It protects from UVA & UVB radiation even when wet.

Zinc Oxide is also naturally anti-bacterial & creates a cooling effect.

SolarShield Rating: Excellent UPF Index: 20+ Blocked UVR: 97.5%+ UV Radiation: 2.5% or less



Keeping you cool on the move and fresh in the most intense humidity.



Allowing the skin to breathe

These fabrics are engineered for the ability to effectively move moisture away from the skin and to rapidly evaporate it over a large surface area.



FREMONT LONG-SLEEVED SHIRT

CMS550

Spring into action in this lightweight casual shirt with a subtle check print and effective UV protection thanks to inbuilt SolarShield Zinc Oxide technology. Stylish, cool and comfortable for the summer months ahead.





Zinc Oxide polyester cotton check shirt

65% polyester, 35% cotton S/M/L/XL/XXL | 225g | Adventure Fit



Roll-up sleeves • Sunglasses wipe • Sunglasses hanger loop • 30" length • 2 pockets: including 1 zipped





WHSL	MSRP
\$27.50	\$55

NEW BRENTWOOD LONG-SLEEVED CHECK SHIRT

CMS572

A great casual shirt that's primed and ready for the new season's trail. There's more to the soft checked fabric than meets the eye – it also incorporates effective zinc oxide sun protection to help shield skin from UV rays. Take it outdoors!



SPRING SUMMER 17



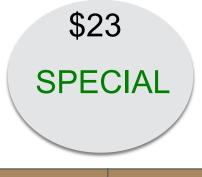
Zinc Oxide polyester cotton check shirt

65% polyester, 35% cotton S/M/L/XXL | 220g | Adventure Fit



Roll-up sleeves • Sunglasses wipe • Sunglasses hanger loop • 30" length • 2 pockets: including 1 zipped





WHSL	MSRP
\$27.50	\$55



ELMWOOD SHORT-SLEEVED CHECK SHIRT

CMS551

Stay on the move in this bright and breezy short-sleeved summer shirt in bold checks with reliable SolarShield Zinc Oxide UV protection. Elmwood is cool, lightweight and practical with style to spare. A great shirt for the summer outdoors.





Zinc Oxide polyester cotton check shirt

65% polyester, 35% cotton

S/M/L/XL/XXL | 175g | Adventure Fit



Sunglasses wipe • Sunglasses hanger loop • 30" length • 2 pockets: including 1 zipped





Combo

1SolarShield 2nO UPF30+ / *SolarShield 2nO UPF40+

\$20.85 **SPECIAL**

WHSL	MSRP
\$25	\$50

NORTHBROOK SHORT-SLEEVED CHECK SHIRT

CMS552

Bold checks in seasonal shades make this gorgeously soft, bamboo blend shirt stand out from the crowd, but we think you'll be equally impressed by the built-in UV protection courtesy of our SolarShield Zinc Oxide technology. A stylish shirt for summer days.





Zinc Oxide cotton bamboo mix check shirt

70% bamboo, 30% cotton

S/M/L/XL/XXL | 195g | Adventure Fit





SolarShield collar • Drying loops • 30" length • 2 pockets: including 1 zipped





MAR



WHSL	MSRP
\$25	\$50



WESTLAKE SHORT-SLEEVED SHIRT

CMS553

Celebrate the arrival of summer in style by donning a classic seersucker shirt. This effortlessly cool short-sleeved shirt is light and comfortable with subtle checks in seasonal shades - perfect for the summer trail.



MATHIS SHORT

CMJ403

Performance meets style in classic print and plain shorts. The cotton construction incorporates SolarShield Zinc Oxide UV protection, making them the perfect choice for the summer outdoors, whether you're exploring the souk or enjoying the garden.



LEON SHORT

CMJ404

Pick a pair of Leon Swim Shorts and you'll enjoy outstanding performance as well as stylish design. The meshlined polyamide construction features an anti-chlorine finish to help prevent fading plus a neat zipped pocket for keys or change.









Polyester cotton check shirt

65% polyester, 35% cotton S/M/L/XL/XXL | 145g | Classic Fit



Drying loops + 31" length + 2 pockets: including 1 zipped

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WHSL	MSRP
\$22.50	\$45

Cotton with Zinc Oxide treatment

100% cotton

R: 30/32/34/36/38/40/42 | 260g | Adventure Fit





Sunglasses wipe • 2 pockets: including 1 hidden zipped security • Fixed waist • 9.5" length short







Sand



Smoke

\$25 **SPECIAL**

WHSL	MSRP
\$30	\$60

Polyamide with anti-chlorine finish & Zinc Oxide treatment

Main: 100% polyamide / Trim: 100% polyester

R: 30/32/34/36/38/40/42 | 170g | Adventure Fit







Mesh lined • 3 pockets: including 1 zipped • Fixed waist • 8" length short





Palm Yellow

Dusk Blue



WHSL	MSRP
\$25	\$50



Men's Outdoor Adventure Story

- Enhanced Margin
- National Geographic Pieces
- Lightweight / Packable
- Traditional Active Outdoors "look"



We have partnered with National Geographic to outfit active consumers in North America while supporting the health and diversity of our planet.

The customer's support of the National Geographic Society through the purchase of product makes them part of our global community.





NAT GEO ROBENS STRETCH JACKET

CMW746

Go the distance this season in this sharp new active jacket. The full-stretch fabric provides effective waterproof coverage, while allowing complete freedom of movement, giving it the competitive edge for active pursuits in changeable conditions. A pro performer with bags of style.





AquaDry Membrane polyester stretch with polyester mechanical stretch mesh lining

Outer: 91% polyamide, 9% elastane / Lining: 100% polyester

S/M/L/XL/XXL | 770g | Active Fit



Pit zips • Adjustable hem • Stretch mesh lining • 30" length • 4 zipped pockets: 2 waterproof lower (fits O/S Map), 1 chest, 1 inner with touch screen • Grown-on hood with one handed adjusters to front & toggle adjuster to back • Waterproof centre front zip with inner stormflap • Inner drawcord hem adjusters • Self-fabric cuff adjusters • Reflective detail • Elbow darts





WHSL	MSRP
\$80	\$160

NEW

NAT GEO COMPRESSLITE II JACKET

CMN202

An impressive performer, this neat, packable jacket traps heat at the core, providing an instant cloud of comfort whenever it's needed. Lightweight, super-compressible and ready for action straight from its own stow sack, Compresslite is a smart choice for instant warmth.





Polyester with DWR finish & hollowfibre fill

100% polyester / Fill: 100% polyester S/M/L/XL/XXL/XXXL/XXXXL | 475g | Active Fit



Adjustable hem • Self-fabric lining •
29.5° length • 2 welted zipped lower pockets •
Grown-on hood with elasticated bound face •
Full-length zip with inner zip guard • Inner drawcord hem adjusters • Elasticated bound cuffs • Reflective detail • Stuff sack





WHSL	MSRP
\$42.50	\$85



NAT GEO KIWI PRO LITE LONG-SLEEVED SHIRT

CMS526

Lightweight and super-comfortable, this Kiwi Pro Lite shirt makes a great trail partner for our Kiwi Pro Lite trousers and shorts. The polyamide construction provides day-long moisture management for a fresh feel in the stickiest conditions.





Polyamide

100% polyamide

S/M/L/XL/XXL | 190g | Adventure Fit



Drying loops • Roll-up sleeves • Sunglasses wipe • Sunglasses hanger loop • 30" length • 1 zipped pocket



Parchment 222



WHSL	MSRP
\$27.50	\$55

KIWI PRO LITE SHORT-SLEEVED SHIRT

CMS501

The sleek design of this Kiwi Pro Lite shirt incorporates plenty of tech, making it ideal for the hiking trail. Constructed from lightweight polyamide, it manages moisture and offers effective protection from the sun's rays. Perfect when partnered with new Kiwi Pro Lite trousers and shorts.





Polyamide

100% polyamide

S/M/L/XL/XXL | 140g | Adventure Fit







Drying loops • Sunglasses wipe • Sunglasses hanger loop • 30" length • 1 zipped pocket







WHSL	MSRP
\$25	\$50



NAT GEO KIWI PRO LITE TROUSERS

NATIONAL GEOGRAPHIC*

CMJ407 R

These lightweight Kiwis are all about comfort and protection on the hiking trail. The sleek, pared-back styling doesn't compromise on tech, but does offer great performance in a brilliantly packable format. Team them up with a Kiwi Pro Lite shirt for the full effect.





Polyamide

100% polyamide

R: 30/32/34/36/38/40/42 | 190g | Adventure Fit



Heel tape • 3 zipped pockets • Fixed waist • Back pocket doubles as stow pocket . Knee darts • Drying loops





WHSL	MSRP
\$32.50	\$65

NEW KIWI PRO LITE STRETCH TROUSERS

CMJ431 R

If you're hankering after a pair of superlight technical trail trousers with inbuilt stretch for extra agility, prepare to meet your match! These featherweight, sleek trousers deliver comfort and protection without fuss and pack small for effortless transportation. Inspirational.





Lightweight stretch polyamide with DWR

96% pohjamide 4% elastane

R: 30/32/34/36/38/40/42 | 275g | Active Fit







Heel tape • Sunglasses wipe • Gusset • 4 pockets: including 2 zipped • Part elasticated waist at sides





WHSL	MSRP
\$32.50	\$65

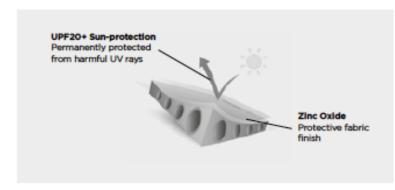


Women's Summer Lifestyle Story

- Enhanced Margin
- Light / Airy Materials
- Solar protection / Moisture control
- Classic Summertime "look"



UVA & UVB protection for the lifetime of the garment.



Why Use Zinc Oxide?

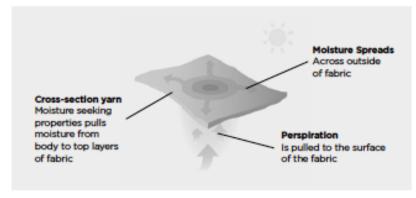
Zinc Oxide is safe & skin friendly. It protects from UVA & UVB radiation even when wet.

Zinc Oxide is also naturally anti-bacterial & creates a cooling effect.

SolarShield Rating: Excellent UPF Index: 20+ Blocked UVR: 97.5%+ UV Radiation: 2.5% or less



Keeping you cool on the move and fresh in the most intense humidity.



Allowing the skin to breathe

These fabrics are engineered for the ability to effectively move moisture away from the skin and to rapidly evaporate it over a large surface area.





RAVELLO LONG-SLEEVED SHIRT

CWS449

Take a fresh direction this summer with our new-shape outdoor shirt. Ravello is constructed from a cool and comfortable chambray fabric and features a collarless design with feminine styling. Available in plain, sweet mini-gingham and bold check options, it's perfect for the new season's adventures.



NEW

NATALIE SHORT-SLEEVED SHIRT

CWS448

Every summer outdoor kit needs a classic short-sleeved check shirt especially when it delivers advanced Zinc Oxide UV protection, too. Natalie ramps up the style with bold checks and prints in bright summery colour combinations.





Cotton or polyester cotton check with Zinc Oxide treatment

100% cotton or 65% polyester, 35% cotton 4/6/8/10/12/14/16 | 170g | Adventure Flt



Drying loops • 24.5" length • 3 pockets: including 1 hidden zipped security







2Y01 Combo

Watermelon Optic White

WHSL MSRP \$25 \$50

\$20.85

SPECIAL

^SolarShield ZnO UPF30+ / *SolarShield ZnO UPF30+ / †SolarShield ZnO not applicable

Cotton or polyester cotton check with Zinc Oxide treatment

100% cotton or 65% polyester, 35% cotton 4/6/8/10/12/14/16 | 135g | Adventure Fit



SolarShield collar • Drying loops • 26" length • 1 zipped pocket



Watermelon

Combo



2YZ1





WHSL **MSRP** \$22.50 \$45

tSolarShield 2nO UPF20+ / *SolarShield 2nO UPF30+ / *SolarShield ZnO not applicable





ODETTE PANT

CWJ1116

These slender cigarette-style trousers are made for smart summer travel. The classic plain calico and navy colourways in a lightweight cotton and linen fabric tone with our high summer tops and tees to create the perfect weekend capsule collection. Absolutely irresistible.





Cotton linen with easy-care & wicking finish

Main: 75% cotton, 25% linen / Trim: 60% cotton, 40% rayon 4/6/8/10/12/14/16 | 215g | Adventure Fit



Sunglasses wipe • 5 pockets: including 1 hidden zipped security • Fixed waist • Cooling inner waistband





WHSL	MSRP
\$30	\$60

ODETTE SHORT

CWJ1117

Our smart new shorts are proof positive that short trousers can be every bit as stylish as long ones! The contemporary continental design features cool cotton and linen construction - the ideal partner for our high summer tops and tees.





Cotton linen with easy-care & wicking finish

Main: 75% cotton, 25% linen / Trim: 60% cotton, 40% rayon 4/6/8/10/12/14/16 | 165g | Adventure Fit



Sunglasses wipe • 4 pockets: including 1 hidden zipped security • Fixed waist • Cooling inner waistband





WHSL	MSRP
\$25	\$50





Women's Outdoor Adventure Story

- Enhanced Margin
- National Geographic Pieces
- Lightweight / Packable
- Traditional Active Outdoors "look"



We have partnered with National Geographic to outfit active consumers in North America while supporting the health and diversity of our planet.

The customer's support of the National Geographic Society through the purchase of product makes them part of our global community.



NAT GEO ROBINA JACKET

CWW1128

Stay in the game this season, no matter what the weather has in store, with the help of this sleek professional performer. Robina's lightweight full-stretch construction delivers reliable waterproof protection with contemporary technical styling that's sure to impress. Built for agility.





AquaDry Membrane polyester elastane with DWR and polyester mechanical stretch lining

Outer: 100% polyester / Lining: 100% polyester

4/6/8/10/12/14/16 | 555g | Active Fit









Pit zips • Adjustable hem • Stretch mesh lining • 28" length • 5 zipped pockets: 2 waterproof zipped lower, 1 waterproof zipped chest, 2 inner (1 map & 1 with touch screen) • Grown-on hood with one handed adjusters to front & toggle adjuster to back • Waterproof CF zip with inner stormflap • Inner drawcord hem adjusters • Self-fabric cuff adjusters • Reflective detail • Elbow darts





WHSL	MSRP
\$80	\$160

NEW

NAT GEO COMPRESSLITE JACKET II

CWN217

With insulating properties comparable to natural down, this impressively snug jacket will help you stay warm when temperatures dip. Super-light, super-compressible and ready to wear from its own stow sack, it's a trail essential all year round.





Polyester with DWR finish & hollowfibre fill

100% polyester

4/6/8/10/12/14/16 | 375g | Active Fit







Self-fabric lined • 25.5" length • 2 welted zipped lower pockets . Grown-on hood with elasticated bound face • Pull-length zip with inner zip guard • Inner drawcord hem adjusters • Elasticated bound cuffs • Reflective detail • Stuff sack





WHSL	MSRP
\$42.50	\$85



SPRING SUMMER 17

PRO LITE 3 IN 1 T-SHIRT

CWT1140

A T-shirt with a difference! This amazing, super-light tee features a clever two-layer construction, pairing a soft slubbed outer with a stretchy inner for moisturewicking comfort all day-long. Perfect for active pursuits and a sporty choice for casual wear.





Polyester slub outer with polyester elastane inner

Outer: 100% polyester / Inner: 91% polyester, 9% elastane 4/6/8/10/12/14/16 | 175g | Active Fit



24" length • Scoop-neck



230



Limeade 2002



WHSL	MSRP
\$20	\$40

KIWI PRO SHORTS

CWJ1076

Give your legs the freedom to move and expose them to a bit of fresh air in our Kiwi Pro Shorts. Incorporating the same active styling and practical properties of our Pro Stretch Trousers, these shorts are sun-protective, water-repellent and stain-resistant for easy-care and easy wear.









Polyamide elastane with DWR finish

Main: 96% polyester, 4% elastane / Trim: 65% polyester, 35% cotton

4/6/8/10/12/14/16 | 1859 | Active Fit



Sunglasses wipe • 3 zipped pockets • Fixed waist • 8" length short







Mushroom 73T



WHSL	MSRP	
\$25	\$50	



NEW KIWI PRO LITE STRETCH **TROUSERS**

CWJ1147 R

Check out these super-light technical trail trousers with inbuilt stretch for extra agility and prepare for action! The featherweight, streamlined design delivers all the comfort and protection you need in a travel-ready format. A leap forward in outdoor performance.



Polyamide elastane with DWR

96% polyamide, 4% elastane R: 4/6/8/10/12/14/16 | 220g | Active Flt







Heel tape • Sunglasses wipe • 3 zipped pockets • Fixed waist • Knee darts





WHSL	MSRP
\$32.50	\$65

NAT GEO KIWI PRO TROUSERS

CWJ1118 S/R/L

It's easy to see why Kiwi Pro Trousers are so popular with outdoor aficionados. The outstanding performance combined with a truly flattering fit equals superb day-long comfort and protection in the active outdoors. Exceptional, agile outdoor trousers for year-round adventure.







Polyamide elastane with DWR finish

Main: 96% polyester, 4% elastane / Trim: 65% polyester, 35% cotton S/R/L: 4/6/8/10/12/14/16 | 285g | Active Fit







Heel tape • Sunglasses wipe • 3 zipped pockets • Fixed waist





WHSL	MSRP
\$30	\$60



SSL SPRING/SUMMER 2017 AUTHORIZED PROGRAM



SUPPLIER Craghoppers LLC

us.craghopppers.com WEBSITE

CATEGORY Outdoor / Travel Apparel-

PROGRAM DEADLINE

July 15th

		олигоски руки		
	ORDER DEADLINE	July 15th		
z	DISCOUNT	8%		
PRESEASON	TERMS	60 Days		
	FREIGHT	FOC	FOB	WA
	REORDER DISCOUNT	8%		
REORDER	REORDER TERMS	60 Days		
REC	REORDER FREIGHT	FOC	FOB	WA
\equiv	CO-OP	NONE		
S	CO-OP	INCINE		
EXTRAS	EARLY ORDER DISC.	NONE	DEADLINE	N/A
-	ANTICIPATION	NONE		
PROGRAM DETAILS				
INDIVIDUAL DEALER INCENTIVES	Various in-store marke	ting support - Fixtures, Social media / Onlin	ne / in-store promotional programs, Signa	ige, etc
SSL REBATE PROGRAM	Yes			
3	CS REP	Corey Rappsilber	ADDRESS NONE	
CUSTOMER SERVICE			CONTACT	
OMER	CS PHONE	(603)-292-6850	EMAIL	
CUST	MAIN PHONE	(603)-292-6850	PHONE 0	

CRAGHOPPERS Discover Your World

USA SPRING / SUMMER 2017 Price List

STYLE CODE	STYLE NAME	US WHSL	US RETAIL
NOSILIFE PRO		· ·	1
CMB788	Nay Geo NosiLife Davenport Vest	\$65.00	\$130.00
CMN192	Nat Geo NosiLife Elgin Hooded Jacket	\$50.00	\$100.00
CMS536	NosiLife Pro Long Sleeved Shirt	\$47.50	\$95.00
CMT845	NosiLife Active LS Half Zip	\$30.00	\$60.00
CMT836	NosiLife Active SS T-shirt	\$25.00	\$50.00
CMJ411 S/R/L/XL	NosiLife Pro Trousers	\$50.00	\$100.00
CMJ429 R	NosiLife Brecon Trousers	\$60.00	\$120.00
CMJ427 R	NosiLife Elbrus Trousers	\$50.00	\$100.00
NOSILIFE CLASSIC		•	
CMN175	Nat Geo NosiLife Adventure Jacket	\$75.00	\$150.00
CMB783	Nat Geo NosiLife Adventure Gilet	\$60.00	\$120.00
CMS529	Nat Geo NosiLife Adventure Long Sleeved Shirt	\$45.00	\$90.00
CMS530	NosiLife Adventure Short Sleeved Shirt	\$42.50	\$85.00
CMS508	Nat Geo Nosilife Pro Lite LS Shirt	\$37.50	\$75.00
CMS477	Kiwi Trek Long Sleeved Shirt	\$25.00	\$50.00
CMS476	Kiwi Trek Short Sleeved Shirt	\$22.50	\$45.00
CMS338	Kiwi Long Sleeved Shirt	\$22.50	\$45.00
CMS339	Kiwi Short Sleeved Shirt	\$20.00	\$40.00
CMJ423 S/R/L/XL	Nat Geo NosiLife Convertible Trousers	\$55.00	\$110.00
CMJ379 S/R/L/XL	Nat Geo NosiLife Cargo Trousers	\$47.50	\$95.00
CMJ381	Nat Geo NosiLife Cargo Shorts	\$40.00	\$80.00
CMJ390 S/R/L	Nat Geo Nosilife Pro Lite Trousers	\$40.00	\$80.00
CMJ391	Nat Geo Nosilife Pro Lite Short	\$35.00	\$70.00
CMJ375 S/R/L	Kiwi Trek Trousers	\$32.50	\$65.00
CMJ378	Kiwi Trek Short	\$27.50	\$55.00
CMJ107 S/R/L	Kiwi Convertible Trousers	\$32.50	\$65.00
CMJ100 S/R/L	Kiwi Trousers	\$30.00	\$60.00
CMJ228	Kiwi Long Short	\$25.00	\$50.00
CMC038	NosiLife Sun Hat	\$15.00	\$30.00
CUC300	Nat Geo NosiLife Ultimate Hat	\$20.00	\$40.00
CMC039	Nat Geo NosiLife Outback Hat	\$17.50	\$35.00
CMC086	Nat Geo NosiLife Desert Hat	\$15.00	\$30.00
CUC314	NosiLife Tube Scarf	\$10.00	\$20.00
NOSILIFE LIFESTYLE			
CMT794	Nat Geo NosiLife Avila II Hooded Jacket	\$42.50	\$85.00
CMS549	Nat Geo NosiLife Prospect Long Sleeved Check Shirt	\$45.00	\$90.00
CMS565	NosiLife Todd Long Sleeved Shirt	\$42.50	\$85.00
CMS566	NosiLife Todd Short Sleeved Shirt	\$37.50	\$75.00
CMT768	Nat Geo NosiLife Bayame Long Sleeved T-Shirt	\$25.00	\$50.00
CMJ409 R	NosiLife Mercier Trousers	\$40.00	\$80.00
CMJ410	NosiLife Mercier Shorts	\$35.00	\$70.00
HIGH SUMMER	T		
CMS554	Deacon Short Sleeved Shirt	\$27.50	\$55.00
CMS574	Scott Short Sleeved Shirt	\$27.50	\$55.00
CMT824	Bernard Short Sleeved T-Shirt	\$15.00	\$30.00
CMJ403	Mathis Short	\$30.00	\$60.00
CMJ404	Leon Short	\$25.00	\$50.00
CMJ439	Northbeach Short	\$30.00	\$60.00

STYLE CODE	STYLE NAME	US WHSL	US RETAIL
PRO TRAVEL		00 111102	10011211112
CMW746	Nat Geo Robens Stretch Jacket	\$80.00	\$160.00
CMN193	Venta Lite Jacket	\$47.50	\$95.00
CMN202	Nat Geo Compresslite II Jacket	\$42.50	\$85.00
CML056	Nat Geo Pro Lite Softshell	\$40.00	\$80.00
CMA1202	Liston Jacket	\$35.00	\$70.00
CMA1203	Liston Half Zip	\$32.50	\$65.00
CMS555	Kiwi Pro Long Sleeved Check Shirt	\$30.00	\$60.00
CMS556	Kiwi Pro Short Sleeved Check Shirt	\$27.50	\$55.00
CMS526	Nat Geo Kiwi Pro Lite Long Sleeved Shirt	\$27.50	\$55.00
CMS501	Kiwi Pro Lite Short Sleeved Shirt	\$25.00	\$50.00
CMJ431 R	Pro Lite Stretch Trousers	\$32.50	\$65.00
CMJ407 S/R/L	Nat Geo Kiwi Pro Lite Trousers	\$32.50	\$65.00
CMJ408	Nat Geo Kiwi Pro Lite Short	\$27.50	\$55.00
CMJ437 S/R/L	Nat Geo Kiwi Pro Trousers	\$30.00	\$60.00
CMJ323	Kiwi Pro Long Short	\$25.00	\$50.00
OUTDOOR CLASSIC		•	-
CMW721	Caywood Gore-Tex Paclite Jacket	\$110.00	\$220.00
CMW720	Aldwick Gore-Tex Jacket	\$100.00	\$200.00
CMW733	Woodridge Cagoule	\$50.00	\$100.00
CMW732	Shorewood Jacket	\$45.00	\$90.00
CMA1135	Kiwi Interactive Jacket	\$25.00	\$50.00
CMA1183	Selby Half Zip	\$22.50	\$45.00
CMS477	Kiwi Trek Long Sleeved Shirt	\$25.00	\$50.00
CMS476	Kiwi Trek Short Sleeved Shirt	\$22.50	\$45.00
CMS338	Kiwi Long Sleeved Shirt	\$22.50	\$45.00
CMS339	Kiwi Short Sleeved Shirt	\$20.00	\$40.00
CMS550	Fremont Long Sleeved Shirt	\$27.50	\$55.00
CMS572	Brentwood Long Sleeved Check Shirt	\$27.50	\$55.00
CMS551	Elmwood Short Sleeved Check Shirt	\$25.00	\$50.00
CMS552	Northbrook Short Sleeved Check Shirt	\$25.00	\$50.00
CMS553	Westlake Short Sleeved Shirt	\$22.50	\$45.00
CMJ375 S/R/L	Kiwi Trek Trousers	\$32.50	\$65.00
CMJ378	Kiwi Trek Short	\$27.50	\$55.00
CMJ107 S/R/L	Kiwi Convertible Trousers	\$32.50	\$65.00
CMJ100 S/R/L	Kiwi Trousers	\$30.00	\$60.00
CMJ228	Kiwi Long Short	\$25.00	\$50.00



USA SPRING / SUMMER 2017 Price List

STYLE CODE	STYLE NAME	US WHSL	US RETAIL
NOSILIFE PRO			
CWB831	Nat Geo NosiLife Dainely Gilet	\$65.00	\$130.00
CWN182	Nat Geo NosiLife Asmina Jacket	\$50.00	\$100.00
CWS423	NosiLife Pro Long Sleeved Shirt	\$45.00	\$90.00
CWJ1121 S/R/L	NosiLife Pro Trousers	\$50.00	\$100.00
NOSILIFE CLASSIC			
CWN216	NosiLife Safari Jacket	\$75.00	\$150.00
CWB826	Nat Geo NosiLife Jiminez Gilet	\$45.00	\$90.00
CWS452	NosiLlfe Shona Long Sleeved Shirt	\$45.00	\$90.00
CWS443	Nat Geo NosiLife Adventure Long Sleeved Shirt	\$42.50	\$85.00
CWS444	NosiLife Adventure Short Sleeved Shirt	\$40.00	\$80.00
CWS462	Kiwi Long Sleeved Shirt	\$22.50	\$45.00
CWJ1125 S/R/L	Nat Geo NosiLife Zip Off Trousers	\$55.00	\$110.00
CWJ1126 S/R/L	Nat Geo NosiLlfe Trousers	\$47.50	\$95.00
CWJ1127	NosiLife Short	\$37.50	\$75.00
CWJ1103 S/R/L	Nat Geo NosiLife Pro Lite Trousers	\$40.00	\$80.00
CWJ1131	Nat Geo NosiLife Pro Lite Shorts	\$35.00	\$70.00
CMC038	NosiLife Sun Hat	\$15.00	\$30.00
CUC300	Nat Geo NosiLife Ultimate Hat	\$20.00	\$40.00
CMC039	Nat Geo NosiLife Outback Hat	\$17.50	\$35.00
CMC086	Nat Geo NosiLife Desert Hat	\$15.00	\$30.00
CUC314	NosiLife Tube Scarf	\$10.00	\$20.00
CUC325	NosiLife Infinity Scarf	\$15.00	\$30.00
NOSILIFE LIFESTYLE			
CWT1187	Nat Geo NosiLife Marlin Hooded Jacket	\$42.50	\$85.00
CWT1146	NosiLife Astrid Cardigan	\$30.00	\$60.00
CWT1188	Nat Geo NosiLife Iris Tunic	\$30.00	\$60.00
CWT1189	Nat Geo NosiLife Erin Long Sleeved Top	\$25.00	\$50.00
CWS453	NosiLife Symone Shirt Dress	\$42.50	\$85.00
CWT1198	NosiLife Cleo Dress	\$35.00	\$70.00
CWT1148	Nat Geo NosiLife Amiee Maxi Dress	\$40.00	\$80.00
CWJ1135	Nat Geo NosiLife Aurora Long Skirt / Dress	\$37.50	\$75.00
CWJ1154	NosiLlfe Amba Culotte	\$42.50	\$85.00
CWJ1128	Nat Geo NosiLife Fleurie Pant	\$42.50	\$85.00
CWJ1129	Nat Geo NosiLife Fleurie Short	\$37.50	\$75.00
HIGH SUMMER	<u> </u>		•
CWT1180	Scarlett Dress	\$27.50	\$55.00
CWT1178	Rayna Long Sleeved Top	\$22.50	\$45.00
CWT1177	Scarlett Vest	\$20.00	\$40.00
CWT1181	Connie Short Sleeved Top	\$20.00	\$40.00
CWJ1116	Odette Pant	\$30.00	\$60.00
CWJ1117	Odette Short	\$25.00	\$50.00

STYLE CODE	STYLE NAME	US WHSL	US RETAIL
PRO TRAVEL		•	•
CWW1128	Nat Geo Robina Jacket	\$80.00	\$160.00
CWN205	Venta Lite Jacket	\$47.50	\$95.00
CWN217	Nat Geo Compresslite Jacket II	\$42.50	\$85.00
CWL087	Nat Geo Pro Lite Softshell	\$40.00	\$80.00
CWA176	Hazelton Half Zip	\$32.50	\$65.00
CWT1140	Pro Lite 3 in 1 T-Shirt	\$20.00	\$40.00
CWT1139	Pro Lite 3 in 1 Vest	\$17.50	\$35.00
CWJ1147 R	Kiwi Pro Lite Stretch Trousers	\$30.00	\$60.00
CWJ1118 S/R/L	Nat Geo Kiwi Pro Trousers	\$30.00	\$60.00
CWJ1076	Kiwi Pro Shorts	\$25.00	\$50.00
OUTDOOR CLASSIC			
CWW1101	Sofia Gore-Tex Paclite Jacket	\$110.00	\$220.00
CWW1102	Marissa Gore-Tex IA Jacket	\$100.00	\$200.00
CWW1126	LucilleJacket	\$45.00	\$90.00
CWA186	Hazelton Hooded Jacket	\$35.00	\$70.00
CWA176	Hazelton Half Zip	\$32.50	\$65.00
CWA115R	Madigan Interactive Jacket	\$25.00	\$50.00
CWA163	Seline Half Zip	\$22.50	\$45.00
CWS449	Ravello Long Sleeved Shirt	\$25.00	\$50.00
CWS448	Natalie Short Sleeved Shirt	\$22.50	\$45.00
CWS450	Esta Sleeveless Shirt	\$20.00	\$40.00
CWS462	Kiwi Long Sleeved Shirt	\$22.50	\$45.00
Kids			
CKN011	Nat Geo NosiLife Jacket (Unisex)	\$35.00	\$70.00
CKT523	Nat Geo NosiLlfe Ryley Hoody (Unisex)	\$30.00	\$60.00
CKT518	Nat Geo NosiLife Barnaby Long Sleeved T-Shirt (Unisex)	\$20.00	\$40.00
CKT527	Nat Geo NosiLlfe Maya Long Sleeved T-Shirt (Girls)	\$20.00	\$40.00
CKJ049	Nat Geo NosiLife Convertible Trousers (Unisex)	\$35.00	\$70.00
CKJ038	NosiLife Cargo Trs (Unisex)	\$27.50	\$55.00
CKJ045	Nat Geo NosiLife Cargo Shorts (Unisex)	\$25.00	\$50.00
CKJ046	Nat Geo NosiLife Callie Trousers (Girls)	\$27.50	\$55.00
CKJ041	Kids Kiwi Trousers (Unisex)	\$20.00	\$40.00
CJC006	Unisex Desert Hat (Unisex)	\$12.50	\$25.00

*SSL SPECIALS



SPRING / SUMMER 2017

MEN'S MOUNTAIN STORY

- LIGHTWEIGHT GARMENTS SPECIALLY DESIGNED FOR MULTIPLE ACTIVITIES
- BRIDGES GAP BETWEEN WINTER AND SPRING MONTHS ON THE MOUNTAIN
- WATERPROOF / BREATHABLE, ENDOTHERMIC, AND STRETCH TECHNOLOGIES
- ENHANCED MARGIN



DMW393 EXCLUSE JACKET

SIZES S-XXXL



2RS



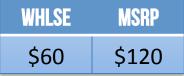
- Lightweight Ared V02 15000 polyester ripstop 2 layer stretch fabric
- Breathability rating 10,000/m2/24hrs
- Durable water repellent finish
- Taped seams
- Grown on technical wired peaked hood with high collar and adjusters
- Water repellent centre front zip with inner zip and chin guard
- Articulated sleeve design
- Adjustable cuffs
- 2 x zipped lower pockets with water repellent zips
- Adjustable shockcord hem system
- · Weighs less than 375g, based on size M













DMN315 EDGE OFF HYBRID

SIZES XXS-XXXL













- Ilus Hybrid Microwarmth with nylon ripstop and core stretch mix
- Water repellent finish
- Alpaca wool mix insulation
- Natural wicking and anti-bacterial odour control properties
- 2 x lower zip pockets
- New colourways available













WHLSE	MSRP
\$45	\$90

DMJ334 TUNED IN TROUSER

SIZES 30" - 38" INC. 33"



- Nylon/elastane stretch fabric
- Water repellent finish
- Adjustable shockcord waist
- Zip fly opening
- Multiple pockets including zipped pockets
- Adjustable shockcord at leg hems
- Reinforced binding at hem
- Available in Regular and Long leg lengths
- New colourways available









WHLSE	MSRP
\$30	\$60



SPRING / SUMMER 2017

MEN'S ACTIVE STORY

- LIGHTWEIGHT GARMENTS SPECIALLY DESIGNED FOR MULTIPLE ACTIVITIES
- INCLUDES SOME STYLES THAT INTERACT / CROSSOVER INTO CYCLING
- ANTI-BACTERIAL, REFLECTIVE, MOISTURE WICKING / QUICK-DRY TECHNOLOGIES
- ENHANCED MARGIN





- Nylon/elastane stretch fabric
- Water repellent finish
- Adjustable shockcord waist
- Interactive attachment loop at waistband
- Zip fly opening
- Multiple pockets including zipped pockets
- New colourways available

Interacts with DMJ320 **DMJ379**













DMJ335 TUNED IN SHORT

SIZES 30" - 38" INC. 33"

REPEATED P.36

Ultramarine Green 2RB











WHLSE	MSRP
\$25	\$50





DMT353 JEOPARDY II JERSEY

SIZES XS-XXL



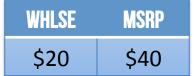
- BODY lightweight polyester fabric
- Anti-bacterial odour control treatment
- Good wicking performance
- Quick drying
- Back neck tape loop for headphone port
- 1/2 length centre front venting zip with autolock slider & inner zip guard
- Mesh venting zones
- Flat locked seams for comfort
- 1 x security pocket with invisible zip and MP3 headphone port
- Reflective detail for enhanced visibility
- Marl options





Designed to be both an Active & Cycling Jersey







DMT354 UNIFIED TEE

SIZES XS-XXXL







Quick drying

Marl options



BODY lightweight polyester fabric

Flat locked seams for comfort Reflective detail for enhanced visibility

Back neck tape loop for headphone port

· Good wicking performance

Mesh venting zones













8V9

Trail Blaze/ Fluro Blue 2RJ











15

Aluminium Grey Marl 2RH



WHLSE	MSRP
\$12.50	\$25



DMJ350 INTERSPERSE SHORT

SIZES XS-XXL







- Outer short in 100% polyester stretch windshell fabric
- Inner short in 88% polyester/12% elastane stretch fabric with mesh venting gusset
- Water repellent finish to outer
- Anti-bacterial odour control treatment to inner short
- Good wicking performance
- Quick drying
- Lightweight
- Elasticated and drawcord waist
- Venting air mesh panels to inner short, and outer short side panels
- Flat locked seams to inner short for comfort
- 1 x zipped security pocket with autolock slider and headphone port
- Stretch mesh side stash pockets
- Side split hem
- Reflective detail for enhanced visibility





WHLSE	MSRP
\$20	\$40



MEN'S CYCLING STORY

- SPECIFICALLY DESIGNED FOR MAXIMUM COMFORT AND PROTECTION
- STYLES DESIGNED TO COVER EITHER THE BEGINNER, ADVANCED, OR INTERMEDIATE RIDERS
- ANTI-BACTERIAL, HIGH REFLECTIVE, MOISTURE WICKING / QUICK-DRY, WATERPROOF / BREATHABLE TECHNOLOGIES
- ENHANCED MARGIN



DMT378 COUNTDOWN II JERSEY

SIZES XS-XXL



Fluro Yellow/ Ebony Grey



- BODY lightweight polyester fabric
- Anti-bacterial odour control treatment
- Good wicking performance
- Quick drying
- 1/2 length centre front venting zip with autolock slider & inner zip guard
- 3 compartment pockets at rear
- Long back with scooped elasticated hem
- · Reflective detail for enhanced visibility











WHLSE	MSRP
\$20	\$40



DMJ320 TURNAROUND SHORT

SIZES XS-XXL



- Polyester/elastane stretch fabric
- Quick drying
- 6-panel constructural design
- Flat locked seams for comfort
- Interactive attachment loop at waistband
- 2D moulded stretch multi density foam insert
- Anatomically designed insert with Oxy Flow ventilation
- Coolmax moisture control and anti-bacterial treatment to insert
- Branded gel gripper tape at hem
- Reflective detail for enhanced visibility

Interacts with DMJ363 DMJ326 DMJ337 DMJ335





Black 800

\$14 SPECIAL

WHLSE	MSRP
\$17.50	\$35













- · Wind resistant fabric
- · Water repellent finish
- Elasticated cuffs and hem
- Reflective detail for enhanced visibility
- · Weighs less than 174g, based on size M
- New colourways available

DML106 FIRED UP WINDSHELL

SIZES S-XXXL







WHLSE	MSRP
\$20	\$40





DMW398 ENSPHERE II JACKET

SIZES S-XXXL











- Waterproof and breathable Ared 8000 coated nylon ripstop fabric
- Water repellent finish
- Taped seams
- Articulated sleeve design
- 1 x zipped rear pocket
- Elasticated cuffs and hem
- Packs away into rear zipped pocket
- LED compatible
- Bio Motion Reflective Technology
- Weighs less than 180g, based on size M



WHLSE	MSRP
\$37.50	\$75







DUL301 OBSERVATE JACKET

SIZES XXS-XXXL



- 100% reflective showerproof fabric
- Easy adjust neck cinch
- Elasticated cuffs
- 1 x zipped rear pocket
- LED compatible
- Long back with scooped elasticated hem
- · Weighs less than 440g, based on size M









WHLSE	MSRP
\$50	\$100

WOMEN'S MOUNTAIN STORY

- LIGHTWEIGHT GARMENTS SPECIALLY DESIGNED FOR MULTIPLE ACTIVITIES
- BRIDGES GAP BETWEEN WINTER AND SPRING MONTHS ON THE MOUNTAIN
- WATERPROOF / BREATHABLE, ENDOTHERMIC, AND STRETCH TECHNOLOGIES
- ENHANCED MARGIN



DWW393 RECOURSE JACKET

SIZES UK 8 - 18, US 4-14

NEW

UNLINED















- Breathability rating 10,000/m2/24hrs
- Durable water repellent finish
- Taped seams
- Grown on technical wired peaked hood with high collar and adjusters
- Water repellent centre front zip with inner zip and chin guard
- Articulated sleeve design
- Adjustable cuffs
- 2 x zipped lower pockets with water repellent zips
- Adjustable shockcord hem system
- Weighs less than 880g, based on size 10









Fiery Coral/ Fluro Blue













- EndoThermic Performance (ETP)
- · Ilus Hybrid Microwarmth with nylon ripstop and core stretch mix
- Water repellent finish
- Alpaca wool mix insulation
- Natural wicking and anti-bacterial odour control properties
- 2 x lower zip pockets
- New colourways available





SIZES UK 6-20, US 2-16



Deep Lake/ Aruba Blue



WHLSE	MSRP
\$45	\$90



DWJ334 MELODIC TROUSER

SIZES UK 8 - 18, US 4-14



- Nylon/elastane stretch fabric
- Water repellent finish
- Adjustable shockcord waist
- Zip fly opening
- Multiple pockets including zipped pockets
- Adjustable shockcord at leg hems
- Reinforced binding at hem
- · Available in Regular and Long leg lengths







WHLSE	MSRP
\$30	\$60



SPRING / SUMMER 2017

WOMEN'S ACTIVE STORY

- LIGHTWEIGHT GARMENTS SPECIALLY DESIGNED FOR WOMEN FOR MULTIPLE ACTIVITIES
- INCLUDES SOME STYLES THAT INTERACT / CROSSOVER INTO CYCLING
- ANTI-BACTERIAL, REFLECTIVE, MOISTURE WICKING / QUICK-DRY TECHNOLOGIES
- ENHANCED MARGIN



DWJ336 MELODIC SHORT

SIZES UK 8-18, US 4-14

REPEATED P.49



Florida Orange 1QW



- Nylon/elastane stretch fabric
- Water repellent finish
- Interactive attachment loops at waistband
- Adjustable shockcord waist
- Zip fly opening
- Multiple pockets including zipped pockets
- New colourways available

Interacts with DWJ319 DWJ320 DWJ322





WHLSE	MSRP
\$25	\$50



DWT380 INCISIVE JERSEY

SIZES XS-L









- BODY lightweight polyester fabric
- Anti-bacterial odour control treatment
- Good wicking performance
- Quick drying
- 1/2 length centre front venting zip with autolock slider
- 1 x zipped security pocket with autolock slider
- Reflective detail for enhanced visibility
- 1 x zipped security pocket with autolock slider and headphone port





Designed to be both an Active & Cycling Jersey





WHLSE	MSRP
\$22.50	\$45

DWT351 OVERSIGHT VEST

SIZES XS-L





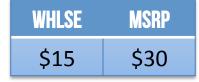
- BODY seamless construction technology
- Nylon/ Polyester marl knit effect
- Anti-bacterial odour control treatment
- Good wicking performance
- Quick drying
- Strappy detail to shoulders
- Racer back design
- Inner bra with removable pads













DWJ355 ARTICULATE 3/4 TIGHT

SIZES XS-L





- 90% polyester/10% elastane
- Lightweight
- Quick drying
- Orossover elasticated waistband
- Flat locked seams for comfort
- Self fabric open pocket at inner waistband

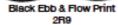




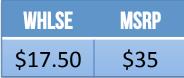














MEN'S CYCLING STORY

- SPECIFICALLY DESIGNED FOR MAXIMUM COMFORT AND PROTECTION
- STYLES DESIGNED TO COVER EITHER THE BEGINNER, ADVANCED, OR INTERMEDIATE RIDERS
- ANTI-BACTERIAL, HIGH REFLECTIVE, MOISTURE WICKING / QUICK-DRY, WATERPROOF / BREATHABLE TECHNOLOGIES
- ENHANCED MARGIN



DWT353 CONFIGURE II JERSEY

SIZES UK 8-18, US 4-14

NEW

REPEATED P.54



















- BODY lightweight polyester fabric
- Good wicking performance
- Quick drying
- Back neck tape loop for headphone port

Anti-bacterial odour control treatment

- 1/2 length centre front venting zip with autolock slider & inner zip guard
- Mesh venting zones
- Flat locked seams for comfort
- 1 x security pocket with invisible zip and MP8 headphone port
- Reflective detail for enhanced visibility
- Marl options



Camellia Purple Marl/ Blackourrant



Aruba Blue/ Deep Lake Mari 2R4





Neon Pink



Fluro Blue 3FN





DVG SP" welcome to our mountain

Ash Grey Marl

\$16 **SPECIAL**

WHLSE	MSRP
\$20	\$40

DWJ320 WOMENS TURNAROUND SHORT

SIZES UK 8 - 18, US 4-14



- Polyester/elastane stretch fabric
- Quick drying
- Flat locked seams for comfort
- Interactive attachment loop at waistband
- 2D moulded stretch multi density foam insert
- Ocolmax moisture control and anti-bacterial treatment to insert
- · Gel gripper tape at hem
- Reflective detail for enhanced visibility









WHLSE	MSRP
\$17.50	\$35



SPRING / SUMMER 2017









- Ilus Windshell lightweight polyester fabric
- Wind resistant fabric
- Water repellent finish
- Elasticated cuffs and hem
- Reflective detail for enhanced visibility
- Weighs less than 615g, based on size 10
- New colourways available



WHLSE	MSRP
\$20	\$40



DWL106 BLIGHTED WINDSHELL

SIZES UK 8 - 18, US 4-14





DWW398 WOMENS ENSPHERE II JACKET

SIZES UK 8 - 18, US 4-14



2R2



- Waterproof and breathable Ared 8000 coated nylon ripstop fabric
- Water repellent finish
- Taped seams
- Articulated sleeve design
- 1 x zipped rear pocket
- Elasticated cuffs and hem
- Packs away into rear zipped pocket
- LED compatible
- Bio Motion Reflective Technology
- · Weighs less than 190g, based on size 10









WHLSE	MSRP
\$37.50	\$75



DWW396 WOMENS ILLUME JACKET

SIZES UK 8 - 18, US 4-14





Neon Pink/ Reflective Print 83A





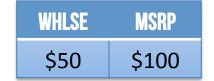
- Water repellent finish
- Taped seams
- Hi-tech water repellent centre front zip with autolock slider and inner zip & chin guard
- Easy adjust neck cinch
- Articulated sleeve design

- 1 x zipped rear pocket
- LED compatible
- Elasticated cuffs and hem
- Bio Motion Reflective Technology
- Weighs less than 815g, based on size 10

BIOMOTION REFLECTIVE TECHNOLOGY



\$40 **SPECIAL**





SUPPLIER Regatta Great Outdoors LLC DBA Dare2b

dare2b.com WEBSITE

CATEGORY Cycling / Outdoor Apparel-	PROGRAM DEADLINE	July 15th
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)	CATEGORY Cycling / Outdoor Apparel-	PROGRAM	DEADLINE	July 15th
	ORDER DEADLINE	July 15th			
	DISCOUNT	8%			
PRESEASON	TERMS	60 Days			
PRES					
	FREIGHT	FOC		FOB	WA
Π	REORDER DISCOUNT	8%			
REORDER	REORDER TERMS	60 Days			
RE	REORDER FREIGHT	FOC		FOB	WA
	СО-ОР	NONE			
EXTRAS	EARLY ORDER DISC.	NONE		DEADLINE	N/A
	ANTICIPATION	NONE			
PROGRAM DETAILS					
INDIVIDUAL DEALER INCENTIVES	Various in-store market	ring support - Fixtures, Social media / Online / in-store pro	omotional pro	ograms, Signa	ge, etc
SSL REBATE PROGRAM	Yes				

/ICE	CS REP	Corey Rappsilber			
R SERVIC	CS EMAIL	clrappsilber@dare2b.com			
CUSTOMER	CS PHONE (603)-292-6850				
CUST	MAIN PHONE	(603)-292-6850			

ш	ADDRESS	NONE
EBSIT	CONTACT	
§	EMAIL	
B2	PHONE	0



USA SPRING / SUMMER 2017 Price List

<u>MEN</u>				
STYLE CODE	STYLE NAME	US WHSL	US RETAIL	
MOUNTAIN				
DMW392	FLEXION II JKT REQUISITION JKT	\$87.50	\$175.00	
DMW388	\$75.00	\$150.00		
DMW389	VIGILENCE II JKT	\$62.50	\$125.00	
DMW393	EXCLUSE JKT	\$60.00	\$120.00	
DMW397	RECTITUDE JKT	\$50.00	\$100.00	
DMN315	EDGE OFF HYBRID	\$45.00	\$90.00	
DML333	FUSELINE III CORE STRETCH	\$20.00	\$40.00	
DMJ334	TUNED IN TROUSER	\$30.00	\$60.00	
DMJ355	TUNED IN SHORT	\$25.00	\$50.00	
DMJ366	TUNED OUT TROUSER	\$25.00	\$50.00	
DMJ367	TUNED OUT SHORT	\$20.00	\$40.00	
ACTIVE				
DMT332	TRIVIAL JERSEY	\$22.50	\$45.00	
DMT353	JEOPARDY II JERSEY	\$17.50	\$35.00	
DMT351	DEPICTION T	\$17.50	\$35.00	
DMT354	UNIFIED T	\$12.50	\$25.00	
DMT355	UNDERMINE T	\$10.00	\$20.00	
DMJ350	INTERSPERSE SHORT	\$20.00	\$40.00	
DMJ351	UNDULATE SHORT	\$15.00	\$30.00	
DML315	UNVEIL WINDSHELL	\$30.00	\$60.00	
DML106	FIRED UP WINDSHELL	\$20.00	\$40.00	
DMW398	ENSPHERE II JACKET	\$37.50	\$75.00	
CYCLE				
DMT373	AEP CHASE OUT JERSEY	\$30.00	\$60.00	
DMT376	OUTSTART JERSEY	\$25.00	\$50.00	
DMT377	COMEBACK II JERSEY	\$25.00	\$50.00	
DMT378	COUNTDOWN II JERSEY	\$20.00	\$40.00	
DMT353	JEOPARDY II JERSEY	\$17.50	\$35.00	
DMJ305	AEP STAGE RACE BIBBED SHORT	\$40.00	\$80.00	
DMJ372	AEP STAGE RACE SHORT	\$30.00	\$60.00	
DMJ315	INNERVATE BIBBED SHORT	\$25.00	\$50.00	
DMJ320	TURNAROUND SHORT	\$17.50	\$35.00	
DMJ322	OVERWHELM SHORT	\$15.00	\$30.00	
DMJ363	TRANSPIRE II SHORT	\$50.00	\$100.00	
DMJ326	ADHERE CONVERTIBLE SHORT	\$30.00	\$60.00	
DMJ355	TUNED IN SHORT	\$25.00	\$50.00	
DML341	AEP TAILWIND RACE CAPE	\$30.00	\$60.00	
DML315	UNVEIL WINDSHELL	\$30.00	\$60.00	
DML106	FIRED UP WINDSHELL	\$20.00	\$40.00	
DUL301	OBSERVATE JACKET	\$45.00	\$90.00	
DUL302	OBERVATE GILET	\$45.00	\$90.00	
DMW396	ILLUME JACKET	\$50.00	\$100.00	
DMW122	AEP CHASER JACKET	\$50.00	\$100.00	
DMW361	MEDIATOR JACKET	\$40.00	\$80.00	
DMW398	ENSPHERE II JACKET	\$37.50	\$75.00	

<u>WOMEN</u>						
STYLE CODE	STYLE NAME	US WHSL	US RETAIL			
MOUNTAIN						
DWW392	ADDUCTION II JKT	\$87.50	\$175.00			
DWW388	SELDOM JKT	\$75.00	\$150.00			
DWW389	VERACITY II JKT	\$65.00	\$130.00			
DWW393	RECOURSE JKT	\$50.00	\$100.00			
DWW397	REPUTE JKT	\$50.00	\$100.00			
DWN315	SPIN OUT HYBRID	\$45.00	\$90.00			
DWL333	LOVELINE III CORE STRETCH	\$20.00	\$40.00			
DWJ334	MELODIC TROUSER	\$35.00	\$70.00			
DWJ338	MELODIC SKORT	\$30.00	\$60.00			
DWJ336	MELODIC SHORT	\$25.00	\$50.00			
DWJ366	MELODIOUS TROUSER	\$27.50	\$55.00			
DWJ367	MELODIOUS SHORT	\$22.50	\$45.00			
ACTIVE						
DWT386	INFINITE II HOODIE	\$25.00	\$50.00			
DWT380	INCISIVE JERSEY	\$22.50	\$45.00			
DWT353	CONFIGURE II JERSEY	\$17.50	\$35.00			
DWT367	INNATE T	\$12.50	\$25.00			
DWT354	THREE STRIKES T	\$10.00	\$20.00			
DWT355	REFORM II T	\$10.00	\$20.00			
DWT356	DISRUPTIVE VEST	\$17.50	\$35.00			
DWT351	OVERSIGHT VEST	\$15.00	\$30.00			
DWT368	PERTAIN VEST	\$12.50	\$25.00			
DWJ355	ARTICULATE 3/4 TIGHT	\$17.50	\$35.00			
DWJ344	SUCCESSION SHORT	\$15.00	\$30.00			
DWL315	UNVEIL WINDSHELL	\$30.00	\$60.00			
DWL106	BLIGHTED WINDSHELL	\$20.00	\$40.00			
DWW398	WOMENS ENSPHERE II JACKET	\$37.50	\$75.00			
CYCLE						
DWT380	INCISIVE JERSEY	\$22.50	\$45.00			
DWT376	DECORUM JERSEY	\$15.00	\$30.00			
DWT353	CONFIGURE II JERSEY	\$17.50	\$35.00			
DWT378	OUTPLAY JERSEY	\$12.50	\$25.00			
DWJ305	AEP DESCENDER BIBBED SHORT	\$40.00	\$80.00			
DWJ318	CANNY CAPRI	\$27.50	\$55.00			
DWJ320	TURNAROUND SHORT	\$17.50	\$35.00			
DWJ319	CIRCUM BRONZING SHORT	\$17.50	\$35.00			
DWJ322	OVERWHELM SHORT	\$15.00	\$30.00			
DWJ336	MELODIC SHORT	\$25.00	\$50.00			
DWL315	UNVEIL WINDSHELL	\$30.00	\$60.00			
DWL106	BLIGHTED WINDSHELL	\$20.00	\$40.00			
DWW396	WOUMES ILLUME JACKET	\$50.00	\$100.00			
DWW361	WOMENS MEDIATOR JACKET	\$45.00	\$90.00			
DWW398	WOMENS ENSPHERE II JACKET	\$37.50	\$75.00			
DWW351	EVIDENT II JACKET	\$30.00	\$60.00			



MAIN PHONE

800-435-5901

Helly Hansen

hellyhansen.com WEBSITE

SUPPLIER

CATEGORY apparel-footwear

PROGRAM DEADLINE August 10th, 2016

	ORDER DEADLINE	August 10th, 2016				
	DISCOUNT	10%				
PRESEASON	TERMS	net 120				
	FREIGHT	FREE			FOB	auburn, wa
	REORDER DISCOUNT	10%				
REORDER	REORDER TERMS	net 120				
RE	REORDER FREIGHT	FREE			FOB	auburn, wa
H						
AS	СО-ОР	NONE				
EXTRAS	EARLY ORDER DISC.	NONE			DEADLINE	N/A
	ANTICIPATION	NONE				
PROGRAM DETAILS						
INDIVIDUAL DEALER INCENTIVES	NONE					
SSL REBATE PROGRAM	Yes					
щ	CS REP	Jenni Lopez		ADDRESS	NONE	
ERVIC		enni.lopez@hellyhansen.com	SITE	CONTACT	HONE	
USTOMER SERVICE	CS PHONE	800-435-5901	B2B WEBSITE	EMAIL		
JSTO	MAIN PHONE	900 425 5001	B2B	PHONE	0	



SUPPLIER Lole

WEBSITE lolewomen.com

CATEGORY Softgoods-women's Active/Outdoor

PROGRAM DEADLINE

July 15th

		CATEGORT SOJIGOOUS-WOMEN'S A	CLIVE	, outuooi	PROGRAI	VIDEADLINE	July 15th
	ORDER DEADLINE	July 15th					
z	DISCOUNT	5% (\$3000 min order to get discount & terms)					
PRESEASON	TERMS	Net 90 days					
	FREIGHT	FOB Coalision USA INC, regardless of	of cus	tomer		FOB	egardless of customer
	REORDER DISCOUNT	5%					
REORDER	REORDER TERMS	Net 90 days					
RE	REORDER FREIGHT	same as above				FOB	0
AS	СО-ОР	NONE					
EXTRAS	EARLY ORDER DISC.	NONE				DEADLINE	N/A
	ANTICIPATION	NONE					
PROGRAM DETAILS	orders must be received by July 15th deadline and min of 3k. Also, cancel not to exceeding 10% of the booking order or taking the order below 3k min to keep discount and terms.						
INDIVIDUAL DEALER INCENTIVES	HOT BUY- Casey Short LSW2279, Lily Tote LAW0504 or Saya LSW2235 Fleece- pick one, buy 12 get one free, separate PO, noted in Elastic, SSL Special. To qualify please meet overall min total of 3k.						
SSL REBATE PROGRAM							
<u>C</u> E	CS REP	Nancy Knezevic	ш	ADDRESS		b2b.lolewom	nen.com
CUSTOMER SERVICE		rine.laflamme@lolewomen.com	B2B WEBSITE	CONTACT			
OMER	CS PHONE	800-250-5057 x312	B WE	EMAIL			
CUST	MAIN PHONE	1-800-250-5057	B2	PHONE		0	

CS REP	Nancy Knezevic		
CS EMAIL catherine.laflamme@lolewomen.com			
CS PHONE	800-250-5057 x312		
MAIN PHONE	1-800-250-5057		

ADDRESS	b2b.lolewomen.com
CONTACT	
EMAIL	
PHONE	0
	CONTACT



SUPPLIER Mountain Hardwear

www.mountainhardwear.com WEBSITE

		CATEGORY All MHW-	PROGRAM DEADLINE Order deadline: Augus		
	ORDER DEADLINE	S17: Order deadline: August 12			
	DISCOUNT	S17: 10%			
NOS	TERMS	S17: net July 1, 2017			
PRESEASON	TERIVIS	317. Het July 1, 2017			
PRI					
	FREIGHT	FOB	FOB KY		
Щ					
	REORDER DISCOUNT	5%			
DER	REORDER TERMS	net 60			
REORDER					
	REORDER FREIGHT	FOB	ГОВ КҮ		
믐					
S	CO-OP	N/A			
EXTRAS	EARLY ORDER DISC.	N/A	DEADLINE N/A		
"	ANTICIPATION	NONE			
LS		vants to participate with F16 business get the same disco	unt and dating terms as S17.		
ETAI		· · ·	-		
PROGRAM DETAILS					
ROGE					
۵					
IVES	Close Out: Please inquir	ry for current closeout opportunities.			
INDIVIDUAL DEALER INCENTIVES					
ER IN					
DEALI					
UAL					
OIVID					
Ĭ					
OGRAM	Yes				
SSL REBATE PROGRAM					
SSLF					
VICE	CS REP	Erin Koenig ADDRESS	NONE		
CUSTOMER SERVICE	CS EMAIL	ekoenig@columbia.com 503-985-1970 EMAIL PUONE	Bryan Leach		
ISTOM	CS PHONE	503-985-1970 Semail Bleach@columbia.com			
5	MAIN PHONE	510-558-3000 PHONE	503-985-4352		

CS REP	Erin Koenig
CS EMAIL	ekoenig@columbia.com
CS PHONE	503-985-1970
MAIN PHONE	510-558-3000

اس	ADDRESS	NONE
EBSIT	CONTACT	Bryan Leach
B WE	EMAIL BLeach@columbia.com	
B2	PHONE	503-985-4352



SUPPLIER **Pistil Designs**

WEBSITE www.pistildesigns.com

CATEGORY Accessories- PROGRAM DEADLINE 9/1/2016

		CATEGORY Accessories-	PROGRAM DEADLINE	9/1/2016
	ORDER DEADLINE	9/1/2016		
	DISCOUNT	10%		
PRESEASON	TERMS	N90		
RESE				
=				
	FREIGHT	FOB Cincinnati	FOB	Cincinnati, OH
				Ciricinitati, 611
$\overline{\Box}$	DEODDED DISCOUNT	100/		
	REORDER DISCOUNT	10%		
DER	REORDER TERMS	N60		
REORDER				
"	REORDER FREIGHT	FOB Cincinnati	FOB	Cincinnati, OH
			_	
	CO-OP	NONE		
St				
EXTRAS	EARLY ORDER DISC.	NONE	DEADLINE	N/A
"	ANTICIDATION	NONE		<u> </u>
	ANTICIPATION	NONE		
PROGRAM DETAILS	Minimum Order: \$750			
DE1				
RAR				
309				
 				
S	NONE			
TIVE				
CEN				
R				
EALE				
AL D				
DO N				
INDIVIDUAL DEALER INCENTIVES				
L REBATE PROGRAM	Yes			
3ATE PR				
1 2				

B2B WEBSITE

/ICE	CS REP	Jeanette Holderman
R SERVIC	CS EMAIL	jeanette.holderman@totes.com
CUSTOMER	CS PHONE	(513) 682-8361
	MAIN PHONE	(541) 387-3306

ADDRESS	NONE	
CONTACT		
EMAIL		
PHONE	0	

SSL SPRING/SUMMER 2017 AUTHORIZED PROGRAM SUPPLIER WEBSITE WWW.POLARMAX.COM

LONGWORTH INDUSTRIES-POLARMAX

	9		CATEGORY BASE LAYER/SUMME	ER-	PROGRAN	// DEADLINE	9/30/2016
	ORDER DEADLE	INE	9/30/2016				
	DISCOUNT		20%				
PRESEASON	TERMS		90 DAYS				
	FREIGHT		Added to invoice			FOB	SOUTHERN PINES,NC
	REORDER DISC	OUNT	20%				
REORDER	REORDER TERM	VIS	60 DAYS				
RE	REORDER FREI	GНT	Added to invoice			FOB	SOUTHERN PINES,NC
AS	СО-ОР		NONE				
EXTRAS	EARLY ORDER	DISC.	5%			DEADLINE	9/30/2016
	ANTICIPATION		NONE				
PROGRAM DETAILS	1.FIRST SHIPMI 2.Orders receiv >\$1,000-10% 3 >\$2,500-15% 3 >\$5,000-20% 3	ved after 0 days 0 days					
INDIVIDUAL DEALER INCENTIVES	NONE						
SSL REBATE PROGRAM							
/ICE	CS REP		WENDI GATLIN	ADDRESS		NONE	

<u> </u>	CS REP	WENDI GATLIN
ER SERVICE	CS EMAIL	WENDI.GATLIN@POLARMAX.COM
CUSTOMER	CS PHONE	800-552-8585 x24
CUST	MAIN PHONE	910-673-5290

ADDRESS	NONE
CONTACT	WENDI GATLIN
EMAIL	WENDI.GATLIN@POLARMAX.COM
PHONE	800-552-8585 x24
	CONTACT

SSL SPRING/SUMMER 2017 AUTHORIZED PROGRAM

SUPPLIER W.L.ACTIVEWEAR/QUINTSOL

WEBSITE WHITELAND.COM

CATEGORY SWIMWEAR-LADIES AND MENS PROGRAM DEADLINE

ORDER DEADLINE OCTOBER 1,2016

DISCOUNT 5%

	J	CATEGORY SWIMWEAR-LADIES AND MENS	PROGRAM DEADLINE	OCTOBER 1,2016
	ORDER DEADLINE	OCTOBER 1,2016		
Z	DISCOUNT	5%		
	TERMS	60DAYS		
	FREIGHT	Added to invoice	FOB	CHAMPLAIN NY
	REORDER DISCOUNT	5%		
REORDER	REORDER TERMS	60DAYS		
RE	REORDER FREIGHT	Added to invoice	FOB	CHAMPLAIN NY
	СО-ОР	NONE		
EXTRAS	EARLY ORDER DISC.	NONE	DEADLINE	N/A
	ANTICIPATION	NONE		
PROGRAM DETAILS				
INDIVIDUAL DEALER INCENTIVES	NONE			
SL REBATE PROGRAM				

/ICE	CS REP	YOUSRA
R SERV	CS EMAIL	YOURA@WHITELAND.COM
OME	CS PHONE	514-858-6876
CUST	MAIN PHONE	514-858-6876

щ	ADDRESS	NONE
WEBSIT	CONTACT	
m	EMAIL	
B2	PHONE	0

8/10/2016



Amer Sports Winter & Outdoor Co.

http://www.amersports.com/

SUPPLIER

CATEGORY Footwear-PROGRAM DEADLINE

	ORDER DEADLINE	8/10/2016		
z	DISCOUNT	10%		
PRESEASON	TERMS	Net 90		
	FREIGHT	Recipient pays	FOB	Nashville, TN

	REORDER DISCOUNT	10%		
REORDER	REORDER TERMS	Net 30		
	REORDER FREIGHT	Recipient pays	FOB	Nashville, TN

48	СО-ОР	N/A		
EXTR	EARLY ORDER DISC.	NONE	DEADLINE	N/A
	ANTICIPATION	NONE		
10	0 0 11 0			

Group Promotion Requirements

One time 20% discount on styles listed on "Footwear Specials" list.

May not exceed 20% of total pre-season order volume.

Must be placed on a stand alone Purchase Order with a single ship date.

New Salomon Gear Account Opportunity

\$500 minimum purchase of Salomon Bags & Packs may also receive earned footwear discount up to 10%

Preseason orders placed after August 10, 2016: Due Net 60

Preseason discount and terms expire September 30, 2016.

Group Promotion/Special Offer Requirements

One time 20% discount on styles listed on "Footwear Specials" list.

May not exceed 20% of total pre-season order volume.

Must be placed on a stand alone Purchase Order with a single ship date.

TRAIL RUNNING COLOR GENDER NEW - C/O MSRP WHSL DISCOUNT NET YOUR MARGIN

XA ENDURO ANY COLOR M NEW \$160.00 \$88.00 20% \$70.40 56%

XA ENDURO W ANY COLOR W NEW \$160.00 \$88.00 20% \$70.40 56%

SPEEDTRAK ANY COLOR M C/O \$115.00 \$63.25 20% \$50.60 56%

SPEEDTRAK W ANY COLOR W C/O \$115.00 \$63.25 20% \$50.60 56%

SENSE PRO 2 ANY COLOR M C/O \$130.00 \$71.50 20% \$57.20 56%

SENSE PRO 2 W ANY COLOR W C/O \$130.00 \$71.50 20% \$57.20 56%

HIKING COLOR GENDER NEW - C/O MSRP WHSL DISCOUNT NET YOUR MARGIN

EVASION 2 AERO ANY COLOR M NEW \$100.00 \$55.00 20% \$44.00 56% EVASION 2 CS WP ANY COLOR M NEW \$120.00 \$66.00 20% \$52.80 56%

X-CHASE MID CS WP ANY COLOR M C/O \$150.00 \$82.50 20% \$66.00 56%

X-CHASE MID CS WP W ANY COLOR W C/O \$150.00 \$82.50 20% \$66.00 56%

X ULTRA MID AERO ANY COLOR M C/O \$130.00 \$71.50 20% \$57.20 56%

X ULTRA MID AERO W ANY COLOR W C/O \$130.00 \$71.50 20% \$57.20 56%

X -ALP COLOR GENDER NEW - C/O MSRP WHSL DISCOUNT NET YOUR MARGIN

X ALP MID LTR GTX® ANY COLOR M NEW \$220.00 \$121.00 20% \$96.80 56%

X ALP MID LTR GTX® W ANY COLOR W NEW \$220.00 \$121.00 20% \$96.80 56%

BACKPACKING COLOR GENDER NEW - C/O MSRP WHSL DISCOUNT NET YOUR MARGIN

B2B WEBSITE

X ULTRA TREK GTX® ANY COLOR M C/O \$200.00 \$110.00 20% \$88.00 56%

X ULTRA TREK GTX® W ANY COLOR W C/O \$200.00 \$110.00 20% \$88.00 56%

Yes

INDIVIDUAL

RVICE	CS REP	REP Juan Cortez	
SE	CS EMAIL	MAIL Juan.Cortez@amersports.com	
OMER	CS PHONE	0	
CUST	MAIN PHONE	801 624 7500	

ADDRESS	sale.amersports.com	
CONTACT		
EMAIL		
PHONE	0	