SSL FALL/WINTER 2016 AUTHORIZED PROGRAM

NION

| SUPPLIER | C3 Worldwide / CAPiTA / COAL / U | |
|----------|----------------------------------|--|
| WEBSITE | www.c3-shop.com | |

PROGRAM DEADLINE

| | | CATEGORY SHOWBOUTUING- | VAIVI DEADEINE | 2/20/10 |
|------------------------------|---|--|--------------------|-------------------------|
| | ORDER DEADLINE | 2/20/16 | | |
| | DISCOUNT | 8% (+1% if 2 brands booked, +4% if all 3 brands are booked) Max 12% 3 brands booked) Max 12% | % 8% (+1% if 2 bra | nds booked, + 4% if all |
| PRESEASON | TERMS | 1/1/16 | | |
| | FREIGHT | no | FOB | FOB |
| П | DEODDED DISCOUNT | wholesale | | |
| | REORDER DISCOUNT | | | |
| REORDER | REORDER TERMS | 60 days | | |
| ۳ | REORDER FREIGHT | no | FOB | FOB |
| \equiv | | | | |
| AS | СО-ОР | none | | |
| EXTRAS | EARLY ORDER DISC. | NONE | DEADLINE | N/A |
| Ш | ANTICIPATION | NONE | | |
| PROGRAM DETAILS | See attached prgram. | | | |
| CONCENTRATION MODELS | Mens package - CAPiTA Thunderstick Snowboard + Union SL, booked 1 to 1 = 15% discount Tween package - CAPiTA Children of the Gnar + Union Flite Pro, booked 1 to 1 = 15% discount Kids package - CAPiTA Microscope + Union Cadet, booked 1 to 1 = 15% discount Women's package - CAPiTA Paradise Snowboard + Union Rosa, booked 1 to 1 = 15% discount | | | |
| INDIVIDUAL DEALER INCENTIVES | NONE | | | |
| SSL REBATE PROGRAM | Zero | | | |
| ш | | | | |

| VICE | CS REP | Cynthia Lykins |
|-------|------------|-------------------|
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| ш | ADDRESS | NONE |
|--------|---------|----------------|
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