

FALL / WINTER 2020 / 21 AUTHORIZED PROGRAM

SUPPLIER INFO	SUPPLIER NAME	Black Diamond					
	SUPPLIER ADDRESS	2084 East	3900 South				
	CITY	Salt Lake (City STATE UT ZIP 84124				
	WEBSITE LINK	www.blac	kdiamondequipment.com_	B2B SITE		dealer.blackdiamondequipment.com	
	CATEGORY	ALPINE		SUB-CATEGO	DRY	Backcountry Ski, Snow Safety, Packs	
PRESEASON PROGRAM INFO	ORDER DEADLINE		2/7/20				
	ORDER DISCOUNT						
	ARLY ORDER DISCOUNT (WHEN APPLICABLE)		EARLY ORDER				
	PAYMENT TERMS		DEADLINE N120				
	FREIGHT		FOB			FOB POINT SLC, UT	
	START SHIP DATE		гов	July 1 202	n He	- Aug 1, 2020 SG	
	ANTICIPATION			July 1, 202	.0 по -	Aug 1, 2020 30	
ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, or time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred) Bullet points stand out to the buyers better Snow – 8% Mountain – 8% Climb – 3% Footwear/Traction- 10%						
REORDER	REORDER DISCOUNT	0%					
	2502252555	N30					
I K	REORDER TERMS	N30					
REORI	REORDER FREIGHT	FOB				FOB POINT SLC, UT	
느	REORDER FREIGHT	FOB	details on any rebate program	and qualifications	you ar		
SSL REBATE DETAILS REORI	REORDER FREIGHT	FOB	details on any rebate program	n and qualifications	you ar		
느	REORDER FREIGHT Please use the space below	FOB to provide o	details on any rebate program			e offering:	
느	REORDER FREIGHT Please use the space below	FOB to provide o				e offering:	
SSL REBATE DETAILS	Please use the space below to WSM Show Specials	FOB to provide deta	ils on specific SSL Special Model	Offers (include attack	hment,	e offering:	
SPECIAL OFFERS SSL REBATE DETAILS	Please use the space below to WSM Show Specials	FOB to provide deta els, Probes Please use Locally.co Diamond	ils on specific SSL Special Model the space below to detail any ac m can be used to share deale	Offers (include attack diditional marketing su	hment, upport: ntory.	e offering: if preferred)	
SSL REBATE DETAILS	Please use the space below to WSM Show Specials 10% N120 on Beacons, Show	FOB to provide deta els, Probes Please use Locally.co Diamond	the space below to detail any ac im can be used to share deale website. For all in-store requi c is bdfall2020.	Offers (include attack diditional marketing su	upport: ntory. ith regi	e offering: if preferred) Mark Down Funds, Co-op, Promoboxx, Locally, etc. Dealer information will be linked through Black	
SPECIAL OFFERS SSL REBATE DETAILS	Please use the space below to WSM Show Specials 10% N120 on Beacons, Show	Please use Locally.co Diamond workbook Kevin Mcl	the space below to detail any ac im can be used to share deale website. For all in-store requi c is bdfall2020.	Offers (include attach ditional marketing sur location and inverests please work wi	upport: ntory. ith regi	mark Down Funds, Co-op, Promoboxx, Locally, etc. Dealer information will be linked through Black onal sales representative. Password for digital	
MARKETING SPECIAL OFFERS SSL REBATE DETAILS	Please use the space below to WSM Show Specials 10% N120 on Beacons, Show	Please use Locally.co Diamond workbook Kevin McI https://or	the space below to detail any action of the space below to detail any action can be used to share deale website. For all in-store required is bdfall2020. Nally thine.flippingbook.com/view/1	Offers (include attach diditional marketing sur location and inverests please work with the second s	upport: ntory. ith regi	mark Down Funds, Co-op, Promoboxx, Locally, etc. Dealer information will be linked through Black onal sales representative. Password for digital	
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