



FALL / WINTER 2020-21 APPROVED BUYING PROGRAM

SUPPLIER INFO	SUPPLIER NAME	Black Crows Skis		
	SUPPLIER ADDRESS	1251 Avenue of the Americas- 3d floor		
	CITY	New York	STATE	NY ZIP 10020
	WEBSITE LINK	www.black-crows.com	B2B SITE	
	CATEGORY	ALPINE	SUB-CATEGORY	
PRESEASON PROGRAM INFO	ORDER DEADLINE	3/20/20		
	ORDER DISCOUNT	5%		
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)		EARLY ORDER DEADLINE (WHEN APPLICABLE)	
	PAYMENT TERMS	Net 60		
	FREIGHT	FOB	FOB POINT	Boise, ID
	START SHIP DATE			
	ANTICIPATION			
ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, on PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred) Bullet points stand out to the buyers better			
REORDER	REORDER DISCOUNT	Wholesale		
	REORDER TERMS	net 30		
	REORDER FREIGHT	FOB	FOB POINT	Boise, ID
SSL REBATE DETAILS	Please use the space below to provide details on any rebate program and qualifications you are offering:			
SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)			
MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc.		
		locally fully integrated		
	CONTACT PERSON		EMAIL	
	DIGITAL CATALOG LINK			
CUSTOMER SERVICE	CS REP	Marty Carrigan		
	CS EMAIL	marty@globalsalesguys.com		
	CS DIRECT PHONE	970-977-7779		
	COMPANY MAIN PHONE	970-736-0238		
CREDIT MANAGER	SUPPLIER	boss		
	CONTACT	philip zacarias		
	EMAIL	pz@blackcrowscr.com		
	PHONE	888-913-9445 x 1241		