



SSL FALL/WINTER 2017 AUTHORIZED PROGRAM

SUPPLIER **KULKEA, LLC**

WEBSITE www.kulkea.com

CATEGORY **Gear Bags; Luggage; Backpacks-Boot Bags, S** PROGRAM DEADLINE **1/31 ; 2/21 ; 3/15**

PRESEASON	ORDER DEADLINE	1/31 ; 2/21 ; 3/15		
	DISCOUNT	Ten Percent (10%) order by 1/31/17; Seven Percent (7%) order by 2/21/17; or Five Percent order by 3/15/17.		
	TERMS	Net 90 on orders shipped by 10/30/17. All other orders Net 60.		
	FREIGHT	FOB	FOB	Massachusetts, Warehouse
REORDER	REORDER DISCOUNT	Three Percent (3%).		
	REORDER TERMS	Net 60		
	REORDER FREIGHT	FOB	FOB	Massachusetts, Warehouse
EXTRAS	CO-OP	N/A		
	EARLY ORDER DISC.	NONE	DEADLINE	N/A
	ANTICIPATION	NONE		
PROGRAM DETAILS	Items (skus) are prepackaged 4 units per carton. Order in units of 4 per item (sku) for most cost effective shipping and to avoid re-boxing charges.			
	"CONCENTRATION" is fifteen percent (15%) on KULKEA's Talvi boot bag, subject to MOQ of sixteen (16) Talvi units and order deadline of 2/21/17.			
	Check the KULKEA booth at the show for additional preseason specials.			
CONCENTRATION MODELS	N/A			
INDIVIDUAL DEALER INCENTIVES	N/A			
SSL REBATE PROGRAM	N/A			

CUSTOMER SERVICE	CS REP	David Abramowitz	B2B WEBSITE	ADDRESS	NONE
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	CS PHONE	617-699-4906		EMAIL	
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