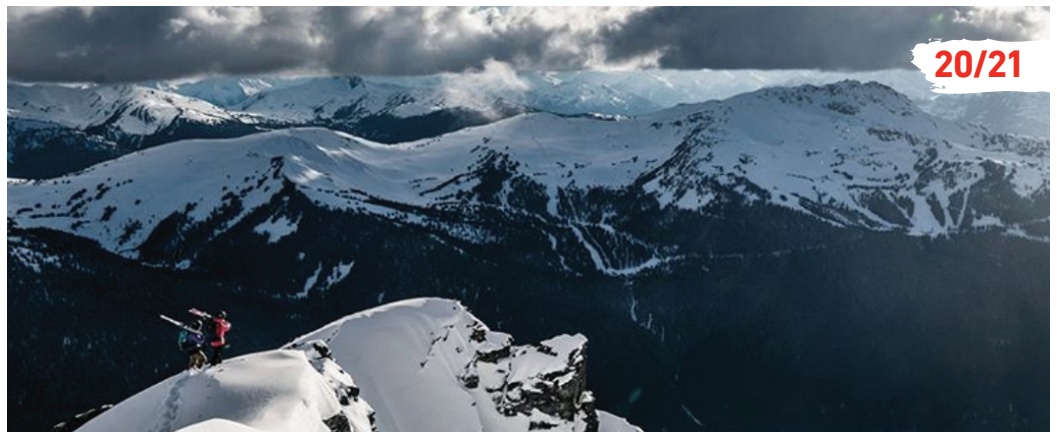


FALL / WINTER 2020-21 APPROVED BUYING PROGRAM

SUPPLIER INFO	SUPPLIER NAME	Bollé			
	SUPPLIER ADDRESS	1896 Rutherford Rd			
	CITY	Carlsbad	STATE	CA	
	ZIP	92008			
	WEBSITE LINK	https://www.bolle.com/us/	B2B SITE	https://studio.pepperi.com	
	CATEGORY	Snow Accessories	SUB-CATEGORY	Goggles, Helmets, Sunglasses	
PRESEASON PROGRAM INFO	ORDER DEADLINE	3/1/2020			
	ORDER DISCOUNT	\$1000 = 3%, \$2500 = 5%, \$5000 = 10%, \$7500 = 15%, \$10,000 = 20%			
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)	NA	EARLY ORDER DEADLINE (WHEN APPLICABLE)	NA	
	PAYMENT TERMS	1/15/21			
	FREIGHT	Free	FOB POINT	Shipper	
	START SHIP DATE	8/15/20			
	ANTICIPATION				
	ADDITIONAL PROGRAM DETAILS	<p>Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, on time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred) Bullet points stand out to the buyers better</p> <p>Min. Order Value \$1000. Represent both SPY Optic and Bollé (min \$2500 each) for additional 2% discount **see attached for full prebook program</p> <p>Represent Spy Optic, Bollé Goggles and Bollé Helmets (min \$2500 each) for additional 3% discount</p>			
REORDER	REORDER DISCOUNT	Booking Discount			
	REORDER TERMS	N45			
	REORDER FREIGHT	Free	FOB POINT	Shipper	
SSL REBATE DETAILS	<p>Please use the space below to provide details on any rebate program and qualifications you are offering:</p> <p>NA</p>				
SPECIAL OFFERS	<p>Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)</p> <p>**See attached for SSL Special Program</p>				
MARKETING	MARKETING ASSISTANCE	<p>Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc.</p>			
	CONTACT PERSON	Chris Abbuzzese	EMAIL	chris.abbuzzese@bollebrands.com	
	DIGITAL CATALOG LINK				
CUSTOMER SERVICE	CS REP	Leisha Lamp	CREDIT MANAGER	SUPPLIER	Bollé
	CS EMAIL	leisha.lamp@spyoptic.com		CONTACT	Adam Van de Leuv
	CS DIRECT PHONE	(760) 444-9144		EMAIL	Adam.vandeLeuv@spyoptic.com
	COMPANY MAIN PHONE	(800) 779-3937		PHONE	(760) 444-9142



SSL
SNOW GOGGLE
PREBOOK PROGRAM

DISCOUNT	ORDER TOTAL
20 %	\$10,000
15 %	\$7,500
10%	\$5,000
5%	\$2,500
3%	\$1,000

BOOKING DEADLINE:
3/1/2020

PAYMENT DUE BY 1/15/2021

- * All orders must be received at Bolle North America by 3/1/20 to qualify for any dating or discount
- * No order adjustments after 3/1/20.
- * Any cancellations in season will result in a reduced discount and a cancellation charge back of 15%
- * All discounts and dating cannot be combined with any other promotions
- * All discounts are for snow goggles only.

- * All orders will be shipped FOB Bolle - Carlsbad, CA USA
- * Extended dating for qualified domestic accounts only (Pre-Pay accounts can receive discounts only, not terms)
- * Orders placed after 3/1/2020 cannot be guaranteed until 10/15/2020
- * Shipping window 9/1/20 - 1/15/21

BOLLÉ
BRANDS
BONUS

Represent both SPY Optic and Bollé (min \$2500 each) for additional 2% discount
Represent Spy Optic, Bollé Goggles and Bollé Helmets (min \$2500 each) for additional 3% discount



SSL

**SNOW HELMET
PREBOOK PROGRAM**

DISCOUNT	ORDER TOTAL
20 %	\$10,000
15 %	\$7,500
10%	\$5,000
5%	\$2,500
3%	\$1,000

BOOKING DEADLINE:
3/1/2020

PAYMENT DUE BY 1/15/2021

- * All orders must be received at Bolle North America by 3/1/20 to qualify for any dating or discount
- * No order adjustments after 3/1/20.
- * Any cancellations in season will result in a reduced discount and a cancellation charge back of 15%
- * All discounts and dating cannot be combined with any other promotions
- * All discounts are for snow helmets only.

- * All orders will be shipped FOB Bolle - Carlsbad, CA USA
- * Extended dating for qualified domestic accounts only (Pre-Pay accounts can receive discounts only, not terms)
- * Orders placed after 3/1/2020 cannot be guaranteed until 10/15/2020
- * Shipping window 9/1/20 - 1/15/21

**BOLLÉ
BRANDS
BONUS**

Represent both SPY Optic and Bollé (min \$2500 each) for additional 2% discount
Represent Spy Optic, Bollé Goggles and Bollé Helmets (min \$2500 each) for additional 3% discount

SKU	UPC	Description	Wholesale	Retail	SSL Price	Margin Opportunity
22006	054917357344	NEVADA NEO MATTE BLACK CUBES PHANTOM+ & LIGHT VERMILLON BLUE	\$140.00	\$280.00	\$105.00	63%
22007	054917357351	NEVADA NEO MATTE BRICK RED CUBES PHANTOM FIRE RED & LIGHT VERMILLON BLUE	\$130.00	\$260.00	\$97.50	63%
21905	054917350130	NORTHSTAR MATTE BLACK CORP VERMILLON GUN	\$60.00	\$120.00	\$45.00	63%
22025	054917357535	LAIKA MATTE WHITE MONOGRAM VERMILLON GUN	\$60.00	\$120.00	\$45.00	63%
21922	054917350307	NEVADA MATTE BLACK CORP VERMILLON GUN	\$50.00	\$100.00	\$37.50	63%
22041	054917357696	NEVADA SMALL MATTE WHITE FLOWERS VERMILLON GUN	\$50.00	\$100.00	\$37.50	63%
22047	054917357757	MADDOX MATTE BLACK TRIANGLE VERMILLON GUN	\$40.00	\$80.00	\$30.00	63%
21385	054917311612	SCARLETT SHINY WHITE NIGHT VERMILLON GUN	\$35.00	\$70.00	\$26.25	63%
21797	054917341893	FREEZE MATTE BLACK VERMILLON	\$15.00	\$30.00	\$9.50	68%
21877	054917345051	FREEZE MATTE WHITE VERMILLON	\$15.00	\$30.00	\$9.50	68%
22063	054917357917	ROCKET MATTE BLACK CAMO VERMILLON	\$17.50	\$35.00	\$13.13	63%
21972	054917350802	INUK MATTE PINK PRINCESS VERMILLON	\$15.00	\$30.00	\$11.25	63%
ASST	ASST	INSTINCT 2.0 MIPS BLACK MATTE	\$100.00	\$200.00	\$75.00	63%
ASST	ASST	MUTE MATTE BLACK & WHITE	\$50.00	\$100.00	\$37.50	63%