



FALL / WINTER 2020-21 APPROVED BUYING PROGRAM

SUPPLIER INFO	SUPPLIER NAME	Sidas Technologies NA Inc		
	SUPPLIER ADDRESS	5628 Airport Way S Suite 280		
	CITY	Seattle	STATE	WA ZIP 98108
	WEBSITE LINK	www.sidas.com, www.therm-ic.com	B2B SITE	
	CATEGORY	ACCESSORIES	SUB-CATEGORY	Insoles, Heaters, Socks, Gloves, Heated Clothing
PRESEASON PROGRAM INFO	ORDER DEADLINE	April 1 2020		
	ORDER DISCOUNT	10%		
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)	See below	EARLY ORDER DEADLINE (WHEN APPLICABLE)	End of OR/SIA
	PAYMENT TERMS	Feb 1 2021		
	FREIGHT	FOB	FOB POINT	NV, NH, BC
	START SHIP DATE	Aug 15 2020		
	ANTICIPATION	None		
ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, on time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred) Bullet points stand out to the buyers better			
	Additional 2% Discount on all regular priced items(excludes concentrated and special offer items) if order received by Mar 23 2020 Concentrated Buy Program Attached			
REORDER	REORDER DISCOUNT	10%		
	REORDER TERMS	Net 60		
	REORDER FREIGHT	FOB	FOB POINT	NV, NH, BC
SSL REBATE DETAILS	Please use the space below to provide details on any rebate program and qualifications you are offering:			
	0.5% Rebate if 5 new Dealers added 1% Rebate if 10 new Dealers added			
SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)			
	See attached			
MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc.		
		Ask us		
	CONTACT PERSON	Pete Iverson	EMAIL	iverson@sidas.com
	DIGITAL CATALOG LINK			
CUSTOMER SERVICE	CS REP	Jackie Oleksyn	SUPPLIER	Sidas Technologies NA Inc
	CS EMAIL	oleksyn@sidas.com	CONTACT	Jackie Oleksyn
	CS DIRECT PHONE	866-732-9144 x 1	EMAIL	oleksyn@sidas.com
	COMPANY MAIN PHONE	Same as above	PHONE	866-732-9144 x1



2020/21 SSL Program

Preseason Order Deadline:

- Mar 23, 2020
- **Dating:** Preseason orders: Net Feb 1, 2021
- Reorder: Net 60 days

Member Preseason Discount:

- **10% Discount on all orders placed on Buying Group Program**
- **Additional 2% discount on all preseason orders submitted 3/23/20**
 - **Concentration offer & Show Specials excluded from additional 2% discount**
- **All reorders will receive net 60 10%**
- **.5% rebate given with 5 new SSL dealers, 1% rebate given when 10 new SSL dealers**
- **Annual concentration model offer (see program)**

Show Specials: **These commitments are due by end of Winter OR**

- Sidas Winter 3D
- Sidas Sock Ski Comfort
- Therm-ic Sock Set V2 Uni 700
- Therm-ic Warmers – 20prs – Custom, Toe, Pocket

*Any exceptions must be approved in writing by Sidas USA. Discount programs apply only to accounts that are in good credit standing with Sidas Technologies NA, Inc.





2020/21 SSL Annual Concentration Program:

These deals available, at all times, to group members:

- Sidas 3Feet Merino Insoles:
 - Retail \$60/WHSL \$30
 - **Show Special: \$24 - Dealer Margin 60%**
- Sidas 3Feet Activ, Outdoor, Run, Slim, Winter Insoles:
 - Retail \$50/WHSL \$25
 - **Show Special: \$20 - Dealer Margin 60%**
- Therm-ic PowerSock V2 S-Pack 700B:
 - Retail \$270/WHSL \$143
 - **Show Special \$114.40 - Dealer Margin 57.6%**
- Thermic C-Pack 1300 Set:
 - Retail: \$265/WHSL \$130
 - **Show Special: \$104 - Dealer Margin 60.7%**
- Therm-ic UV Warmer
 - Retail \$35/WHSL \$18.50
 - **Show Special \$14.80 - Dealer Margin 57.7%**

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SSL HOTBUY OFFER

Item Name	UPC	Color Code	Color Name	Size	MSRP	MAP	SSL Best Net	Unit of Measure (if other than Each)
3D WINTER XS	3661267029677	Red	Red	XS	\$45.00	\$45.00	\$18.00	Pairs
3D WINTER S	3661267029684	Red	Red	S	\$45.00	\$45.00	\$18.00	Pairs
3D WINTER M	3661267029691	Red	Red	M	\$45.00	\$45.00	\$18.00	Pairs
3D WINTER L	3661267029707	Red	Red	L	\$45.00	\$45.00	\$18.00	Pairs
3D WINTER XL	3661267029714	Red	Red	XL	\$45.00	\$45.00	\$18.00	Pairs
3D WINTER XXL	3661267029721	Red	Red	XXL	\$45.00	\$45.00	\$18.00	Pairs
SOCK SET V2 UNI S-700 35-38	3661267143649	Black	Black	35-38	\$230.00	\$230.00	\$97.60	Pairs
SOCK SET V2 UNI S-700 39-41	3661267143656	Black	Black	39-41	\$230.00	\$230.00	\$97.60	Pairs
SOCK SET V2 UNI S-700 42-44	3661267143663	Black	Black	42-44	\$230.00	\$230.00	\$97.60	Pairs
SOCK SET V2 UNI S-700 45-47	3661267143670	Black	Black	45-47	\$230.00	\$230.00	\$97.60	Pairs
SOCK SKI COMFORT LV XS	3661267138980	Orange	Orange/Black	XS	\$25.00	\$25.00	\$9.60	Pairs
SOCK SKI COMFORT LV S	3661267138997	Orange	Orange/Black	S	\$25.00	\$25.00	\$9.60	Pairs
SOCK SKI COMFORT LV S/M	3661267139000	Orange	Orange/Black	S/M	\$25.00	\$25.00	\$9.60	Pairs
SOCK SKI COMFORT LV M/L	3661267139017	Orange	Orange/Black	M/L	\$25.00	\$25.00	\$9.60	Pairs
SOCK SKI COMFORT LV L	3661267139024	Orange	Orange/Black	L	\$25.00	\$25.00	\$9.60	Pairs
SOCK SKI COMFORT LV XL	3661267139031	Orange	Orange/Black	XL	\$25.00	\$25.00	\$9.60	Pairs
SOCK SKI COMFORT LV XXL	3661267139048	Orange	Orange/Black	XXL	\$25.00	\$25.00	\$9.60	Pairs
SOCK SKI COMFORT MV XS	3661267139055	Orange	Orange/Black	XS	\$25.00	\$25.00	\$9.60	Pairs
SOCK SKI COMFORT MV S	3661267139062	Orange	Orange/Black	S	\$25.00	\$25.00	\$9.60	Pairs
SOCK SKI COMFORT MV S/M	3661267139079	Orange	Orange/Black	S/M	\$25.00	\$25.00	\$9.60	Pairs
SOCK SKI COMFORT MV M/L	3661267139086	Orange	Orange/Black	M/L	\$25.00	\$25.00	\$9.60	Pairs
SOCK SKI COMFORT MV L	3661267139093	Orange	Orange/Black	L	\$25.00	\$25.00	\$9.60	Pairs
SOCK SKI COMFORT MV XL	3661267139109	Orange	Orange/Black	XL	\$25.00	\$25.00	\$9.60	Pairs
SOCK SKI COMFORT MV XXL	3661267139116	Orange	Orange/Black	XXL	\$25.00	\$25.00	\$9.60	Pairs
TOEWARMER 20PR	3661267092206	none	none	none	\$40.00	\$40.00	\$18.40	Box of 20prs
POCKETWARMER 20PR	3661267092190	none	none	none	\$40.00	\$40.00	\$18.40	Box of 20prs
CUSTOM WARMER 20PR	3661267093685	none	none	none	\$40.00	\$40.00	\$18.40	Box of 20prs

RACE DISCOUNT:	20.00%
RACE TERMS:	Net 60

PRO DISCOUNT:	20.00%
PRO TERMS:	Net 60