



# SSL FALL/WINTER 2016 AUTHORIZED PROGRAM

SUPPLIER **Triple Eight**

WEBSITE [www.triple8.com](http://www.triple8.com)

CATEGORY **Helmets-Pads**

PROGRAM DEADLINE **March 15th 2016**

PRESEASON	ORDER DEADLINE	March 15th 2016		
	DISCOUNT	12%		
	TERMS	Net 120 days		
	FREIGHT	fob	FOB	NJ
REORDER	REORDER DISCOUNT	12%		
	REORDER TERMS	Net 30		
	REORDER FREIGHT	fob	FOB	NJ
EXTRAS	CO-OP	NONE		
	EARLY ORDER DISC.	NONE	DEADLINE	N/A
	ANTICIPATION	NONE		
PROGRAM DETAILS	Hotbuy Models on the seperate form, members can pick one out of our three adult models at the Hotbuy 25% off, all others are at the 12% off.			
CONCENTRATION MODELS	NONE			
INDIVIDUAL DEALER INCENTIVES	NONE			
SSL REBATE PROGRAM	NONE			

CUSTOMER SERVICE	CS REP	Steve Keenan	B2B WEBSITE	ADDRESS	<a href="http://www.triple8.com">www.triple8.com</a> click on Dealer Tab
	CS EMAIL	<a href="mailto:steve@triple8.com">steve@triple8.com</a>		CONTACT	Brian Austin
	CS PHONE	516-883-8889		EMAIL	<a href="mailto:brian@triple8.com">brian@triple8.com</a>
	MAIN PHONE	516-883-8889		PHONE	516-883-8889



## 2016 Triple Eight SSL Buying Group Snow Program

### Reasons to book with Triple Eight:

- 1) Full line in 2016, with the best price points, quality and feature sets.
- 2) Best margins offered to Specialty Shops without large volume buy required.
- 3) We are offering extended payment terms! 120 days to all members.
- 4) Keep the same discount throughout the season on all reorders as long as you place a preseason order by March 15<sup>th</sup>. Hot buy opportunity just at WSM

### Program:

- **Hot Buy Special/** Pick any ONE of the Three boxed models shown below at 25% off wholesale, WSM show special only, 12% on all other items.
  - Gotham Retail = \$89.99 for \$33.75 or 62% margin
  - Brainsaver Audio = \$74.99 for \$28.00 or 63% margin
  - Brainsaver = \$59.99 for \$22.50 or 62% margin
- 12% max discount on all orders after the show, 56% margin.
- 120 day terms on orders in by March 15<sup>th</sup> 2016.



\$89.99 Gotham Snow



\$74.99 Brainsaver Audio



\$59.99 Brainsaver



\$49.99 Wipeout Kids



\$32.99 Undercover Snow Knee and \$24.99 Wrist



\$59.99 Bumsaver

### Program Notes:

- 1) You must write the Hotbuy at the show.
- 2) Triple Eight Pre-Book program expires on March 15, 2016.
- 3) Pads count toward total units.

